# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported): April 30, 2014

## **HESS CORPORATION**

(Exact Name of Registrant as Specified in Its Charter)

DELAWARE

**No. 1-1204** (Commission File Number) No. 13-4921002 (IRS Employer Identification No.)

1185 Avenue of the Americas New York, New York 10036 (Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: (212) 997-8500

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

(State or Other Jurisdiction of Incorporation)

## Item 2.02. Results of Operations and Financial Condition.

On April 30, 2014, Hess Corporation issued a news release reporting estimated results for the first quarter of 2014. A copy of this news release is attached hereto as Exhibit 99(1) and is hereby incorporated by reference.

## Item 9.01. Financial Statements and Exhibits.

- (c) Exhibit
  - 99(1) News release dated April 30, 2014 reporting estimated results for the first quarter of 2014.

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 30, 2014

### HESS CORPORATION

By: /s/John P. Rielly

Name: John P. Rielly

Title: Senior Vice President and Chief Financial Officer

## EXHIBIT INDEX

<u>Exhibit No.</u>	Description
99(1)	News release dated April 30, 2014 reporting estimated results for the first quarter of 2014.



## HESS REPORTS ESTIMATED RESULTS FOR THE FIRST QUARTER OF 2014

**First Quarter Highlights:** 

- Net income was \$386 million, compared to \$1,276 million in the first quarter of 2013
- Adjusted earnings were \$446 million or \$1.38 per share
- Cash flow from operations before working capital changes was \$1.41 billion in the first quarter of 2014
- Oil and gas production was 318,000 barrels of oil equivalent per day (boepd) in the first quarter and 389,000 boepd in the year-ago quarter. Pro forma production, excluding Libya, was 297,000 boepd in the first quarter of 2014, up 11 percent from 268,000 boepd in 2013
- The Tioga gas plant expansion project commenced start-up operations with first gas in late March
- The Corporation purchased 12.6 million common shares during the first quarter, for a cost of approximately \$1.0 billion, bringing total shares repurchased under the program to 31.9 million for a total cost of approximately \$2.54 billion

**NEW YORK, April 30, 2014** -- Hess Corporation (NYSE: HES) today reported net income of \$386 million for the quarter ended March 31, 2014. Adjusted earnings, which exclude items affecting comparability, were \$446 million or \$1.38 per common share, compared with \$669 million or \$1.95 per share in the prior year quarter. The decrease in adjusted earnings was primarily due to the impact on operating earnings related to divesting E&P assets and downstream businesses.



#### After-tax income (loss) by major operating activity was as follows:

	Three Months Ended March 31, (unaudited)			
	2014 2			2013
	exc	(In mi ept per sh		
<u>Net Income (Loss) Attributable to Hess Corporation</u> Exploration and Production	\$	508	\$	1,286
Corporate and Interest	Φ	(89)	Φ	
Downstream Businesses		(33)		(109) 99
	¢		¢	
Net income attributable to Hess Corporation	<u>ъ</u>	386	\$	1,276
Net income per share (diluted)	\$	1.20	\$	3.72
Adjusted Earnings (Losses)				
Exploration and Production	\$	514	\$	698
Corporate and Interest		(81)		(98)
Downstream Businesses		13		69
Adjusted earnings attributable to Hess Corporation	\$	446	\$	669
Adjusted earnings per share (diluted)	\$	1.38	\$	1.95
Weighted average number of shares (diluted)		322.6		342.6

Note: See page 6 for a table of items affecting comparability of earnings between periods.

John Hess, Chief Executive Officer of Hess, said: "Our results this quarter demonstrate continued execution of our plan to drive cash-generative growth and sustainable returns for our shareholders through a focused portfolio of world-class E&P assets. In the first quarter, our growth assets performed well, with higher production from Valhall and North Malay Basin. In addition, current Bakken production levels are in excess of 80,000 barrels of oil equivalent per day following completion of the Tioga gas plant expansion. Tubular Bells is on track for first oil in the third quarter and well results from the Utica shale play are encouraging. Overall, we remain very enthusiastic about the prospects for our company in 2014 and beyond."

