

Supplemental Earnings Information



Third Quarter 2015



OPERATING RESULTS

Reported Net Income (Loss), Items Affecting Comparability & Adjusted Net Income (Loss) by Operating Activity



In millions, except per share data

	3Q 2015	3Q 2014	2Q 2015
<u>Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)</u>			
Exploration and Production	\$ (188)	\$ 433	\$ (502)
Bakken Midstream	16	8	32
Corporate and Other	(44)	(35)	(29)
Interest	(50)	(47)	(54)
Discontinued Operations	(13)	649	(14)
Net income (loss) attributable to Hess Corporation	\$ (279)	\$ 1,008	\$ (567)
Net income (loss) per share (diluted)	\$ (0.98)	\$ 3.31	\$ (1.99)
<u>Items Affecting Comparability of Earnings - Income (Expense)</u>			
Exploration and Production	\$ 33	\$ 29	\$ (406)
Bakken Midstream	-	-	-
Corporate and Other	(8)	(2)	-
Discontinued Operations	(13)	604	(14)
Total items affecting comparability of earnings between periods	\$ 12	\$ 631	\$ (420)

(Continued)

Reported Net Income (Loss), Items Affecting Comparability & Adjusted Net Income (Loss) by Operating Activity



In millions, except per share data

	3Q 2015	3Q 2014	2Q 2015
<u>Adjusted Net Income (Loss)*</u>			
Exploration and Production	\$ (221)	\$ 404	\$ (96)
Bakken Midstream	16	8	32
Corporate and Other	(36)	(33)	(29)
Interest	(50)	(47)	(54)
Discontinued Operations	-	45	-
Adjusted net income (loss) attributable to Hess Corporation	\$ (291)	\$ 377	\$ (147)
Adjusted net income (loss) per share (diluted)	\$ (1.03)	\$ 1.24	\$ (0.52)
Weighted average number of shares (diluted)	283.5	305.0	284.3

* The Corporation has used a non-GAAP financial measure in this supplemental earnings information. "Adjusted Net Income (Loss)" presented throughout this supplemental information is defined as reported net income (loss) attributable to Hess Corporation excluding items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income (loss).

(Concluded)

Items Affecting Comparability of Earnings Between Periods



(Amounts are after income taxes)

3Q 2015

- **Exploration and Production** – Results include:
 - A gain of \$31 million from the sale of dry gas acreage in the Utica shale play.
 - A tax benefit of \$50 million associated with an international investment incentive.
 - A charge of \$26 million for undeveloped leasehold impairment.
 - A charge of \$17 million associated with exit costs in Kurdistan.
 - Charges of \$5 million for other costs.

- **Bakken Midstream** – None.

- **Corporate and Other** – A charge of \$8 million related to the HOVENSA LLC bankruptcy.

- **Discontinued Operations** – The Corporation incurred a loss of \$13 million, which primarily related to pension settlement charges.

(Continued)

Items Affecting Comparability of Earnings Between Periods



(Amounts are after income taxes)

3Q 2014

- **Exploration and Production** – Results include:
 - A gain of \$33 million from the sale of the Corporation's interest in an exploration asset in the United Kingdom North Sea.
 - Charges of \$4 million for severance and other costs.
- **Bakken Midstream** – None.
- **Corporate and Other** – Results include charges of \$2 million for severance and other costs.
- **Discontinued Operations** – Results include:
 - A gain of \$602 million related to the sale of the Corporation's retail business.
 - Income of \$114 million resulting from the liquidation of last-in, first-out (LIFO) inventories.
 - Charges totaling \$112 million resulting from impairment and other charges associated with the continued divestiture of the downstream businesses.

(Continued)

Items Affecting Comparability of Earnings Between Periods



(Amounts are after income taxes)

2Q 2015

- **Exploration and Production** – Results include:
 - A noncash goodwill impairment charge of \$385 million associated with the Corporation's E&P onshore reporting unit. As a result of establishing the Bakken Midstream business as a separate operating segment in the second quarter of 2015, U.S. GAAP required the reallocation of goodwill to the Bakken Midstream segment and an impairment test of all goodwill.
 - Charges totaling \$21 million associated with terminated international office space.

- **Bakken Midstream** – None.

- **Corporate and Other** – None.

- **Discontinued Operations** – The Corporation incurred a loss of \$14 million related to the continued exit from its downstream business.

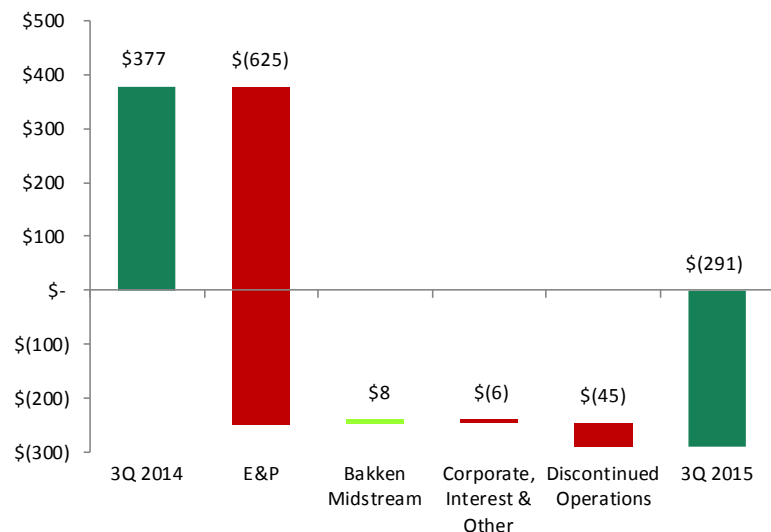
(Concluded)

