# **Supplemental Earnings Information**



HESS

First Quarter 2022



# **OPERATING RESULTS**

# Reported Net Income (Loss), Items Affecting Comparability & Adjusted Net Income (Loss) by Operating Activity



\$ In Millions, Except Per Share Data	1Q 2022	1Q 2021	4Q 2021
Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)			
Exploration and Production	\$ 460	\$ 308	\$ 309
Midstream	72	75	74
Corporate and Other	(23)	(37)	(28)
Interest	 (92)	 (94)	(90)
Net income (loss) attributable to Hess Corporation	\$ 417	\$ 252	\$ 265
Net income (loss) per common share (diluted)	\$ 1.34	\$ 0.82	\$ 0.85
Items Affecting Comparability of Earnings - Income (Expense)			
Exploration and Production	\$ -	\$ -	\$ -
Midstream	-	-	-
Corporate and Other	13	-	-
Total items affecting comparability of earnings between periods	\$ 13	\$ -	\$ -

# Reported Net Income (Loss), Items Affecting Comparability & Adjusted Net Income (Loss) by Operating Activity (Cont'd)



\$ In Millions, Except Per Share Data	1Q 2022	1Q 2021	4Q 2021
Adjusted Net Income (Loss)*			
Exploration and Production	\$ 460	\$ 308	\$ 309
Midstream	72	75	74
Corporate and Other	(36)	(37)	(28)
Interest	 (92)	 (94)	 (90)
Adjusted net income (loss) attributable to Hess Corporation	\$ 404	\$ 252	\$ 265
Adjusted net income (loss) per common share (diluted)	\$ 1.30	\$ 0.82	\$ 0.85
Weighted average number of common shares outstanding (diluted) [in millions]	 310.4	 307.8	 310.0

The Corporation has used a non-GAAP financial measure in this supplemental earnings information. "Adjusted Net Income (Loss)" presented throughout this supplemental information is defined as reported net income (loss) attributable to Hess Corporation excluding items identified as affecting comparability of earnings between periods. Management uses adjusted net income (loss) to evaluate the Corporation's operating performance and believes that investors' understanding of the Corporation's performance is enhanced by disclosing this measure, which excludes certain items that management believes are not directly related to ongoing operations and are not indicative of future business trends and operations. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income (loss).



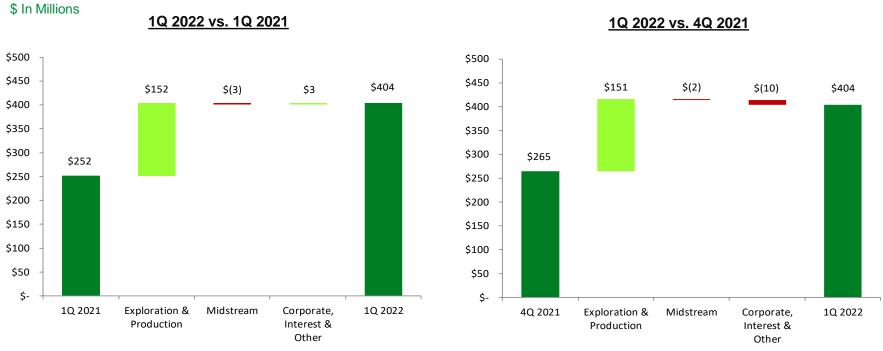
(Amounts, After Income Taxes)

#### <u>1Q 2022</u>

- Exploration and Production None.
- Midstream None.
- Corporate and Other Results included:
  - A gain of \$22 million associated with the sale of property and a charge of \$9 million for litigation related to the Corporation's former downstream business.