#### **Exploration and Production:**

Exploration and Production earnings were \$508 million in the first quarter of 2014, compared with \$1,286 million in the first quarter of 2013. Adjusted earnings were \$514 million in the first quarter of 2014 and \$698 million in the first quarter of 2013.

Oil and gas production was 318,000 boepd in the first quarter of 2014 and 389,000 in the year-ago quarter. Asset sales lowered production by 77,000 boepd, while extended shutdowns caused by civil unrest in Libya reduced production by approximately 23,000 boepd versus the year-ago quarter. Production from the Valhall Field offshore Norway was 37,000 boepd, an increase of 32,000 boepd from the prior year quarter, which was impacted by a redevelopment project. The Corporation's average worldwide crude oil selling price, including the effect of hedging, was \$99.17 per barrel, up from \$94.50 per barrel in the same quarter a year ago. The average worldwide natural gas selling price was \$7.03 per mcf in the first quarter of 2014, up from \$6.62 per mcf in the first quarter a year ago.

Excluding production from Libya and assets sold and classified as held-for-sale, pro forma production was 297,000 boepd in the first quarter of 2014, an increase of 11 percent from 268,000 boepd in the first quarter of 2013. The Corporation still expects production, excluding Libya and asset sales, to average between 305,000 boepd and 315,000 boepd in 2014 driven by continued growth in the Bakken, higher production from the Valhall Field post completion of the redevelopment project in 2013, and the planned start-up of the Tubular Bells Field in the Gulf of Mexico in the third quarter of 2014.

### **Operational Highlights:**

**Bakken (Onshore U.S.):** Production in the Bakken was curtailed in the first quarter, primarily due to the shutdown of the Tioga gas plant to complete the expansion project. The Corporation's net production averaged 63,000 boepd. Hess brought 30 operated wells on production in the quarter, and drilling and completion costs per operated well averaged \$7.5 million. The Tioga gas plant expansion project was completed in the first quarter of 2014 with start-up operations commencing in late March. The gas plant is now operational and Bakken production levels are in excess of 80,000 boepd.

*Utica (Onshore U.S.):* In the first quarter of 2014, the Corporation reached an agreement to sell approximately 74,000 net acres of its 100 percent owned dry gas acreage position. During the quarter, eight wells were drilled on the Corporation's Utica joint venture acreage.

*Valhall (Offshore Norway):* Net production averaged 37,000 boepd during the first quarter of 2014, compared with 5,000 boepd in the year-ago quarter following completion of a redevelopment project in 2013.

*North Malay Basin (Offshore Malaysia):* Production averaged 7,000 boepd in the first quarter of 2014. Progress continues on the full field development where the Corporation expects to award contracts on the Central Processing Platform in the second quarter.

*Kurdistan Region of Iraq (Onshore)*: The Corporation's first exploration well on the Shakrok block is progressing with production test results expected in the second quarter. On the Dinarta block, the rig has been mobilized and drilling is expected to commence in the second quarter of 2014.

*Ghana (Offshore):* In April 2014, the Corporation signed a farmdown agreement to reduce its working interest from 90 percent to 50 percent. This agreement is subject to approval by the Ghanaian government. The Corporation plans to drill three appraisal wells, commencing in the second quarter of 2014.

*Tubular Bells (Offshore U.S.):* The host facilities (SPAR Hull and Topsides) were completed and installed in the first quarter. The offshore hook-up and final commissioning is underway with first production anticipated in the third quarter of 2014.

#### **Capital and Exploratory Expenditures:**

Capital and exploratory expenditures in the first quarter of 2014 were \$1,522 million, of which \$1,208 million related to Exploration and Production operations. The Corporation's capital expenditures included \$290 million related to the acquisition of its partners' 56 percent interest in WilcoHess, a retail gasoline joint venture. Capital and exploratory expenditures for the first quarter of 2013 were \$1,631 million, of which \$1,613 million related to Exploration and Production operations.