Consolidated Adjusted Net Income (Loss)

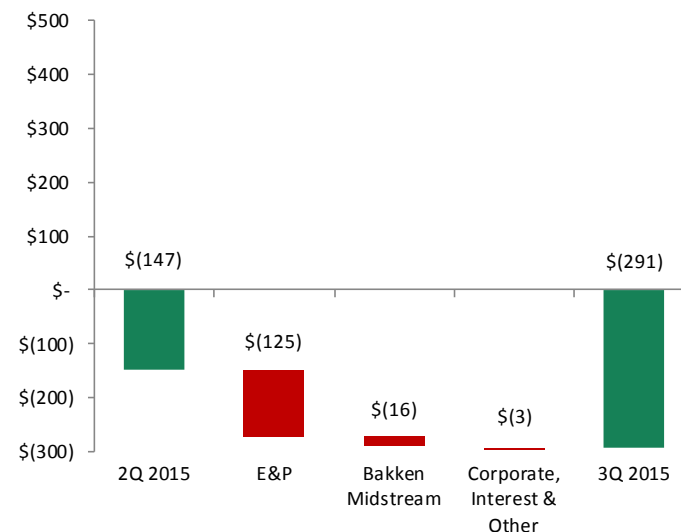


\$ Millions

3Q 2015 vs. 3Q 2014



3Q 2015 vs. 2Q 2015



	3Q 2015	3Q 2014	Incr. / (Decr.)
Exploration and Production	\$ (221)	\$ 404	\$ (625)
Bakken Midstream	16	8	8
Corporate, Interest and Other	(86)	(80)	(6)
Discontinued Operations	-	45	(45)
Adjusted net income (loss) attributable to Hess Corporation	<u>\$ (291)</u>	<u>\$ 377</u>	<u>\$ (668)</u>

	3Q 2015	2Q 2015	Incr. / (Decr.)
Exploration and Production	\$ (221)	\$ (96)	\$ (125)
Bakken Midstream	16	32	(16)
Corporate, Interest and Other	(86)	(83)	(3)
Discontinued Operations	-	-	-
Adjusted net income (loss) attributable to Hess Corporation	<u>\$ (291)</u>	<u>\$ (147)</u>	<u>\$ (144)</u>

Analysis of Consolidated Adjusted Net Income (Loss)



3Q 2015 vs. 3Q 2014

- **Exploration and Production** – The decrease in earnings was primarily attributable to lower realized selling prices and higher depreciation, depletion and amortization expenses, which were partially offset by higher production, and lower cash operating costs.
- **Bakken Midstream** – The increase in earnings was primarily due to higher throughput.
- **Corporate, Interest and Other** – The increase in corporate, interest and other costs primarily resulted from higher professional fees and lower capitalized interest.

3Q 2015 vs. 2Q 2015

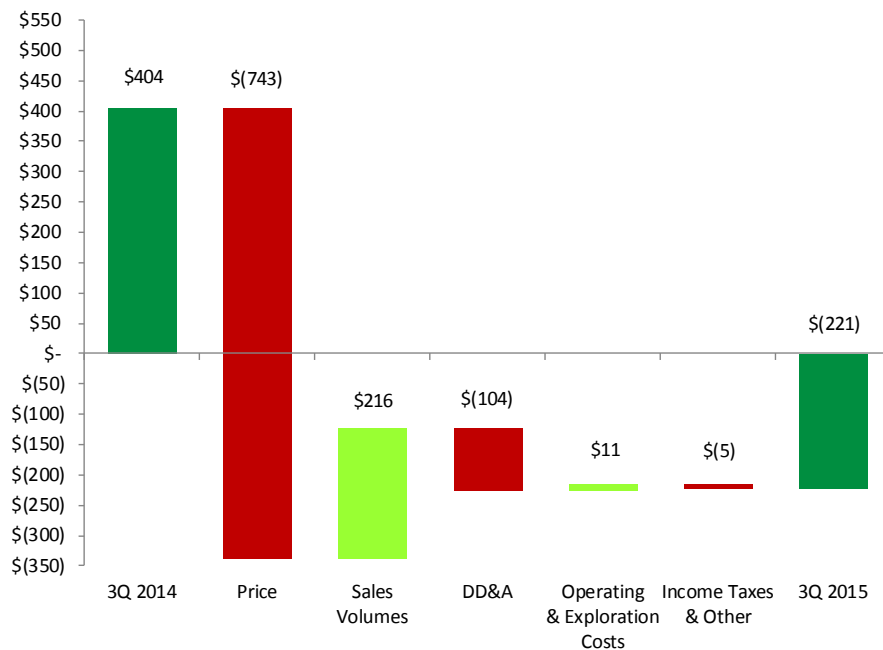
- **Exploration and Production** – The decrease in earnings was primarily attributable to lower realized selling prices and lower production, which were partially offset by lower cash operating costs and lower depreciation, depletion and amortization expenses.
- **Bakken Midstream** – The decrease in earnings was primarily due to the impact of noncontrolling interest resulting from the July 1, 2015 sale of a 50% interest in the Bakken Midstream.
- **Corporate, Interest and Other** – The increase in corporate, interest and other costs primarily resulted from higher professional fees.