#### **Consolidated Adjusted Net Income (Loss)**





					In	cr. /						In	cr./
	1Q	2022	1Q	2021	(D	ecr.)		1Q :	2022	4Q	2021	(De	ecr.)
Exploration and Production	\$	460	\$	308	\$	152	Exploration and Production	\$	460	\$	309	\$	151
Midstream		72		75		(3)	Midstream		72		74		(2)
Corporate, Interest and Other		(128)		(131)		3	Corporate, Interest and Other		(128)		(118)		(10)
Adjusted net income (loss) attributable to Hess Corporation	\$	404	\$	252	\$	152	Adjusted net income (loss) attributable to Hess Corporation	\$	404	\$	265	\$	139

### Analysis of Consolidated Adjusted Net Income (Loss)



#### 1Q 2022 vs. 1Q 2021

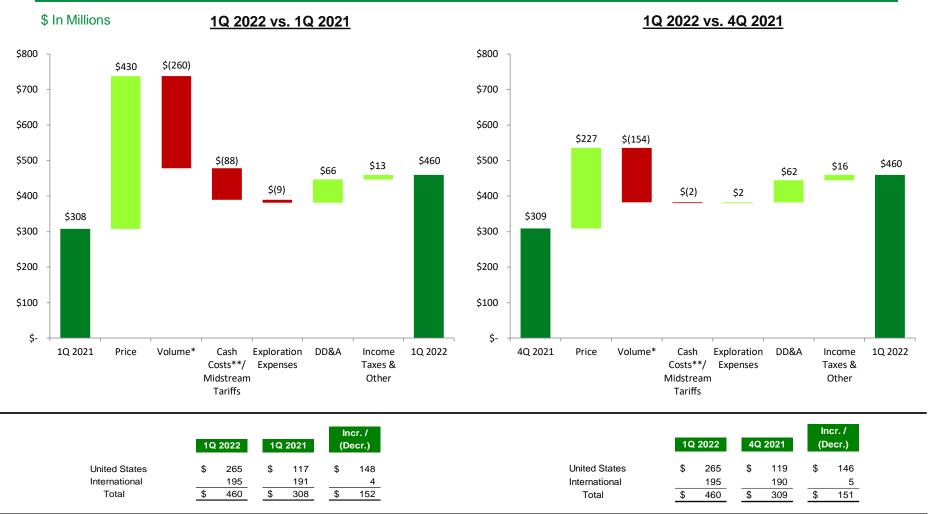
- Exploration and Production The increase in earnings primarily reflects higher realized selling prices, partially offset by lower sales volumes.
- Midstream No significant changes.
- Corporate and Other No significant changes.
- Interest No significant changes.

#### 1Q 2022 vs. 4Q 2021

- Exploration and Production The increase in earnings primarily reflects higher realized selling prices and lower depreciation, depletion and amortization expense, partially offset by lower sales volumes.
- Midstream No significant changes.
- Corporate and Other The increase in corporate and other costs is primarily due to higher general and administrative expenses.
- Interest No significant changes.

#### **Exploration and Production - Adjusted Net Income (Loss)**



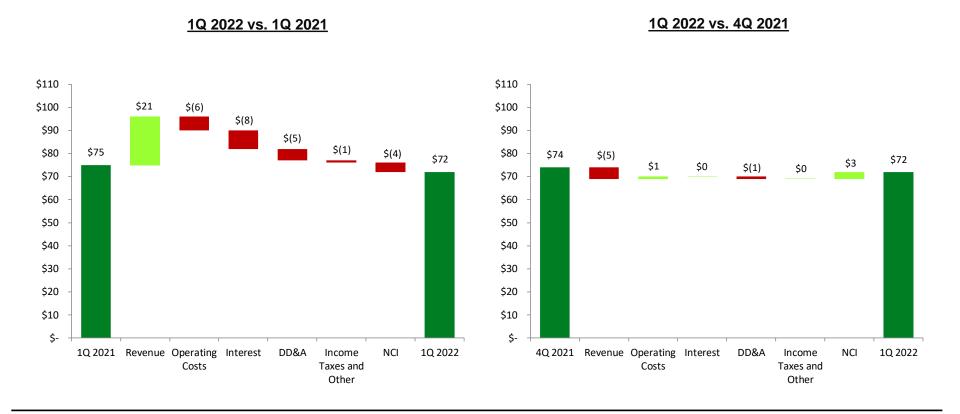


\* Includes associated Marketing, including purchased oil and gas.

