

HESS CORPORATION



SCOTIA HOWARD WEIL ENERGY CONFERENCE

MARCH 24, 2015

Forward-looking statements and other information



This presentation contains projections and other forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These projections and statements reflect the company's current views with respect to future events and financial performance.

No assurances can be given, however, that these events will occur or that these projections will be achieved, and actual results could differ materially from those projected as a result of certain risk factors. A discussion of these risk factors is included in the company's periodic reports filed with the Securities and Exchange Commission.

We use certain terms in this presentation relating to reserves other than proved, such as unproved resources. Investors are urged to consider closely the disclosure relating to proved reserves in Hess' Form 10-K, File No. 1-1204, available from Hess Corporation, 1185 Avenue of the Americas, New York, New York 10036 c/o Corporate Secretary and on our website at www.hess.com. You can also obtain this form from the SEC on the EDGAR system.



Why Hess?

- **Financial strength and flexibility**

- Strong balance sheet and liquidity positions Hess to manage volatile price environment
- \$2.4 billion cash and Debt to Capitalization ratio of 21% at YE 2014

- **Disciplined financial strategy**

- Invest for returns
- Manage business to be cash generative over the long term
- Use balance sheet in a given year to fund a shortfall in operating cash flow
- Maintain investment grade credit rating

- **Focused resilient portfolio linked by operating capabilities, balanced for risk and leveraged to a recovery in oil prices**

- Five areas represent 83% reserves and 92% production
- Industry leading operating performance in unconventional and offshore; partner of choice
- 50/50 unconventional and conventional; US and International; onshore and offshore
- Leveraged to liquids with industry leading cash margins

- **Opportunity to deliver competitive future growth**

- 2015 net production forecast 10-13% above 2014
- Current 6P resource base of ~6 BBOE contributing to growth beyond 2018
- Exploratory success provides upside
- Actual growth rate will be a function of oil price and activity levels



Financial Strength and Flexibility

- **\$ 7.6 B of Liquidity at 12/31/14**

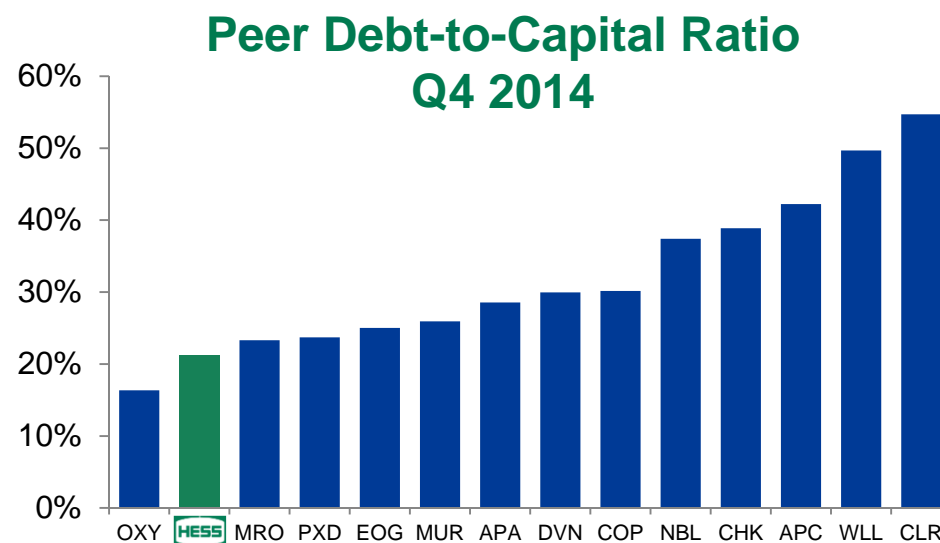
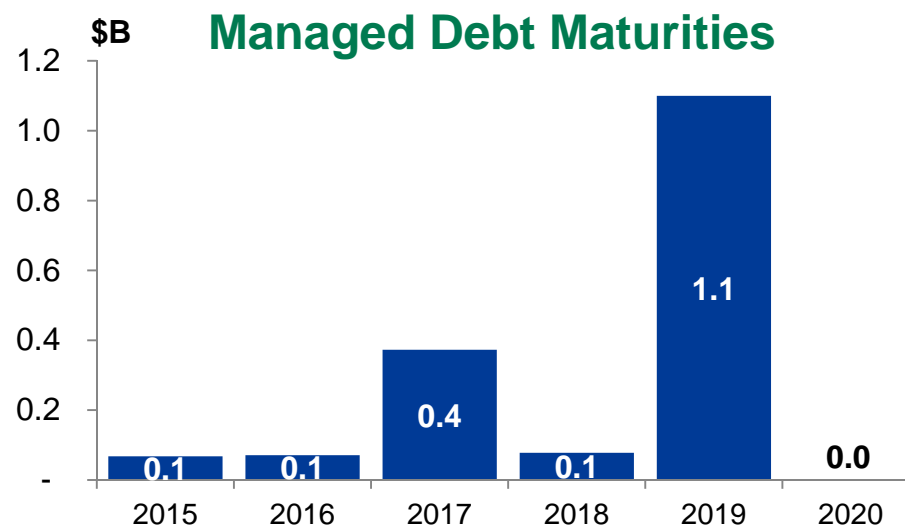
- \$2.4 B Cash
- \$4.0 B Unused Revolver
- \$1.2 B Unused Committed Lines