Exploration and Production – Adjusted Net Income (Loss)

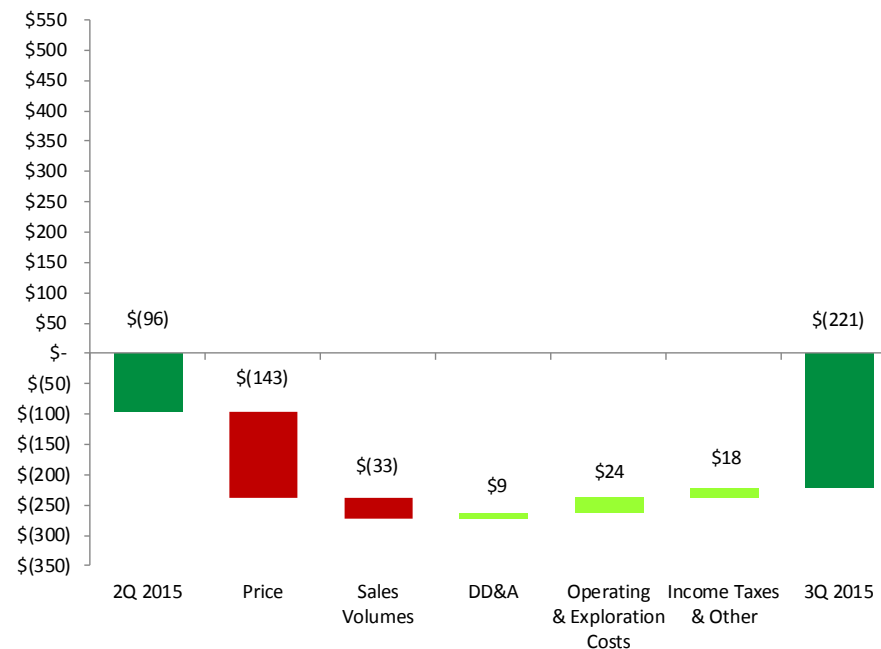


\$ Millions

3Q 2015 vs. 3Q 2014



3Q 2015 vs. 2Q 2015



	3Q 2015	3Q 2014	Incr. / (Decr.)
United States	\$ (249)	\$ 210	\$ (459)
International	28	194	(166)
Total	\$ (221)	\$ 404	\$ (625)

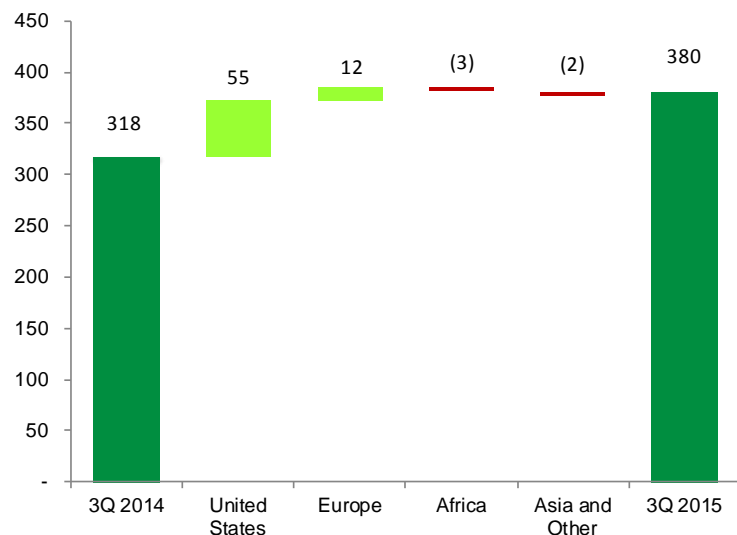
	3Q 2015	2Q 2015	Incr. / (Decr.)
United States	\$ (249)	\$ (144)	\$ (105)
International	28	48	(20)
Total	\$ (221)	\$ (96)	\$ (125)