\*\* Cash Costs include Operating costs and expenses, Production and severance taxes, and E&P general and administrative expenses.

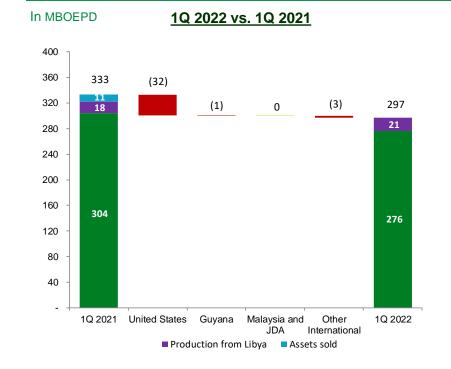


\$ In Millions



#### **Worldwide Oil & Gas Production**





1Q 2022

152

30

182

30

64

21 297

United States

Offshore

Guyana

Total

North Dakota

**Total United States** 

Malaysia and JDA

Other International

1Q 2021

158

56

214

31

64

24

333

Incr. /

(Decr.)

(6)

(26)

(32)

(1)

\_

(3)

(36)

400						
360 -	316					
320 -	21	(16)	(1)	(2)	0	297
280 -						21
240 -						
200 -						
160 -	295					276
120 -						
80 -						
40 -						
- 1	4Q 2021	United States	Guyana	Malaysia and JDA	Other International	1Q 2022
			Product	ion from Libya		

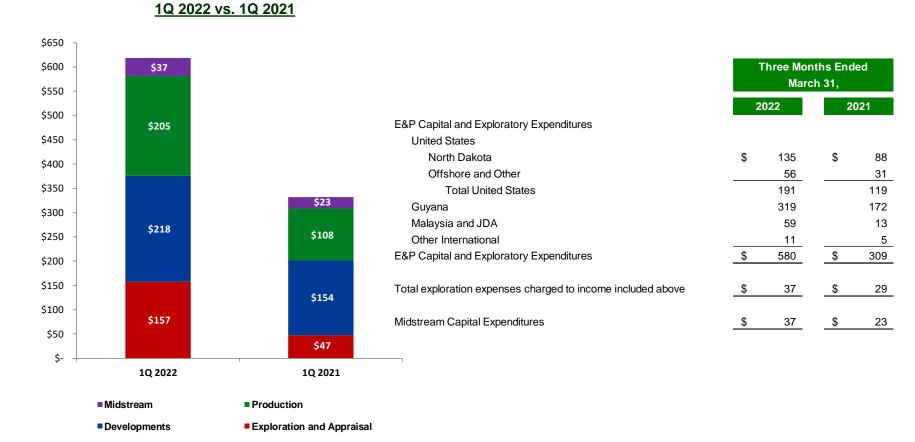
	1Q 2022	4Q 2021	Incr. / (Decr.)
United States			
North Dakota	152	159	(7)
Offshore	30	39	(9)
Total United States	182	198	(16)
Guyana	30	31	(1)
Malaysia and JDA	64	66	(2)
Other International	21	21	-
Total	297	316	(19)