- **Debt-to-Capital: 21%**

- Net Debt-to-Capital of 14%
- Total Debt of \$6.0 B

- **Investment Grade rating with stable outlook**

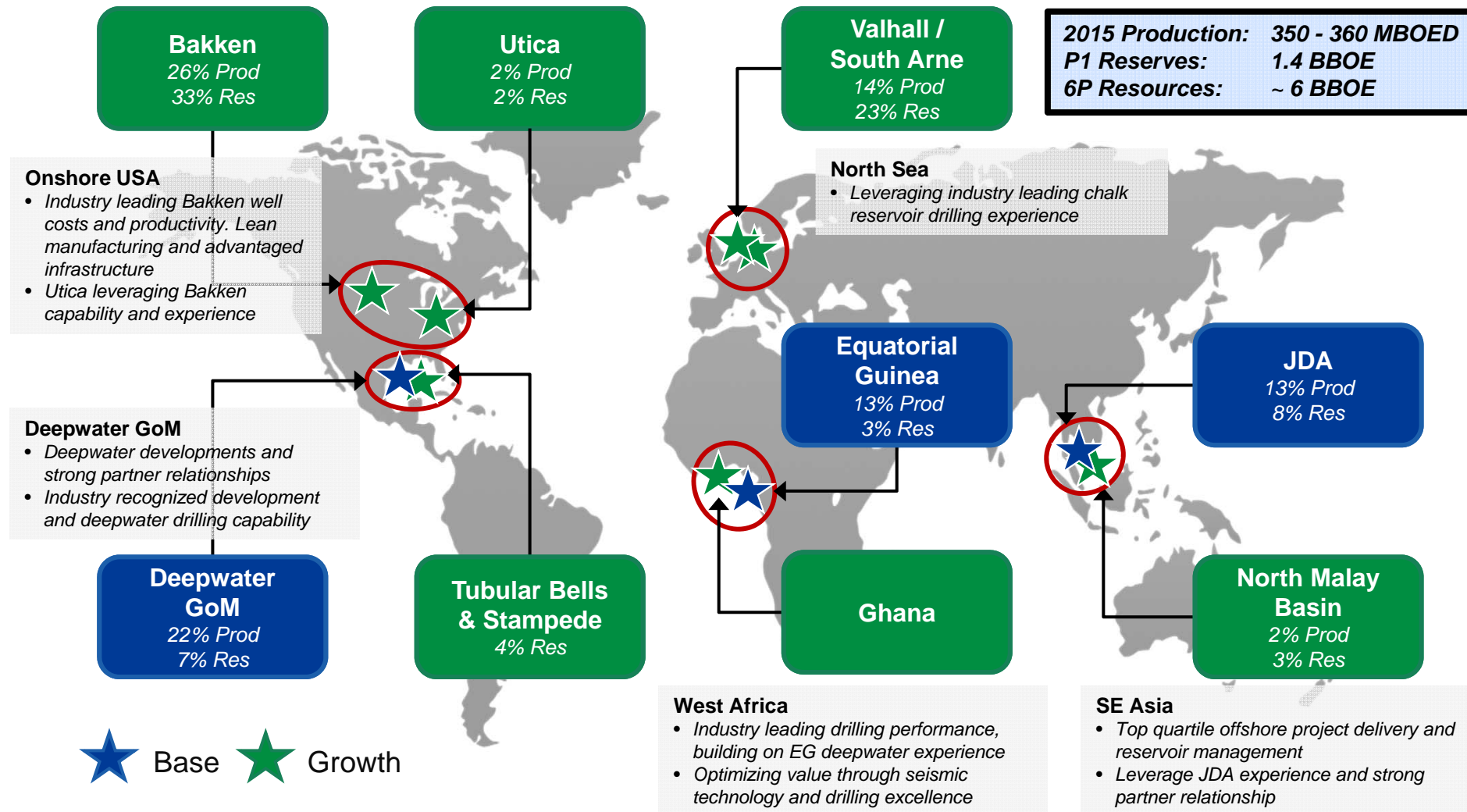
- Moody's: Baa2
- S&P: BBB
- Fitch: BBB



Source: Company filings

Focused Resilient Portfolio

Linked by operating capabilities



Located in areas where Hess is competitively advantaged

Net Production: 2014 pro-forma, includes Libya. 2015 assumes zero contribution from Libya

Reserves: 2014 Year End Proven, includes Libya

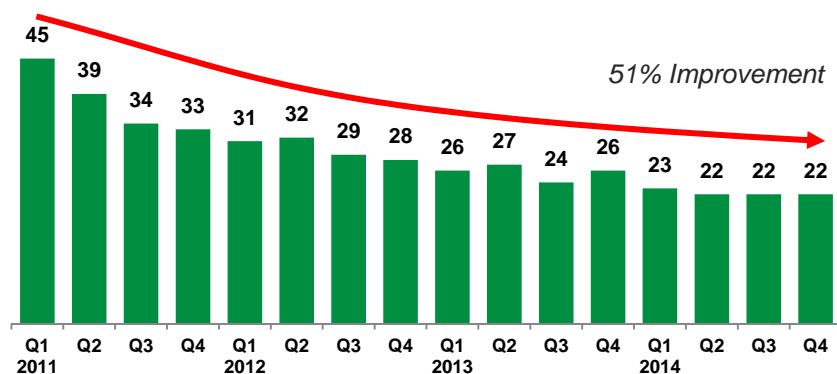
Industry Leading Operating Performance

Unconventionals - Bakken

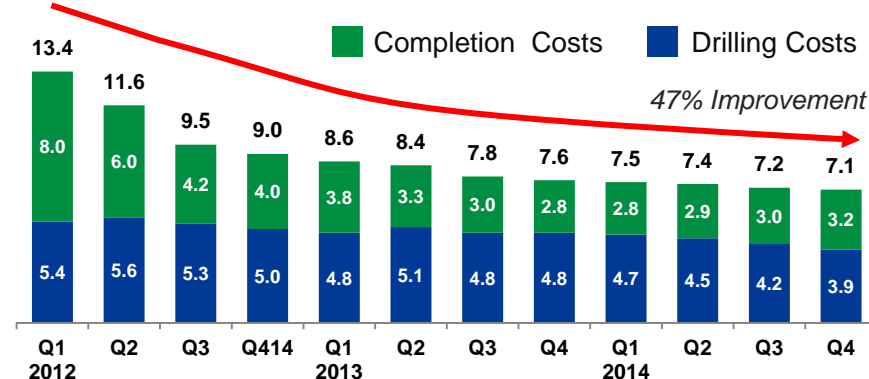


Reducing Well Costs...

Drilling Performance: Spud-to-Spud (Days)

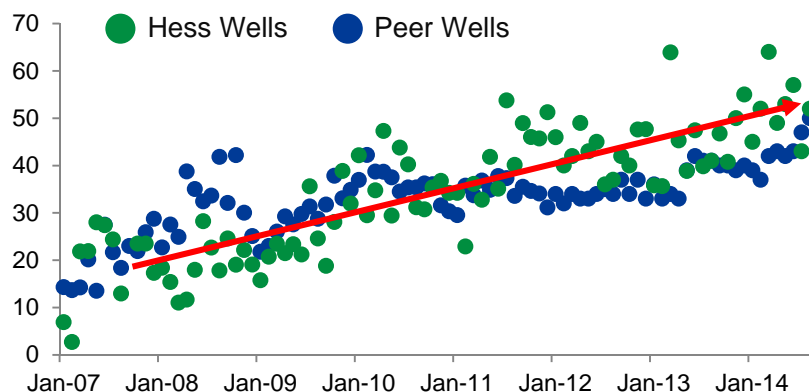


Drilling Performance: Costs (\$MM)

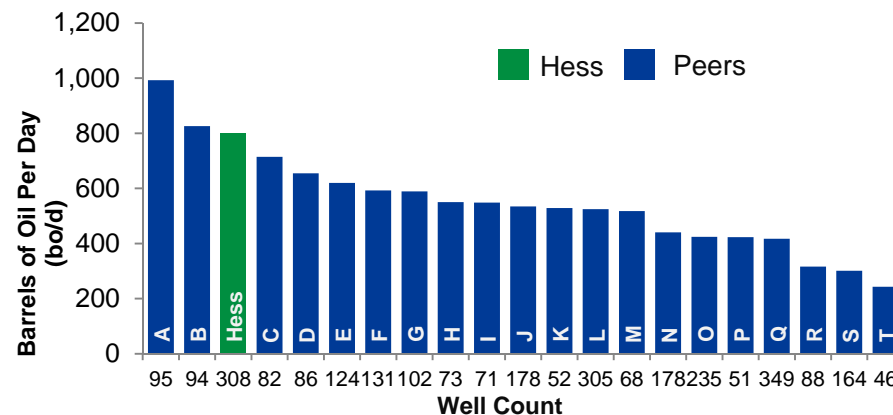


...While Optimizing Well Productivity

Average 90-Day Initial Production (MBO) by Completion Date



Operator Average 30-Day IP Rate (since YE 2012)



