



# AMERADA HESS

2001 Annual Report

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# Financial and Operating Highlights

Amerada Hess Corporation and Consolidated Subsidiaries

<i>Dollar amounts in millions, except per share data</i>	2001	2000
<b>FINANCIAL — FOR THE YEAR</b>		
Sales and other operating revenues	<b>\$13,413</b>	\$11,993
Operating earnings	<b>\$ 945<sup>(a)</sup></b>	\$ 987 <sup>(a)</sup>
Net income	<b>\$ 914</b>	\$ 1,023
Net income per share (diluted)	<b>\$ 10.25</b>	\$ 11.38
Return on average capital employed <sup>(b)</sup>	<b>12.7%</b>	20.4%
Common stock dividends per share	<b>\$ 1.20</b>	\$ .60
Capital expenditures	<b>\$ 5,221<sup>(c)</sup></b>	\$ 938
Weighted average shares outstanding (diluted) — in thousands	<b>89,129</b>	89,878
<b>FINANCIAL — AT YEAR-END</b>		
Total assets	<b>\$15,369</b>	\$10,274
Total debt	<b>\$ 5,665</b>	\$ 2,050
Stockholders' equity	<b>\$ 4,907</b>	\$ 3,883
<b>OPERATING — FOR THE YEAR</b>		
Production — net		
Crude oil and natural gas liquids — thousands of barrels per day		
United States	<b>77</b>	67
Foreign	<b>221</b>	194
Total	<b>298</b>	261
Natural gas — thousands of Mcf per day		
United States	<b>424</b>	288
Foreign	<b>388</b>	391
Total	<b>812</b>	679
Barrels of oil equivalent — thousands of barrels per day		
	<b>433</b>	374
Refining and marketing — thousands of barrels per day		
Refining crude runs — HOVENSA L.L.C. <sup>(d)</sup>	<b>202</b>	211
Refined products sold	<b>387</b>	366

(a) Excludes after-tax special items of \$31 million of charges in 2001 and \$36 million of income in 2000.

(b) Net income excluding after-tax interest expense divided by average capital employed (total debt plus equity).

(c) Includes \$2,720 million for the acquisition of Triton Energy Limited and \$920 million for Gulf of Mexico oil and gas fields.

(d) Reflects the Corporation's 50% share of HOVENSA's crude runs.

See Management's Discussion and Analysis of Results of Operations beginning on page 17.



**John B. Hess**  
Chairman and Chief Executive Officer

# To Our Stockholders:

*"2001 was a transformational year for Amerada Hess. We achieved many of our long-term, strategic goals to reposition the Corporation for continued growth and profitability."*

We continue to stress our goal of providing profitable growth that maximizes shareholder value. 2001 was a transformational year for Amerada Hess. We achieved many of our long-term, strategic goals to reposition the Corporation for continued growth and profitability. The highlights of our accomplishments during 2001 follow:

- We acquired Triton Energy Limited and significant Gulf of Mexico natural gas reserves, providing Amerada Hess with an outstanding portfolio of growth opportunities. We sold production forward to assure superior financial returns.
- Average production increased by more than 16%, to 433,000 barrels of oil equivalent per day.
- We replaced 300% of 2001 production. Proved reserves increased to 1.4 billion barrels, the highest level in the Corporation's history.
- Proved reserves outside the United States and the North Sea accounted for 38% of proved reserves at the end of 2001, achieving our long-term goal of having at least one-third of our proved reserves in areas that offer access to low-cost, long-life reserves.
- Capital employed in exploration and production increased to approximately 72% of total capital employed, from 43% just five years ago.

- The size of our HESS retail network increased to 1,158 facilities at the end of 2001, from 548 five years ago.
- Construction of the coker at HOVENSA, our refinery joint venture with Petroleos de Venezuela, neared completion.
- Net income was \$914 million (\$10.25 per share), the second highest in the Corporation's history, achieving a 13% return on capital employed.

## The Triton Acquisition

The most significant event of 2001 was the acquisition of Triton Energy Limited. With the Triton acquisition, we acquired a world-class growth opportunity in Equatorial Guinea, a long-term, long reserve-to-production life asset in the Malaysia/Thailand joint development area and operations in Colombia that provide current production and income.

Since the acquisition, we have drilled four significant wells offshore Equatorial Guinea. The Okume and Oveng appraisal wells were extremely successful in proving that they are likely to be commercial developments. The recent Ebano and Akom oil discoveries in the Rio Muni Basin, the first exploration wells drilled by Amerada Hess offshore Equatorial Guinea, were important exploration successes. Once development plans on Okume, Oveng, Ebano and Akom are submitted, reserves will be moved to the proved category.

We have the equivalent of 350 Gulf of Mexico blocks off-shore Equatorial Guinea. We will drill additional exploration wells this year and are confident that more prospects will be identified throughout 2002.

### **Our Plans for 2002**

During this year, we will continue to deliver on the exciting growth opportunities that we have in Equatorial Guinea. We are confident that recent discoveries and anticipated future drilling successes will enable us to continue our trajectory of production growth of at least 5% per year.

We will maintain our financial discipline in order to reduce debt. Our goal is to reduce debt by \$600 million in 2002, using our strong cash flow, a tight capital expenditure budget, the sale of non-core assets and the implementation of cost-saving initiatives. Even with lower capital expenditures, we expect to achieve our 2002 production target of 475,000 barrels of oil equivalent per day.

### **Returns to Shareholders**

During 2001, we completed our \$300 million stock repurchase program. Over the past five years we have repurchased eight million shares of common stock for \$490 million, repurchased a warrant exercisable for more than one million shares of common stock and doubled the dividend. We remain committed to increasing current returns to shareholders. As our financial position strengthens, we will balance current returns to shareholders with other investment opportunities and debt reduction.

### **Results of Operations**

Net income in 2001 was the second highest in the Corporation's history, exceeded only by results in 2000. Net income was \$914 million (\$10.25 per share), compared with \$1.023 billion (\$11.38 per share) in 2000. The strong results of 2001 and 2000 were not solely the result of the strong commodity prices and improved refining margins. Increased production of crude oil and natural gas, the improved competitiveness of the HOVENSA joint venture refinery in the United States Virgin Islands and the success of our new retail marketing business model were, and will continue to be, sources of improved financial returns.

### **September 11**

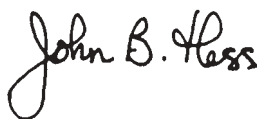
As a Corporation based in New York, we experienced firsthand the tragedy of September 11. We immediately made a \$5 million contribution to the Twin Towers Fund to help the families of the policemen, firemen and other rescue workers. We also matched employee contributions to help those affected by this tragedy. We are proud to be an American company headquartered in New York and remain committed to being a responsible corporate citizen in the communities where we do business.

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During the past year, H.W. (Mac) McCollum and William I. Spencer, two very important contributors to the growth and success of Amerada Hess, passed away. Mr. McCollum was a corporate senior officer for many years and also was a Director of Amerada Hess from 1969 until 1998. Mr. Spencer was a member of the Board of Directors from 1982 to 2001. He was a member of the Executive Committee of the Board of Directors and Chairman of the Audit Committee.

We are grateful to Mac McCollum and Bill Spencer for their many contributions, sound advice and dedicated service. They will be missed both as Directors and good friends.

We thank our Directors for their commitment and leadership during this year of extraordinary growth for Amerada Hess. We thank our employees for their dedication and many contributions during the year. We are grateful to our stockholders for their support and advice.



#### **John B. Hess**

Chairman of the Board  
and Chief Executive Officer  
March 6, 2002

# Exploration & Production

*Amerada Hess made acquisitions in 2001 that provide both immediate production and significant growth opportunities internationally and domestically. The transformational event of 2001 was the acquisition of Triton Energy Limited, which added high-impact growth opportunities to the Corporation's upstream portfolio. Drilling successes in 2001 and early in 2002 spanned the globe and were made both on properties acquired during the year and on previously identified prospects.*



Ceiba Field production operations onboard the FPSO Sendje Ceiba.

At the end of 2001, proved reserves exceeded 1.4 billion barrels of oil equivalent, the largest reserve base in the Corporation's history. Production increased 16% on a barrel of oil equivalent basis in 2001. The primary reasons for the increase were the Triton and Gulf of Mexico natural gas acquisitions, a full year of production from the Amerada Hess operated Conger and Northwestern Fields in the Gulf of Mexico and production from the Gassi El Agreb redevelopment project in Algeria.





## Equatorial Guinea

A new floating production, storage and offloading vessel (FPSO), the Sendje Ceiba, was installed and commenced operation late in January 2002 on the Ceiba Field (AHC 85%), offshore Equatorial Guinea, replacing an existing FPSO in a safe, cost-efficient operation that was completed in just 14 days, minimizing field downtime.

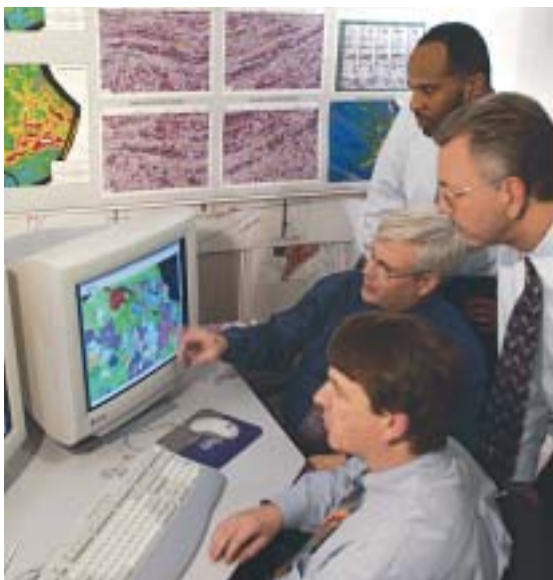
The Sendje Ceiba has expanded production facilities and water injection capability which will extend field life and maximize oil recovery. Gross oil production from the Ceiba Field resumed at a rate in excess of 50,000 barrels of oil per day. Water injection has begun, additional wells are being tied in and artificial lift pumps will be installed late in 2002.

Successful appraisal well being drilled on the *Oveng Field*.



Successful appraisal wells were drilled on the Okume and Oveng prospects in 2001. These wells identified substantial hydrocarbon accumulations. Amerada Hess drilled its first exploration well offshore Equatorial Guinea in the Rio Muni Basin and made the Ebano discovery. The second exploration well drilled by

Amerada Hess made the Akom discovery. Preliminary reserve estimates indicate that Ebano and Akom are commercial developments. Amerada Hess has an 85% working interest in Okume, Oveng, Ebano and Akom. Development plans encompassing these four discoveries will be submitted to the Government of Equatorial Guinea in the second half of 2002.



Geologists studying data relating to Equatorial Guinea prospects in the Corporation's Dallas office.

### United States

In the United States, production increased to 148,000 barrels of oil equivalent per day in 2001 from 115,000 barrels per day in 2000, primarily driven by the acquisition of LLOG and other Gulf of Mexico reserves as well as a full year of production from the Conger Field (AHC 37.50%) and the Northwestern Field (AHC 50%). Early in 2002, Amerada Hess brought the Tulane Field (AHC 100%) into production.

The 2001 acquisitions have achieved a 20% reserve increase to date, meeting the Corporation's performance targets. The Corporation drilled 23 successful wells on these properties in 2001, rapidly bringing natural gas to market. The Breton Sound Block 51 production facility (AHC 100%), with a capacity of 40,000 Mcf of natural gas per day and 3,000 barrels of oil per day, is scheduled for startup in April 2002. Eight wells will be brought onstream through that facility.



Drilling rig in the  
*Northwestern Field*,  
Gulf of Mexico.



Amerada Hess acquired a 27.50% interest in the Llano Field in 2001. A subsequent appraisal well encountered about 400 feet of net pay. Development plans are expected to be finalized in 2002.

On Garden Banks Block 244, in which Amerada Hess has a 27% interest, an exploration well encountered 347 feet of net pay. Development options are being analyzed. Exploration wells on East Breaks Block 599 (AHC 33%) and Green Canyon Block 507 (AHC 50%) encountered 85 and 130 feet of net pay, respectively, and are being evaluated for development potential.

## **United Kingdom**

The Corporation's production in the United Kingdom averaged 174,500 barrels of oil equivalent per day in 2001, the same as in 2000. Increased production from the Bittern Field and several other areas contributed to maintaining production levels.

The Juno Field will be brought onstream late in 2002. Peak production for Amerada Hess is expected to reach 90,000 Mcf of natural gas per day in 2004. The Skene Field came onstream late in 2001. The Corporation's share of production will average about 25,000 Mcf of natural gas equivalent per day.

The Clair Field (AHC 9.29%) also is being developed; production is expected to begin in 2004. The York Field, operated by Amerada Hess with a 71% interest, is likely to be developed with first production late in 2003. Other fields being evaluated for development include Atlantic and Cromarty.

### **Norway**

In Norway, the large scale waterflood project for the Valhall Field, in which Amerada Hess has a 28.09% interest, is proceeding. Initial water injection is scheduled for 2003. When fully operational, the waterflood project should increase the Corporation's share of production to 30,000 barrels of crude oil and natural gas liquids per day from 22,200 barrels per day in 2001.

### **Denmark**

Net production from the South Arne Field, operated by Amerada Hess with a 57.48% interest, averaged 20,000 barrels of oil per day and 43,000 Mcf of natural gas per day in 2001. Two exploration wells will be drilled in Denmark in 2002.

### **Faroe Islands**

Amerada Hess drilled an exploration well in the Faroe Islands (AHC 42.96%) that encountered significant hydrocarbons and may open up a new oil producing province. The Corporation will drill an appraisal well on an offsetting block (AHC 42.96%) in United Kingdom waters in 2002.

### **Colombia**

The Corporation's share of production from the Cusiana and Cupiagua Fields averaged 26,000 barrels of oil per day in the fourth quarter of 2001. Net production in 2002 is forecast at about 23,000 barrels of oil per day.

### **Gabon**

Production in Gabon averaged 9,800 barrels of oil per day in December 2001, up from 6,300 barrels per day in December 2000, due to production from the recently developed Atora Field. The Toucan discovery (AHC 38.75%) was made during 2001 and is being appraised. The possibility of bringing Toucan into production through the facilities of the nearby Rabi Kounga Field (AHC 7.75%) is being evaluated.

### **Indonesia**

Amerada Hess is now the operator in the Pangkah Block. Development of the Pangkah discovery is being evaluated. Development of the Sungai Kenawang discovery (AHC 25%) also is being assessed, possibly in conjunction with Pulau Gading (AHC 25%). Amerada Hess obtained 40% interests in Tanjung Aru Blocks A and D, both of which offer high-impact-potential exploration prospects. Exploration wells are likely to be drilled in 2002.



Amerada Hess drilling the first oil discovery in the *Faroe Islands*.



Production of natural gas from the *Pailin Field* will increase in 2002 when phase two comes onstream.

## **Malaysia**

Drilling in 2002 in Malaysia will concentrate on Block SB 302 (AHC 50%). The Cendor discoveries on Block PM 304 (AHC 41%) are being evaluated. In the joint development area (AHC 25%) between Malaysia and Thailand, pipeline approval was received in 2001 and development is proceeding. Natural gas sales are scheduled to commence late in 2003 or early in 2004.

## **Thailand**

Amerada Hess' share of production from the Pailin Field (AHC 15%) averaged 26,500 Mcf of natural gas equivalent per day in 2001. Phase two of the development of the Pailin Field proceeded with several successful wells in 2001. Phase two is expected to come onstream in mid-2002 and will increase the Corporation's production to about 50,000 Mcf per day of natural gas equivalent.

# Refining

***HOVENSA, the joint venture between Amerada Hess and Petroleos de Venezuela, operates a world class merchant refinery, strategically located in the Caribbean for both crude oil imports and product shipments. With a crude oil processing capacity of 495,000 barrels per day and a 140,000 barrel per day fluid catalytic cracking unit, the refinery supplies the joint venture partners with refined products for the East Coast. HOVENSA also markets products in the Caribbean and in California where it is able to meet California's strict environmental standards. A delayed coking unit is being constructed and will enhance the refinery's profitability.***

Construction of the 58,000 barrel per day coking unit will be completed in the second quarter and start up will begin immediately thereafter.



The Port Reading fluid catalytic cracking unit in New Jersey produces high-quality, clean-burning gasoline for northeast markets.

The economics of the coker are underpinned by a 115,000 barrel per day supply contract with Petroleos de Venezuela for heavy Merey crude oil, which sells at a discount to crude oils now being purchased by the refinery. HOVENSA currently purchases about 155,000 barrels per day of Mesa crude oil. Upon completion of the coker, about two-thirds of the crude oil processed at the Virgin Islands refinery will come from Venezuela.

The Corporation's other refining facility is the Port Reading, New Jersey fluid catalytic cracking unit. That unit runs at a rate of about 55,000 barrels per day and supplies gasoline for HESS retail facilities in the New York metropolitan area.





The 58,000 barrel per day delayed coking unit at the HOVENSA refinery in the Virgin Islands will enable the refinery to process lower cost, heavy crude oil while producing products that meet the highest environmental standards for Amerada Hess and its joint venture partner, Petroleos de Venezuela.