#### 1Q 2022 vs. 4Q 2021

#### **Capital and Exploratory Expenditures**



\$ In Millions





## **FINANCIAL INFORMATION**

### **Consolidating Income Statement - 1Q 2022**



\$ In Millions, Except Unit Costs Data				Three Mo	onths Er	nded March	n 31, 20	22		
		loration &	Mids	stream		rporate, st & Other	Elim	inations		olidated otal
		Α		В		С		D	A + E	8 + C + D
Revenues and Non-Operating Income										
Sales and other operating revenues	\$	2,313	\$	312	\$	-	\$	(312)	\$	2,313
Other, net		33		1		2		-		36
Total revenues and non-operating income		2,346		313		2		(312)		2,349
Costs and Expenses										
Marketing, including purchased oil and gas		703		-		-		(21)		682
Operating costs and expenses		251		66		-		(4)		313
Production and severance taxes		61		-		-		-		61
Midstream tariffs		287		-		-		(287)		-
Exploration expenses, including dry holes and lease impairment		43		-		-		-		43
General and administrative expenses		57		6		38		-		101
Interest expense		-		31		92		-		123
Depreciation, depletion and amortization		292		45		-		-		337
Total costs and expenses		1,694		148		130		(312)		1,660
Adjusted Income (Loss) Before Income Taxes		652		165		(128)		-		689
Provision (benefit) for income taxes		192		5		-		-		197
Adjusted Net Income (Loss)		460		160		(128)		-		492
Less: Net income (loss) attributable to noncontrolling interests		-		88		-		-		88
Adjusted Net Income (Loss) Attributable to Hess Corporation <sup>(1)</sup>	\$	460	\$	72	\$	(128)	\$	-	\$	404
Items affecting comparability of earnings (after tax) <sup>(1)</sup>		-		-		13		-		13
Net Income (Loss) Attributable to Hess Corporation <sup>(1)</sup>	\$	460	\$	72	\$	(115)	\$	-	\$	417
Exploration & Production Unit Costs (\$/boe) <sup>(2)</sup>										
Cash Costs <sup>(3)</sup>	¢	40.70								
	\$	13.79	<sup>(1)</sup> See foot	tnote on page 3	3 regarding	non-GAAP finar	ncial meas	ures.		
DD&A Costs		10.96	<sup>(2)</sup> Unit cos	ts exclude iten	ns affecting	comparability of	earnings.			
Production Costs	\$	24.75			-		-	on and severance	taves and	F&P
Production Volumes (mmboe) <sup>(4)</sup>		26.7		nd administrativ			s, Flouuciic		taxes, and	LOF
Midstream			<sup>(4)</sup> mmboe	- millions of ba	rrels of oil e	equivalent.				
EBITDA <sup>(5)</sup>	\$	241				ne before incom s items affecting		s interest expens ility of earnings.	se, and dep	reciation,

### **Consolidating Income Statement - 1Q 2021**



\$ In Millions, Except Unit Costs Data				Three Mo	onths E	nded March	n 31, 20	21		
		loration &	Mids	stream		rporate, st & Other	Elim	inations		olidated otal
		Α		в		С		D	A + E	+ C + D
Revenues and Non-Operating Income										
Sales and other operating revenues	\$	1,898	\$	289	\$	-	\$	(289)	\$	1,898
Other, net		16		3		2		-		21
Total revenues and non-operating income		1,914		292		2		(289)		1,919
Costs and Expenses										
Marketing, including purchased oil and gas		542		-		-		(24)		518
Operating costs and expenses		208		60		-		(3)		265
Production and severance taxes		37		-		-		-		37
Midstream tariffs		262		-		-		(262)		-
Exploration expenses, including dry holes and lease impairment		33		-		-		-		33
General and administrative expenses		49		7		38		-		94
Interest expense		-		23		94		-		117
Depreciation, depletion and amortization		355		40		1		-		396
Total costs and expenses		1,486		130		133		(289)		1,460
Adjusted Income (Loss) Before Income Taxes		428		162		(131)		-		459
Provision (benefit) for income taxes		120		3		-		-		123
Adjusted Net Income (Loss)		308		159		(131)		-		336
Less: Net income (loss) attributable to noncontrolling interests		-		84		-		-		84
Adjusted Net Income (Loss) Attributable to Hess Corporation <sup>(1)</sup>	\$	308	\$	75	\$	(131)	\$	-	\$	252
Items affecting comparability of earnings (after tax) <sup>(1)</sup>		-		-		-		-		-
Net Income (Loss) Attributable to Hess Corporation <sup>(1)</sup>	\$	308	\$	75	\$	(131)	\$	-	\$	252
Exploration & Production Unit Costs (\$/boe) <sup>(2)</sup>										
Cash Costs <sup>(3)</sup>	\$	9.81								
DD&A Costs	Φ	11.83	(1) See foot	note on page :	3 regarding	non-GAAP finar	ncial meas	ures.		
Production Costs	\$	21.64	<sup>(2)</sup> Unit cos	ts exclude iten	ns affecting	comparability of	earnings.			
FIGULION COSIS	Φ	21.04					-	on and severance	taxes and	F&P
Production Volumes (mmboe) <sup>(4)</sup>		30.0		d administrativ			,1 10000010		and, and	201
Midstream			<sup>(4)</sup> mmboe	- millions of ba	rrels of oil e	equivalent.				
EBITDA <sup>(5)</sup>	\$	225				ne before incom s items affecting		s interest expens ility of earnings.	e, and dep	eciation,