Worldwide Oil & Gas Production

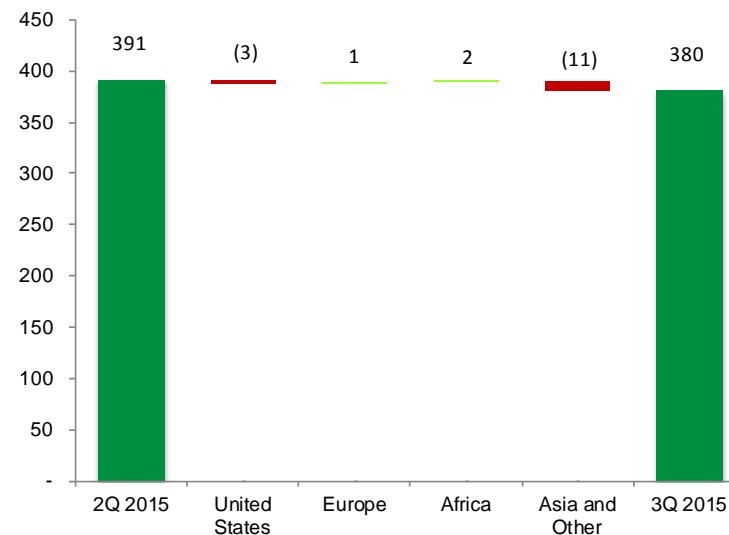


MBOEPD

3Q 2015 vs. 3Q 2014



3Q 2015 vs. 2Q 2015



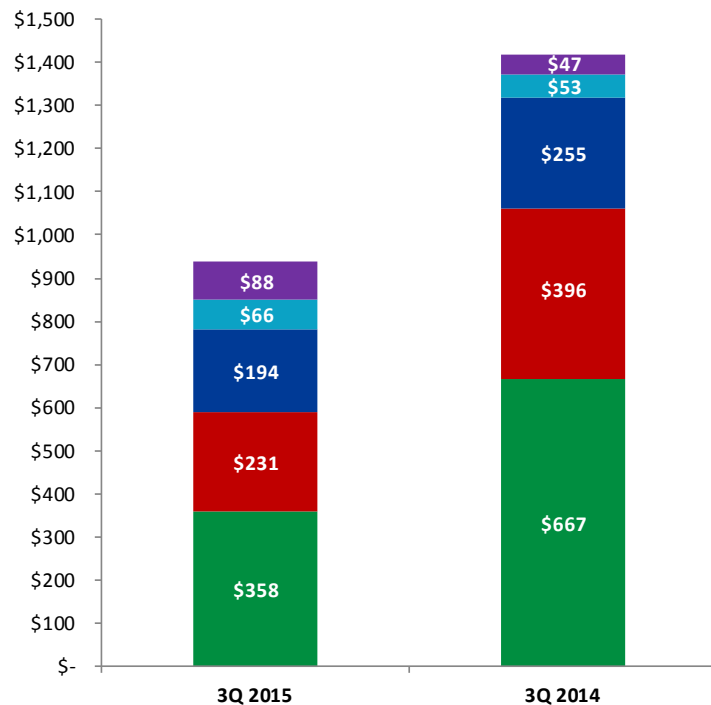
	3Q 2015	3Q 2014	Incr. / (Decr.)
United States			
Bakken	113	86	27
Other Onshore	42	27	15
Total Onshore	155	113	42
Offshore	83	70	13
Total United States	<u>238</u>	<u>183</u>	<u>55</u>
Europe	49	37	12
Africa	50	53	(3)
Asia and Other	43	45	(2)
Total	<u>380</u>	<u>318</u>	<u>62</u>

	3Q 2015	2Q 2015	Incr. / (Decr.)
United States			
Bakken	113	119	(6)
Other Onshore	42	39	3
Total Onshore	155	158	(3)
Offshore	83	83	-
Total United States	<u>238</u>	<u>241</u>	<u>(3)</u>
Europe	49	48	1
Africa	50	48	2
Asia and Other	43	54	(11)
Total	<u>380</u>	<u>391</u>	<u>(11)</u>

Capital and Exploratory Expenditures



\$ Millions



■ Bakken Midstream
 ■ Exploration
 ■ Development
■ Production
 ■ Unconventionals

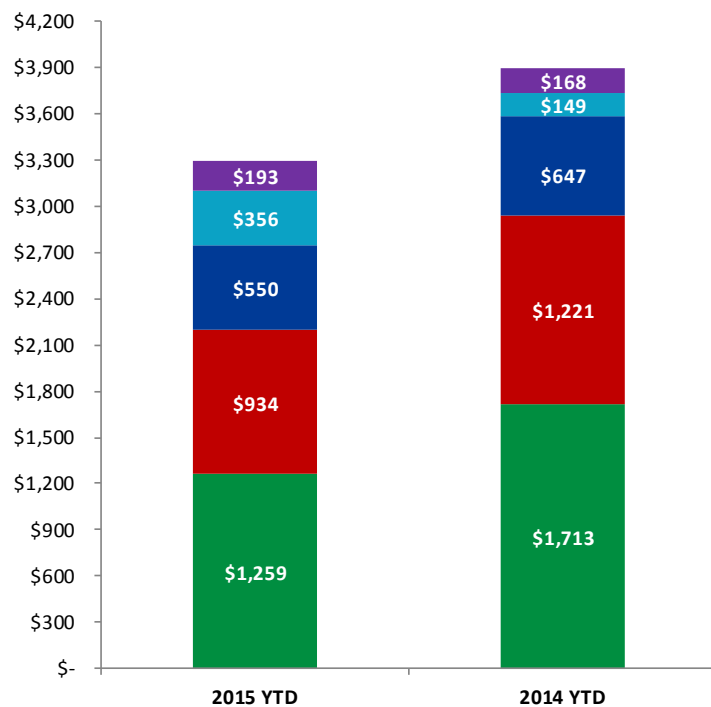
E&P Capital and Exploratory Expenditures

	Three Months Ended September 30,	
	2015	2014
United States		
Bakken	\$ 295	\$ 525
Other Onshore	70	191
Total Onshore	365	716
Offshore	199	205
Total United States	564	921
Europe	58	111
Africa	13	125
Asia and Other	214	214
E&P Capital and Exploratory Expenditures	\$ 849	\$ 1,371
Total exploration expenses charged to income included above	\$ 79	\$ 56
Bakken Midstream Capital Expenditures	\$ 88	\$ 47