Low cost + high productivity + high margins = high returns

Industry Leading Operating Performance

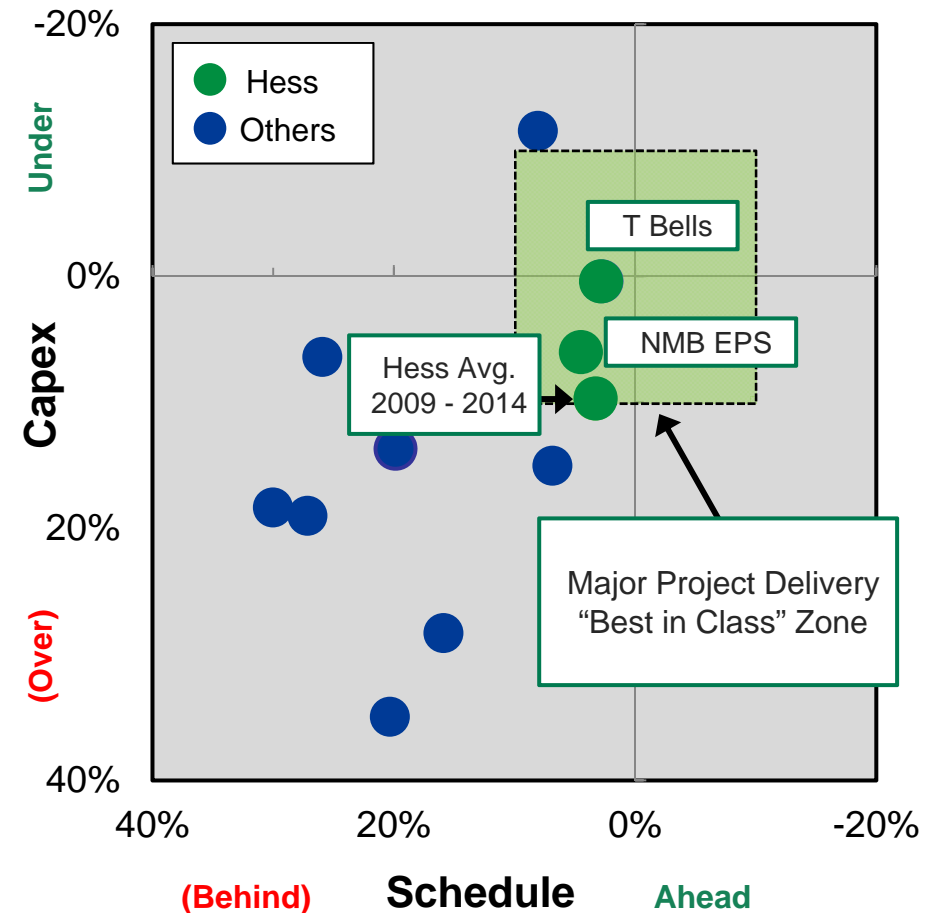
Offshore drilling and project delivery



Drilling Performance Quartile	1 st	2 nd	3 rd	4 th
Ghana	✓			
North Malay Basin	✓			
Tubular Bells	✓			
Equatorial Guinea	✓			
South Arne		✓		

Industry Project Delivery

(IPA Study 2005 - 2013)



Source: Rushmore data 2014

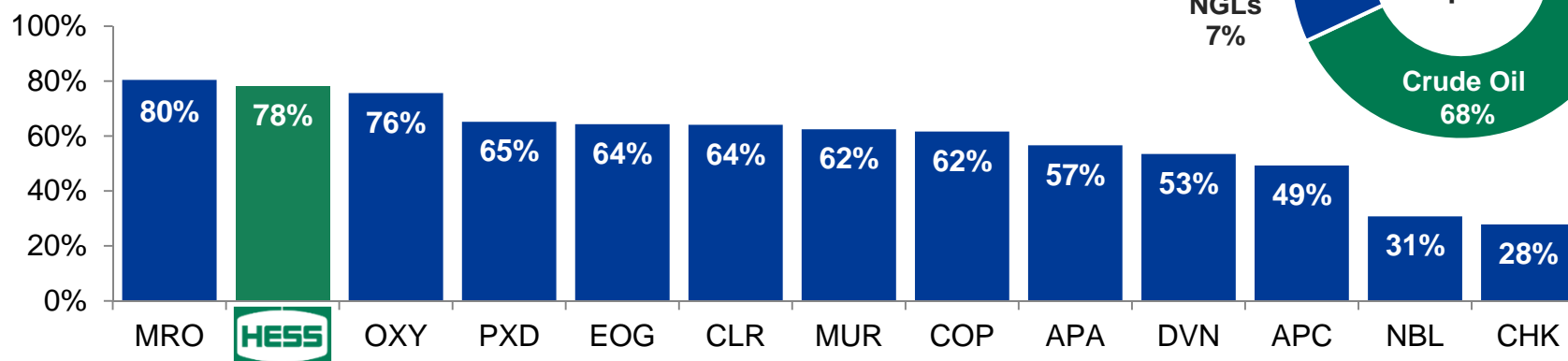
Source: IPA Study (2005 - 13) updated with recent Hess projects