#### **E&P Debt to Adjusted EBITDAX**



Millions, Except E&P Debt to Adjusted EBITDAX	1Q 2022	4Q 2021	3Q 2021	2Q 2021	1Q 2021
E&P Adjusted EBITDAX					
Net Income (Loss) Attributable to Hess Corporation (GAAP)	\$ 417	\$ 265	\$ 115	\$ (73)	\$ 252
+ Net income (loss) attributable to noncontrolling interests	88	91	70	86	84
+ Provision (benefit) for income taxes	197	212	143	122	123
+ Impairment and other	-	-	-	147	-
+ Depreciation, depletion and amortization	337	398	349	385	396
+ Interest expense	123	121	125	118	117
+ Exploration expenses, including dry holes and lease impairment	43	45	36	48	33
+ (Gains) losses on asset sales, net	(22)	-	(29)	-	-
+ Noncash (gains) losses on commodity derivatives, net	55	64	64	64	24
+ Stock compensation expense	33	16	17	19	25
Consolidated EBITDAX (Non-GAAP)	1,271	 1,212	 890	916	 1,054
Less: Items affecting comparability of EBITDAX between periods	(9)	-	-	-	-
Consolidated Adjusted EBITDAX (Non-GAAP)	 1,280	 1,212	 890	 916	 1,054
Less: Midstream EBITDA <sup>(1)</sup>	241	246	203	229	225
+ HESM distributions to Hess Corporation	57	56	66	59	60
E&P Adjusted EBITDAX (Non-GAAP)	\$ 1,096	\$ 1,022	\$ 753	\$ 746	\$ 889
E&P Debt					
Total Hess Consolidated Debt (GAAP)	\$ 7,956	\$ 8,458	\$ 8,507	\$ 8,223	\$ 8,286
+ Long-term finance lease obligations	195	200	205	210	215
+ Current portion of finance lease obligations	20	19	19	19	18
Less: Midstream debt	2,561	2,564	2,613	1,832	1,899
E&P Debt (Non-GAAP)	\$ 5,610	\$ 6,113	\$ 6,118	\$ 6,620	\$ 6,620
E&P Debt to Adjusted EBITDAX					
E&P Debt	\$ 5,610	\$ 6,113	-	-	-
E&P Adjusted EBITDAX - LTM <sup>(2)</sup>	\$ 3,617	\$ 3,410	-	-	-
E&P Debt to Adjusted EBITDAX (Non-GAAP)	1.6 x	1.8 x	-	-	-

<sup>(1)</sup>Midstream EBITDA includes stock compensation expense of less than \$1 million per quarter.

<sup>(2)</sup>E&P Adjusted EBITDAX - LTM represents amounts based on the last twelve months.



#### **Non-GAAP Financial Measures**

The Corporation's presentation of E&P Debt to Adjusted EBITDAX is a non-GAAP measure. "E&P Debt to Adjusted EBITDAX" is defined as the ratio of E&P Debt to E&P Adjusted EBITDAX. "E&P Debt" is defined as total Hess consolidated debt including finance lease obligations less Midstream debt. "E&P Adjusted EBITDAX" is based on the last twelve months and is defined as net income (loss) attributable to Hess Corporation adjusted for net income (loss) attributable to noncontrolling interests; provision (benefit) for income taxes; impairment and other; depreciation, depletion and amortization; interest expense; exploration expenses, including dry holes and lease impairment; (gains) losses on asset sales, net; noncash (gains) losses on commodity derivatives, net; and stock compensation expense, less items affecting comparability of EBITDAX between periods, less Midstream EBITDA (defined as Midstream segment results of operations before income taxes, plus interest expense and depreciation, depletion and amortization), plus HESM distributions to Hess Corporation.