Capital and Exploratory Expenditures



\$ Millions



■ Bakken Midstream
 ■ Exploration
 ■ Development
■ Production
 ■ Unconventionals

E&P Capital and Exploratory Expenditures

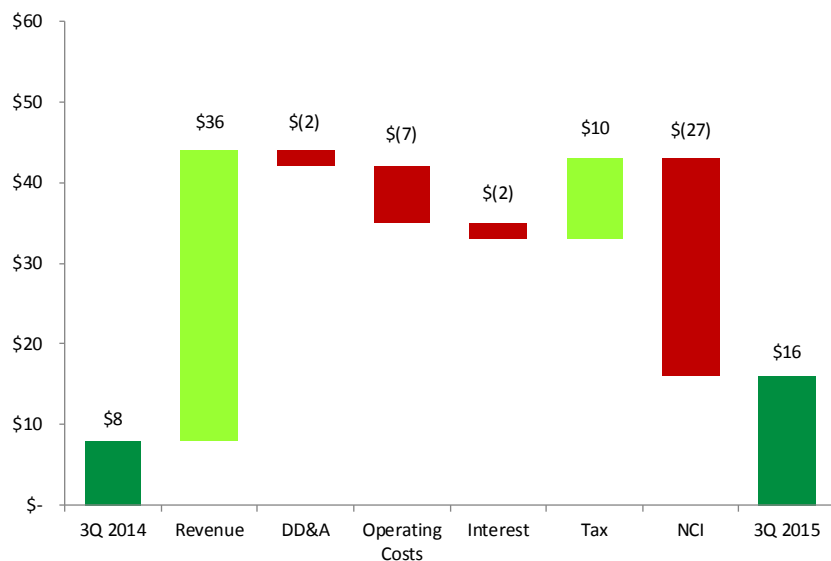
	Nine Months Ended September 30,	
	2015	2014
United States		
Bakken	\$ 1,060	\$ 1,290
Other Onshore	260	546
Total Onshore	1,320	1,836
Offshore	666	524
Total United States	1,986	2,360
Europe	255	418
Africa	159	344
Asia and Other	699	608
E&P Capital and Exploratory Expenditures	\$ 3,099	\$ 3,730
Total exploration expenses charged to income included above	\$ 184	\$ 188
Bakken Midstream Capital Expenditures	\$ 193	\$ 168

Bakken Midstream – Adjusted Net Income & Throughput

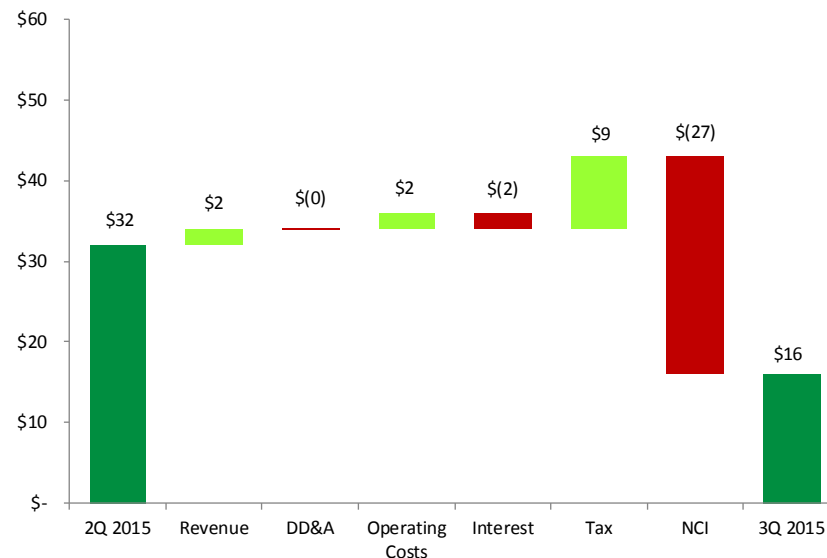


\$ Millions

3Q 2015 vs. 3Q 2014



3Q 2015 vs. 2Q 2015



In Thousands

	4Q 2015	3Q 2015	2Q 2015	1Q 2015	4Q 2014	3Q 2014	2Q 2014	1Q 2014
Processing:								
Tioga gas plant - mcf of natural gas per day		210	202	179	160	139	121	6
Export:								
Terminal throughput - bopd		72	82	79	72	62	61	49
Tioga rail terminal crude loading - bopd		47	51	50	43	39	34	37
Rail services - bopd		45	44	40	41	34	34	38
Pipelines:								
Oil gathering - bopd		41	35	28	27	28	25	19
Gas gathering - mcf of natural gas per day		226	227	204	176	167	139	33



OTHER INFORMATION

2015 Guidance to Investors



	Guidance****		Actual		
	Full Year	4Q	3Q	2Q	1Q
<u>Production (MBOEPD)</u>					
Total	370 - 375	360	380	391	361
Bakken	110	100 - 105	113	119	108
<u>Unit Cost (\$/BOE)*</u>					
Cash Costs	\$15.50 - \$16.00	\$16.00 - \$17.00	\$14.98	\$15.65	\$16.74
DD&A	\$28.50 - \$29.00	\$29.00 - \$30.00	\$27.53	\$28.22	\$28.71
Total Production Costs	\$44.00 - \$45.00	\$45.00 - \$47.00	\$42.51	\$43.87	\$45.45
Bakken Midstream Tariff	\$3.35 - \$3.45	\$3.80 - \$3.90	\$3.36	\$3.26	\$3.13
Exploration Expenses, Excluding Dry Hole Costs (\$ Millions)*	\$340 - \$350	\$115 - \$125	\$78	\$83	\$64
E&P Effective Tax Rate**	44% - 48%	40% - 44%	47%	56%	48%
<u>Capital and Exploratory Expenditures (\$ Millions)</u>					
Exploration and Production	\$4,100	\$1,000	\$849	\$1,006	\$1,244
Bakken Midstream	\$300	\$105	\$88	\$65	\$40
<u>Other (\$ Millions)*</u>					
Bakken Midstream Net Income Attributable to Hess Corporation***	\$90 - \$95	\$15 - \$20	\$16	\$32	\$27
Corporate Expenses, After-Taxes	\$125 - \$130	\$30 - \$35	\$36	\$29	\$33
Interest Expenses, After-Taxes	\$205 - \$210	\$50 - \$55	\$50	\$54	\$52

* Excludes "items affecting comparability".