# Marketing

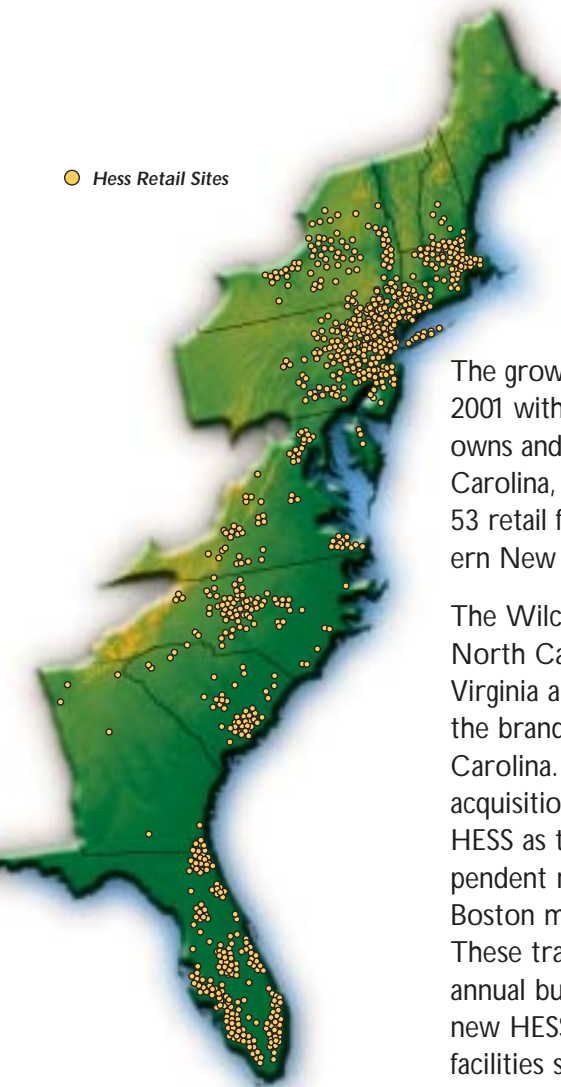
**The Corporation's HESS retail network grew to 1,158 facilities at year-end 2001 from 929 at year-end 2000. HESS EXPRESS stores with several fast food offerings, a proprietary coffee, fountain service and convenience items are pacesetters in the industry.**

The growth in HESS retail marketing facilities continued in 2001 with the formation of the WilcoHess joint venture that owns and operates 141 retail facilities, primarily in North Carolina, South Carolina and Virginia and the acquisition of 53 retail facilities in the Boston metropolitan area and southern New Hampshire.

The WilcoHess joint venture introduced the HESS brand in North Carolina and Virginia and strengthened the brand in South Carolina. The New England acquisition established HESS as the leading independent retailer in the Boston metropolitan area. These transactions and the annual building program of new HESS EXPRESS retail facilities solidified HESS as the leading independent convenience retailer on the East Coast.

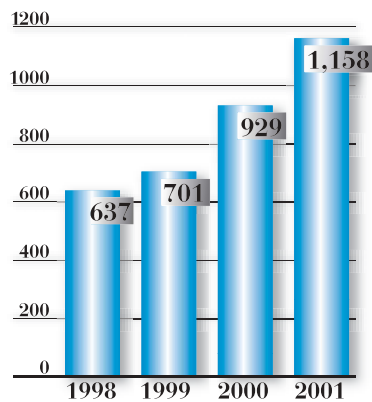
During 2002, HESS will further expand its retail network by building 25 new facilities that will include HESS EXPRESS stores and upgrading 30 existing retail sites to add HESS EXPRESS stores.

● Hess Retail Sites



***Our vision is to be the leading independent convenience retailer on the East Coast.***

**Number of Retail Outlets**





HESS EXPRESS retail facility in Woodbridge, New Jersey featuring several fast food offerings, fountain service, Hess' Mountain Top coffee and consumer convenience items.



# Corporate Responsibility

*A key component of the Corporation's vision is maintaining and enhancing a reputation for the highest standards of excellence in performance and ethical business conduct that is respected and valued by all stakeholders, including customers, employees, shareholders, partners, governments and the communities in which the Corporation does business. We are committed to promoting health, safety, environmental and social responsibility policies that protect the Corporation's workforce, customers and local communities.*

## **Environment, Health and Safety Performance**

We continue to focus on providing the highest quality products that meet or exceed all environmental standards. Our gasoline, for example, is cleaner burning than required by the most stringent U.S. environmental regulations and contains approximately one-half the benzene and one-third the sulfur of the national average of gasoline sold in the U.S.

Our safety initiatives, backed by safety audits and accident investigation programs, continue to reduce risk, making the workplace safer for all our employees, customers and contractors. This is evidenced by our 24% reduction in recordable workplace safety incidents in 2001 compared to 2000 and a 26% reduction over the same period in incidents resulting in lost work time.

We continued to make progress in reducing emissions. In 2001 we reduced the amount of smog causing VOC emissions by 6% and acid rain related SOX emissions by 13%. We also completed development of an environmental management system, based on the ISO 14001 standard, at all of our major facilities.





A totally enclosed design was selected for the new delayed coking unit at HOVENSA. Delayed coking reduces refinery waste. By enclosing the entire unit, HOVENSA is assuring that no emissions from the operation can impact the surrounding environment, including the nearby coral reef.



Leon Hess Comprehensive School in Saint Lucia.

### **Corporate and Social Responsibility**

Our goal, to be a responsible corporate citizen in the communities where we operate, underscores our commitment to build cooperative relationships and provide opportunities to improve the lives of our neighbors. Working at the local level we support education, community development and health improvement through a combination of company and employee-led initiatives.

We provided financial assistance in New York City after the events of September 11 and contributed to the Houston flood relief drive. In Equatorial Guinea, we are building classrooms, providing school supplies, donating much needed equipment to hospitals and undertaking a number of other important projects. We support education in Gabon, Indonesia and Saint Lucia and provide aid to impoverished students in Brazil. The people of Amerada Hess are committed to providing support and assistance to the communities in which we operate.

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## Financial Review

### Amerada Hess Corporation and Consolidated Subsidiaries

Management's Discussion and Analysis of  
Results of Operations and Financial Condition

#### Consolidated Results of Operations

Net income amounted to \$914 million in 2001, \$1,023 million in 2000 and \$438 million in 1999. Operating earnings (income excluding special items) amounted to \$945 million in 2001, \$987 million in 2000 and \$307 million in 1999.

The after-tax results by major operating activity for 2001, 2000 and 1999 are summarized below:

Millions of dollars	2001	2000	1999
Exploration and production	\$ 923	\$ 868	\$ 324
Refining, marketing and shipping	235	288	133
Corporate	(78)	(43)	(31)
Interest	(135)	(126)	(119)
Operating earnings	945	987	307
Special items	(31)	36	131
Net income	\$ 914	\$1,023	\$ 438
Net income per share (diluted)	\$10.25	\$11.38	\$4.85

#### Comparison of Results

*Exploration and Production:* Operating earnings from exploration and production activities increased by \$55 million in 2001, primarily due to higher crude oil and natural gas sales volumes, partially offset by lower average crude oil selling prices and higher exploration expenses. Operating earnings increased by \$544 million in 2000, largely due to significantly higher selling prices for crude oil and United States natural gas.

The Corporation's average selling prices, including the effects of hedging, were as follows:

	2001	2000	1999
Crude oil (per barrel)			
United States	\$23.29	\$23.97	\$16.71
Foreign	24.58	25.53	18.07
Natural gas liquids (per barrel)			
United States	18.64	22.30	13.59
Foreign	18.91	23.41	14.29
Natural gas (per Mcf)			
United States	3.99	3.74	2.14
Foreign	2.54	2.20	1.79

The Corporation's net daily worldwide production was as follows:

	2001	2000	1999
Crude oil (thousands of barrels per day)			
United States	63	55	55
Foreign	212	185	159
Total	275	240	214
Natural gas liquids (thousands of barrels per day)			
United States	14	12	10
Foreign	9	9	8
Total	23	21	18
Natural gas (thousands of Mcf per day)			
United States	424	288	338
Foreign	388	391	305
Total	812	679	643
Barrels of oil equivalent (thousands of barrels per day)	433	374	339

On a barrel of oil equivalent basis, the Corporation's oil and gas production increased by 16% in 2001 and 10% in 2000. The increase in United States crude oil and natural gas production in 2001 was primarily due to the acquisition of producing properties in the Gulf of Mexico and production from the Conger and Northwestern fields which commenced in late 2000. The increase in foreign crude oil production reflects production from fields acquired in the purchase of Triton Energy Limited in August 2001. Increased foreign crude oil production also includes the first full year of production from the Corporation's interest in a redevelopment project in Algeria. Crude oil equivalent production is expected to increase to 475,000 barrels per day in 2002, largely from increased production from the Ceiba Field in Equatorial Guinea.

Increased production in 2000 compared with 1999 primarily resulted from a full year of production from the South Arne Field in Denmark and new production from the Bittern Field in the United Kingdom. Increased natural gas production in 2000 resulted from new and existing fields in the United Kingdom, Denmark and Thailand and offset lower natural gas production in the United States.

Production expenses were higher in 2001 and 2000, primarily reflecting increased oil and gas production volumes. In both years, production expense per barrel also increased due to the mix of producing fields. Depreciation, depletion and amortization charges increased in 2001, principally reflecting higher per-barrel costs and production volumes in fields acquired in the Gulf of Mexico and in the Triton acquisition. Depreciation and related costs were also higher in 2000 compared with 1999, reflecting higher production volumes, while per barrel costs were comparable. Exploration expense was higher in 2001 and 2000, reflecting increased drilling and seismic purchases. The 2001 increase principally reflects exploration activity in the North Sea and on Triton properties in West Africa. General and administrative expenses related to exploration and production operations were comparable in each of the last three years. The total cost per barrel (production, depreciation, exploration and administrative expenses) was \$13.30 in 2001, \$11.70 in 2000 and \$11.75 in 1999.

Exploration and production earnings in 2001 include income of \$48 million from the resolution of a United Kingdom income tax dispute. The tax settlement relates to refunds of Advance Corporation Taxes and deductions for non-United Kingdom exploratory drilling. Excluding the settlement, the effective income tax rate on exploration and production earnings was 40%, compared with 41% in 2000 and 44% in 1999. Generally, this rate will exceed the U.S. statutory rate because of special petroleum taxes in certain foreign countries.

Crude oil and natural gas selling prices continue to be volatile and are below the average selling prices received in 2001. The negative effect of lower selling prices on the Corporation's 2002 earnings will be partially mitigated by its hedging program.

*Refining, Marketing and Shipping:* Operating earnings from refining, marketing and shipping activities amounted to \$235 million in 2001, \$288 million in 2000 and \$133 million in 1999. The Corporation's downstream operations include HOVENSA L.L.C. (HOVENSA), a refining joint venture 50% owned with a subsidiary of Petroleos de Venezuela S.A. (PDVSA), accounted for on the equity method. Additional refining and marketing operations include a fluid catalytic cracking facility in Port Reading, New Jersey, retail gasoline stations, an energy marketing group, shipping and trading.

*HOVENSA:* The Corporation's share of HOVENSA's income was \$58 million in 2001, \$121 million in 2000 and \$7 million in 1999. The decrease in 2001 was primarily due to lower charge rates at crude oil processing units and the fluid catalytic cracking unit, as well as increased operating expenses and slightly lower refined product margins. Turnarounds at the fluid catalytic cracking unit and at a crude unit contributed to the lower volumes and higher costs. The significant increase in the Corporation's share of HOVENSA's earnings in 2000 compared with 1999 reflected improved refining margins. The Corporation's share of HOVENSA's refining crude runs amounted to 202,000 barrels per day in 2001, 211,000 in 2000 and 209,000 in 1999. Income taxes on the Corporation's share of HOVENSA's results are offset by available loss carryforwards.

Operating earnings from refining, marketing and shipping activities also include interest income on the note received from PDVSA at the formation of the joint venture. Interest on the PDVSA note amounted to \$39 million in 2001, \$48 million in 2000 and \$47 million in 1999. Interest is reflected in non-operating income in the income statement.

*Retail, energy marketing and other:* Earnings from retail gasoline operations improved significantly in 2001, reflecting higher margins and increased sales volumes. Retail results in 2000 were lower than in 1999 as selling prices generally did not keep pace with rising product costs. Results from energy marketing activities were lower in 2001 largely reflecting losses on the sale of purchased natural gas. Energy marketing results were higher in 2000 than in 1999. Earnings from the Corporation's catalytic cracking facility in New Jersey were higher in 2001, reflecting improved margins and a shutdown for scheduled maintenance in 2000. Earnings from the catalytic cracking facility were also higher in 2000 compared with 1999 reflecting higher refining margins.

Marketing expenses increased in 2001 and 2000 compared with the prior years, principally reflecting expanded retail and energy marketing activities. Total refined product sales volumes increased to 141 million barrels from 134 million barrels in 2000 and 126 million barrels in 1999.

The Corporation has a 50% voting interest in a consolidated partnership which trades energy commodities and derivatives. The Corporation also takes trading positions in addition to its hedging program. The Corporation's after tax income from trading activities, including its share of the earnings of the trading partnership, amounted to \$45 million in 2001, \$22 million in 2000 and \$19 million in 1999. Expenses of the trading partnership are included in marketing expenses in the income statement.

Refining and marketing results will continue to be volatile, reflecting competitive industry conditions and supply and demand factors, including the effects of weather. Refining margins were weak in the third and fourth quarters of 2001 and continue to be depressed.

*Corporate:* Net corporate expenses amounted to \$78 million in 2001, \$43 million in 2000 and \$31 million in 1999. The increase in 2001 reflects increases in certain administrative expenses, including officer severance, charitable contributions, professional fees and bank fees, as well as an increased provision for United States taxes on foreign source income. The increase in 2000 compared with 1999 principally reflects lower earnings of an insurance subsidiary and higher compensation and related costs.

*Interest:* After-tax interest was \$135 million in 2001, \$126 million in 2000 and \$119 million in 1999. The increase in 2001 reflects increased borrowings related to acquisitions, partially offset by lower interest rates. The increase in 2000 compared with 1999 reflects higher interest rates. Capitalized interest, before income taxes, was \$44 million, \$3 million and \$16 million in 2001, 2000 and 1999. Interest expense is expected to continue to increase in 2002, due to higher average outstanding debt.

*Consolidated Operating Revenues:* Sales and other operating revenues increased by 12% in 2001 compared with 2000. The increase was primarily due to higher sales volumes of purchased natural gas related to energy marketing activities, as well as increased refined products sold. Crude oil and natural gas production volumes were also higher. Sales and other operating revenues increased by 70% in 2000, principally reflecting significantly higher crude oil, natural gas and refined product selling prices.

## Special Items

After-tax special items in 2001, 2000 and 1999 are summarized below:

<i>Millions of dollars</i>	<i>Total</i>	<i>Exploration and Production</i>	<i>Refining, Marketing and Shipping</i>	<i>Corporate</i>
<b>2001</b>				
Charge related to				
Enron bankruptcy	\$(19)	\$(19)	\$ —	\$ —
Severance accrual	(12)	(10)	(2)	—
Total	\$(31)	\$(29)	\$ (2)	\$ —
<b>2000</b>				
Gain on termination of acquisition	\$ 60	\$ —	\$ —	\$60
Cost associated with research and devel- opment venture	(24)	—	(24)	—
Total	\$ 36	\$ —	\$ (24)	\$60
<b>1999</b>				
Gain on asset sales	\$176	\$ 30	\$146	\$ —
Income tax benefits	54	54	—	—
Impairment of assets and operating leases	(99)	(65)	(34)	—
Total	\$131	\$ 19	\$112	\$ —

In 2001, the Corporation recorded an after-tax charge of \$19 million for estimated losses due to the bankruptcy of certain subsidiaries of Enron Corporation. The accrual principally reflects losses on receivables representing less than 10% of the Corporation's crude oil and natural gas hedges. In addition, the Corporation recorded a net charge of \$12 million for severance expenses resulting from cost reduction initiatives. The cost reduction program principally relates to exploration and production operations and reflects the elimination of approximately 150 positions. Substantially all of the severance will be paid in 2002 and early 2003. The expected future annual benefit is approximately \$15 million after income taxes.

In 2000, the gain on termination of a proposed acquisition of another oil company principally reflects foreign currency gains on pound sterling contracts which were purchased in anticipation of the acquisition. These contracts were sold resulting in an after-tax gain of \$53 million. Also included in this special item is income from a fee on termination of the acquisition, partially offset by transaction costs. The charge of \$24 million reflects costs associated with an alternative fuel research and development venture.

In 1999, the gain on asset sales of \$146 million reflects the sale of the Corporation's Gulf Coast and Southeast pipeline terminals and certain retail sites. The Corporation also sold natural gas properties in California, resulting in an after-tax gain of \$30 million. Special income tax benefits of \$54 million represent the United States tax impact of certain prior year foreign exploration activities and the recognition of capital losses.

Asset impairments in 1999 include \$34 million for the Corporation's crude oil storage terminal in St. Lucia. Net charges of \$38 million were also recorded in 1999 for the write-down in book value of the Corporation's interest in the Trans Alaska Pipeline System. The Corporation also recorded a 1999 net charge of \$27 million for the additional decline in value of a drilling service fixed-price contract due to lower market rates.

## Liquidity and Capital Resources

On August 14, 2001, the Corporation acquired Triton Energy Limited, a publicly held international oil and gas exploration and production company. The cost of the acquisition was approximately \$3.2 billion, including the assumption of Triton debt. The Corporation financed the acquisition principally with new borrowings and existing credit lines. The Corporation accounted for the acquisition as a purchase and consolidated Triton's results from August 14, 2001.