### Asset Sales:

During the first quarter, the Corporation completed the sale of its interest in the Pangkah Field, offshore Indonesia, for cash proceeds of approximately \$650 million. The Corporation also reached an agreement to sell approximately 74,000 acres of its dry gas position in the Utica Shale for \$924 million. Approximately 47,000 acres were sold in March 2014 for proceeds of approximately \$590 million, and the sale of the remaining dry gas acres is expected to be completed in the second half of the year. In April, the Corporation announced that it had completed the sale of its assets in Thailand for proceeds of approximately \$1 billion, effective July 1, 2013. The Corporation also signed an agreement in April, with completion expected mid-year, to sell its 50 percent interest in a joint venture that is constructing an electric generating facility in Newark, New Jersey for approximately \$330 million. Divestiture processes continue for the Corporation's retail marketing and energy trading businesses.

#### Liquidity:

Net cash provided by operating activities was \$1,158 million in the first quarter of 2014, compared with \$819 million in the same quarter of 2013. At March 31, 2014, cash and cash equivalents totaled \$1,288 million, compared with \$1,814 million at December 31, 2013. Total debt was \$5,576 million at March 31, 2014 compared with \$5,798 million at December 31, 2013. The Corporation's debt to capitalization ratio at March 31, 2014 was 18.7 percent, down from 19.0 percent at the end of 2013.

#### **Returning Capital to Shareholders:**

In the first quarter of 2014, the Corporation purchased approximately 12.6 million shares of common stock at a cost of approximately \$1.0 billion for an average cost per share of \$79.33, under the Corporation's authorized \$4 billion share repurchase program. Since initiation of the buyback program in August 2013, total shares repurchased through March 31, 2014 were approximately 31.9 million shares at a total cost of approximately \$2.54 billion for an average cost per share of \$79.53. The total shares purchased through March 31, 2014 represent approximately 9 percent of fully diluted shares at the commencement of the repurchase program. The Corporation's fully diluted shares were 316.4 million at March 31, 2014.

#### **Downstream Businesses:**

The downstream businesses reported losses of \$33 million in the first quarter of 2014, compared with income of \$99 million in the same period in 2013. Adjusted earnings were \$13 million in the first quarter of 2014 and \$69 million in the first quarter of 2013. The decrease in adjusted earnings was primarily the result of the divestiture of the energy marketing and terminal businesses in the fourth quarter of 2013 and the wind down of operations.

#### **Items Affecting Comparability of Earnings Between Periods:**

The following table reflects the total after-tax income (expense) of items affecting comparability of earnings between periods:

	Three Months March 31, (un	
	 2014	2013
	 (In millior	ıs)
Exploration and Production	\$ (6) \$	588
Corporate and Interest	(8)	(11)
Downstream Businesses	 (46)	30
Total items affecting comparability of earnings between periods	\$ (60) \$	607
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**Exploration and Production:** First quarter 2014 Exploration and Production results included an after-tax charge of \$6 million for employee severance (\$6 million pre-tax).

Corporate and Interest: First quarter results included after-tax charges of \$8 million (\$12 million pre-tax) for severance and other exit costs.

**Downstream Businesses:** First quarter results included an after-tax gain of \$24 million (\$39 million pre-tax) resulting from the required remeasurement of the Corporation's original 44 percent investment in WilcoHess at fair value following acquisition of the remaining interest in the venture. The Corporation also recorded after-tax income of \$16 million (\$25 million pre-tax) resulting from the liquidation of last-in, first-out (LIFO) inventories. These gains were offset by an after-tax charge of \$52 million (\$84 million pre-tax) to reduce to fair value the Corporation's investment in the Bayonne Energy Center joint venture (Hess 50 percent) and \$34 million after income taxes (\$53 million pre-tax) for exit costs, severance and other charges.

#### **Reconciliation of U.S. GAAP to Non-GAAP measures:**

The following table reconciles reported net income attributable to Hess Corporation and adjusted earnings:

	Three Months Ended			
	March 31, (unaudited)			
	2014 2013			2013
	(In millions)			
Net income attributable to Hess Corporation	\$	386	\$	1,276
Less: Total items affecting comparability of earnings between periods		(60)		607
Adjusted earnings attributable to Hess Corporation	\$	446	\$	669

The following table reconciles reported net cash provided by operating activities to cash flows from operations before changes in working capital:

	Marc (ur	ee Months Ended ch 31, 2014 naudited) millions)
Net cash provided by operating activities Add back: Increases in working capital Cash flows from operations, excluding working capital changes	\$`	1,158 248 1,406

Hess Corporation will review first quarter financial and operating results and other matters on a webcast at 10 a.m. today. For details about the event, refer to the Investor Relations section of our website at www.hess.com.