Leveraged to Liquids

With industry leading cash margins

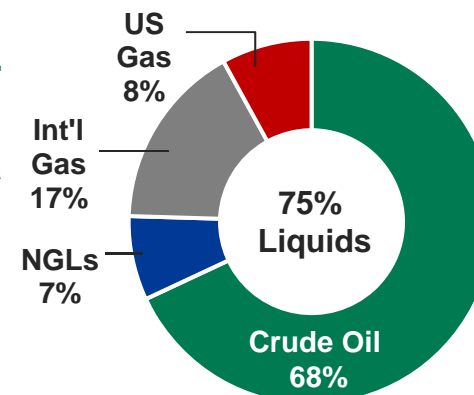


Liquids % of YE 2014 Reserves

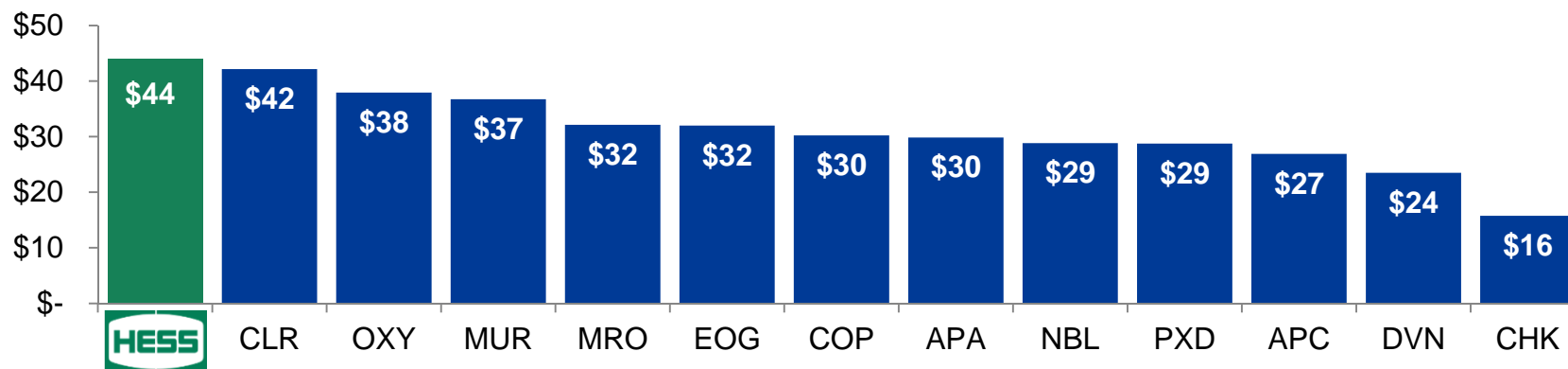


Source: Bloomberg

2014 Hess Production Pro Forma



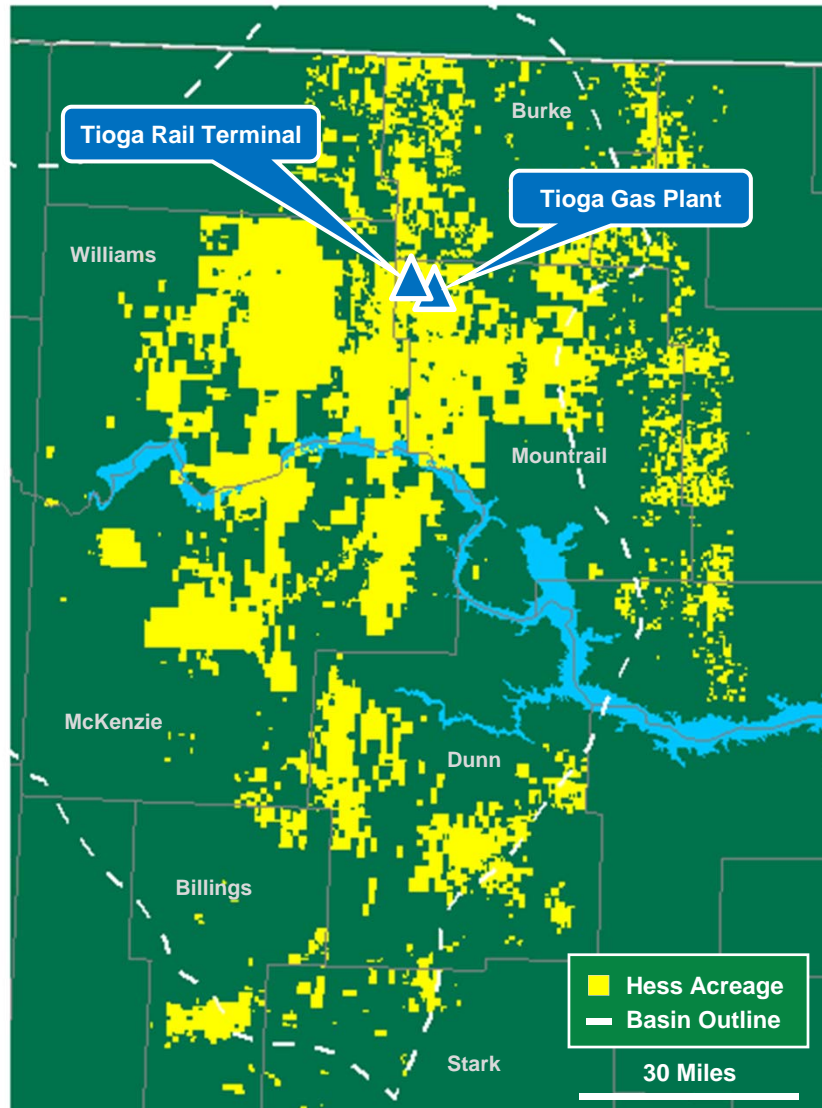
2014 Cash Margin



Source: Thomson One (Adjusted Net Income), 2014 SEC filings (DD&A, Exploration Expense)
 Cash Margin = Adjusted Net Income [excluding special items] + DD&A + Exploration Expense

One of the Best Portfolios in the Bakken

Competitively advantaged with Lean manufacturing process



• Strategic / Portfolio Context

- Industry leading acreage position in the core of the Middle Bakken and Three Forks
- Top quartile well cost and productivity, delivering some of the highest returns in play
- Advantaged infrastructure enhances netbacks and cash margin

• Asset Details

- 615,000 net acres; Hess ~ 70% WI, operator
- 2015 net production 95 - 105 MBOED
- Peak net production goal ~175 MBOED 2020+
- Net Estimated Ultimate Recovery >1.4 BBOE
- >4,000 total operated drilling locations
- 2014 30 Day IPs: 800 - 950 BOED
- 2015 plan: reduce rig count to 8 by 2Q15, from 17 in 2014
- 2015 capex \$1.8 B

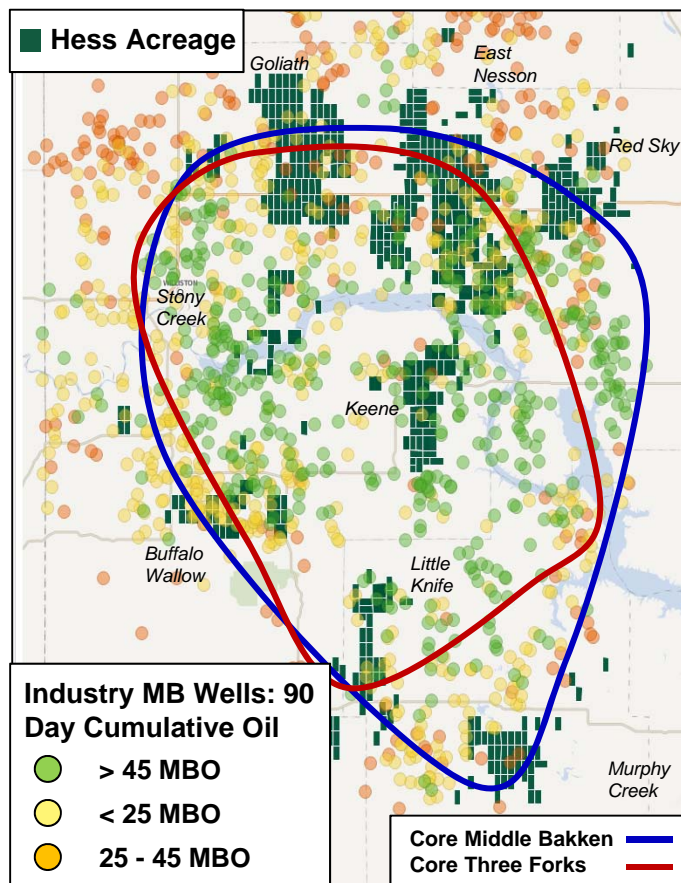
Major contributor to future production growth

One of the Best Portfolios in the Bakken

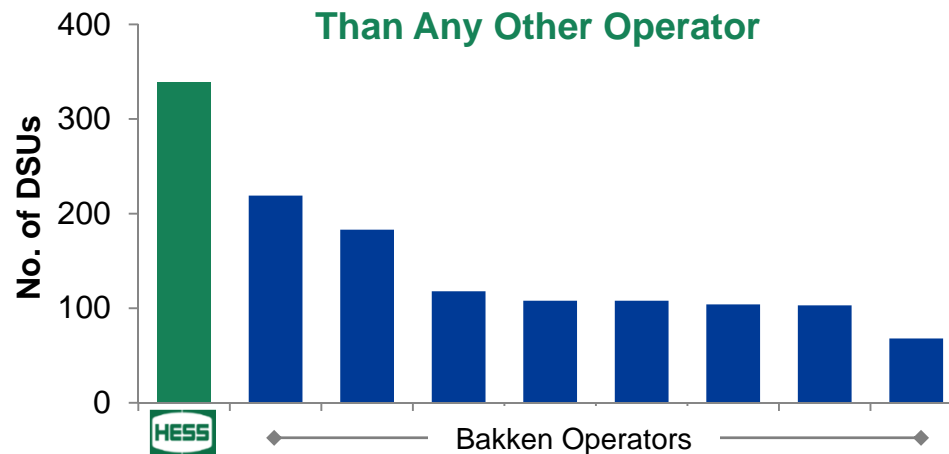
Material position in the core of the Bakken



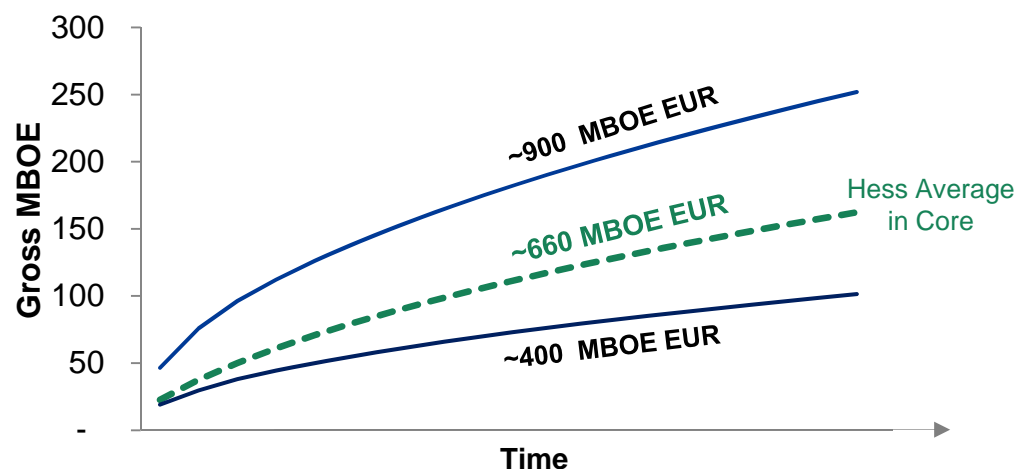
30+ Stage Wells Since 2012



More DSUs in Core of Middle Bakken Than Any Other Operator



Hess Middle Bakken Type Curve Performance



Source: NDIC

DSU: 1,280 acre Drilling Spacing Unit
Source: NDIC and Hess analysis

One of the Best Portfolios in the Bakken

Advantaged infrastructure maximizing value



- **Tioga Rail Terminal**

- 9 crude oil train sets (CPC - 1232)
- 5 additional train sets purchased for 2015
- Crude oil loading capacity up to 140 MBD
- NGL loading capacity of 30 MBD
- 287 MB of crude oil storage