Net cash provided by operating activities, including changes in operating assets and liabilities amounted to \$1,960 million in 2001, \$1,795 million in 2000 and \$746 million in 1999. The changes principally reflect improved operating results and working capital changes in 2000 compared with 1999. Excluding changes in balance sheet items, operating cash flow was \$2,135 million, \$1,948 million and \$1,116 million in 2001, 2000 and 1999, respectively.

During 2001, the Corporation completed its \$300 million stock repurchase program. Since inception of the program in March 2000, the Corporation repurchased 4,521,900 shares.

Principally as a result of the Triton acquisition, total debt increased to \$5,665 million at December 31, 2001 from \$2,050 million at December 31, 2000. The Corporation's debt to capitalization ratio increased to 53.6% at December 31 compared with 34.6% at year-end 2000. In connection with the acquisition, the Corporation issued \$2.5 billion of public debentures on August 15, 2001. Of the total, \$500 million bears interest at 5.3% and is due in 2004, \$500 million bears interest at 5.9% and is due in 2006, \$750 million bears interest at 6.65% and is due in 2011 and \$750 million bears interest at 7.3% and is due in 2031. The Corporation has set a goal to reduce debt by \$600 million by the end of 2002. In connection with achieving that goal, the Corporation may sell certain non-core assets. In the first quarter of 2002, the Corporation sold its gas marketing business in the United Kingdom for approximately \$150 million.

Loan agreement covenants allow the Corporation to borrow an additional \$2.5 billion for the construction or acquisition of assets at December 31, 2001. At December 31, the Corporation has \$929 million of additional borrowing capacity available under its revolving credit agreements and has additional unused lines of credit for \$214 million under uncommitted arrangements with banks. In the first quarter of 2002, the Corporation issued \$600 million of public debentures, due in 2033, to refinance existing debt.

Following is a table showing aggregated information about certain contractual obligations at December 31, 2001:

Millions of dollars	Total	Payments due by Period			
		2002	2003 and 2004	2005 and 2006	Thereafter
Short-term notes	\$ 106	\$ 106	\$ —	\$ —	\$ —
Long-term debt, including capital leases	5,559	276	537	1,320	3,426
Operating leases	1,118	98	195	110	715

The Corporation has off-balance sheet financings primarily related to retail gasoline station leases. The commitments under these leases are included in the operating lease obligations shown in the accompanying table. The net present value of the off-balance sheet financings is \$380 million at December 31, 2001, using interest rates inherent in the leases. The Corporation's December 31, 2001 debt to capitalization ratio would increase from 53.6% to 55.2% if the off-balance sheet financings were included.

None of the Corporation's debt or lease obligations would be terminated, nor would principal or interest payments be accelerated, solely as a result of a credit rating downgrade. However, if the Corporation's credit rating were reduced below investment grade, certain fees and interest rates would increase and the Corporation could no longer issue commercial paper but could replace commercial paper borrowings with borrowings under its revolving credit facility. This would result in increased annual interest and related costs of approximately \$10 million, based on commercial paper outstanding at December 31, 2001. The Corporation may be required to provide additional security under a lease with aggregate payments of \$54 million and to comply with more stringent financial covenants contained in debt instruments assumed in the Triton acquisition. The Corporation would have been in compliance with such covenants as of December 31, 2001, even if its credit rating were below investment grade. In addition, certain contracts with trading counterparties would require cash margin or collateral. The amount of potential margin fluctuates depending on trading volumes and market prices and at December 31, 2001 was estimated to be approximately \$90 million.

In the normal course of business, the Corporation guarantees the payment of up to 50% of the value of HOVENSA's crude oil purchases from suppliers other than PDVSA. At December 31, 2001, the Corporation's contingent obligations under such guarantees totaled \$77 million. The Corporation has agreed to purchase 50% of HOVENSA's refined products at market prices, after any sales by HOVENSA to unaffiliated parties. After completion of the HOVENSA coker project, the Corporation has an obligation to provide funding of up to \$15 million to meet HOVENSA's senior debt obligations, if required.

The Corporation has commitments to purchase goods and services in the normal course of business. The Corporation's estimated 2002 capital expenditures are \$1,450 million, of which approximately 30% is contractually committed.

At December 31, the Corporation is contingently liable under letters of credit and under guarantees of the debt of other entities directly related to its business, as follows:

<i>Millions of dollars</i>	<i>Total</i>
Letters of credit	\$37
Guarantees	28
	<b>\$65</b>

The Corporation conducts exploration and production activities in many foreign countries, including the United Kingdom, Norway, Denmark, Gabon, Indonesia, Thailand, Azerbaijan, Algeria, Malaysia, Colombia and Equatorial Guinea. The Corporation also has a note due from a Venezuelan company. Therefore, the Corporation is subject to the risks associated with foreign operations. These exposures may include political risk, credit risk and currency risk. There have not been any material adverse effects on the Corporation's results of operations or financial condition as a result of its dealings with foreign entities.

## Capital Expenditures

The following table summarizes the Corporation's capital expenditures in 2001, 2000 and 1999:

<i>Millions of dollars</i>	2001	2000	1999
Exploration and production			
Exploration	\$ 171	\$167	\$101
Production and development	1,250	536	626
Acquisitions	3,640	80	—
	<b>5,061</b>	783	727
Refining, marketing and shipping			
Operations	110	109	70
Acquisitions	50	46	—
	<b>160</b>	155	70
Total	<b>\$5,221</b>	\$938	\$797

Capital expenditures in 2001 include \$2,720 million for the Triton acquisition, excluding the assumption of debt. In addition, \$920 million was spent on purchases of crude oil and natural gas reserves in the Gulf of Mexico and onshore Louisiana. Capital expenditures above do not include an investment of \$86 million in 2001 for a 50% interest in a retail marketing and gasoline station joint venture in the southeastern United States.

During 2000, the Corporation acquired from the Algerian National Oil Company a 49% interest in three producing Algerian oil fields. The Corporation paid \$55 million in 2000 for the redevelopment project and will invest in excess of \$400 million in future years for new wells, workovers of existing wells and water injection and gas compression facilities. A significant portion of the future expenditures will be funded by the cash flows from these fields. The Corporation also purchased an additional 1.04% interest in three fields in Azerbaijan.

During 2000, the Corporation acquired the remaining outstanding stock of the Meadville Corporation for \$168 million in cash, deferred payments and preferred stock. The Corporation also purchased certain energy marketing operations for approximately \$30 million in 2000.

Capital expenditures in 2002, are currently expected to be approximately \$1,450 million. It is anticipated that these expenditures will be financed by internally generated funds.

## Derivative Instruments

The Corporation is exposed to market risks related to volatility in the selling prices of crude oil, natural gas and refined products, as well as to changes in interest rates and foreign currency values. Derivative instruments are used to reduce these price and rate fluctuations. The Corporation has guidelines for, and controls over, the use of derivative instruments.



The Corporation uses futures, forwards, options and swaps to reduce the effects of changes in the selling prices of crude oil and natural gas. These instruments fix the selling prices of a portion of the Corporation's products and the related gains or losses are an integral part of the Corporation's selling prices. At December 31, the Corporation has open hedge positions equal to 25% of its estimated 2002 worldwide crude oil production. The Corporation also has hedges covering 60% of its 2002 United States natural gas production and 40% of 2003 production. The Corporation also uses derivatives in its energy marketing activities to fix the purchase prices of energy products sold under fixed-price contracts. As market conditions change, the Corporation may adjust its hedge positions.

The Corporation owns an interest in a partnership that trades energy commodities and energy derivatives. The accounts of the partnership are consolidated with those of the Corporation. The Corporation also takes trading positions for its own account.

The Corporation uses value at risk to estimate the potential effects of changes in fair values of derivatives and other instruments used in hedging activities and derivatives and commodities used in trading activities. This method determines the maximum potential negative one-day change in fair value with 95% confidence. The analysis is based on historical simulation and other assumptions. The value at risk is summarized below:

<i>Millions of dollars</i>	<i>Hedging Activities</i>	<i>Trading Activities</i>
<b>2001</b>		
At December 31	<b>\$35</b>	<b>\$13</b>
Average for the year	<b>33</b>	<b>17</b>
High during the year	<b>45</b>	<b>22</b>
Low during the year	<b>17</b>	<b>12</b>
<b>2000</b>		
At December 31	\$36	\$16
Average for the year	25	15
High during the year	36	18
Low during the year	17	9

The Corporation may use interest-rate swaps to balance exposure to interest rates. At December 31, 2001, the interest rate on 87% of the Corporation's debt is fixed and there are no interest rate swaps. The Corporation's outstanding debt of \$5,665 million has a fair value of \$5,800 million at December 31, 2001 (debt of \$2,050 million at December 31, 2000 had a fair value of \$2,149 million). A 10% change in interest rates would change the fair value of debt at December 31, 2001 by \$230 million. The impact of a 10% change in interest rates on the fair value at December 31, 2000 would have been \$110 million.

The Corporation uses foreign exchange contracts to reduce its exposure to fluctuating foreign exchange rates, principally the pound sterling. At December 31, 2001, the Corporation has \$136 million of notional value foreign exchange contracts (\$438 million at December 31, 2000). Generally, the Corporation uses these foreign exchange contracts to fix the exchange rate on net monetary liabilities of its North Sea operations. The change in fair value of the foreign exchange contracts from a 10% change in the exchange rate is estimated to be \$14 million at December 31, 2001 (\$40 million at December 31, 2000).

The Corporation's trading activities consist of a consolidated trading partnership, in which the Corporation owns a 50% voting interest, and its proprietary trading accounts. Trading transactions are marked-to-market and are reflected in income currently. The information that follows represents 100% of the trading partnership and the Corporation's proprietary accounts. The fair values of unrealized positions related to these trading activities amounted to net losses of \$58 million at December 31, 2001 and \$92 million at December 31, 2000. Changes in fair value reflect new positions added, contracts settled and changes in market prices of existing positions. There was no material change in fair value related to changes in valuation techniques and assumptions. Net gains recorded in income for 2001 amounted to \$218 million, of which \$34 million was unrealized. After expenses and income taxes, the Corporation's share of net trading income was \$45 million.

The table below summarizes the sources used in determining fair values for trading activities at December 31, 2001:

	Total	Percentage of total fair value by year of maturity		
		2002	2003	2004
Source of fair value				
Prices actively quoted	73%	66%	5%	2%
Other external sources	18	18	—	—
Internal estimates	9	8	1	—
<b>Total</b>	<b>100%</b>	<b>92%</b>	<b>6%</b>	<b>2%</b>

The following table summarizes the fair values of net receivables relating to the Corporation's trading activities and the credit rating of counterparties at December 31:

	At Dec. 31 <b>2001</b>
Investment grade determined by outside sources	<b>\$260</b>
Investment grade determined internally*	<b>110</b>
Less than investment grade	<b>24</b>
Not determined	<b>4</b>
	<b>\$398</b>

\* Based on information provided by counterparties and other available sources.

## Critical Accounting Policies

Accounting policies affect the recognition of assets and liabilities on the Corporation's balance sheet and revenues and expenses on the income statement. The accounting methods used can affect net income, stockholders' equity and various financial statement ratios. However, the Corporation's accounting policies generally do not change cash flows or liquidity.

The Corporation uses the successful efforts method of accounting for oil and gas producing activities. Costs to acquire or lease unproved oil and gas properties are capitalized. Costs incurred in connection with the drilling and equipping of successful exploratory wells are also capitalized. If proved reserves are not found, these costs are charged to expense. Other exploration costs, including seismic, are charged to expense as incurred. Development costs, which include the costs of drilling and equipping development wells, are capitalized. Depreciation, depletion, and amortization of capitalized costs of proved oil and gas properties are computed on the unit-of-production method on a field-by-field basis.

As required by FAS No. 121, the carrying values of significant assets are reviewed for indications of impairment whenever events or circumstances indicate that the entire carrying values may not be recoverable. To determine whether an impairment has occurred, the Corporation estimates the undiscounted future cash flows from the assets and compares them to their carrying values. For oil and gas properties, the future cash flows are based on estimates of reserves and future oil and gas prices. Assets that have carrying amounts in excess of undiscounted future cash flows are impaired by reducing their book value to fair value based on discounted cash flows. There were asset impairments totaling \$72 million, after income taxes, in 1999 and no material impairments in 2000 or 2001.

In accordance with FAS No. 142, goodwill can no longer be amortized and must be tested for impairment annually. The impairment test is calculated at the reporting unit level, which for the Corporation is the exploration and production segment. The Corporation has recorded \$982 million of goodwill in connection with the purchase of Triton. No impairment of goodwill is required if the fair value of the exploration and production segment exceeds its recorded value.

The determination of asset and goodwill impairment depends on judgements about oil and gas reserves, future prices and timing of future cash flows. Significant long-term declines in crude oil and natural gas prices could lead to asset and goodwill impairments.

The Corporation has hedged a portion of its future crude oil and natural gas production. The hedging contracts correlate to the selling prices of crude oil or natural gas and are designated as hedges. Therefore, gains or losses on these instruments are recorded in income in the period in which the production is sold. At December 31, the Corporation has \$249 million of deferred hedging gains after income taxes.

## Environment and Safety

Improvement in environmental and safety performance continues to be a goal of the Corporation. In addition, the Corporation is committed to complying with all laws and regulations covering environment, health and safety wherever it operates. Where existing laws and regulations may not provide an adequate standard of care, the Corporation has developed internal standards of performance to protect the environment, its employees and the communities in which it operates. The Corporation's awareness of its environmental responsibilities and environmental regulations at the federal, state and local levels have led to programs on energy conservation, pollution control and waste minimization and treatment. To ensure that the Corporation meets its goals and the requirements of regulatory authorities, the Corporation also has programs for compliance evaluation, facility auditing and employee training to monitor operational activities. The trend toward environmental performance improvement raises the Corporation's operating costs and requires increased capital investments.

The Port Reading refining facility and the HOVENSA refinery manufacture both conventional and reformulated gasolines that are cleaner burning than required under U.S. regulations. In addition, the Corporation's gasoline is cleaner than the national average (excluding California). The benzene and sulfur content in the Corporation's gasoline is approximately one-half and one-third, respectively, of the national average. The HOVENSA refinery also has desulfurization capabilities enabling it to produce low-sulfur diesel fuel.

The regulation of motor fuels in the United States and elsewhere continues to be an area of considerable change and will require large capital expenditures in future years. In December 1999, the United States Environmental Protection Agency ("EPA") adopted rules that phase in limitations on the sulfur content of gasoline beginning in 2004. In December 2000, EPA adopted regulations to reduce substantially the allowable sulfur content of diesel fuel by 2006. The EPA and individual states are also considering restrictions or a prohibition on the use of MTBE, a gasoline additive that is produced by Port Reading and HOVENSA and is used primarily to meet United States regulations requiring oxygenation of reformulated gasolines. New York, Connecticut and several other states have already adopted bans on MTBE use beginning in 2003.

The Corporation and HOVENSA continue to review options to determine the most cost effective compliance strategies for these upcoming fuel regulations. The costs to comply will depend on a variety of factors, including the availability of suitable technology and contractors, the outcome of anticipated litigation regarding the diesel sulfur rule and whether the minimum oxygen content requirement for reformulated gasoline remains in place if MTBE is banned. Other fuel regulations are also under consideration, which could result in additional capital expenditures. Capital expenditures necessary to comply with the low-sulfur gasoline requirements at Port Reading are expected to be approximately \$70 million over the next three years. Capital expenditures to comply with low-sulfur gasoline and diesel fuel requirements at HOVENSA are presently expected to be \$460 million over the next four years. HOVENSA expects to finance these capital expenditures through cash flow and, if necessary, future borrowings.

The Corporation expects continuing expenditures for environmental assessment and remediation related primarily to existing conditions. Sites where corrective action may be necessary include gasoline stations, terminals, onshore exploration and production facilities, refineries (including solid waste management units under permits issued pursuant to the Resource Conservation and Recovery Act) and, although not significant, "Superfund" sites where the Corporation has been named a potentially responsible party. The Corporation expects that existing reserves for environmental liabilities will adequately cover costs to assess and remediate known sites.

The Corporation spent \$8 million in 2001, \$7 million in 2000 and \$8 million in 1999 for remediation. Capital expenditures for facilities, primarily to comply with federal, state and local environmental standards, were \$6 million in 2001, \$5 million in 2000 and \$2 million in 1999.

The Corporation's environmental programs were reinforced in 2001 with the establishment of environmental management systems based on the ISO-14001 model throughout all of the Corporation's operations. In addition, the Corporation's Environmental, Health and Safety Council and Advisory Groups continued to establish objectives and targets, monitor performance, and perform strategic reviews.

The Corporation strives to provide a safe working environment for its employees, contractors, customers and the public. To achieve this goal, the Corporation sets performance objectives and targets for continual improvement. Programs are in place to enhance safety awareness and knowledge of safety policies. Inspections and audits are used to monitor performance.

## Forward Looking Information

Certain sections of the Financial Review, including references to the Corporation's future results of operations and financial position, liquidity and capital resources, capital expenditures, oil and gas production, debt repayment and derivative and environmental disclosures, represent forward looking information. Forward looking disclosures are based on the Corporation's current understanding and assessment of these activities and reasonable assumptions about the future. Actual results may differ from these disclosures because of changes in market conditions, government actions and other factors.

## Dividends

Cash dividends on common stock totaled \$1.20 per share (\$.30 per quarter) during 2001 and \$.60 per share (\$.15 per quarter) during 2000.