Management uses "E&P Debt to Adjusted EBITDAX" to evaluate operating performance and believes that investors' understanding of the Corporation's performance is enhanced by disclosing this measure, which excludes certain items that management believes are not directly related to ongoing operations and are not indicative of future business trends and operations.



# **OTHER INFORMATION**



	GUIDA		ACTUA
	Full Year	2Q	1Q
roduction - Thousand Barrels of Oil Equivalent Per Day (MBOEPD)			
Total - excluding Libya	325 - 330	~310	276
Bakken	160 - 165	140 - 145	152
Guyana	65 - 70	70 - 75	30
nit Cost - \$ Per Barrel of Oil Equivalent (\$/BOE) <sup>(2)</sup>			
Cash Costs	\$13.50 - \$14.00	\$15.00 - \$15.50	\$14.54
DD&A	\$11.50 - \$12.50	\$12.00 - \$12.50	\$11.54
Total Production Costs	\$25.00 - \$26.50	\$27.00 - \$28.00	\$26.08
xploration Expenses, Excluding Dry Hole Costs (\$ Millions)	\$170 - \$180	\$35 - \$40	\$43
lidstream Tariffs (\$ Millions)	\$1,190 - \$1,215	\$290 - \$300	\$287
xploration and Production Income Tax Expense (Benefit) (\$ Millions) <sup>(2)(3)</sup>	\$460 - \$470	\$135 - \$140	\$38
xploration and Production Capital and Exploratory Expenditures (\$ Millions)	~\$2,600	~\$750	\$580
oncash Crude Oil Hedging Premium Amortization (\$ Millions)	~\$550	~\$165	\$55
ther (\$ Millions)			
Corporate Expenses	\$120 - \$130	~\$30	\$36
Interest Expenses	\$345 - \$355	\$85 - \$90	\$92
lidstream Net Income Attributable to Hess Corporation (\$ Millions)	\$265 - \$275	\$60 - \$65	\$72

(1) All guidance excludes "items affecting comparability".

<sup>(2)</sup> Guidance and Actual exclude "items affecting comparability" and Libya.

(3) The Corporation does not recognize deferred taxes in the United States and Malaysia.

#### Q1 2022: Net Hess Cash Outflow



Bakken Net Production Bakken Net Production (MBOEPD)	<b>Q1 2022</b> 152		
Bakken Net Production (MMBOE)	13.7		
Midstream Tariffs on Hess Net Production	<u>\$ Millions</u>	<u>\$/BOE</u>	Description:
Midstream Segment Revenue <sup>(1)</sup>	312		(Source: HES Supplemental Earnings Information)
Less: MVCs	(34)		MVC shortfall fees not part of long-term production costs as production expected to grow beyond MVC levels (Source: HESM Earnings Release)
Less: Third Party Rail Transportation	(4)		Third party rail transportation costs included in realized price netback (Source: HESM 10Q)
Total Adjusted Segment Revenues	274		
Less: Hess-owned share of Segment Revenues	(119)		Revenue attributable to Hess' approximate 43.5% ownership of Hess Midstream on a consolidated basis; does not affect Bakken well economics <sup>(2)</sup>
Less: Revenue Recovery from Partners and 3rd parties	(86)		Tariffs recovered from 3 <sup>rd</sup> Party shippers and Royalty/Working Interest owners of Hess-operated acreage
Net Hess cash outflow for tariffs	69	5.04	Net outflow of tariff payments attributable to Hess net production
Memo: Midstream segment cash operating expense <sup>(3)</sup>	68		Midstream segment operating expenses funded by HESM cashflows and capital structure Share of tariff payments attributable to Hess net production. Represents Total
Memo: Total Tariffs related to Hess Net Production	188	13.72	Adjusted Segment Revenues less Revenue Recovery from Partners & 3 <sup>rd</sup> parties

• Tariff structure has generated ~\$4.3 billion cash proceeds<sup>(4)</sup> and facilitated cash distributions to Hess

• Net Hess cash outflow for tariffs of \$69 million or \$5.04/BOE in Q1 2022

Tariff structure transfers ongoing midstream capital expenditure to HESM

#### ~\$4.3 billion cash proceeds and ~\$3.3 billion<sup>(5)</sup> equity value

<sup>(1)</sup> Reflects "Sales and other operating revenues" for the Midstream segment for the quarter ended March 31, 2022.