- **Tioga Gas Plant**

- Recent expansion to 250 MMCFD
- Potential to debottleneck to 300 MMCFD
- 60 MBD NGL fractionation facility
- Ethane sold under long-term contract

- **Ramberg Truck Facility**

- 130 MBD delivery capacity
- Connected into Tioga Rail Terminal and third parties

- **Mentor Storage Terminal**

- LPG storage of 328 MB

- **Field Compression, Pipeline and Gathering Systems**

MLP on track for 2015 IPO

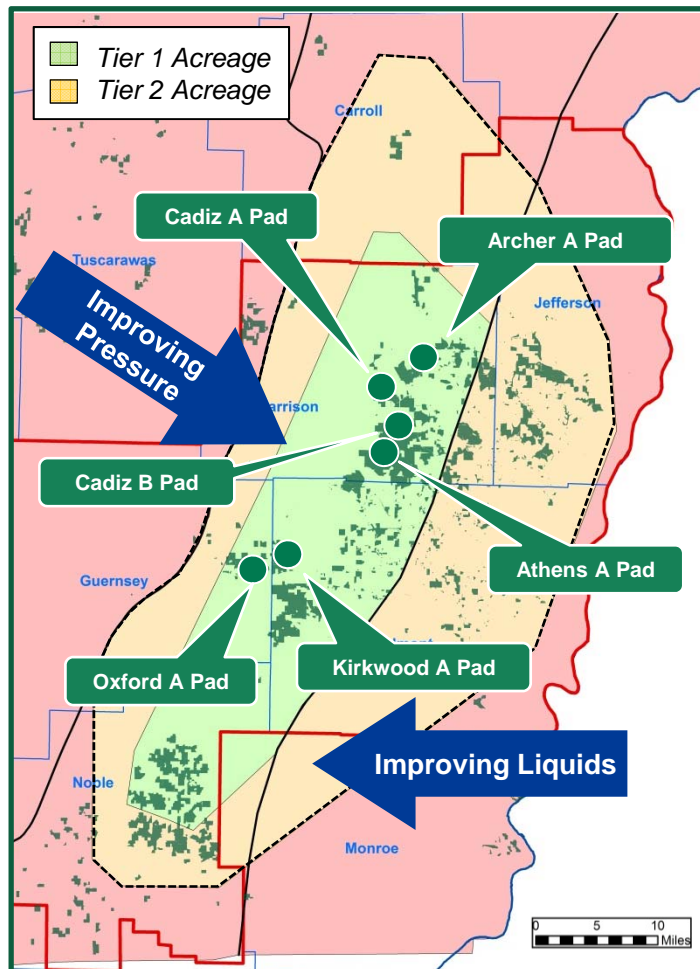
Utica: Material Position in the Wet Gas Window

Acreage in play sweet spot with high NRI



JV Acreage

Optimum Mix of Pressure and Liquid Content



- **Strategic / Portfolio Context**

- Encouraging 2014 appraisal, transitioning to development at measured pace
- Wells highly productive with high liquids content
- Leveraging Bakken capability to maximize efficiency and reduce costs
- Flexibility to optimize market price differentials via multiple delivery outlets

- **Asset Details**

- 50% WI; 95% gross NRI
- 45,000 net acres
- Net production goal of ~ 40 MBOED 2020+
- 2 rig program in 2015
- 2015 capex \$290 MM

Core position in emerging Utica Shale play

Deepwater Gulf of Mexico: Tubular Bells

Low cost production leveraging deepwater capability

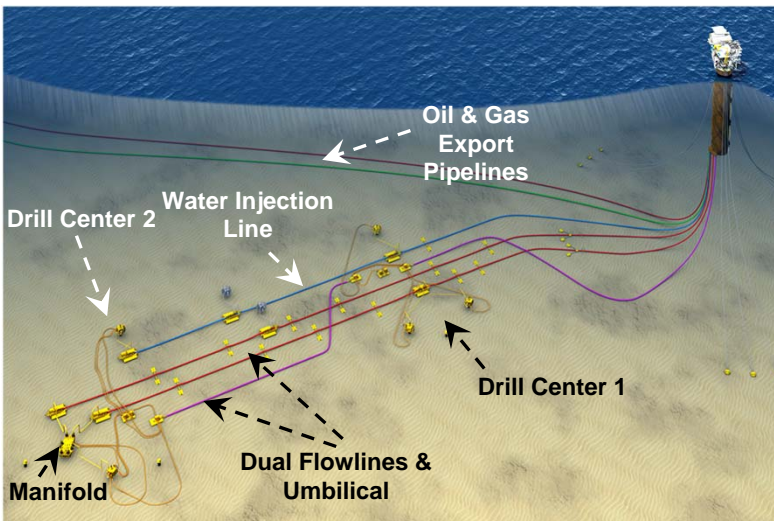


- **Strategic / Portfolio Context**

- Material growth asset
- Key contributor to production and cash flow
- Leverages deepwater capability

- **Asset Details**

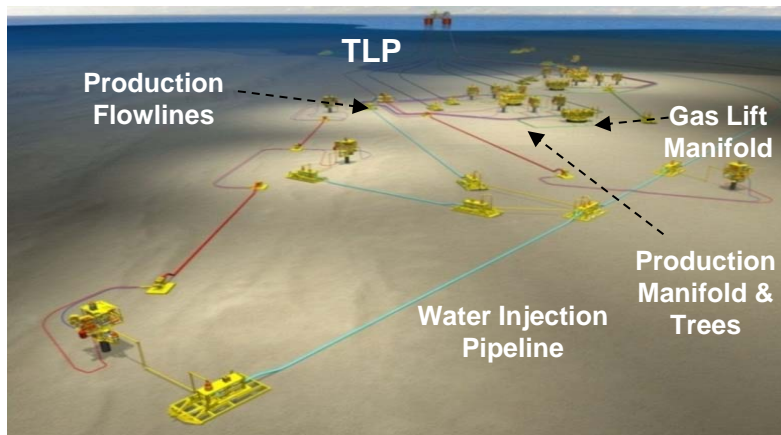
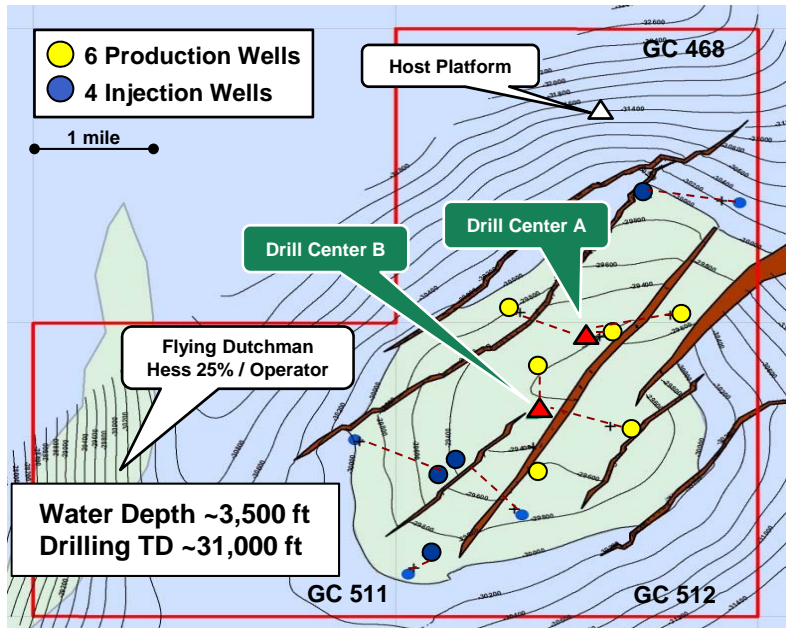
- 57% WI, operator
- First oil November 2014
- 2015 net production 30 - 35 MBOED
- Drilling 4th producer, plan water injection
- 2015 capex \$250 MM