** Based on current strip oil prices, the Corporation is forecasting a pre-tax loss for 2015, and as a result, the E&P effective tax rate, excluding items affecting comparability, is expected to be a benefit.

*** Hess Corporation's 50% ownership in the Bakken Midstream is reflected in 3Q-2015 results & 4Q-2015 guidance.

**** Guidance excludes any contribution from Libya.



BAKKEN OPERATIONAL DATA

Bakken Production - 2015



Net Production by Product

		2015				
		YTD Avg	4Q	3Q	2Q	1Q
Oil	MBBLPD	82		82	85	79
NGL	MBBLPD	20		20	22	19
Gas	MMCFPD	65		65	71	58
Total	MBOEPD*	113		113	119	108

Net Production by Operatorship

		2015				
		YTD Avg	4Q	3Q	2Q	1Q
Operated	MBOEPD	102		102	107	96
Outside Operated	MBOEPD	11		11	12	12
Total	MBOEPD	113		113	119	108
% Outside Operated		10%		10%	10%	11%

* Includes natural gas production converted on the basis of relative energy content (six mcf equals one barrel of oil equivalent).

Bakken Production - 2014



Net Production by Product

		2014				
		YTD Avg	4Q	3Q	2Q	1Q
Oil	MBBLPD	66	78	63	64	58
NGL	MBBLPD	10	16	15	8	2
Gas	MMCFPD	40	50	46	48	15
Total	MBOEPD*	83	102	86	80	63

Net Production by Operatorship

		2014				
		YTD Avg	4Q	3Q	2Q	1Q
Operated	MBOEPD	73	90	76	70	54
Outside Operated	MBOEPD	10	12	10	10	9
Total	MBOEPD	83	102	86	80	63
% Outside Operated		12%	12%	12%	13%	14%

* Includes natural gas production converted on the basis of relative energy content (six mcf equals one barrel of oil equivalent).

Bakken Operational Well Statistics - 2015



Hess Operated Wells

		2015				
		YTD Avg	4Q	3Q	2Q	1Q
Rig Count						
Drilling	No. Rigs	9		7	8	12
Drilling Days	Spud-to-Spud	19		17	18	21

		2015				
		YTD	4Q	3Q	2Q	1Q
No. of Wells						
Drilled	by Qtr	147		42	45	60
Completion	by Qtr	177		42	62	73
On Production	by Qtr	185		48	67	70
On Production - Other	Cum. to date adj. *	-		-	-	-
On Production	Cum. to date	1,167		1,167	1,119	1,052

Well Performance						
Average Frac Stage	by Qtr	37		39	36	35
Average 30-day IPs	Gross BOPD**	866		887	835	871

Outside Operated Wells

		2015				
		YTD	4Q	3Q	2Q	1Q
No. of Wells						
On Production	by Qtr	52		17	20	15
On Production - Other	Cum. to date adj. *	64		39	9	16
On Production	Cum. to date	1,030		1,030	974	945

* Reflects changes arising from the impact of swaps, acquisitions, divestitures and other adjustments.

** Based on weighted average of total number of wells.

Bakken Operational Well Statistics - 2014



Hess Operated Wells

		2014				
		YTD Avg	4Q	3Q	2Q	1Q
Rig Count						
Drilling	No. Rigs	17	17	17	17	17
Drilling Days	Spud-to-Spud	22	22	22	22	23

		2014				
		YTD	4Q	3Q	2Q	1Q
No. of Wells						
Drilled	by Qtr	261	78	71	66	46
Completion	by Qtr	230	82	60	46	42
On Production	by Qtr	238	96	59	53	30
On Production - Other	Cum. to date adj. *	22	-	-	-	22
On Production	Cum. to date	982	982	886	827	774

Well Performance						
Average Frac Stage	by Qtr	34	35	35	33	33
Average 30-day IPs	Gross BOPD**	884	870	826	976	880

Outside Operated Wells

		2014				
		YTD	4Q	3Q	2Q	1Q
No. of Wells						
On Production	by Qtr	146	36	47	30	33
On Production - Other	Cum. to date adj. *	9	23	4	12	(30)
On Production	Cum. to date	914	914	855	804	762