Hess Corporation is a leading global independent energy company engaged in the exploration and production of crude oil and natural gas. More information on Hess Corporation is available at <u>www.hess.com</u>.

Forward-looking Statements Certain statements in this release may constitute "forward-looking statements" within the meaning of Section 21E of the United States Securities Exchange Act of 1934, as amended, and Section 27A of the United States Securities Act of 1933, as amended. Forward-looking statements are subject to known and unknown risks and uncertainties and other factors which may cause actual results to differ materially from those expressed or implied by such statements, including, without limitation, uncertainties inherent in the measurement and interpretation of geological, geophysical and other technical data. Estimates and projections contained in this release are based on the Company's current understanding and assessment based on reasonable assumptions. Actual results may differ materially from these estimates and projections due to certain risk factors discussed in the Corporation's periodic filings with the Securities and Exchange Commission and other factors.

### Non-GAAP financial measures

The Corporation has used two non-GAAP financial measures in this earnings release. "Adjusted earnings" presented in this release is defined as reported net income attributable to Hess Corporation excluding items identified as affecting comparability of earnings between periods. "Cash flows from operations, excluding working capital changes" is defined as net cash provided by operating activities before adjustments for changes in working capital. We believe that investors' understanding of our performance is enhanced by disclosing these measures. These measures are not, and should not be viewed as, a substitute for U.S. GAAP net income or cash flow. A reconciliation of reported net income attributable to Hess Corporation (U.S. GAAP) to adjusted earnings and a reconciliation of net cash provided by operating activities (U.S. GAAP) to cash flows from operations excluding working capital changes, are provided in the release.

#### **For Hess Corporation**

#### **Investor Contact:**

Jay Wilson (212) 536-8940

#### **Media Contact:**

Michael Henson/Patrick Scanlan Sard Verbinnen & Co (212) 687-8080

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES SUPPLEMENTAL FINANCIAL DATA (UNAUDITED) (IN MILLIONS)

Income Statement	_	First Quarter 2014		First Quarter 2013		Fourth Quarter 2013
Revenues and Non-operating Income						
Sales and other operating revenues	\$	5,554	\$	6,106	\$	5,183
Gains on asset sales, net	Ψ	10	Ψ	688	Ψ	380
Other, net		(58)		(34)		5
ouci, ice		(00)		(01)		<u> </u>
Total revenues and non-operating income	_	5,506		6,760		5,568
Costs and Expenses						
Cost of products sold (excluding items shown separately below)		2,922		3,054		2,693
Operating costs and expenses		466		585		546
Production and severance taxes		62		130		61
Marketing expenses		293		225		245
Exploration expenses, including dry holes and lease impairment		119		219		458
General and administrative expenses		153		158		214
Interest expense		81		106		97
Depreciation, depletion and amortization		752		689		778
Asset impairments		-		-		289
Total costs and expenses	_	4,848		5,166		5,381
Income from continuing operations before income taxes		658		1,594		187
Provision (benefit) for income taxes		248		451		(666)
Net income from continuing operations		410		1,143		853
Net income from discontinued operations	_	11		130		1,062
Net income		421		1,273		1,915
Less: Net income (loss) attributable to noncontrolling interests		35		(3)		(10)
Net income attributable to Hess Corporation	\$	386	\$	1,276	\$	1,925
Cash Flow Information	ተ	1 1 5 0	¢	010	¢	1 550
Net cash provided by operating activities (*)	\$	1,158	\$	819	\$	1,550
Net cash provided by (used in) investing activities		(262)		(261)		1,390
Net cash provided by (used in) financing activities	*	(1,422)	<i>•</i>	(756)	<i>•</i>	(1,447)
Net increase (decrease) in cash and cash equivalents	<u>\$</u>	(526)	\$	(198)	\$	1,493
(*) Includes charges in contring entited						

(\*) Includes changes in working capital.