Biggest driver of production growth in 2015

Deepwater Gulf of Mexico: Stampede

Building on Tubular Bells success



• Strategic / Portfolio Context

- Leverages proven deepwater capability
- Material contribution to 2018+ growth
- One of the largest undeveloped fields in GoM (300 - 350 MMBOE gross)

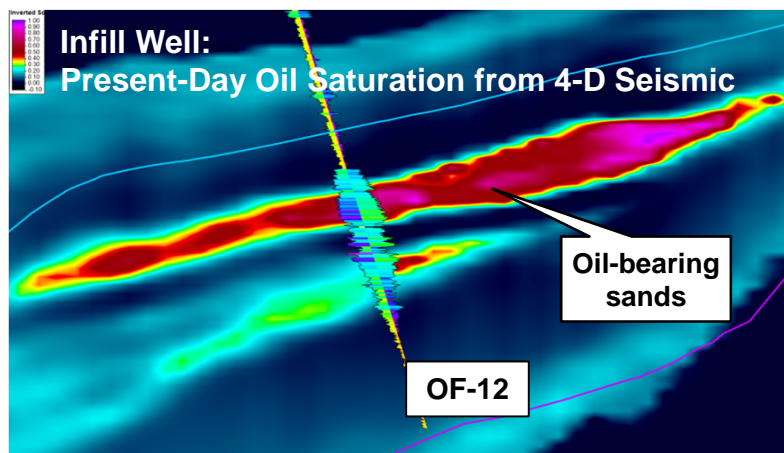
• Asset Details

- 25% WI, operator
- Progressing hull and topsides fabrication
- Plan to commence drilling in late 2015, first oil targeted in 2018
- Gross processing capacity of 80 MBOD
- Mature captured near field exploitation
- 2015 capex \$300 MM

Operator of choice for deepest development in GoM at 30,000 ft

West Africa: Equatorial Guinea

Maximizing value through seismic and drilling excellence



- **Strategic / Portfolio Context**

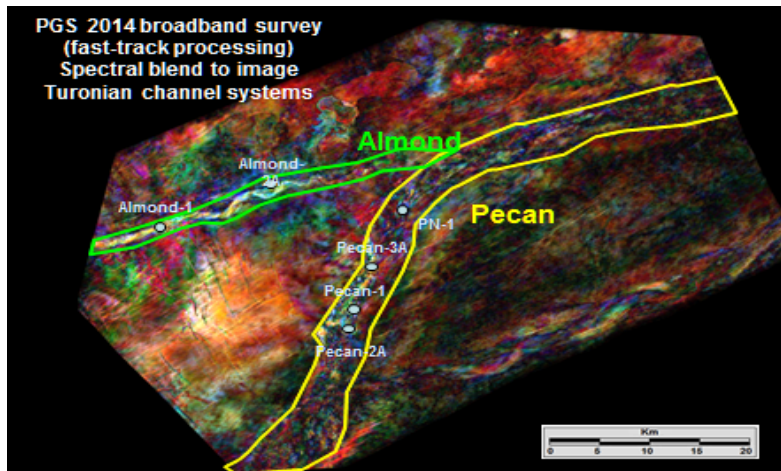
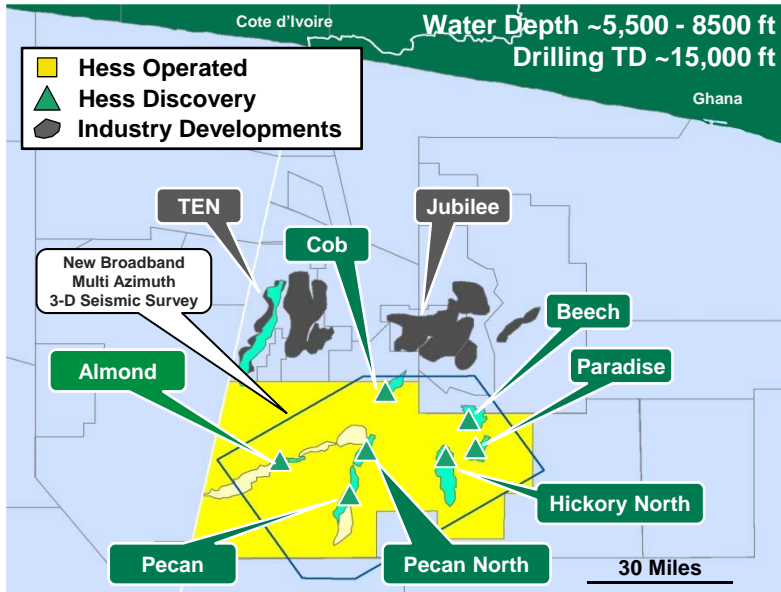
- Material net cash flow
- 4D seismic for continuing identification of high value drilling opportunities to maintain production plateau
- Leverages deepwater capability

- **Asset Details**

- 85% WI, operator
- 2015 net production 30 - 35 MBOED
- Shoot 4D seismic / mature further exploitation opportunities
- 2014 cash margin \$65 / BOE
- 2015 capex \$220 MM

West Africa: Ghana

Potential new growth 2020+



• Strategic / Portfolio Context

- Leverages deepwater experience from Equatorial Guinea
- Industry leading drilling performance and well costs
- Sanction decision expected late 2016

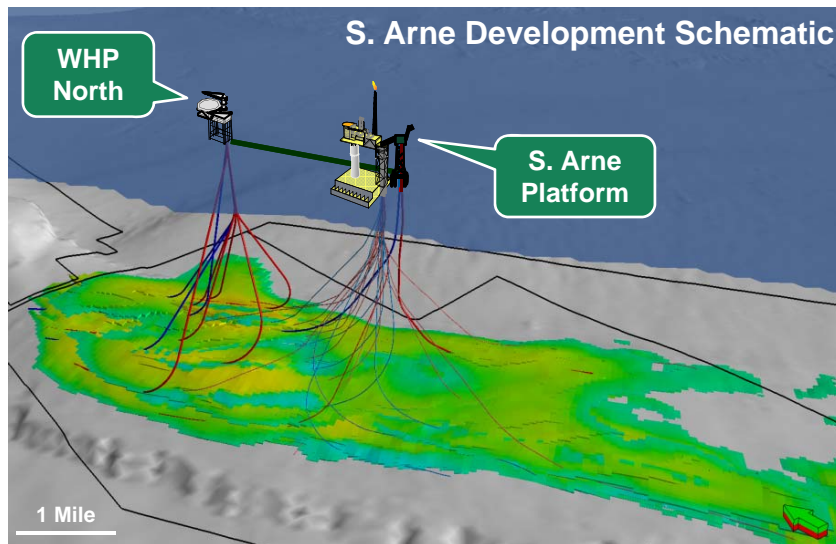
• Asset Details

- 50% WI, operator
- 7 discoveries; 5 oil, 2 gas condensate
- Encouraging 3 well appraisal program completed; single zone Pecan 3A tested 3,900 BOED
- Go forward plan:
 - Evaluate appraisal data and new seismic
 - Secure government / partner approvals
 - Complete FEED / progress to development decision

Leveraging top quartile drilling performance and subsurface visualization

North Sea Chalk: South Arne

Material asset with continuing development potential



- **Strategic / Portfolio Context**

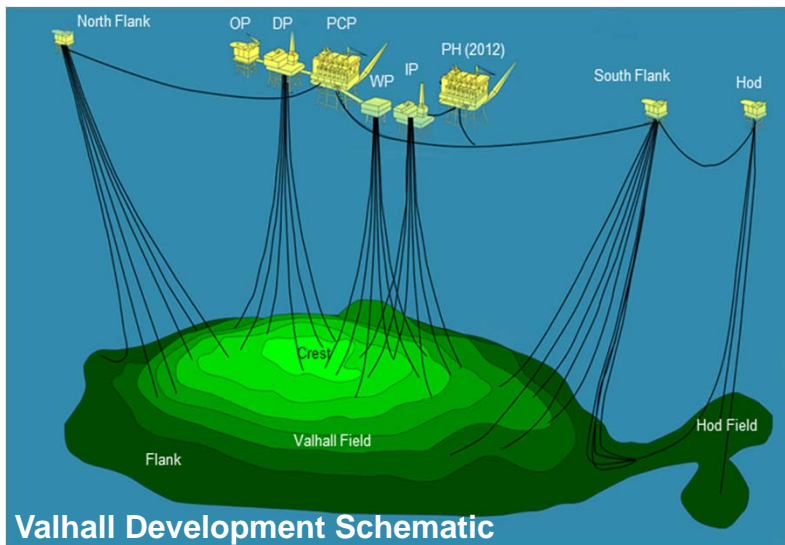
- Growth asset with material cash flow
- Multi year drilling inventory
- Leveraging expertise in horizontal, managed pressure drilling in chalk reservoirs