## Stock Market Information

The common stock of Amerada Hess Corporation is traded principally on the New York Stock Exchange (ticker symbol: AHC). High and low sales prices in 2001 and 2000 were as follows:

Quarter Ended	2001		2000	
	High	Low	High	Low
March 31	\$79.45	\$66.25	\$65.75	\$47.81
June 30	90.40	73.40	70.13	61.06
September 30	82.39	59.07	74.94	57.25
December 31	68.96	53.75	76.25	58.13

## Quarterly Financial Data

Quarterly results of operations for the years ended December 31, 2001 and 2000 follow:

Millions of dollars, except per share data	Sales and other operating revenues	Operating earnings	Special items	Net income	Net income per share (diluted)
<b>2001</b>					
First	\$ 4,183	\$337	\$ —	\$ 337	\$3.79
Second	3,461	357	—	357	3.98
Third	2,888	166	—	166	1.86
Fourth	2,881	85	(31) <sup>(a)</sup>	54	.61
<b>Total</b>	<b>\$13,413</b>	<b>\$945</b>	<b>\$(31)</b>	<b>\$ 914</b>	
<b>2000</b>					
First	\$ 2,831	\$224	\$ —	\$ 224	\$ 2.47
Second	2,644	202	—	202	2.24
Third	2,833	257	—	257	2.86
Fourth	3,685	304	36 <sup>(b)</sup>	340	3.83
<b>Total</b>	<b>\$ 11,993</b>	<b>\$987</b>	<b>\$ 36</b>	<b>\$1,023</b>	

(a) Reflects after tax charges of \$19 million for estimated losses resulting from the bankruptcy of certain subsidiaries of Enron Corporation and \$12 million for accrued severance costs.

(b) Includes a net gain of \$60 million on termination of an acquisition, partially offset by a charge of \$24 million for costs associated with a research and development venture.

The results of operations for the periods reported herein should not be considered as indicative of future operating results.

## Statement of Consolidated Income

Amerada Hess Corporation and Consolidated Subsidiaries

	For the Years Ended December 31		
<i>Millions of dollars, except per share data</i>	2001	2000	1999
<b>Revenues</b>			
Sales (excluding excise taxes) and other operating revenues	\$13,413	\$11,993	\$7,039
Non-operating income			
Gain on asset sales	—	—	273
Equity in income of HOVENSA L.L.C.	58	121	7
Other	142	163	142
<b>Total revenues</b>	<b>13,613</b>	<b>12,277</b>	<b>7,461</b>
<b>Costs and Expenses</b>			
Cost of products sold	8,735	7,883	4,240
Production expenses	711	557	487
Marketing expenses	663	542	387
Exploration expenses, including dry holes and lease impairment	368	289	261
Other operating expenses	224	234	217
General and administrative expenses	313	224	232
Interest expense	194	162	158
Depreciation, depletion and amortization	967	714	649
Impairment of assets and operating leases	—	—	128
<b>Total costs and expenses</b>	<b>12,175</b>	<b>10,605</b>	<b>6,759</b>
Income before income taxes	1,438	1,672	702
Provision for income taxes	524	649	264
<b>Net Income</b>	<b>\$ 914</b>	<b>\$ 1,023</b>	<b>\$ 438</b>
<b>Net Income Per Share</b>			
Basic	\$ 10.38	\$ 11.48	\$ 4.88
Diluted	10.25	11.38	4.85

## Statement of Consolidated Retained Earnings

	For the Years Ended December 31		
<i>Millions of dollars, except per share data</i>	2001	2000	1999
<b>Balance at Beginning of Year</b>	<b>\$ 3,069</b>	<b>\$ 2,287</b>	<b>\$1,904</b>
Net income	914	1,023	438
Dividends declared—common stock (\$1.20 per share in 2001; \$.60 per share in 2000 and 1999)	(107)	(54)	(55)
Common stock acquired and retired	(69)	(187)	—
<b>Balance at End of Year</b>	<b>\$ 3,807</b>	<b>\$ 3,069</b>	<b>\$2,287</b>

See accompanying notes to consolidated financial statements.

# Consolidated Balance Sheet

Amerada Hess Corporation and Consolidated Subsidiaries

	At December 31	
	2001	2000
<i>Millions of dollars; thousands of shares</i>		
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 37	\$ 312
Accounts receivable		
Trade	2,889	2,949
Other	73	47
Inventories	550	401
Other current assets	397	406
<b>Total current assets</b>	<b>3,946</b>	<b>4,115</b>
<b>Investments and Advances</b>		
HOVENSA L.L.C.	889	831
Other	747	219
<b>Total investments and advances</b>	<b>1,636</b>	<b>1,050</b>
<b>Property, Plant and Equipment</b>		
Exploration and production	15,194	10,499
Refining, marketing and shipping	1,433	1,399
<b>Total—at cost</b>	<b>16,627</b>	<b>11,898</b>
Less reserves for depreciation, depletion, amortization and lease impairment	8,462	7,575
<b>Property, plant and equipment—net</b>	<b>8,165</b>	<b>4,323</b>
<b>Note Receivable</b>	<b>395</b>	<b>443</b>
<b>Goodwill</b>	<b>982</b>	<b>—</b>
<b>Deferred Income Taxes and Other Assets</b>	<b>245</b>	<b>343</b>
<b>Total Assets</b>	<b>\$15,369</b>	<b>\$10,274</b>

	At December 31	
	2001	2000
<b>Liabilities and Stockholders' Equity</b>		
<b>Current Liabilities</b>		
Accounts payable—trade	\$ 1,807	\$ 1,875
Accrued liabilities	1,115	1,158
Taxes payable	414	440
Notes payable	106	7
Current maturities of long-term debt	276	58
<b>Total current liabilities</b>	<b>3,718</b>	<b>3,538</b>
<b>Long-Term Debt</b>	<b>5,283</b>	<b>1,985</b>
<b>Deferred Liabilities and Credits</b>		
Deferred income taxes	1,111	510
Other	350	358
<b>Total deferred liabilities and credits</b>	<b>1,461</b>	<b>868</b>
<b>Stockholders' Equity</b>		
Preferred stock, par value \$1.00, 20,000 shares authorized 3% cumulative convertible series		
Authorized—330 shares		
Issued—327 shares in 2001 and 2000 (\$16 million liquidation preference)	—	—
Common stock, par value \$1.00		
Authorized—200,000 shares		
Issued—88,757 shares in 2001; 88,744 shares in 2000	89	89
Capital in excess of par value	903	864
Retained earnings	3,807	3,069
Accumulated other comprehensive income	108	(139)
<b>Total stockholders' equity</b>	<b>4,907</b>	<b>3,883</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$15,369</b>	<b>\$10,274</b>

The consolidated financial statements reflect the successful efforts method of accounting for oil and gas exploration and producing activities.  
See accompanying notes to consolidated financial statements.

# Statement of Consolidated Cash Flows

Amerada Hess Corporation and Consolidated Subsidiaries

	For the Years Ended December 31		
<i>Millions of dollars</i>	2001	2000	1999
<b>Cash Flows From Operating Activities</b>			
Net income	\$ 914	\$1,023	\$ 438
Adjustments to reconcile net income to net cash provided by operating activities			
Depreciation, depletion and amortization	967	714	649
Impairment of assets and operating leases	—	—	128
Exploratory dry hole costs	204	133	69
Lease impairment	38	33	36
Gain on asset sales	—	—	(273)
Provision for deferred income taxes	64	164	62
Undistributed earnings of affiliates	(52)	(119)	7
	<b>2,135</b>	<b>1,948</b>	<b>1,116</b>
Changes in other operating assets and liabilities			
(Increase) decrease in accounts receivable	650	(1,792)	(155)
(Increase) decrease in inventories	(131)	(23)	80
Increase (decrease) in accounts payable and accrued liabilities	(553)	1,617	(175)
Increase (decrease) in taxes payable	(185)	272	53
Changes in prepaid expenses and other	44	(227)	(173)
Net cash provided by operating activities	<b>1,960</b>	<b>1,795</b>	<b>746</b>
<b>Cash Flows From Investing Activities</b>			
Capital expenditures			
Exploration and production	(2,341)	(783)	(727)
Refining, marketing and shipping	(160)	(155)	(70)
Total capital expenditures	<b>(2,501)</b>	<b>(938)</b>	<b>(797)</b>
Acquisition of Triton Energy Limited, net of cash acquired	(2,720)	—	—
Payment received on note	48	48	24
Investment in affiliates	(86)	(38)	(59)
Proceeds from asset sales and other	54	26	432
Net cash used in investing activities	<b>(5,205)</b>	<b>(902)</b>	<b>(400)</b>
<b>Cash Flows From Financing Activities</b>			
Issuance (repayment) of notes	99	(11)	15
Long-term borrowings	3,060	—	990
Repayment of long-term debt	(54)	(396)	(1,348)
Cash dividends paid	(94)	(54)	(54)
Common stock and warrants acquired	(100)	(220)	—
Stock options exercised	59	59	18
Net cash provided by (used in) financing activities	<b>2,970</b>	<b>(622)</b>	<b>(379)</b>
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	<b>(275)</b>	<b>271</b>	<b>(33)</b>
<b>Cash and Cash Equivalents at Beginning of Year</b>	<b>312</b>	<b>41</b>	<b>74</b>
<b>Cash and Cash Equivalents at End of Year</b>	<b>\$ 37</b>	<b>\$ 312</b>	<b>\$ 41</b>

See accompanying notes to consolidated financial statements.



## Statement of Consolidated Changes in Preferred Stock, Common Stock and Capital in Excess of Par Value

Amerada Hess Corporation and Consolidated Subsidiaries

	Preferred Stock		Common stock		Capital in excess of par value
	Number of shares	Amount	Number of shares	Amount	
<i>Millions of dollars; thousands of shares</i>					
<b>Balance at January 1, 1999</b>	—	\$ —	90,357	\$90	\$764
Cancellations of nonvested common stock awards (net)	—	—	(3)	—	—
Employee stock options exercised	—	—	322	1	18
<b>Balance at December 31, 1999</b>	—	—	90,676	91	782
Distributions to trustee of nonvested common stock awards (net)	—	—	461	—	28
Common stock acquired and retired	—	—	(3,475)	(3)	(31)
Employee stock options exercised	—	—	1,082	1	69
Issuance of preferred stock	327	—	—	—	16
<b>Balance at December 31, 2000</b>	<b>327</b>	<b>—</b>	<b>88,744</b>	<b>89</b>	<b>864</b>
Distributions to trustee of nonvested common stock awards (net)	—	—	38	—	1
Common stock acquired and retired	—	—	(1,078)	(1)	(11)
Employee stock options exercised	—	—	1,053	1	69
Warrants purchased	—	—	—	—	(20)
<b>Balance at December 31, 2001</b>	<b>327</b>	<b>\$ —</b>	<b>88,757</b>	<b>\$89</b>	<b>\$903</b>

## Statement of Consolidated Comprehensive Income

	For the Years Ended December 31		
	2001	2000	1999
<i>Millions of dollars</i>			
<b>Components of Comprehensive Income</b>			
Net income	\$ 914	\$1,023	\$438
Change in foreign currency translation adjustment	(2)	(17)	(7)
Unrealized gains on oil and gas hedges, after tax			
FAS 133 transition adjustment	100	—	—
Reclassification of deferred hedging gains to income	(74)	—	—
Net change in fair value of hedges	223	—	—
	<b>249</b>	<b>—</b>	<b>—</b>
<b>Comprehensive Income</b>	<b>\$1,161</b>	<b>\$1,006</b>	<b>\$431</b>

See accompanying notes to consolidated financial statements.

# Notes to Consolidated Financial Statements

## Amerada Hess Corporation and Consolidated Subsidiaries

### 1. Summary of Significant Accounting Policies

**Nature of Business:** Amerada Hess Corporation and subsidiaries (the “Corporation”) engage in the exploration for and the production, purchase, transportation and sale of crude oil and natural gas. These activities are conducted primarily in the United States, United Kingdom, Norway, Denmark and Equatorial Guinea. The Corporation also has oil and gas activities in Algeria, Azerbaijan, Colombia, Gabon, Indonesia, Malaysia, Thailand and other countries. In addition, the Corporation manufactures, purchases, transports, trades and markets refined petroleum and other energy products. The Corporation owns 50% of HOVENSA L.L.C., a refinery joint venture in the United States Virgin Islands. An additional refining facility, terminals and retail gasoline stations are located on the East Coast of the United States.

In preparing financial statements, management makes estimates and assumptions that affect the reported amounts of assets and liabilities in the balance sheet and revenues and expenses in the income statement. Actual results could differ from those estimates. Among the estimates made by management are: oil and gas reserves, asset valuations and depreciable lives, pension liabilities, environmental obligations, dismantlement costs and income taxes.

**Principles of Consolidation:** The consolidated financial statements include the accounts of Amerada Hess Corporation and subsidiaries. The Corporation’s interests in oil and gas exploration and production ventures are proportionately consolidated.

Investments in affiliated companies, 20% to 50% owned, including HOVENSA, are stated at cost of acquisition plus the Corporation’s equity in undistributed net income since acquisition, except as stated below. The change in the equity in net income of these companies is included in non-operating income in the income statement. The Corporation consolidates a trading partnership in which it owns a 50% voting interest and over which it exercises control.

Intercompany transactions and accounts are eliminated in consolidation.

**Revenue Recognition:** The Corporation recognizes revenues from the sale of crude oil, natural gas, petroleum products and other merchandise when title passes to the customer.

The Corporation recognizes revenues from the production of natural gas properties in which it has an interest based on sales to customers. Differences between natural gas volumes sold and the Corporation’s share of natural gas production are not material.

**Cash and Cash Equivalents:** Cash equivalents consist of highly liquid investments, which are readily convertible into cash and have maturities of three months or less.

**Inventories:** Crude oil and refined product inventories are valued at the lower of cost or market, except for inventories held for trading purposes which are marked to market. For inventories valued at cost, the Corporation uses principally the last-in, first-out (LIFO) inventory method.

Inventories of materials and supplies are valued at or below cost.

**Exploration and Development Costs:** Oil and gas exploration and production activities are accounted for using the successful efforts method. Costs of acquiring undeveloped oil and gas leasehold acreage, including lease bonuses, brokers’ fees and other related costs, are capitalized.

Annual lease rentals and exploration expenses, including geological and geophysical expenses and exploratory dry hole costs, are charged against income as incurred.

Costs of drilling and equipping productive wells, including development dry holes, and related production facilities are capitalized.

The Corporation does not carry the capitalized costs of exploratory wells as assets for more than one year, unless oil and gas reserves are found and classified as proved, or additional exploration is underway or planned. If exploratory wells do not meet these conditions, the costs are charged to expense.

**Depreciation, Depletion and Amortization:** Depreciation, depletion and amortization of oil and gas production equipment, properties and wells are determined on the unit-of-production method based on estimated recoverable oil and gas reserves. Depreciation of all other plant and equipment is determined on the straight-line method based on estimated useful lives.

Provisions for impairment of undeveloped oil and gas leases are based on periodic evaluations and other factors.

The estimated costs of dismantlement, restoration and abandonment, less estimated salvage values, of offshore oil and gas production platforms and certain other facilities are taken into account in determining depreciation.

*Retirement of Property, Plant and Equipment:* Costs of property, plant and equipment retired or otherwise disposed of, less accumulated reserves, are reflected in net income.

*Impairment of Long-Lived Assets:* The Corporation reviews long-lived assets, including oil and gas properties, for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recovered. If the carrying amounts are not expected to be recovered by undiscounted future cash flows, the assets are impaired and an impairment loss is recorded. The amount of impairment is based on the estimated fair value of the assets determined by discounting anticipated future net cash flows. The net present value of future cash flows is based on the Corporation's estimates, including future oil and gas prices applied to projected production profiles, discounted at a rate commensurate with the risks involved. Oil and gas prices used for determining asset impairments may differ from those used at year-end in the standardized measure of discounted future net cash flows.

*Impairment of Goodwill:* In accordance with FAS No. 142, *Goodwill and Other Intangible Assets*, goodwill cannot be amortized, however, it must be tested annually for impairment. This impairment test is calculated at the reporting unit level, which is the exploration and production segment for the Corporation's goodwill. The goodwill impairment test has two steps. The first, identifies potential impairments by comparing the fair value of a reporting unit with its book value, including goodwill. If the fair value of the reporting unit exceeds the carrying amount, goodwill is not impaired and the second step is not necessary. If the carrying value exceeds the fair value, the second step calculates the possible impairment loss by comparing the implied fair value of goodwill with the carrying amount. If the implied goodwill is less than the carrying amount, a write-down is recorded.

*Maintenance and Repairs:* The estimated costs of major maintenance, including turnarounds at the Port Reading refining facility, are accrued. Other expenditures for maintenance and repairs are charged against income as incurred. Renewals and improvements are treated as additions to property, plant and equipment, and items replaced are treated as retirements.

*Environmental Expenditures:* The Corporation capitalizes environmental expenditures that increase the life or efficiency of property or that reduce or prevent environmental contamination. The Corporation accrues for environmental expenses resulting from existing conditions related to past operations when the future costs are probable and reasonably estimable.

*Employee Stock Options and Nonvested Common Stock Awards:* The Corporation uses the intrinsic value method to account for employee stock options. Because the exercise prices of employee stock options equal or exceed the market price of the stock on the date of grant, the Corporation does not recognize compensation expense. The Corporation records compensation expense for nonvested common stock awards ratably over the vesting period.