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES SUPPLEMENTAL FINANCIAL DATA (UNAUDITED) (IN MILLIONS)

	N	March 31, 2014		,		cember 31, 2013
Balance Sheet Information						
Cash and cash equivalents	\$	1,288	\$	1,814		
Assets held for sale		366		1,097		
Other current assets		5,606		5,688		
Investments		485		687		
Property, plant and equipment – net		29,166		28,771		
Other long-term assets		4,725		4,697		
Total assets	\$	41,636	\$	42,754		
Short-term debt and current maturities of long-term debt	\$	142	\$	378		
Liabilities associated with assets held for sale		193		286		
Other current liabilities		5,858		5,894		
Long-term debt		5,434		5,420		
Other long-term liabilities		5,767		5,992		
Total equity excluding other comprehensive income (loss)		24,518		25,122		
Accumulated other comprehensive income (loss)		(276)		(338)		
Total liabilities and equity	\$	41,636	\$	42,754		

### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES SUPPLEMENTAL FINANCIAL DATA (UNAUDITED) (IN MILLIONS)

	First Quarter 2014		Quarter		Quarter			First Quarter 2013		Fourth Quarter 2013
Capital and Exploratory Expenditures										
Exploration and Production										
United States	¢	451	¢	FDF	\$	E71				
Bakken Other Onshore	\$	451 155	\$	535 176	Э	571 176				
Total Onshore		606 162		711		747				
Offshore		162		228		212				
Total United States		768		939		959				
Europe		145		219		174				
Africa		100		229		132				
Asia and other		195		226		211				
Total Exploration and Production		1,208		1,613		1,476				
Other		314	(*)	18		68				
Total Capital and Exploratory Expenditures	\$	1,522	\$	1,631	\$	1,544				
Total exploration expenses charged to income included above	\$	78	\$	110	\$	123				

(\*) Includes \$290 million related to the Corporation's acquisition of its partners' 56 percent interest in WilcoHess, a retail gasoline joint venture.

### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

	First Quarter 2014					
	United	United States		rnational		Total
Sales and other operating revenues Gains on asset sales, net Other, net	\$	1,545 - (2)	\$	1,128 10 (4)	\$	2,673 10 (6)
Total revenues and non-operating income		1,543		1,134		2,677
Costs and Expenses						
Cost of products sold (excluding items shown separately below)		414		(21)		393
Operating costs and expenses		209		257		466
Production and severance taxes		58		4		62
Exploration expenses, including dry holes and lease impairment		47		72		119
General and administrative expenses		58		22		80
Depreciation, depletion and amortization		360		361		721
Total costs and expenses		1,146		695		1,841
Results of operations before income taxes		397		439		836
Provision (benefit) for income taxes		157		171		328
Net income		240		268		508
Less: Net income attributable to noncontrolling interests		-		-		
Net income attributable to Hess Corporation	\$	240	\$	268 (b)	) <u>\$</u>	508

	First Quarter 2013					
	United States	International	Total			
Sales and other operating revenues Gains on asset sales, net Other, net	\$	\$ 1,775 688 (29)	\$ 3,466 688 (35)			
Total revenues and non-operating income	1,685	2,434	4,119			
Costs and Expenses Cost of products sold (excluding items shown separately below) Operating costs and expenses Production and severance taxes Exploration expenses, including dry holes and lease impairment General and administrative expenses Depreciation, depletion and amortization Total costs and expenses	577 191 57 108 41 365 1,339	19 394 73 111 44 311 952	596 585 130 219 85 676 2,291			
Results of operations before income taxes Provision (benefit) for income taxes Net income	346 145 201	1,482 390 1,092	1,828 535 1,293			
Less: Net income attributable to noncontrolling interests Net income attributable to Hess Corporation	<u>-</u> <u>\$ 201 (</u> a)	7 \$ 1,085 (b) \$	7 \$ 1,286			

(a) The results of crude oil hedging activities were after-tax realized losses of \$4 million in the first quarter of 2013.

(b) The results of crude oil hedging activities were after-tax realized gains of \$2 million in the first quarter of 2014 and losses of \$7 million in the first quarter of 2013.