- **Asset Details**

- 61.5% WI, operator
- 2015 net production 15 - 20 MBOED
- Identify further infill drilling potential with new Ocean Bottom Seismic
- 2014 cash margin \$61 / BOE
- 2015 capex \$230 MM

North Sea Chalk: Valhall

Long life asset with material upside



- **Strategic / Portfolio Context**

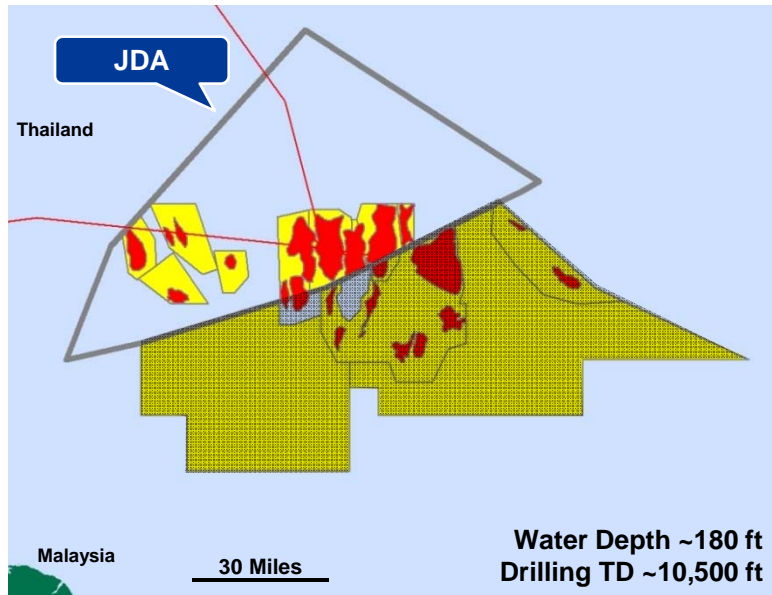
- Long life, material asset
- Under exploited chalk reservoir; significant remaining upside
- Working with operator to leverage chalk expertise from South Arne

- **Asset Details**

- 64% WI, operated by BP
- 2015 net production 30 - 35 MBOED
- Redevelopment completed 1Q13, extended life by 40 years
- Multi year drilling program ongoing
- 2014 cash margin \$53 / BOE
- 2015 capex \$70 MM

Malaysia Gas: Joint Development Area

Long term production and material cash flow



- **Strategic / Portfolio Context**

- Low cost, long life gas reserves with oil linked pricing
- Material production, free cash flow
- Leverages shallow water offshore development capabilities

- **Asset Details**

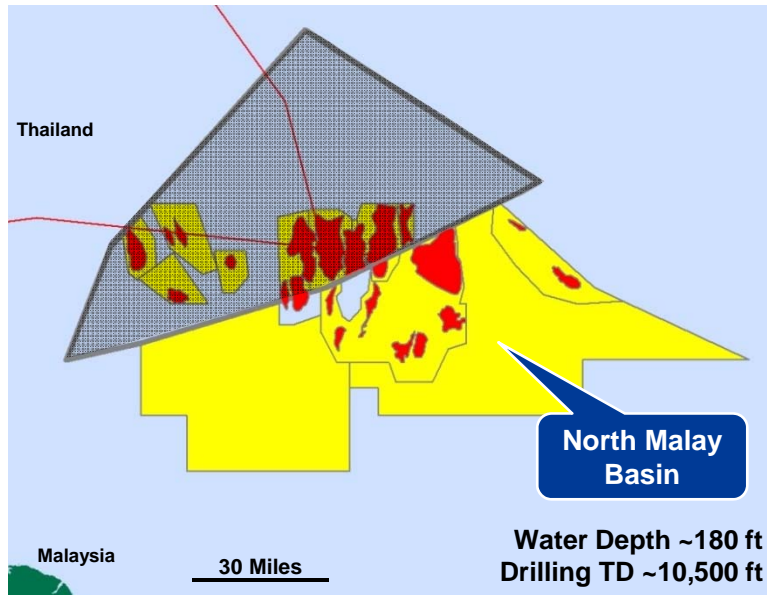
- 50% WI, operated by Carigali-Hess
- 2015 net production ~250 MMSCFED
- PSC through 2029
- 2014 cash margin \$30 / BOE
- 2015 capex \$175 MM



Cakerawala Platform

Malaysia Gas: North Malay Basin

Low risk, oil linked gas development



- **Strategic / Portfolio Context**

- Growing Malaysia supply/demand gap
- Low risk development of 9 discoveries
- Material production and cash flow 2017+
- Oil indexed GSA through 2033
- Leverages JDA experience and strong Petronas relationship
- Near field exploration upside