*Foreign Currency Translation:* The U.S. dollar is the functional currency (primary currency in which business is conducted) for most foreign operations. For these operations, adjustments resulting from translating foreign currency assets and liabilities into U.S. dollars are recorded in income. For operations that use the local currency as the functional currency, adjustments resulting from translating foreign functional currency assets and liabilities into U.S. dollars are recorded in a separate component of stockholders' equity entitled "Accumulated other comprehensive income." Gains or losses resulting from transactions in other than the functional currency are reflected in net income.

*Hedging:* The Corporation uses futures, forwards, options and swaps, individually or in combination, to reduce the effects of fluctuations in crude oil, natural gas and refined product prices. The Corporation also uses derivatives in its energy marketing activities to fix the purchase and selling prices of energy products. Related hedge gains or losses are an integral part of the selling or purchase prices. Generally, these derivatives are designated as hedges of expected future cash flows or forecasted transactions (cash flow hedges), and the gains or losses are recorded in other comprehensive income. These transactions meet the requirements for hedge accounting, including correlation. The Corporation reclassifies hedging gains and losses included in other comprehensive income to earnings at the time the hedged transactions are recognized. The ineffective portion of hedges is included in current earnings. The Corporation's remaining derivatives, including foreign currency contracts, are not designated as hedges and the change in fair value is included in income currently.

*Trading:* Energy trading activities are marked to market, with gains and losses recorded in operating revenue.

## 2. Acquisition of Triton Energy Limited

In 2001, the Corporation acquired 100% of the outstanding ordinary shares of Triton Energy Limited, an international oil and gas exploration and production company. The Corporation's consolidated financial statements include Triton's results of operations from August 14, 2001. The acquisition of Triton increases the size and scope of the Corporation's exploration and production operations, providing access to long-lived international reserves and exploration potential.

The Corporation accounted for the acquisition as a purchase using the accounting standards established in Statements of Financial Accounting Standards No. 141, *Business Combinations*, and No. 142, *Goodwill and Other Intangible Assets*. The accounting rules require that the goodwill arising from the purchase method of accounting not be amortized, however, it must be tested for impairment at least annually.

The estimated fair values of assets acquired and liabilities assumed at August 14, 2001 follow:

<i>Millions of dollars</i>	
Current assets (net of cash acquired)	\$ 101
Investments and advances	447
Property, plant and equipment	2,605
Other assets	7
Goodwill	982
<b>Total assets acquired</b>	<b>4,142</b>
Current liabilities	(282)
Long-term debt, average rate 6.3%, due through 2007	(555)
Deferred liabilities and credits	(585)
<b>Total liabilities assumed</b>	<b>(1,422)</b>
<b>Net assets acquired</b>	<b>\$ 2,720</b>

The goodwill is assigned to the exploration and production segment and is not deductible for tax purposes. Since the acquisition, goodwill has increased \$4 million, mainly related to minor changes in contingent liabilities. Additional adjustments to the purchase price allocation, including estimated assumed liabilities, may still be required.

The following pro forma results of operations present information as if the Triton acquisition occurred at the beginning of each year:

<i>Millions of dollars, except per share data</i>	<b>2001</b>	2000
Pro forma revenue	<b>\$13,936</b>	\$12,620
Pro forma income	<b>\$ 914</b>	\$ 1,010
Pro forma earnings per share		
Basic	<b>\$ 10.38</b>	\$ 11.34
Diluted	<b>\$ 10.25</b>	\$ 11.24

## 3. Special Items

**2001:** The Corporation recorded a charge of \$29 million (\$19 million after income taxes) for estimated losses due to the bankruptcy of certain subsidiaries of Enron Corporation. The charge reflects losses on less than 10% of the Corporation's crude oil and natural gas hedges. In addition, the Corporation recorded \$18 million (\$12 million after income taxes) for severance expenses resulting from cost reduction initiatives. The cost reduction program reflects the elimination of approximately 150 positions, principally in exploration and production operations. The severance will be paid primarily in 2002 with the remainder in early 2003. Substantially all of the pre-tax cost of the special items is reflected in general and administrative expense in the income statement.

**2000:** The Corporation recorded a gain of \$97 million (\$60 million after income taxes) from the termination of its proposed acquisition of another oil company. The income principally reflects foreign currency gains on pound sterling contracts which were purchased in anticipation of the acquisition. These contracts were subsequently liquidated at an after-tax gain of \$53 million. The Corporation also recorded income from a termination payment which was received from the other company, partially offset by transaction costs. The combined results of this transaction were recorded as a special item in the Corporate segment. Refining and marketing results included a charge of \$38 million (\$24 million after income taxes) for costs associated with an alternative fuel research and development venture. Both of the special items are reflected in non-operating income in the income statement.

1999: The Corporation recorded a gain of \$274 million (\$176 million after income taxes) from the sale of its Gulf Coast and Southeast pipeline terminals, natural gas properties in California and certain retail sites. Exploration and production results included special income tax benefits of \$54 million, reflecting the timing of deductions for certain prior year foreign drilling costs and capital losses.

Exploration and production earnings also included an impairment of \$59 million (\$38 million after income taxes) for the Corporation's interest in the Trans Alaska Pipeline System. Refining and marketing results included an asset impairment of \$34 million (with no income tax benefit) for the Corporation's crude oil storage terminal in St. Lucia, due to the nonrenewal of a major third party storage contract. The Corporation also accrued \$35 million (\$27 million after income taxes) for a further decline in the value of a drilling service fixed-price contract due to lower market rates. During 2000, \$41 million of drilling contract payments were charged against the reserve and the remaining balance of \$14 million was reversed to income.

Gains on asset sales are included on a separate line in non-operating income in the income statement. The impairment of carrying values of the Alaska pipeline and the crude oil storage terminal and the loss on the drilling service contract are reflected in a separate impairment line in the income statement.

#### 4. Inventories

Inventories at December 31 are as follows:

<i>Millions of dollars</i>	2001	2000
Crude oil and other charge stocks	\$ 108	\$ 103
Refined and other finished products	440	502
Less: LIFO adjustment	(111)	(281)
	437	324
Materials and supplies	113	77
Total	\$ 550	\$ 401

#### 5. Refining Joint Venture

The Corporation has an investment in HOVENSA L.L.C., a 50% joint venture with Petroleos de Venezuela, S.A. (PDVSA). HOVENSA owns and operates a refinery in the Virgin Islands, previously wholly owned by the Corporation.

The Corporation accounts for its investment in HOVENSA using the equity method. Summarized financial information for HOVENSA as of December 31, 2001, 2000 and 1999 and for the years then ended follows:

<i>Millions of dollars</i>	2001	2000	1999
<b>Summarized Balance Sheet</b>			
At December 31			
Current assets	\$ 491	\$ 523	\$ 433
Net fixed assets	1,846	1,595	1,328
Other assets	35	37	27
Current liabilities	(294)	(425)	(282)
Long-term debt	(365)	(131)	(150)
Deferred liabilities and credits	(23)	(22)	(26)
Partners' equity	\$1,690	\$1,577	\$1,330

#### Summarized Income Statement

For the periods ended December 31			
Total revenues	\$4,209	\$5,243	\$3,082
Costs and expenses	(4,089)	(4,996)	(3,064)
Net income <sup>(a)</sup>	\$ 120	\$ 247	\$ 18

(a) The Corporation's share of HOVENSA's income was \$58 million in 2001, \$121 million in 2000 and \$7 million in 1999.

The Corporation has agreed to purchase 50% of HOVENSA's production of refined products at market prices, after sales by HOVENSA to unaffiliated parties. Such purchases amounted to approximately \$1,500 million during 2001, \$2,080 million during 2000 and \$1,196 million during 1999. The Corporation sold crude oil to HOVENSA for approximately \$110 million during 2001, \$98 million during 2000 and \$81 million during 1999. The Corporation guarantees the payment of up to 50% of the value of HOVENSA's crude oil purchases from suppliers other than PDVSA. At December 31, 2001, this amount was \$77 million.

At formation of the joint venture, PDVSA, V.I., a wholly-owned subsidiary of PDVSA, purchased a 50% interest in the fixed assets of the Corporation's Virgin Islands refinery for \$63 million in cash and a 10-year note from PDVSA V.I. for \$563 million bearing interest at 8.46% per annum and requiring principal payments over its term. At December 31, 2001 and December 31, 2000, the principal balance of the note was \$443 million and \$491 million, respectively. In addition, there is a \$125 million, 10-year, contingent note, which was not valued for accounting purposes. PDVSA V.I.'s payment obligations under both notes are guaranteed by PDVSA and secured by a pledge of PDVSA V.I.'s interest in the joint venture.

## 6. Short-Term Notes and Related Lines of Credit

Short-term notes payable to banks amounted to \$106 million at December 31, 2001 and \$7 million at December 31, 2000. The weighted average interest rates on these borrowings were 2.5% and 6.8% at December 31, 2001 and 2000, respectively. At December 31, 2001, the Corporation has uncommitted arrangements with banks for unused lines of credit aggregating \$214 million.

## 7. Long-Term Debt

Long-term debt at December 31 consists of the following:

<i>Millions of dollars</i>	2001	2000
Fixed rate debentures, weighted average rate 6.8%, due through 2031	\$3,483	\$ 990
Fixed rate debentures, weighted average rate 6.3%, due through 2007	503	—
6.1% Marine Terminal Revenue Bonds—Series 1994—City of Valdez, Alaska, due 2024	20	20
Pollution Control Revenue Bonds, weighted average rate 6.6%, due through 2022	53	53
Fixed rate notes, payable principally to insurance companies, weighted average rate 8.5%, due through 2014	645	645
Revolving Credit Facility with banks, weighted average rate 2.5%, due through 2006	32	—
Commercial paper, weighted average rate 2.8%	539	—
Project lease financing, weighted average rate 5.1%, due through 2014	174	178
Notes payable for asset purchases, weighted average rate 6.3%, due through 2003	98	147
Capitalized lease obligations, weighted average rate 5.9%, due through 2009	7	7
Other loans, weighted average rate 9.1%, due through 2019	5	3
	<b>5,559</b>	2,043
Less amount included in current maturities	276	58
Total	<b>\$5,283</b>	\$1,985

The aggregate long-term debt maturing during the next five years is as follows (in millions): 2002—\$276 (included in current liabilities); 2003—\$28; 2004—\$509; 2005—\$223 and 2006—\$1,097.

The Corporation's long-term debt agreements contain restrictions on the amount of total borrowings and cash dividends allowed. At December 31, 2001, the Corporation is permitted to borrow an additional \$2.5 billion for the construction or acquisition of assets. At year-end, the amount available for payment of dividends is \$943 million.

In August 2001, the Corporation issued \$2.5 billion of public debentures of which \$500 million bears interest at 5.30% and is due in 2004, \$500 million bears interest at 5.90% and is due in 2006, \$750 million bears interest at 6.65% and is due in 2011 and \$750 million bears interest at 7.30% and is due in 2031. In the first quarter of 2002, the Corporation issued \$600 million of public debentures bearing interest at 7.125%, due in 2033.

The Corporation has a \$1.5 billion revolving credit agreement, which expires in January 2006 and bears interest at .725% above the London Interbank Offered Rate. A facility fee of .15% per annum is currently payable on the amount of the credit line. The interest rate and facility fee are increased if the Corporation's public debt rating is lowered. At December 31, 2001, the Corporation had \$929 million of additional borrowing capacity available under its revolving credit agreement. Outstanding commercial paper of \$539 million is supported by this credit line and therefore is classified as long-term.

In 2001, 2000 and 1999, the Corporation capitalized interest of \$44 million, \$3 million and \$16 million, respectively, on major development projects. The total amount of interest paid (net of amounts capitalized), principally on short-term and long-term debt, in 2001, 2000 and 1999 was \$121 million, \$173 million and \$145 million, respectively.

## 8. Stock Based Compensation Plans

The Corporation has outstanding stock options and non-vested common stock under its 1995 Long-Term Incentive Plan (as amended) and its Executive Long-Term Incentive Compensation and Stock Ownership Plan (which expired in 1997).

Generally, stock options vest one year from the date of grant and the exercise price equals or exceeds the market price on the date of grant. Nonvested common stock vests five years from the date of grant.

The Corporation's stock option activity in 2001, 2000 and 1999 consisted of the following:

	Options (thousands)	Weighted- average exercise price per share
Outstanding at January 1, 1999	3,095	\$ 56.21
Granted	1,804	55.66
Exercised	(322)	53.22
Forfeited	(70)	58.08
Outstanding at December 31, 1999	4,507	56.18
Granted	870	60.39
Exercised	(1,082)	54.41
Outstanding at December 31, 2000	<b>4,295</b>	<b>57.47</b>
Granted	<b>1,674</b>	<b>60.91</b>
Exercised	<b>(1,053)</b>	<b>56.28</b>
Forfeited	<b>(42)</b>	<b>61.79</b>
Outstanding at December 31, 2001	<b>4,874</b>	<b>\$58.87</b>
Exercisable at December 31, 1999	2,702	\$ 56.52
Exercisable at December 31, 2000	3,425	56.73
Exercisable at December 31, 2001	<b>3,216</b>	<b>57.85</b>

Exercise prices for employee stock options at December 31, 2001 ranged from \$49.19 to \$84.61 per share. The weighted-average remaining contractual life of employee stock options is 8 years.

The Corporation uses the Black-Scholes model to estimate the fair value of employee stock options for pro forma disclosure of the effects on net income and earnings per share. The Corporation used the following weighted-average assumptions in the Black-Scholes model for 2001, 2000 and 1999, respectively: risk-free interest rates of 4.1%, 5.4% and 5.9%; expected stock price volatility of .244, .225 and .207; dividend yield of 2.0%, 1.0% and 1.1%; and an expected life of seven years. The Corporation's net income would have been reduced by approximately \$13 million in 2001, \$17 million in 2000 and \$6 million in 1999 (\$.15 per share in 2001, \$.19 per share in 2000 and \$.07 per share in 1999, diluted) if option expense were recorded using the fair value method.

The weighted-average fair values of options granted for which the exercise price equaled the market price on the date of grant were \$16.20 in 2001, \$20.04 in 2000 and \$18.45 in 1999.

Total compensation expense for nonvested common stock was \$12 million in 2001, \$7 million in 2000 and \$10 million in 1999. Awards of nonvested common stock were as follows:

	<i>Shares of nonvested common stock awarded (thousands)</i>	<i>Weighted- average price on date of grant</i>
Granted in 1999	24	\$ 56.07
Granted in 2000	519	59.65
Granted in 2001	<b>108</b>	<b>67.25</b>

At December 31, 2001, the number of common shares reserved for issuance is as follows (in thousands):

1995 Long-Term Incentive Plan	
Future awards	872
Stock options outstanding	4,874
Stock appreciation rights	15
<b>Total</b>	<b>5,761</b>

## 9. Foreign Currency Translation

Foreign currency gains amounted to \$7 million after income taxes in 2001. In 2000, after-tax foreign currency gains amounted to \$45 million, including the gain of \$53 million related to the termination of the proposed acquisition of another oil company. After-tax foreign currency gains amounted to \$17 million in 1999.

The balance in accumulated other comprehensive income related to foreign currency translation was a reduction of \$141 million at December 31, 2001 compared with a reduction of \$139 million at December 31, 2000.

## 10. Pension Plans

The Corporation has defined benefit pension plans for substantially all of its employees. The following table reconciles the benefit obligation and fair value of plan assets and shows the funded status:

<i>Millions of dollars</i>	<b>2001</b>	2000
<b>Reconciliation of pension benefit obligation</b>		
Benefit obligation at January 1	<b>\$ 589</b>	\$501
Service cost	<b>20</b>	18
Interest cost	<b>41</b>	37
Actuarial (gain) loss	<b>(5)</b>	34
Acquisition of business	<b>7</b>	25
Benefit payments	<b>(29)</b>	(26)
<b>Pension benefit obligation at December 31</b>	<b>623</b>	589
<b>Reconciliation of fair value of plan assets</b>		
Fair value of plan assets at January 1	<b>543</b>	534
Actual return on plan assets	<b>(39)</b>	(13)
Employer contributions	<b>12</b>	14
Acquisition of business	<b>8</b>	34
Benefit payments	<b>(29)</b>	(26)
<b>Fair value of plan assets at December 31</b>	<b>495</b>	543
<b>Funded status at December 31</b>		
Funded status	<b>(128)</b>	(46)
Unrecognized prior service cost	<b>5</b>	6
Unrecognized loss (gain)	<b>76</b>	(5)
<b>Accrued pension liability</b>	<b>\$ (47)</b>	\$ (45)



Pension expense consisted of the following:

<i>Millions of dollars</i>	2001	2000	1999
Service cost	\$ 20	\$ 18	\$ 22
Interest cost	41	37	34
Expected return on plan assets	(48)	(45)	(41)
Amortization of prior service cost	1	2	1
Amortization of net gain	—	(1)	—
<b>Pension expense</b>	<b>\$ 14</b>	<b>\$ 11</b>	<b>\$ 16</b>

Prior service costs and gains and losses in excess of 10% of the greater of the benefit obligation or the market value of assets are amortized over the average remaining service period of active employees.