<sup>(2)</sup> Reflects Hess' approximate 43.5% ownership of Hess Midstream on a consolidated basis at 03/31/22.

<sup>(3)</sup> Midstream Segment cash operating expense of \$68 million on page 12 of this supplement, adjusted to exclude Third Party Rail Transportation expenses which were \$4 million in Q1 2022 - these expenses are included in realized price netback.

<sup>(4)</sup> Includes cash proceeds received through April 2022 for HESM IPO, HIP joint venture and HESM "Up-C" transactions, secondary offerings and share repurchases.

<sup>(5)</sup> Based on Hess' approximate 41% ownership of Hess Midstream on a consolidated basis at 4/20/22.



## **BAKKEN OPERATIONAL DATA**



		Net Production b	y Product			
				2022		
		YTD Avg	4Q	3Q	2Q	1Q
Oil	MBBLPD	77				77
NGL	MBBLPD	49				49
Gas	MMCFPD	158				158
Total	MBOEPD <sup>(1)</sup>	152				152
		Net Production by C	Operatorship			
				2022		
		YTD Avg	4Q	3Q	2Q	1Q
Operated	MBOEPD	141				141
Outside Operated	MBOEPD	11				11
Total	MBOEPD	152				152
% Outside Operated		7%				7%

<sup>(1)</sup> Includes natural gas production converted on the basis of relative energy content (six mcf equals one barrel of oil equivalent).



				2021		
		YTD Avg	4Q	3Q	2Q	1Q
Oil	MBBLPD	80	79	78	79	84
NGL	MBBLPD	49	52	44	52	49
Gas	MMCFPD	162	170	158	167	151
Total	MBOEPD <sup>(1)</sup>	156	159	148	159	158

		Net i roddotion by c	peratorship								
			2021								
		YTD Avg	4Q	3Q	2Q	1Q					
Operated	MBOEPD	144	147	135	146	147					
Outside Operated	MBOEPD	12	12	13	13	11					
Total	MBOEPD	156	159	148	159	158					
% Outside Operated		8%	8%	9%	8%	7%					

<sup>(1)</sup> Includes natural gas production converted on the basis of relative energy content (six mcf equals one barrel of oil equivalent).

#### **Bakken Operational Well Statistics - 2022**



				2022		
		YTD Avg	4Q	3Q	2Q	1Q
ig Count						
Drilling	No. Rigs	3				:
Drilling Days	Spud-to-Spud	13				1:
				2022		
		YTD	4Q	3Q	2Q	1Q
lo. of Wells						
Drilled	by Qrtr	19				19
Completion	by Qrtr	16				10
On Production	by Qrtr	13				1:
On Production	Cum. to date	1,612				1,61

Outside Operated Wells										
		2022								
		YTD	4Q	3Q	2Q	1Q				
No. of Wells										
On Production	by Qrtr	20				20				
On Production - Other	by Qrtr <sup>(1)</sup>	3				3				
On Production	Cum. to date	1,308				1,308				

<sup>(1)</sup> Reflects changes arising from the impact of swaps, acquisitions, divestitures and other adjustments.