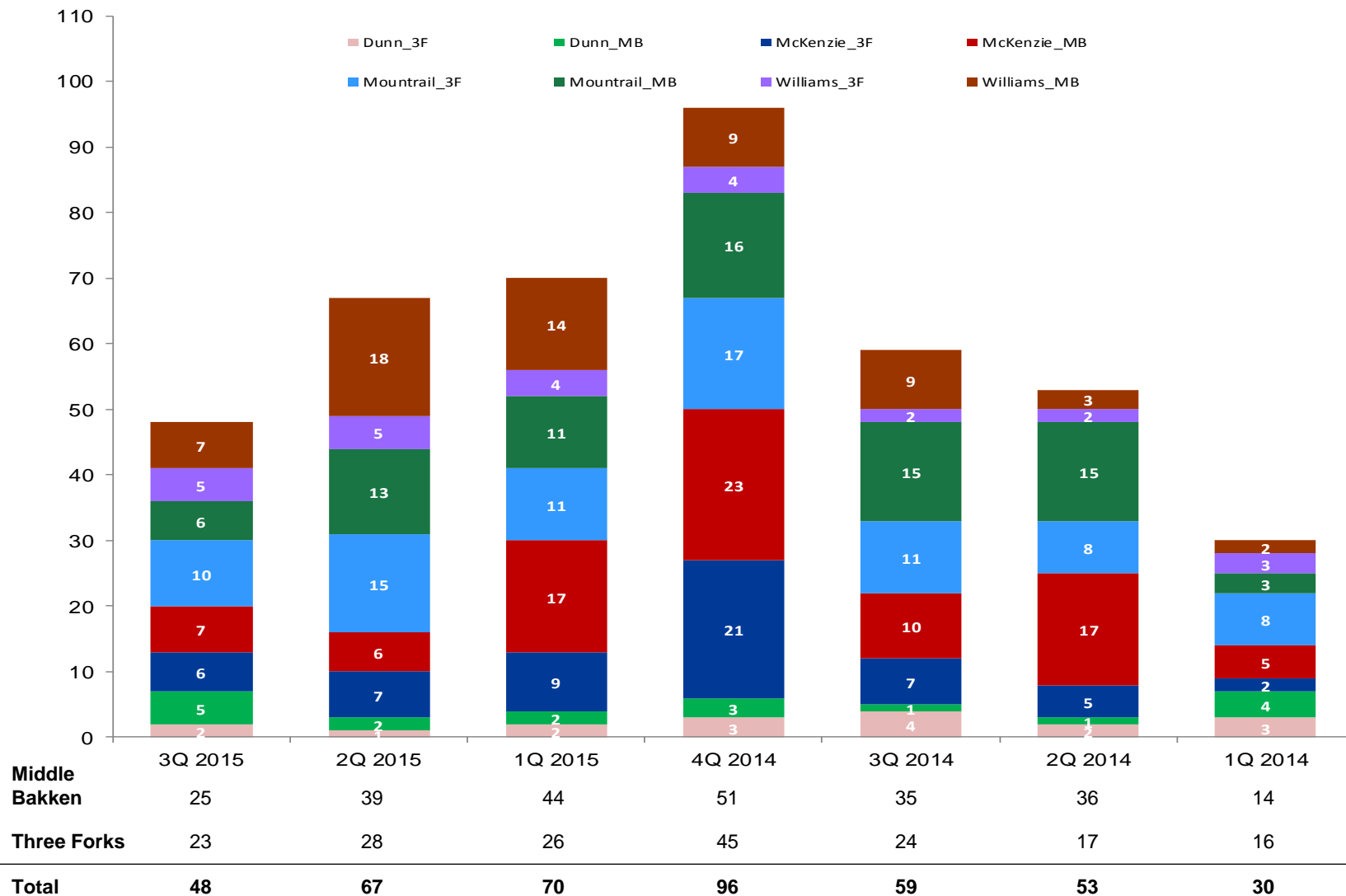
* Reflects changes arising from the impact of swaps, acquisitions, divestitures and other adjustments.

** Based on weighted average of total number of wells.

Hess Operated Bakken Wells Brought on Production by County and Formation



Bakken Wells



Bakken Well Costs, Working Interest and Acreage - 2015



Average Well Cost - Hess Operated

		2015				
		YTD Avg	4Q	3Q	2Q	1Q
Drilling	\$MMWell	\$ 3.5		\$ 3.2	\$ 3.5	\$ 3.9
Completion	\$MMWell	2.4		2.1	2.1	2.9
Total	\$MMWell	\$ 5.9		\$ 5.3	\$ 5.6	\$ 6.8

Average Working Interest of New Wells Spud Each Quarter

		2015				
		YTD Avg	4Q	3Q	2Q	1Q
Hess Operated	%	76%		77%	76%	74%
Outside Operated	%	10%		10%	10%	10%

Net Acreage Position

		2015			
		4Q	3Q	2Q	1Q
Total Acreage	'000 acres		605	605	609

Bakken Well Costs, Working Interest and Acreage - 2014



Average Well Cost - Hess Operated

		2014				
		YTD Avg	4Q	3Q	2Q	1Q
Drilling	\$MMWell	\$ 4.3	\$ 3.9	\$ 4.2	\$ 4.5	\$ 4.7
Completion	\$MMWell	3.0	3.2	3.0	2.9	2.8
Total	\$MMWell	\$ 7.3	\$ 7.1	\$ 7.2	\$ 7.4	\$ 7.5

Average Working Interest of New Wells Spud Each Quarter

		2014				
		YTD Avg	4Q	3Q	2Q	1Q
Hess Operated	%	75%	75%	76%	75%	74%
Outside Operated	%	12%	12%	11%	12%	12%

Net Acreage Position

		2014			
		4Q	3Q	2Q	1Q
Total Acreage	'000 acres	613	635	642	644



UTICA OPERATIONAL DATA

Utica Production - 2015



Net Production by Product

		2015				
		YTD Avg	4Q	3Q	2Q	1Q
Oil	MBBLPD	2		2	2	2
NGL	MBBLPD	6		8	7	4
Gas	MMCFPD	86		112	82	65
Total	MBOEPD*	22		28	22	17

Net Production by Operatorship

		2015				
		YTD Avg	4Q	3Q	2Q	1Q
Operated	MBOEPD	14		20	13	9
Outside Operated	MBOEPD	8		8	9	8
Total	MBOEPD	22		28	22	17

% Outside Operated	37%	28%	41%	45%
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* Includes natural gas production converted on the basis of relative energy content (six mcf equals one barrel of oil equivalent).