The weighted-average actuarial assumptions used by the Corporation's pension plans at December 31 were as follows:

	2001	2000
Discount rate	7.0%	7.0%
Expected long-term rate of return on plan assets	9.0%	8.7%
Rate of compensation increases	4.5%	4.5%

The Corporation also has a nonqualified supplemental pension plan covering certain employees. The supplemental pension plan provides for incremental pension payments from the Corporation's funds so that total pension payments equal amounts that would have been payable from the Corporation's principal pension plan were it not for limitations imposed by income tax regulations. The benefit obligation related to this unfunded plan totaled \$59 million at December 31, 2001 and \$47 million at December 31, 2000. Pension expense for the plan was \$9 million in 2001 and \$7 million in 2000 and 1999. The Corporation has accrued \$44 million for this plan at December 31, 2001 (\$35 million at December 31, 2000). The trust established to fund the supplemental plan held assets valued at \$23 million at December 31, 2001 and \$19 million at December 31, 2000.

## 11. Provision for Income Taxes

The provision (benefit) for income taxes consisted of:

<i>Millions of dollars</i>	2001	2000	1999
<b>United States Federal</b>			
Current	\$ 78	\$ 92	\$ 6
Deferred	49	62	82
State	27	22	6
	<b>154</b>	176	94
<b>Foreign</b>			
Current	356	371	189
Deferred	14	102	(15)
	<b>370</b>	473	174
<b>Adjustment of deferred tax liability for foreign income tax rate change</b>	<b>—</b>	<b>—</b>	<b>(4)</b>
<b>Total</b>	<b>\$524<sup>(a)</sup></b>	<b>\$649</b>	<b>\$264<sup>(b)</sup></b>

(a) Includes benefit of \$48 million relating to prior year refunds of United Kingdom Advance Corporation Taxes and deductions for exploratory drilling.

(b) Includes a benefit of \$54 million representing deductions for certain prior year foreign drilling costs and capital losses.

Income before income taxes consisted of the following:

<i>Millions of dollars</i>	2001	2000	1999
United States	\$ 385	\$ 497	\$397
Foreign*	1,053	1,175	305
<b>Total</b>	<b>\$1,438</b>	<b>\$1,672</b>	<b>\$702</b>

\*Foreign income includes the Corporation's Virgin Islands, shipping and other operations located outside of the United States.

Deferred income taxes arise from temporary differences between the tax basis of assets and liabilities and their recorded amounts in the financial statements. A summary of the components of deferred tax liabilities and assets at December 31 follows:

<i>Millions of dollars</i>	<b>2001</b>	2000
<b>Deferred tax liabilities</b>		
Fixed assets and investments	<b>\$1,168</b>	\$ 350
Foreign petroleum taxes	<b>209</b>	202
Other	<b>118</b>	97
<b>Total deferred tax liabilities</b>	<b>1,495</b>	649
<b>Deferred tax assets</b>		
Accrued liabilities	<b>176</b>	99
Net operating and capital loss carryforwards	<b>350</b>	171
Tax credit carryforwards	<b>32</b>	122
Other	<b>44</b>	28
<b>Total deferred tax assets</b>	<b>602</b>	420
Valuation allowance	<b>(93)</b>	(111)
<b>Net deferred tax assets</b>	<b>509</b>	309
<b>Net deferred tax liabilities</b>	<b>\$ 986</b>	\$ 340

The difference between the Corporation's effective income tax rate and the United States statutory rate is reconciled below:

	<b>2001</b>	2000	1999
United States statutory rate	<b>35.0%</b>	35.0%	35.0%
Effect of foreign operations, including foreign tax credits	<b>1.1</b>	3.5	3.0
State income taxes, net of Federal income tax benefit	<b>1.2</b>	.8	.6
Prior year adjustments	<b>(1.4)</b>	(.6)	(.8)
Other	<b>.5</b>	.1	(.2)
<b>Total</b>	<b>36.4%</b>	38.8%	37.6%

The Corporation has not recorded deferred income taxes applicable to undistributed earnings of foreign subsidiaries that are indefinitely reinvested in foreign operations. Undistributed earnings amounted to approximately \$2 billion at December 31, 2001, excluding amounts which, if remitted, generally would not result in any additional U.S. income taxes because of available foreign tax credits. If the earnings of such foreign subsidiaries were not indefinitely reinvested, a deferred tax liability of approximately \$160 million would have been required.

For income tax reporting at December 31, 2001, the Corporation has alternative minimum tax credit carryforwards of approximately \$32 million, which can be carried forward indefinitely. At December 31, 2001, a net operating loss carryforward of approximately \$780 million is also available to offset income of the HOVENSA joint venture partners. In addition, a foreign exploration and production subsidiary has a net operating loss carryforward of approximately \$560 million.

Income taxes paid (net of refunds) in 2001, 2000 and 1999 amounted to \$605 million, \$249 million and \$141 million, respectively.

## 12. Net Income Per Share

The weighted average number of common shares used in the basic and diluted earnings per share computations are summarized below:

<i>Thousands of shares</i>	<b>2001</b>	2000	1999
<b>Common shares—basic</b>	<b>88,031</b>	89,063	89,692
<b>Effect of dilutive securities</b>			
Stock options	<b>468</b>	339	152
Nonvested common stock	<b>425</b>	358	436
Convertible preferred stock	<b>205</b>	118	—
<b>Common shares—diluted</b>	<b>89,129</b>	89,878	90,280

Diluted common shares include shares that would be outstanding assuming the exercise of stock options, the fulfillment of restrictions on nonvested shares and the conversion of preferred stock. The table excludes the effect of out-of-the-money options on 139,000 shares, 1,063,000 shares and 1,609,000 shares in 2001, 2000 and 1999, respectively.

### 13. Leased Assets

The Corporation and certain of its subsidiaries lease floating production systems, drilling rigs, tankers, gasoline stations, office space and other assets for varying periods. At December 31, 2001, future minimum rental payments applicable to non-cancelable operating leases with remaining terms of one year or more (other than oil and gas leases) are as follows:

<i>Millions of dollars</i>	<i>Operating Leases</i>
2002	\$ 98
2003	100
2004	95
2005	57
2006	53
Remaining years	715
Total minimum lease payments	1,118
Less income from subleases	21
Net minimum lease payments	<u>\$1,097</u>

Certain operating leases provide an option to purchase the related property at fixed prices.

Rental expense for all operating leases, other than rentals applicable to oil and gas leases, was as follows:

<i>Millions of dollars</i>	2001	2000	1999
Total rental expense	<b>\$206</b>	\$199	\$156
Less income from subleases	<b>63</b>	86	51
Net rental expense	<b>\$143</b>	\$113	\$105

### 14. Financial Instruments, Hedging and Trading Activities

On January 1, 2001, the Corporation adopted FAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*. This statement requires that the Corporation recognize all derivatives on the balance sheet at fair value and establishes criteria for using derivatives as hedges.

The January 1, 2001 transition adjustment resulting from adopting FAS No. 133 was a cumulative increase in other comprehensive income of \$100 million after income taxes (\$145 million before income taxes). Substantially all of the transition adjustment results from crude oil and natural gas cash flow hedges. The transition adjustment did not have a material effect on net income or retained earnings. The accounting change also affected current assets and liabilities.

**Hedging:** The Corporation uses futures, forwards, options and swaps, individually or in combination, to reduce the effects of fluctuations in crude oil, natural gas and refined product selling prices. The Corporation also uses derivatives in its energy marketing activities to fix the purchase and selling prices of energy products. Related hedge gains or losses are an integral part of the selling or purchase prices. Generally, these derivatives are designated as hedges of expected future cash flows or forecasted transactions (cash flow hedges), and the gains or losses are recorded in other comprehensive income. The Corporation's use of fair value hedges is not material.

The Corporation reclassifies hedging gains and losses from accumulated other comprehensive income to earnings at the time the hedged transactions are recognized. Results from exploration and production activities in 2001 were increased \$74 million after income taxes (\$106 million before income taxes) by reclassified hedge gains. This included \$53 million after income taxes (\$82 million before income taxes) associated with the transition adjustment at the beginning of the year. The impact of hedging on refining and marketing results was immaterial. The ineffective portion of hedges is included in current earnings in cost of products sold. The amount of hedge ineffectiveness was not material during the year ended December 31, 2001.

The Corporation produced 109 million barrels of crude oil and natural gas liquids and 296 million Mcf of natural gas in 2001. At December 31, 2001, the Corporation's crude oil and natural gas hedging activities included commodity futures, option and swap contracts. Crude oil hedges mature in 2002 and cover 29 million barrels of crude oil production (88 million barrels of crude oil in 2000). The Corporation has natural gas hedges covering 143 million Mcf of natural gas production at December 31, 2001, which mature in 2002 and 2003 (20 million Mcf of natural gas at December 31, 2000).

Since the contracts described above are designated as hedges and correlate to price movements of crude oil and natural gas, any gains or losses resulting from market changes will be offset by losses or gains on the Corporation's production. At December 31, 2001, after-tax deferred gains in accumulated other comprehensive income from the Corporation's crude oil and natural gas hedging contracts expiring through 2003 were \$249 million (\$374 million before income taxes), including \$164 million of unrealized gains. Of the total amount, \$226 million matures during 2002. Creditworthiness of counterparties to hedging transactions is reviewed regularly and full performance is expected. Deferred gains were \$100 million at December 31, 2000, of which \$131 million represented unrealized gains.

In its energy marketing business, the Corporation has entered into fixed-price sales contracts with a fair value of \$115 million, offset by financial instruments which fix the future purchase price. These contracts mature generally through 2003. There is no significant concentration of credit risk with counterparties.

**Commodity Trading:** The Corporation, principally through a consolidated partnership, trades energy commodities, including futures, forwards, options and swaps, based on expectations of future market conditions. The Corporation's net income from trading activities, including its share of the earnings of the trading partnership amounted to \$45 million in 2001, \$22 million in 2000 and \$19 million in 1999.

**Financial Instruments:** Foreign currency contracts are used to protect the Corporation from fluctuations in exchange rates. The Corporation enters into foreign currency contracts, which are not designated as hedges, and the change in fair value is included in income currently. The Corporation has \$136 million of notional value foreign currency forward and purchased option contracts maturing in 2002 (\$438 million at December 31, 2000) and \$225 million in letters of credit outstanding (\$365 million at December 31, 2000). Of the total letters of credit outstanding at December 31, 2001, \$37 million represents contingent liabilities; the remaining \$188 million relates to liabilities recorded on the balance sheet. Notional amounts do not quantify risk or represent assets or liabilities of the Corporation, but are used in the calculation of cash settlements under the contracts.

**Fair Value Disclosure:** The carrying amounts of cash and cash equivalents, short-term debt and long-term, variable-rate debt approximate fair value. The Corporation estimates the fair value of its long-term, fixed-rate note receivable and debt generally using discounted cash flow analysis based on current interest rates for instruments with similar maturities.

Interest-rate swaps and foreign currency exchange contracts are valued based on current termination values or quoted market prices of comparable contracts. The Corporation's valuation of commodity contracts considers quoted market prices, where applicable. In the absence of quoted market prices, the Corporation values contracts at fair value considering time value, volatility of the underlying commodities and other factors.

The following table presents the year-end fair values of energy commodities and derivative instruments used in hedging and trading activities:

Millions of dollars, asset (liability)	Fair Value At Dec. 31	
	2001	2000
Commodities	\$ 54	\$ 6
Futures and forwards		
Assets	154	374
Liabilities	(323)	(436)
Options		
Held	420	1,069
Written	(466)	(1,096)
Swaps		
Assets	1,472	1,752
Liabilities	(1,109)	(1,442)

The carrying amounts of the Corporation's financial instruments and commodity contracts, including those used in the Corporation's hedging and trading activities, generally approximate their fair values at December 31, 2001 and 2000, except as follows:

Millions of dollars, asset (liability)	2001		2000	
	Balance Sheet Amount	Fair Value	Balance Sheet Amount	Fair Value
Long-term, fixed-rate note receivable	\$ 443	\$ 440	\$ 491	\$ 467
Fixed-rate debt	(4,936)	(5,070)	(1,991)	(2,090)

**Market and Credit Risks:** The Corporation's financial instruments expose it to market and credit risks and may at times be concentrated with certain counterparties or groups of counterparties. The credit worthiness of counterparties is subject to continuing review and full performance is anticipated. In its trading activities, the Corporation reduces its risk related to certain counterparties by requiring collateral, generally cash.

In its trading activities, the Corporation has net receivables of \$398 million at December 31, 2001, which are concentrated with counterparties, as follows: domestic and foreign trading companies — 33%, banks and major financial institutions — 23%, gas and power marketers — 18% and integrated energy companies — 16%.

### 15. Future Accounting Changes

The Corporation adopted FAS No. 141, *Business Combinations*, and FAS No. 142, *Goodwill and Other Intangible Assets*, for the Triton acquisition and related goodwill. The remaining provisions of these standards apply in 2002. The Corporation has not determined what the future effect of the remaining provisions will be.

The Financial Accounting Standards Board also recently issued FAS No. 143, *Accounting for Asset Retirement Obligations*. This statement significantly changes the method of accruing for costs associated with the retirement of fixed assets for which a legal retirement obligation exists, such as the dismantlement of oil and gas production facilities. This standard becomes effective in 2003. The Corporation has not yet determined what the future effect of adopting this new accounting standard will be on its income and financial position.

### 16. Litigation and Contingencies

In 1998, Triton Energy Limited (Triton) became a defendant in a lawsuit filed against it and Thomas G. Finck and Peter Rugg, in their capacities as former officers of Triton. The Corporation acquired Triton in August of 2001. The complaint alleges violations of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, and Rule 10b-5 promulgated thereunder; in connection with disclosures concerning Triton's properties, operations, and value relating to a prospective sale in 1998 of Triton or all or a part of its assets. The lawsuits seek recovery of an unspecified amount of compensatory damages, fees and costs. Triton filed a motion to dismiss that was denied. Discovery is proceeding. A motion for class certification is pending. Triton believes its disclosures were accurate and intends to vigorously defend these actions but can make no assurance that the litigation will be resolved in its favor.

The Corporation is subject to other contingent liabilities with respect to existing or potential claims, lawsuits and other proceedings. The Corporation considers these routine and incidental to its business and not material to its financial position or results of operations. The Corporation accrues liabilities when the future costs are probable and reasonably estimable.

### 17. Segment Information

Financial information by major geographic area for each of the three years ended December 31, 2001 follows:

<i>Millions of dollars</i>	<i>United States*</i>	<i>Europe</i>	<i>Africa, Asia and other</i>	<i>Consolidated</i>
<b>2001</b>				
Operating revenues	<b>\$9,824</b>	<b>\$3,138</b>	<b>\$ 451</b>	<b>\$13,413</b>
Property, plant and equipment (net)	<b>2,469</b>	<b>2,322</b>	<b>3,374</b>	<b>8,165</b>
<b>2000</b>				
Operating revenues	\$ 8,953	\$ 2,825	\$ 215	\$ 11,993
Property, plant and equipment (net)	1,558	2,269	496	4,323
<b>1999</b>				
Operating revenues	\$ 4,948	\$ 1,944	\$ 147	\$ 7,039
Property, plant and equipment (net)	1,289	2,396	367	4,052

*\*Includes shipping operations.*

The Corporation operates principally in the petroleum industry and its operating segments are (1) exploration and production and (2) refining, marketing and shipping. Exploration and production operations include the exploration for and the production, purchase, transportation and sale of crude oil and natural gas. Refining, marketing and shipping operations include the manufacture, purchase, transportation, trading and marketing of petroleum and other energy products.

## 17. Segment Information (Continued)

The following table presents financial data by operating segment for each of the three years ended December 31, 2001:

<i>Millions of dollars</i>	<i>Exploration and Production</i>	<i>Refining, Marketing and Shipping</i>	<i>Corporate</i>	<i>Consolidated*</i>
<b>2001</b>				
Operating revenues				
Total operating revenues	\$ 4,812	\$ 9,454	\$ 2	
Less: Transfers between affiliates	855	—	—	
Operating revenues from unaffiliated customers	\$ 3,957	\$ 9,454	\$ 2	\$ 13,413
Operating earnings (loss)	\$ 923	\$ 235	\$ (213)	\$ 945
Special items	(29)	(2)	—	(31)
Net income (loss)	\$ 894	\$ 233	\$ (213)	\$ 914
Earnings of equity affiliates	\$ (2)	\$ 54	\$ —	\$ 52
Interest income	6	45	8	59
Interest expense	—	—	194	194
Depreciation, depletion, amortization and lease impairment	951	51	3	1,005
Provision (benefit) for income taxes	528	65	(69)	524
Investments in equity affiliates	580	1,052	—	1,632
Identifiable assets	10,412	4,797	160	15,369
Capital employed	7,534	2,999	39	10,572
Capital expenditures	5,061	155	5	5,221
<b>2000</b>				
Operating revenues				
Total operating revenues	\$ 3,970	\$ 8,813	\$ 2	
Less: Transfers between affiliates	792	—	—	
Operating revenues from unaffiliated customers	\$ 3,178	\$ 8,813	\$ 2	\$ 11,993
Operating earnings (loss)	\$ 868	\$ 288	\$ (169)	\$ 987
Special items	—	(24)	60	36
Net income (loss)	\$ 868	\$ 264	\$ (109)	\$ 1,023
Earnings of equity affiliates	\$ 1	\$ 121	\$ 6	\$ 128
Interest income	7	59	11	77
Interest expense	—	—	162	162
Depreciation, depletion, amortization and lease impairment	700	39	8	747
Provision (benefit) for income taxes	612	50	(13)	649
Investments in equity affiliates	147	894	—	1,041
Identifiable assets	4,688	4,976	610	10,274
Capital employed	2,817	2,747	369	5,933
Capital expenditures	783	154	1	938
<b>1999</b>				
Operating revenues				
Total operating revenues	\$ 2,947	\$ 4,541	\$ 1	
Less: Transfers between affiliates	450	—	—	
Operating revenues from unaffiliated customers	\$ 2,497	\$ 4,541	\$ 1	\$ 7,039
Operating earnings (loss)	\$ 324	\$ 133	\$ (150)	\$ 307
Special items	19	112	—	131
Net income (loss)	\$ 343	\$ 245	\$ (150)	\$ 438
Earnings of equity affiliates	\$ (9)	\$ 11	\$ 7	\$ 9
Interest income	12	50	1	63
Interest expense	—	—	158	158
Depreciation, depletion, amortization and lease impairment	641	42	2	685
Provision (benefit) for income taxes	184	118	(38)	264
Investments in equity affiliates	148	778	61	987
Identifiable assets	4,396	2,993	339	7,728
Capital employed	3,137	1,974	237	5,348
Capital expenditures	727	68	2	797

\*After elimination of transactions between affiliates, which are valued at approximate market prices.