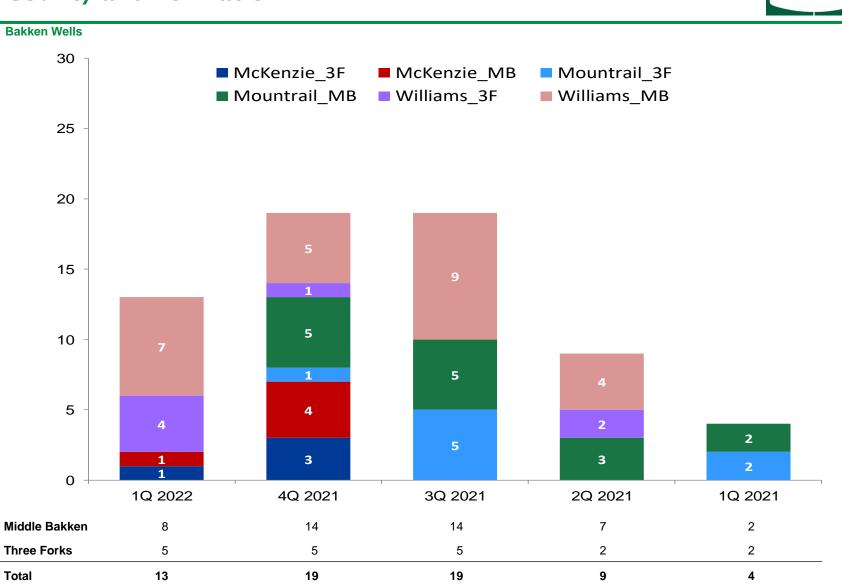
#### **Bakken Operational Well Statistics - 2021**



		Hess Operat	ed Wells			
				2021		
		YTD Avg	4Q	3Q	2Q	1Q
Rig Count						
Drilling	No. Rigs	2	3	2	2	2
Drilling Days	Spud-to-Spud	12	12	11	11	14
				2021		
		YTD	4Q	3Q	2Q	1Q
No. of Wells						
Drilled	by Qrtr	63	17	18	17	11
Completion	by Qrtr	54	13	22	9	10
On Production	by Qrtr	51	19	19	9	4
On Production - Other	by Qrtr <sup>(1)</sup>	(138)	(4)	—	(134)	
On Production	Cum. to date	1,599	1,599	1,584	1,565	1,690
		Outside Opera	ted Wells			
				2021		
		YTD	4Q	3Q	2Q	1Q
No. of Wells						
On Production	by Qrtr	56	7	6	19	24
On Production - Other	by Qrtr <sup>(1)</sup>	(145)	(8)	_	(137)	_
On Production	Cum. to date	1,285	1,285	1,286	1,280	1,398

<sup>(1)</sup> Reflects changes arising from the impact of swaps, acquisitions, divestitures and other adjustments (Q2 relates to the sale of the Corporation's Little Knife and Murphy Creek acreage).

# Hess Operated Bakken Wells Brought on Production by County and Formation



HESS

#### **Bakken Well Costs, Working Interest and Acreage - 2022**



Average Well Cost - Hess Operated										
			2022							
		YT	/TD Avg 4Q		3Q	2Q		1Q		
Drilling	\$MM/Well	\$	2.7				\$	2.7		
Completion	\$MM/Well		3.3					3.3		
Total	\$MM/Well	\$	6.0				\$	6.0		

Average Working Interest of New Wells Spud Each Quarter											
		2022									
		YTD Avg	4Q	3Q	2Q	1Q					
Hess Operated	%	86%				86%					

Net Acreage Position									
			20	22					
		4Q	3Q	2Q	1Q				
Total Acreage	'000 acres				462				

#### Bakken Well Costs, Working Interest and Acreage - 2021



Average Well Cost - Hess Operated											
			2021								
		YTI	YTD Avg 4Q		4Q	3Q		2Q		1Q	
Drilling	\$MM/Well	\$	2.4	\$	2.4	\$	2.4	\$	2.3	\$	2.5
Completion	\$MM/Well		3.4		3.4		3.3		3.3		3.4
Total	\$MM/Well	\$	5.8	\$	5.8	\$	5.7	\$	5.6	\$	5.9

Average Working Interest of New Wells Spud Each Quarter										
		2021								
		YTD Avg	4Q	3Q	2Q	1Q				
Hess Operated % 89% 89% 91% 86% 94%										

Net Acreage Position									
			20	)21					
		4Q	3Q	2Q	1Q				
Total Acreage	'000 acres	462	458	458	532				