Utica Production - 2014



Net Production by Product

		2014				
		YTD Avg	4Q	3Q	2Q	1Q
Oil	MBBLPD	1	1	2	-	-
NGL	MBBLPD	2	4	2	1	1
Gas	MMCFPD	36	45	39	37	23
Total	MBOEPD*	9	13	11	7	5

Net Production by Operatorship

		2014				
		YTD Avg	4Q	3Q	2Q	1Q
Operated	MBOEPD	6	7	5	6	4
Outside Operated	MBOEPD	3	6	6	1	1
Total	MBOEPD	9	13	11	7	5

% Outside Operated	37%	49%	53%	10%	8%
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* Includes production from dry gas sale in first two quarters; natural gas production converted on the basis of relative energy content (six mcf equals one barrel of oil equivalent).

Utica Operational Well Statistics - 2015



Hess/CNX Operated Activities						
		2015				
		YTD Avg	4Q	3Q	2Q	1Q
Rig Count						
Drilling	No. Rigs	2		1	2	2
No. of Wells						
		YTD	4Q	3Q	2Q	1Q
Drilled	by Qtr	20		5	10	5
Completion	by Qtr	24		5	15	4
On Production	by Qtr	24		11	9	4
On Production - Other	Cum. to date adj. *	1		-	1	-
On Production	Cum. to date	71		71	60	50
Well Performance - Hess Op Only						
Average Frac Stage	by Qtr	38		40	47	27
Average Lateral Length	Ft/Qtr	7,582		8,776	7,639	6,032

Outside Operated Wells (NOJV)						
		2015				
		YTD	4Q	3Q	2Q	1Q
No. of Wells						
On Production	by Qtr	1		-	-	1
On Production	Cum. to date	30		30	30	30

* Reflects changes arising from the impact of swaps, acquisitions, divestitures and other adjustments.

Utica Operational Well Statistics - 2014



Hess/CNX Operated Activities

			2014				
			YTD Avg	4Q	3Q	2Q	1Q
Rig Count							
Drilling	No. Rigs		4	3	4	4	4
			2014				
			YTD	4Q	3Q	2Q	1Q
No. of Wells							
Drilled	by Qtr		38	10	10	10	8
Completion	by Qtr		36	10	11	12	3
On Production	by Qtr		39	8	18	3	10
On Production	Cum. to date		46	46	38	20	17
Well Performance - Hess Op Only							
Average Frac Stage	by Qtr		40	41	41	43	34
Average Lateral Length	Ft/Qtr		8,587	8,957	8,669	9,373	7,543

Outside Operated Wells (NOJV)

			2014				
			YTD	4Q	3Q	2Q	1Q
No. of Wells							
On Production	by Qtr		22	5	9	8	-
On Production	Cum. to date		29	29	24	15	7

Utica Well Costs, Working Interest and Acreage - 2015



Average Well Cost - Hess Operated

		2015				
		YTD Avg	4Q	3Q	2Q	1Q
Drilling	\$MM/Well	\$ 5.6		\$ 5.4	\$ 4.8	\$ 6.5
Completion	\$MM/Well	4.5		5.2	4.2	3.9
Total	\$MM/Well	<u>\$ 10.1</u>		<u>\$ 10.6</u>	<u>\$ 9.0</u>	<u>\$ 10.4</u>
Drilling	\$/Ft	\$ 334		\$ 302	\$ 288	\$ 420
Completion	\$/MStage	\$ 125		\$ 130	\$ 103	\$ 142

Average Working Interest of Wells TD Cumulative Through Quarter

		2015				
		YTD Avg	4Q	3Q	2Q	1Q
Hess/CONSOL JV*	%	46%		46%	46%	47%
NOJV	%	8%		8%	8%	8%

Net Acreage Position (JV Core Acreage)

		2015			
		4Q	3Q	2Q	1Q
Total Acreage	'000 acres		47	47	45

* Excludes 25% CNX carry on eligible costs; \$335 MM total obligation.

Utica Well Costs, Working Interest and Acreage - 2014



Average Well Cost - Hess Operated

		2014				
		YTD Avg	4Q	3Q	2Q	1Q
Drilling	\$MM/Well	\$ 6.8	\$ 6.6	\$ 6.7	\$ 6.7	\$ 7.4
Completion	\$MM/Well	6.9	7.0	7.4	7.4	5.9
Total	\$MM/Well	<u>\$ 13.7</u>	<u>\$ 13.6</u>	<u>\$ 14.1</u>	<u>\$ 14.1</u>	<u>\$ 13.3</u>
Drilling	\$/Ft	\$ 381	\$ 362	\$ 362	\$ 351	\$ 445
Completion	\$/Stage	\$ 177	\$ 170	\$ 182	\$ 178	\$ 183

Average Working Interest of Wells TD Cumulative Through Quarter

		2014				
		YTD Avg	4Q	3Q	2Q	1Q
Hess/CONSOL JV*	%	47%	47%	47%	46%	46%
NOJV	%	8%	8%	7%	6%	6%

Net Acreage Position (JV Core Acreage)

		2014			
		4Q	3Q	2Q	1Q
Total Acreage	'000 acres	45	44	43	43

* Excludes 25% CNX carry on eligible costs; \$335 MM total obligation.