## Report of Management

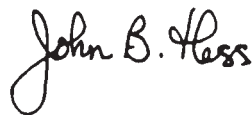
### Amerada Hess Corporation and Consolidated Subsidiaries

The consolidated financial statements of Amerada Hess Corporation and consolidated subsidiaries were prepared by and are the responsibility of management. These financial statements conform with generally accepted accounting principles and are, in part, based on estimates and judgements of management. Other information included in this Annual Report is consistent with that in the consolidated financial statements.

The Corporation maintains a system of internal controls designed to provide reasonable assurance that assets are safeguarded and that transactions are properly executed and recorded. Judgements are required to balance the relative costs and benefits of this system of internal controls.

The Corporation's consolidated financial statements have been audited by Ernst & Young LLP, independent auditors, who have been selected by the Audit Committee and the Board of Directors and approved by the stockholders. Ernst & Young LLP assesses the Corporation's system of internal controls and performs tests and procedures that they consider necessary to arrive at an opinion on the fairness of the consolidated financial statements.

The Audit Committee of the Board of Directors consists solely of independent directors. The Audit Committee meets periodically with the independent auditors, internal auditors and management to review and discuss the annual audit scope and plans, the adequacy of staffing, the system of internal controls and the results of examinations. At least annually, the Audit Committee meets with the independent auditors and with the internal auditors without management present. The Audit Committee also reviews the Corporation's financial statements with management and the independent auditors. This review includes a discussion of accounting principles, significant judgements inherent in the financial statements, disclosures and such other matters required by generally accepted auditing standards. Ernst & Young LLP and the Corporation's internal auditors have unrestricted access to the Audit Committee.



*John B. Hess*  
Chairman of the Board and Chief Executive Officer



*John Y. Schreyer*  
Executive Vice President and Chief Financial Officer

## Report of Ernst & Young LLP, Independent Auditors

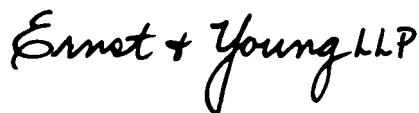
The Board of Directors and Stockholders  
Amerada Hess Corporation

We have audited the accompanying consolidated balance sheet of Amerada Hess Corporation and consolidated subsidiaries as of December 31, 2001 and 2000 and the related consolidated statements of income, retained earnings, cash flows, changes in preferred stock, common stock and capital in excess of par value and comprehensive income for each of the three years in the period ended December 31, 2001. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Amerada Hess Corporation and consolidated subsidiaries at December 31, 2001 and 2000 and the consolidated results of their operations and their consolidated cash flows for each of the three years in the period ended December 31, 2001, in conformity with accounting principles generally accepted in the United States.

As discussed in Note 14 to the consolidated financial statements, the Corporation adopted Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities*, effective January 1, 2001.

The signature is written in a cursive, handwritten style in black ink. It reads "Ernst & Young LLP".

New York, NY  
February 22, 2002



## Supplementary Oil and Gas Data

Amerada Hess Corporation and Consolidated Subsidiaries

The supplementary oil and gas data that follows is presented in accordance with Statement of Financial Accounting Standards (FAS) No. 69, *Disclosures about Oil and Gas Producing Activities*, and includes (1) costs incurred, capitalized costs and results of operations relating to oil and gas producing activities, (2) net proved oil and gas reserves, and (3) a standardized measure of discounted future net cash flows relating to proved oil and gas reserves, including a reconciliation of changes therein.

The Corporation produces crude oil and/or natural gas in the United States, Europe, Gabon, Indonesia, Thailand, Azerbaijan

and Algeria. With the acquisition of Triton Energy Limited in August 2001, the Corporation acquired producing properties and exploration interests in Equatorial Guinea, Colombia, and through an equity investee, the joint development area of Malaysia and Thailand. Exploration activities are also conducted, or are planned, in additional countries.

The Corporation also owns a 25% interest in an oil and gas exploration and production company that it accounts for on the equity method.

### Costs Incurred in Oil and Gas Producing Activities

<i>For the Years Ended December 31 (Millions of dollars)</i>	<i>Total</i>	<i>United States</i>	<i>Europe</i>	<i>Africa, Asia and other</i>
<b>2001</b>				
Property acquisitions				
Proved	<b>\$2,772</b>	<b>\$831</b>	<b>\$ —</b>	<b>\$1,941</b>
Unproved	<b>820</b>	<b>121</b>	<b>1</b>	<b>698</b>
Exploration	<b>297</b>	<b>107</b>	<b>87</b>	<b>103</b>
Development	<b>1,182</b>	<b>322</b>	<b>516</b>	<b>344</b>
Share of equity investees' costs incurred	<b>14</b>	<b>—</b>	<b>9</b>	<b>5</b>
<b>2000</b>				
Property acquisitions				
Proved	\$ 80	\$ —	\$ —	\$ 80
Unproved	38	22	8	8
Exploration	252	119	49	84
Development	536	155	321	60
Share of equity investee's costs incurred	49	—	9	40
<b>1999</b>				
Property acquisitions				
Proved	\$ —	\$ —	\$ —	\$ —
Unproved	24	7	—	17
Exploration	232	72	76	84
Development	626	137	451	38
Share of equity investee's costs incurred	38	—	11	27

### Capitalized Costs Relating to Oil and Gas Producing Activities

<i>At December 31 (Millions of dollars)</i>	<b>2001</b>	2000
Unproved properties	<b>\$ 1,099</b>	\$ 321
Proved properties	<b>3,804</b>	1,736
Wells, equipment and related facilities	<b>10,291</b>	8,442
Total costs	<b>15,194</b>	10,499
Less: Reserve for depreciation, depletion, amortization and lease impairment	<b>7,907</b>	7,006
Net capitalized costs	<b>\$ 7,287</b>	\$ 3,493
Share of equity investees' capitalized costs	<b>\$ 655</b>	\$ 196

The results of operations for oil and gas producing activities shown below exclude sales of purchased natural gas, non-operating income (including gains on sales of oil and gas properties), interest expense and gains and losses resulting from foreign currency exchange transactions. Therefore, these

results are on a different basis than the net income from exploration and production operations reported in management's discussion and analysis of results of operations and in Note 17 to the financial statements.

## Results of Operations for Oil and Gas Producing Activities

<i>For the Years Ended December 31 (Millions of dollars)</i>	<i>Total</i>	<i>United States</i>	<i>Europe</i>	<i>Africa, Asia and other</i>
<b>2001</b>				
Sales and other operating revenues				
Unaffiliated customers	\$2,519	\$ 378	\$1,706	\$435
Inter-company	1,032	856	176	—
Total revenues	3,551	1,234	1,882	435
Costs and expenses				
Production expenses, including related taxes	711	213	374	124
Exploration expenses, including dry holes and lease impairment	368	156	103	109
Other operating expenses	153	80	25	48
Depreciation, depletion and amortization	913	368	446	99
Total costs and expenses	2,145	817	948	380
Results of operations before income taxes	1,406	417	934	55
Provision for income taxes	523	143	320	60
Results of operations	\$ 883	\$ 274	\$ 614	\$ (5)
Share of equity investees' results of operations	\$ 17	\$ —	\$ 12	\$ 5
<b>2000</b>				
Sales and other operating revenues				
Unaffiliated customers	\$ 2,153	\$ 146	\$ 1,813	\$ 194
Inter-company	944	792	152	—
Total revenues	3,097	938	1,965	194
Costs and expenses				
Production expenses, including related taxes	557	147	361	49
Exploration expenses, including dry holes and lease impairment	289	141	51	97
Other operating expenses	86	44	20	22
Depreciation, depletion and amortization	667	175	450	42
Total costs and expenses	1,599	507	882	210
Results of operations before income taxes	1,498	431	1,083	(16)
Provision for income taxes	613	158	442	13
Results of operations	\$ 885	\$ 273	\$ 641	\$ (29)
Share of equity investee's results of operations	\$ 2	\$ —	\$ (3)	\$ 5
<b>1999</b>				
Sales and other operating revenues				
Unaffiliated customers	\$ 1,548	\$ 192	\$ 1,242	\$ 114
Inter-company	450	450	—	—
Total revenues	1,998	642	1,242	114
Costs and expenses				
Production expenses, including related taxes	487	126	336	25
Exploration expenses, including dry holes and lease impairment	261	96	91	74
Other operating expenses	101	47	34	20
Depreciation, depletion and amortization	604	194	385	25
Impairment of assets and operating leases	94	59	—	35
Total costs and expenses	1,547	522	846	179
Results of operations before income taxes	451	120	396	(65)
Provision for income taxes	152	43	160	(51)
Results of operations	\$ 299	\$ 77	\$ 236	\$ (14)
Share of equity investee's results of operations	\$ (6)	\$ —	\$ (11)	\$ 5

The Corporation's net oil and gas reserves have been estimated by independent consultants DeGolyer and MacNaughton, except for reserves in Equatorial Guinea that are estimated by Netherland, Sewell and Associates, Inc. The reserves in the tabulation below include proved undeveloped

crude oil and natural gas reserves that will require substantial future development expenditures. The estimates of the Corporation's proved reserves of crude oil and natural gas (after deducting royalties and operating interests owned by others) follow:

## Oil and Gas Reserves

	Crude Oil, Condensate and Natural Gas Liquids (Millions of barrels)						Natural Gas (Millions of Mcf)					
	United States	Europe	Africa, Asia and other <sup>(a)</sup>	Total	Equity Investees	World- wide	United States	Europe	Africa, Asia and other <sup>(a)</sup>	Total	Equity Investees	World- wide
<b>Net Proved Developed and Undeveloped Reserves</b>												
At January 1, 1999	169	434	92	695	16	711	780	1,009	266	2,055	280	2,335
Revisions of previous estimates	13	10	(2)	21	—	21	(32)	35	31	34	—	34
Extensions, discoveries and other additions	5	49	14	68	—	68	25	60	9	94	—	94
Purchases of minerals in-place	—	—	4	4	—	4	4	—	—	4	—	4
Sales of minerals in-place	—	—	(5)	(5)	—	(5)	(48)	—	—	(48)	(1)	(49)
Production	(24)	(55)	(6)	(85)	(2)	(87)	(124)	(106)	(5)	(235)	(2)	(237)
At December 31, 1999	163	438	97	698	14	712	605	998	301	1,904	277	2,181
Revisions of previous estimates	9	31	5	45	(1)	44	2	33	7	42	2	44
Extensions, discoveries and other additions	7	16	4	27	—	27	43	47	14	104	44	148
Purchases of minerals in-place	1	4	83	88	—	88	8	2	—	10	—	10
Sales of minerals in-place	—	(5)	(2)	(7)	—	(7)	—	(4)	—	(4)	—	(4)
Production	(24)	(65)	(7)	(96)	(2)	(98)	(106)	(131)	(12)	(249)	(3)	(252)
At December 31, 2000	<b>156</b>	<b>419</b>	<b>180</b>	<b>755</b>	<b>11</b>	<b>766</b>	<b>552</b>	<b>945</b>	<b>310</b>	<b>1,807</b>	<b>320</b>	<b>2,127</b>
Revisions of previous estimates	<b>3</b>	<b>33</b>	<b>4</b>	<b>40</b>	<b>(1)</b>	<b>39</b>	<b>31</b>	<b>2</b>	<b>(17)</b>	<b>16</b>	<b>46</b>	<b>62</b>
Extensions, discoveries and other additions	<b>9</b>	<b>18</b>	<b>8</b>	<b>35</b>	<b>—</b>	<b>35</b>	<b>62</b>	<b>196</b>	<b>33</b>	<b>291</b>	<b>—</b>	<b>291</b>
Purchases of minerals in-place	<b>22</b>	<b>1</b>	<b>190</b>	<b>213</b>	<b>13</b>	<b>226</b>	<b>227</b>	<b>—</b>	<b>10</b>	<b>237</b>	<b>493</b>	<b>730</b>
Sales of minerals in-place	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>(1)</b>	<b>—</b>	<b>(1)</b>	<b>(25)</b>	<b>(26)</b>
Production	<b>(28)</b>	<b>(63)</b>	<b>(18)</b>	<b>(109)</b>	<b>(2)</b>	<b>(111)</b>	<b>(155)</b>	<b>(131)</b>	<b>(10)</b>	<b>(296)</b>	<b>(7)</b>	<b>(303)</b>
At December 31, 2001	<b>162</b>	<b>408</b>	<b>364</b>	<b>934</b>	<b>21</b>	<b>955</b>	<b>717<sup>(b)</sup></b>	<b>1,011</b>	<b>326</b>	<b>2,054</b>	<b>827<sup>(c)</sup></b>	<b>2,881</b>
<b>Net Proved Developed Reserves</b>												
At January 1, 1999	132	293	27	452	12	464	525	753	52	1,330	90	1,420
At December 31, 1999	136	351	26	513	10	523	477	841	119	1,437	87	1,524
At December 31, 2000	140	353	80	573	9	582	476	842	111	1,429	199	1,628
At December 31, 2001	<b>144</b>	<b>318</b>	<b>196</b>	<b>658</b>	<b>7</b>	<b>665</b>	<b>580</b>	<b>709</b>	<b>111</b>	<b>1,400</b>	<b>220</b>	<b>1,620</b>

(a) Includes estimates of reserves under production sharing contracts.

(b) Excludes 444 million Mcf of carbon dioxide gas for sale or use in company operations.

(c) Substantially all of these reserves are outside of the United States and Europe.

The standardized measure of discounted future net cash flows relating to proved oil and gas reserves required to be disclosed by FAS No. 69 is based on assumptions and judgements. As a result, the future net cash flow estimates are highly subjective and could be materially different if other assumptions were used. Therefore, caution should be exercised in the use of the data presented below.

Future net cash flows are calculated by applying year-end oil and gas selling prices (adjusted for price changes provided by contractual arrangements, including hedges) to estimated future

production of proved oil and gas reserves, less estimated future development and production costs and future income tax expenses. Future net cash flows are discounted at the prescribed rate of 10%. No recognition is given in the discounted future net cash flow estimates to depreciation, depletion, amortization and lease impairment, exploration expenses, interest expense, general and administrative expenses and changes in future prices and costs. The selling prices of crude oil and natural gas have decreased during 2001 and are highly volatile. The year-end prices which are required to be used for the discounted future net cash flows may not be representative of future selling prices.