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

	Fourth Quarter 2013					
	United States	International	Total			
Sales and other operating revenues Gains on asset sales, net Other, net	\$ 1,396 (6) (1)	\$ 1,326 386	\$ 2,722 380 (1)			
Total revenues and non-operating income	1,389	1,712	3,101			
Costs and Expenses						
Cost of products sold (excluding items shown separately below)	413	49	462			
Operating costs and expenses	213	333	546			
Production and severance taxes	56	5	61			
Exploration expenses, including dry holes and lease impairment	129	329	458			
General and administrative expenses	72	37	109			
Depreciation, depletion and amortization	347	363	710			
Asset impairments	<u> </u>	289	289			
Total costs and expenses	1,230	1,405	2,635			
Results of operations before income taxes	159	307	466			
Provision (benefit) for income taxes	45	(608)	(563)			
Net income	114	915	1,029			
Less: Net income attributable to noncontrolling interests		-	-			
Net income attributable to Hess Corporation	\$ 114	(a) <u>\$ 915 (</u> b)	\$ 1,029			

(a) The results of crude oil hedging activities were after-tax realized gains of \$1 million in the fourth quarter of 2013.

(b) The results of crude oil hedging activities were after-tax realized gains of \$1 million in the fourth quarter of 2013.

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (UNAUDITED)

	First Quarter 2014	First Quarter 2013	Fourth Quarter 2013
<u>Operating Data</u>			
<u>Net Production Per Day (in thousands)</u>			
Crude oil - barrels			
United States			
Bakken	58	53	57
Other Onshore	9	13	9
Total Onshore	67	66	66
Offshore	51	47	41
Total United States	118	113	107
Europe	39	65	39
Africa	48	78	42
Asia	5	16	9
Total	210	272	197
Natural gas liquids - barrels			
United States			
Bakken	2	6	5
Other Onshore	2	4	3
Total Onshore	4	10	8
Offshore	7	7	5
Total United States	11	17	13
Europe	2	-	2
Asia		1	1
Total	13	18	16
Natural gas - mcf			
United States			
Bakken	15	34	33
Other Onshore	26	27	23
Total Onshore	41	61	56
Offshore	78	72	58
Total United States	119	133	114
Europe	37	13	33
Asia and other	415	447	418
Total	571	593	565
Barrels of oil equivalent	318	389	307
<u>Sales Volumes Per Day (in thousands)</u>			
Crude oil - barrels	197	275	202
Natural gas liquids - barrels	12	18	16
Natural gas - mcf	571	596	566
Barrels of oil equivalent	305	393	313
<u>Sales Volumes (in thousands)</u>			
Crude oil - barrels	17,750	24,767	18,598
Natural gas liquids - barrels	1,122	1,647	1,485
Natural gas - mcf	51,357	53,662	52,085
Barrels of oil equivalent	27,432	35,358	28,764
			-

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (UNAUDITED)

	(	First Quarter 2014		First Quarter 2013		Fourth Quarter 2013	
<u>Operating Data</u>							
Average Selling Prices							
Crude oil - per barrel (including hedging)							
United States							
Onshore	\$	88.04	\$	89.46	\$	84.54	
Offshore		99.34		107.52		93.62	
Total United States		92.94		97.03		87.98	
Europe		109.17		63.51		110.73	
Africa		108.40		109.81		109.34	
Asia		102.29		110.70		105.20	
Worldwide		99.17		94.50		98.27	
Crude oil - per barrel (excluding hedging)							
United States							
Onshore	\$	88.04	\$	89.82	\$	84.47	
Offshore		99.34		108.70		93.34	
Total United States		92.94		97.74		87.83	
Europe		108.74		63.69		110.20	
Africa		107.92		111.18		109.32	
Asia		102.29		110.70		105.20	
Worldwide		99.00		95.24		98.07	
Natural gas liquids - per barrel							
United States							
Onshore	\$	53.46	\$	43.47	\$	46.02	
Offshore		34.07		27.79		30.29	
Total United States		41.54		37.29		40.08	
Europe		63.83		45.77		59.78	
Asia		-		79.44		81.11	
Worldwide		44.28		38.67		44.59	
Natural gas - per mcf							
United States							
Onshore	\$	6.10	\$	2.86	\$	3.39	
Offshore		4.37		2.54		2.96	
Total United States		4.96		2.69		3.17	
Europe		11.48		7.98		11.82	
Asia and other		7.23		7.75		7.62	
Worldwide		7.03		6.62		6.97	

## **For Hess Corporation**

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