### Standardized Measure of Discounted Future Net Cash Flows Relating to Proved Oil and Gas Reserves

<i>At December 31 (Millions of dollars)</i>	<i>Total</i>	<i>United States</i>	<i>Europe</i>	<i>Africa, Asia and other</i>
<b>2001</b>				
Future revenues	<b>\$23,040</b>	<b>\$5,066</b>	<b>\$10,630</b>	<b>\$7,344</b>
Less:				
Future development and production costs	10,335	1,817	4,889	3,629
Future income tax expenses	4,114	750	2,515	849
	<b>14,449</b>	<b>2,567</b>	<b>7,404</b>	<b>4,478</b>
Future net cash flows	8,591	2,499	3,226	2,866
Less: Discount at 10% annual rate	3,299	816	1,134	1,349
Standardized measure of discounted future net cash flows	<b>\$ 5,292</b>	<b>\$1,683</b>	<b>\$ 2,092</b>	<b>\$1,517</b>
Share of equity investees' standardized measure	<b>\$ 543</b>	<b>\$ —</b>	<b>\$ 28</b>	<b>\$ 515</b>
<b>2000</b>				
Future revenues	\$ 25,986	\$ 9,290	\$ 12,537	\$ 4,159
Less:				
Future development and production costs	8,672	1,551	4,808	2,313
Future income tax expenses	6,750	2,565	3,597	588
	15,422	4,116	8,405	2,901
Future net cash flows	10,564	5,174	4,132	1,258
Less: Discount at 10% annual rate	3,669	1,923	1,132	614
Standardized measure of discounted future net cash flows	\$ 6,895	\$ 3,251	\$ 3,000	\$ 644
Share of equity investee's standardized measure	\$ 305	\$ —	\$ 44	\$ 261
<b>1999</b>				
Future revenues	\$ 19,858	\$ 5,133	\$ 12,810	\$ 1,915
Less:				
Future development and production costs	6,500	1,396	4,484	620
Future income tax expenses	5,457	1,167	3,753	537
	11,957	2,563	8,237	1,157
Future net cash flows	7,901	2,570	4,573	758
Less: Discount at 10% annual rate	2,814	1,027	1,441	346
Standardized measure of discounted future net cash flows	\$ 5,087	\$ 1,543	\$ 3,132	\$ 412
Share of equity investee's standardized measure	\$ 237	\$ —	\$ 71	\$ 166

## Changes in Standardized Measure of Discounted Future Net Cash Flows Relating to Proved Oil and Gas Reserves

<i>For the years ended December 31 (Millions of dollars)</i>	<b>2001</b>	2000	1999
Standardized measure of discounted future net cash flows at beginning of year	<b>\$ 6,895</b>	\$5,087	\$2,023
Changes during the year			
Sales and transfers of oil and gas produced during year, net of production costs	<b>(2,840)</b>	(2,540)	(1,511)
Development costs incurred during year	<b>1,182</b>	536	626
Net changes in prices and production costs applicable to future production	<b>(4,346)</b>	3,349	5,002
Net change in estimated future development costs	<b>(838)</b>	(931)	28
Extensions and discoveries (including improved recovery) of oil and gas reserves, less related costs	<b>521</b>	551	678
Revisions of previous oil and gas reserve estimates	<b>231</b>	396	244
Purchases (sales) of minerals in-place, net	<b>1,186</b>	230	(112)
Accretion of discount	<b>1,087</b>	832	288
Net change in income taxes	<b>1,943</b>	(840)	(2,289)
Revision in rate or timing of future production and other changes	<b>271</b>	225	110
Total	<b>(1,603)</b>	1,808	3,064
Standardized measure of discounted future net cash flows at end of year	<b>\$ 5,292</b>	\$6,895	\$5,087

# Ten-Year Summary of Financial Data

## Amerada Hess Corporation and Consolidated Subsidiaries

Millions of dollars, except per share data

	2001	2000	1999 <sup>(c)</sup>
<b>Statement of Consolidated Income</b>			
Revenues			
Sales (excluding excise taxes) and other operating revenues			
Crude oil (including sales of purchased oil)	\$ 2,343	\$ 2,177	\$ 1,407
Natural gas (including sales of purchased gas)	4,762	3,470	1,856
Petroleum products	5,160	5,394	3,003
Other operating revenues	1,148	952	773
Total	13,413	11,993	7,039
Non-operating income			
Gain on asset sales	—	—	273
Equity in income of HOVENSA L.L.C.	58	121	7
Other	142	163	142
Total revenues	13,613	12,277	7,461
Costs and expenses			
Cost of products sold	8,735	7,883	4,240
Production expenses	711	557	487
Marketing expenses	663	542	387
Exploration expenses, including dry holes and lease impairment	368	289	261
Other operating expenses	224	234	217
General and administrative expenses	313	224	232
Interest expense	194	162	158
Depreciation, depletion and amortization	967	714	649
Impairment of assets and operating leases	—	—	128
Total costs and expenses	12,175	10,605	6,759
Income (loss) before income taxes	1,438	1,672	702
Provision (benefit) for income taxes	524	649	264
Net income (loss)	\$ 914 <sup>(a)</sup>	\$ 1,023 <sup>(b)</sup>	\$ 438 <sup>(d)</sup>
Net income (loss) per share			
Basic	\$ 10.38	\$ 11.48	\$ 4.88
Diluted	10.25	11.38	4.85
<b>Dividends Per Share of Common Stock</b>			
	\$ 1.20	\$ .60	\$ .60
<b>Weighted Average Diluted Shares Outstanding (thousands)</b>			
	89,129	89,878	90,280

(a) Reflects after-tax special charges aggregating \$31 million for losses related to the bankruptcy of certain subsidiaries of Enron and accrued severance.

(b) Includes an after-tax gain of \$60 million on termination of acquisition, partially offset by a \$24 million charge for costs associated with a research and development venture.

(c) On January 1, 1999, the Corporation adopted the last-in, first-out (LIFO) inventory method for refining and marketing inventories.

(d) Includes after-tax gains on asset sales of \$176 million and special tax benefits of \$54 million, partially offset by impairment of assets and operating leases of \$99 million (after income taxes).

(e) Reflects after-tax special charges aggregating \$263 million representing impairments of assets and operating leases, a net loss on asset sales and accrued severance.

(f) After income taxes, the net gain was \$421 million.

(g) After income taxes, the net charge was \$416 million.

See accompanying notes to consolidated financial statements, including Note 2 on Acquisition of Triton Energy Limited in August of 2001.

1998	1997	1996	1995	1994	1993	1992
\$ 894	\$ 1,436	\$ 1,528	\$ 1,565	\$ 1,228	\$ 1,220	\$ 1,362
1,711	1,414	1,365	1,120	1,063	1,021	788
3,464	4,961	5,081	4,311	3,981	3,349	3,429
511	413	296	303	328	290	279
6,580	8,224	8,270	7,299	6,600	5,880	5,858
(26)	16	529 <sup>(f)</sup>	96	42	—	—
(16)	—	—	—	—	—	—
83	120	125	125	49	17	100
6,621	8,360	8,924	7,520	6,691	5,897	5,958
4,373	5,578	5,386	4,501	3,795	3,509	3,214
518	557	621	611	601	626	684
379	329	264	259	261	247	229
349	422	384	382	331	351	324
224	232	129	186	124	242	234
271	236	238	263	230	229	238
153	136	166	247	245	157	147
662	663	722	840	868	759	765
206	80	—	584 <sup>(g)</sup>	—	—	—
7,135	8,233	7,910	7,873	6,455	6,120	5,835
(514)	127	1,014	(353)	236	(223)	123
(55)	119	354	41	162	45	115
\$ (459) <sup>(e)</sup>	\$ 8	\$ 660	\$ (394)	\$ 74	\$ (268)	\$ 8
\$ (5.12)	\$ .08	\$ 7.13	\$ (4.26)	\$ .80	\$ (2.91)	\$ .09
(5.12)	.08	7.09	(4.26)	.79	(2.91)	.09
\$ .60	\$ .60	\$ .60	\$ .60	\$ .60	\$ .60	\$ .60
89,585	91,733	93,110	92,509	92,968	92,213	87,286

## Ten-Year Summary of Financial Data

Amerada Hess Corporation and Consolidated Subsidiaries

Millions of dollars, except per share data

	2001	2000	1999
<b>Selected Balance Sheet Data at Year-End</b>			
Cash and cash equivalents	\$ 37	\$ 312	\$ 41
Working capital	228	577	249
Property, plant and equipment			
Exploration and production	\$15,194	\$10,499	\$ 9,974
Refining, marketing and shipping	1,433	1,399	1,091
Total—at cost	16,627	11,898	11,065
Less reserves	8,462	7,575	7,013
Property, plant and equipment—net	\$ 8,165	\$ 4,323	\$ 4,052
Total assets	\$15,369	\$10,274	\$ 7,728
Total debt	5,665	2,050	2,310
Stockholders' equity	4,907	3,883	3,038
Stockholders' equity per common share	\$ 55.11	\$ 43.58	\$ 33.51

### Summarized Statement of Cash Flows

Net cash provided by operating activities	\$ 1,960	\$ 1,795	\$ 746
Cash flows from investing activities			
Capital expenditures			
Exploration and production	(5,061)	(783)	(727)
Refining, marketing and other	(160)	(155)	(70)
Total capital expenditures	(5,221)	(938)	(797)
Proceeds from sales of property, plant and equipment and other	16	36	397
Net cash provided by (used in) investing activities	(5,205)	(902)	(400)
Cash flows from financing activities			
Issuance (repayment) of notes	99	(11)	15
Long-term borrowings	3,060	—	990
Repayment of long-term debt	(54)	(396)	(1,348)
Issuance of common stock	—	—	—
Cash dividends paid	(94)	(54)	(54)
Common stock acquired	(100)	(220)	—
Stock options exercised	59	59	18
Net cash provided by (used in) financing activities	2,970	(622)	(379)
Net increase (decrease) in cash and cash equivalents	\$ (275)	\$ 271	\$ (33)

### Stockholder Data at Year-End

Number of common shares outstanding (thousands)	88,757	88,744	90,676
Number of stockholders (based on number of holders of record)	6,481	7,709	7,416
Market price of common stock	\$ 62.50	\$ 73.06	\$ 56.75



1998	1997	1996	1995	1994	1993	1992
\$ 74	\$ 91	\$ 113	\$ 56	\$ 53	\$ 80	\$ 141
90	464	690	358	520	245	551
\$ 9,718	\$ 8,780	\$ 8,233	\$ 9,392	\$ 9,791	\$ 9,361	\$ 9,204
1,309	3,842	3,669	3,672	4,514	4,426	3,887
11,027	12,622	11,902	13,064	14,305	13,787	13,091
6,835	7,431	6,995	7,694	7,939	7,052	6,647
\$ 4,192	\$ 5,191	\$ 4,907	\$ 5,370	\$ 6,366	\$ 6,735	\$ 6,444
\$ 7,883	\$ 7,935	\$ 7,784	\$ 7,756	\$ 8,338	\$ 8,642	\$ 8,722
2,652	2,127	1,939	2,718	3,340	3,688	3,186
2,643	3,216	3,384	2,660	3,100	3,029	3,388
\$ 29.26	\$ 35.16	\$ 36.35	\$ 28.60	\$ 33.33	\$ 32.71	\$ 36.59
\$ 519	\$ 1,250	\$ 808	\$ 1,241	\$ 957	\$ 819	\$ 1,138
(1,307)	(1,158)	(788)	(626)	(532)	(755)	(917)
(132)	(188)	(73)	(66)	(64)	(593)	(641)
(1,439)	(1,346)	(861)	(692)	(596)	(1,348)	(1,558)
500	61	1,040	148	74	12	17
(939)	(1,285)	179	(544)	(522)	(1,336)	(1,541)
(14)	2	(72)	26	(54)	118	(160)
848	398	—	25	290	548	675
(317)	(209)	(795)	(689)	(642)	(168)	(524)
—	—	—	—	—	—	497
(55)	(55)	(56)	(56)	(56)	(42)	(64)
(59)	(122)	(8)	—	—	—	—
—	—	—	—	—	—	—
403	14	(931)	(694)	(462)	456	424
\$ (17)	\$ (21)	\$ 56	\$ 3	\$ (27)	\$ (61)	\$ 21
90,357	91,451	93,073	93,011	92,996	92,587	92,584
8,959	9,591	10,153	11,294	11,506	12,000	13,088
\$ 49.75	\$ 54.88	\$ 57.88	\$ 53.00	\$ 45.63	\$ 45.13	\$ 46.00

## Ten-Year Summary of Operating Data

Amerada Hess Corporation and Consolidated Subsidiaries

	2001	2000	1999
<b>Production Per Day (net)</b>			
Crude oil (thousands of barrels)			
United States	63	55	55
United Kingdom	119	119	112
Norway	25	25	25
Denmark	20	25	7
Algeria	13	2	—
Colombia	10	—	—
Equatorial Guinea	6	—	—
Gabon	9	7	10
Indonesia	6	4	3
Azerbaijan	4	3	2
Canada and Abu Dhabi	—	—	—
Total	275	240	214
Natural gas liquids (thousands of barrels)			
United States	14	12	10
United Kingdom	7	6	5
Norway	1	2	2
Thailand	1	1	1
Canada	—	—	—
Total	23	21	18
Natural gas (thousands of Mcf)			
United States	424	288	338
United Kingdom	291	297	258
Denmark	43	37	3
Norway	25	24	31
Thailand	20	23	8
Colombia	1	—	—
Indonesia	8	10	5
Canada	—	—	—
Total	812	679	643
<b>Well Completions (net)</b>			
Oil wells	50	29	28
Gas wells	31	11	11
Dry holes	15	18	9
<b>Productive Wells at Year-End (net)</b>			
Oil wells	858	774	735
Gas wells	257	188	161
Total	1,115	962	896
<b>Undeveloped Net Acreage at Year-End (thousands)</b>			
United States	625	616	678
Foreign <sup>(a)</sup>	15,999	14,419	15,858
Total	16,624	15,035	16,536
<b>Shipping</b>			
Vessels owned or under charter at year-end	8	8	8
Total deadweight tons (thousands)	890	884	884
<b>Refining (thousands of barrels per day)</b>			
Amerada Hess Corporation	—	—	—
HOVENSA L.L.C. <sup>(c)</sup>	202	211	209
<b>Petroleum Products Sold (thousands of barrels per day)</b>			
Gasoline, distillates and other light products	322	304	284
Residual fuel oils	65	62	60
Total	387	366	344
<b>Storage Capacity at Year-End (thousands of barrels)</b>	36,298	37,487	38,343
<b>Number of Employees (average)</b>	10,838 <sup>(d)</sup>	9,891	8,485

(a) Includes acreage held under production sharing contracts.

(b) Through ten months of 1998.

(c) Reflects 50% of HOVENSA refinery crude runs from November 1, 1998.

(d) Includes approximately 6,200 employees of retail operations.

1998	1997	1996	1995	1994	1993	1992
37	35	41	52	56	60	62
109	126	135	135	122	80	86
27	30	28	26	24	26	30
—	—	—	—	—	—	—
—	—	—	—	—	—	—
—	—	—	—	—	—	—
14	10	9	10	9	8	7
3	1	—	—	—	—	—
—	—	—	—	—	—	—
—	—	6	17	18	22	23
190	202	219	240	229	196	208
8	8	9	11	12	12	11
6	6	7	7	7	4	1
2	2	2	1	1	1	2
—	—	—	—	—	—	—
—	—	—	2	2	2	2
16	16	18	21	22	19	16
294	312	338	402	427	502	602
251	226	254	239	209	188	153
—	—	—	—	—	—	—
28	30	30	28	24	29	32
—	—	—	—	—	—	—
—	—	—	—	—	—	—
3	1	—	—	—	—	—
—	—	63	215	186	168	138
576	569	685	884	846	887	925
28	42	39	33	28	48	33
20	11	25	41	44	49	20
25	24	40	50	24	37	22
721	860	854	2,154	2,160	2,189	2,082
252	447	455	1,160	1,146	1,115	966
973	1,307	1,309	3,314	3,306	3,304	3,048
748	915	891	1,440	1,685	1,854	1,819
16,927	10,180	7,455	5,871	4,570	4,310	3,168
17,675	11,095	8,346	7,311	6,255	6,164	4,987
9	14	13	16	17	15	21
952	1,602	1,236	2,010	2,265	2,398	3,223
419 <sup>(b)</sup>	411	396	377	388	351	335
217	—	—	—	—	—	—
411	436	412	401	375	291	275
71	73	83	86	93	95	102
482	509	495	487	468	386	377
56,070	87,000	86,986	89,165	94,597	94,380	95,199
9,777	9,216	9,085	9,574	9,858	10,173	10,263

# Amerada Hess Corporation

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M. W. Johnson

S. J. Steigerwald

J. T. Wilders

## Assistant Corporate Secretary

T. B. Garcia

## Assistant Treasurers

R. Birkenholz

R. B. Kirby

A. D. Lopena

## Associate General Counsel

N. P. Brontas

C. S. Colman

## **Common Stock**

### **Transfer Agent**

The Bank of New York  
Shareholder Relations  
Department-11E  
P.O. Box 11258  
Church Street Station  
New York, New York 10286  
1-800-524-4458  
e-mail: [shareowner-svcs@bankofny.com](mailto:shareowner-svcs@bankofny.com)

### **Registrar**

The Bank of New York  
Shareholder Relations  
Department-11E  
P.O. Box 11258  
New York, New York 10286  
1-800-524-4458

### **Listed**

New York Stock Exchange  
(ticker symbol: AHC)

## **Corporate Headquarters**

Amerada Hess Corporation  
1185 Avenue of the Americas  
New York, New York 10036  
(212) 997-8500

## **Operating Offices**

### **Exploration and Production**

Amerada Hess Corporation  
One Allen Center  
500 Dallas Street  
Houston, Texas 77002

Amerada Hess Corporation  
6688 North Central Expressway  
Suite 1400  
Dallas, Texas 75206

Amerada Hess Limited  
33 Grosvenor Place  
London SW1X 7HY  
England

Amerada Hess Norge A/S  
Langkaien 1, N-0150  
Oslo, Norway

Amerada Hess ApS  
Ostergade 26B  
DK-1100 Copenhagen K  
Denmark

Amerada Hess Production  
Gabon  
P.O. Box 20316  
Libreville, Gabon

### **Refining and Marketing**

Amerada Hess Corporation  
1 Hess Plaza  
Woodbridge,  
New Jersey 07095

## **Form 10-K**

A copy of the Corporation's 2001 Annual Report on Form 10-K to the Securities and Exchange Commission will be made available to interested stockholders upon written request to the Corporate Secretary, Amerada Hess Corporation, 1185 Avenue of the Americas, New York, New York 10036.  
e-mail: [investorrelations@hess.com](mailto:investorrelations@hess.com)

## **Annual Meeting**

The Annual Meeting of Stockholders will be held on Wednesday, May 1, 2002 at 2:00 P.M., 1 Hess Plaza, Woodbridge, New Jersey 07095.

## **Dividend Reinvestment Plan**

Information concerning the Dividend Reinvestment Plan available to holders of Amerada Hess Corporation Common Stock may be obtained by writing to The Bank of New York Dividend Reinvestment Department, P.O. Box 1958, Newark, New Jersey 07101

**Amerada Hess Internet Home Page**  
[www.hess.com](http://www.hess.com)

**AMERADA HESS CORPORATION**

**1185 Avenue of the Americas**

**New York, New York 10036**

**<http://www.hess.com>**