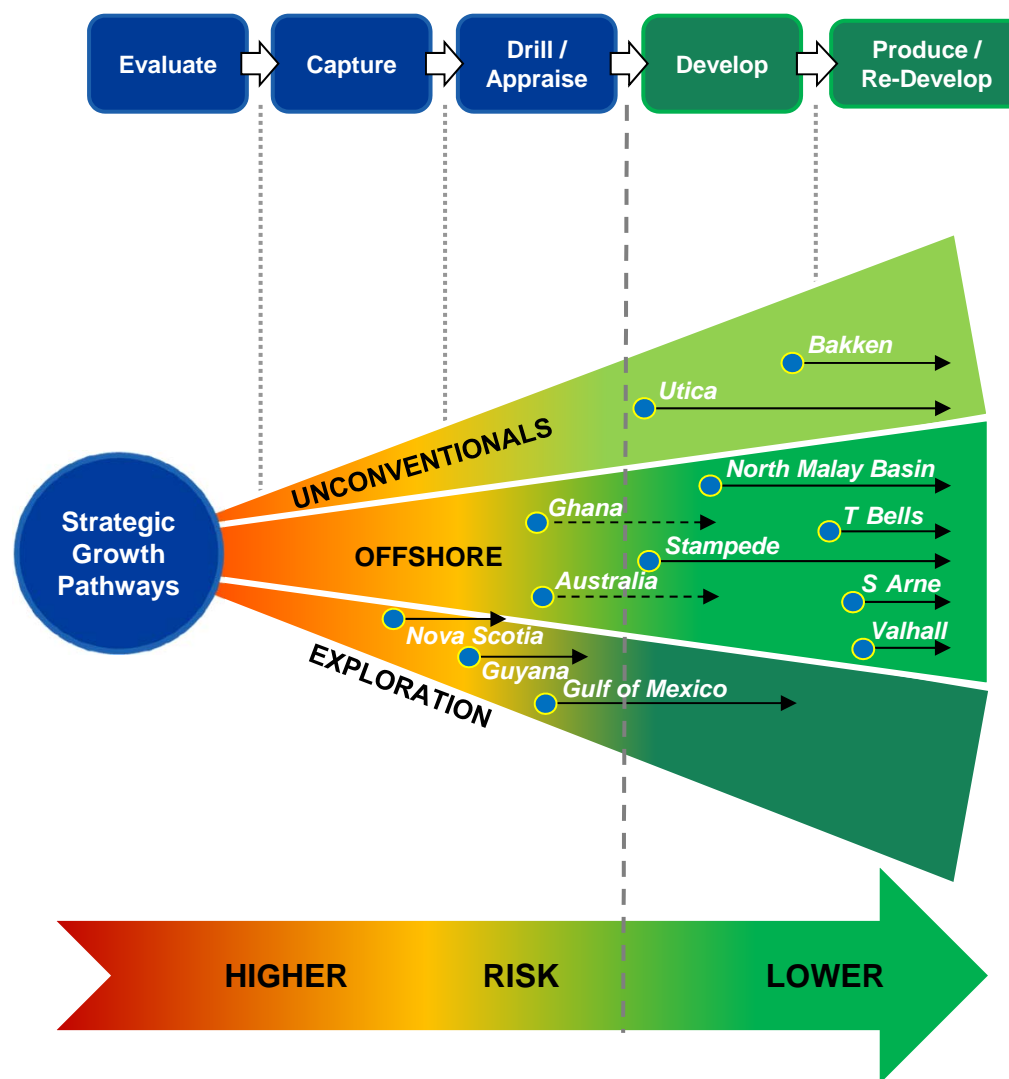
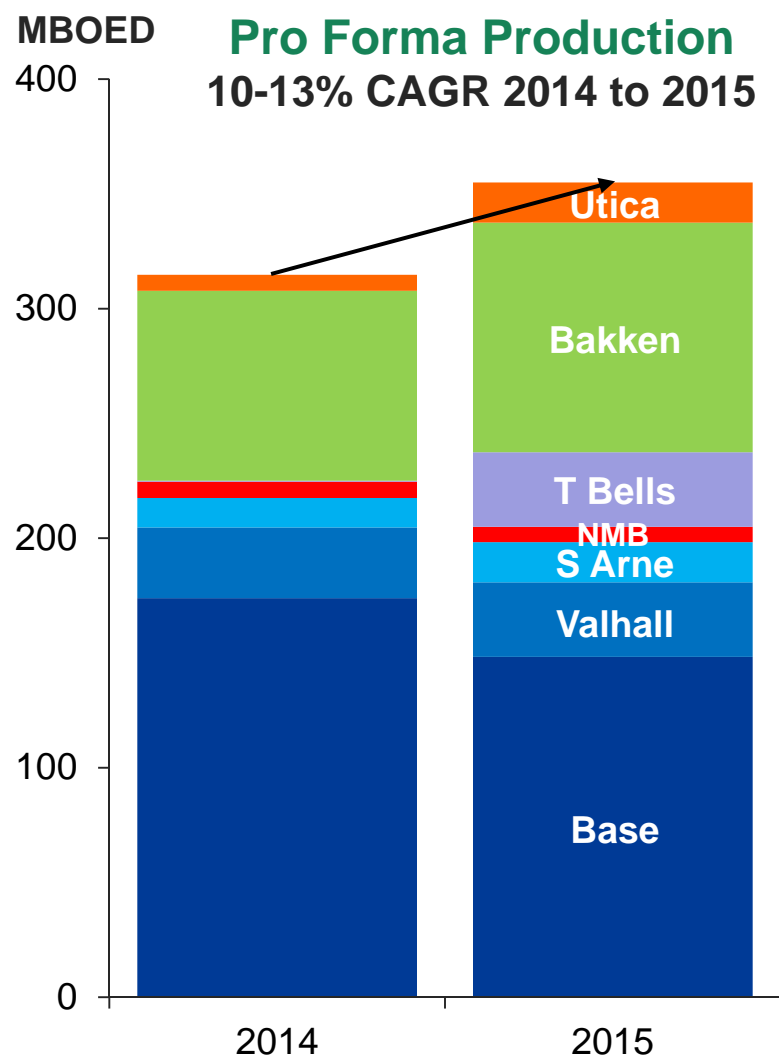
- **Asset Details**

- 50% WI, operator
- 2015 net production ~40 MMSCFED
- Full Field Development completion 2017; net production up to ~165 MMSCFED
- Exploration drilling underway (6 wells)
- 2014 cash margin \$21 / BOE
- 2015 capex \$600 MM



Portfolio Positioned for Competitive Growth

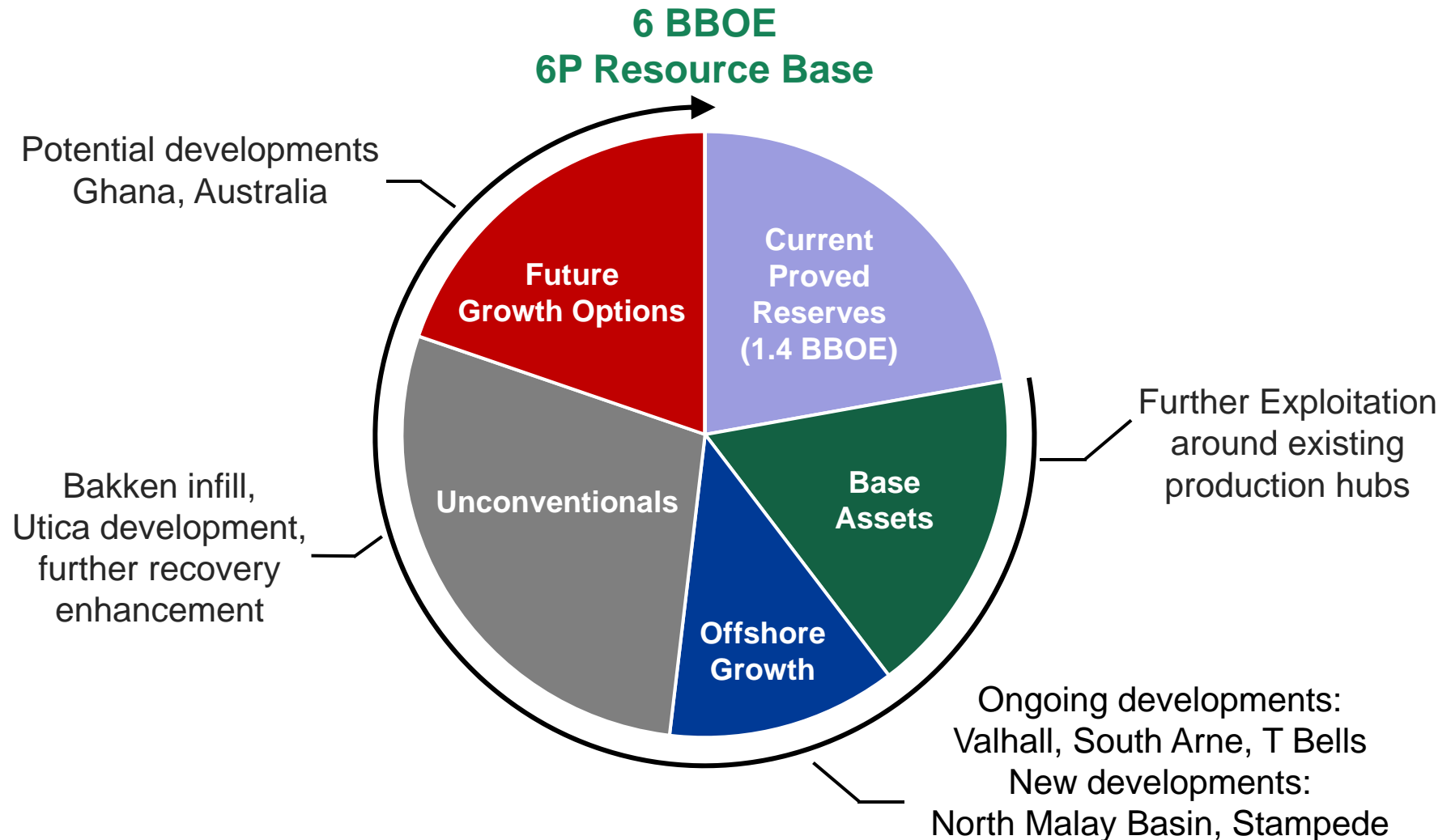
Low risk, captured growth opportunities



Pro forma for asset sales, excludes Libya
All figures net to Hess unless otherwise stated

Portfolio Positioned for Competitive Growth

Sustaining growth through 2018 and beyond

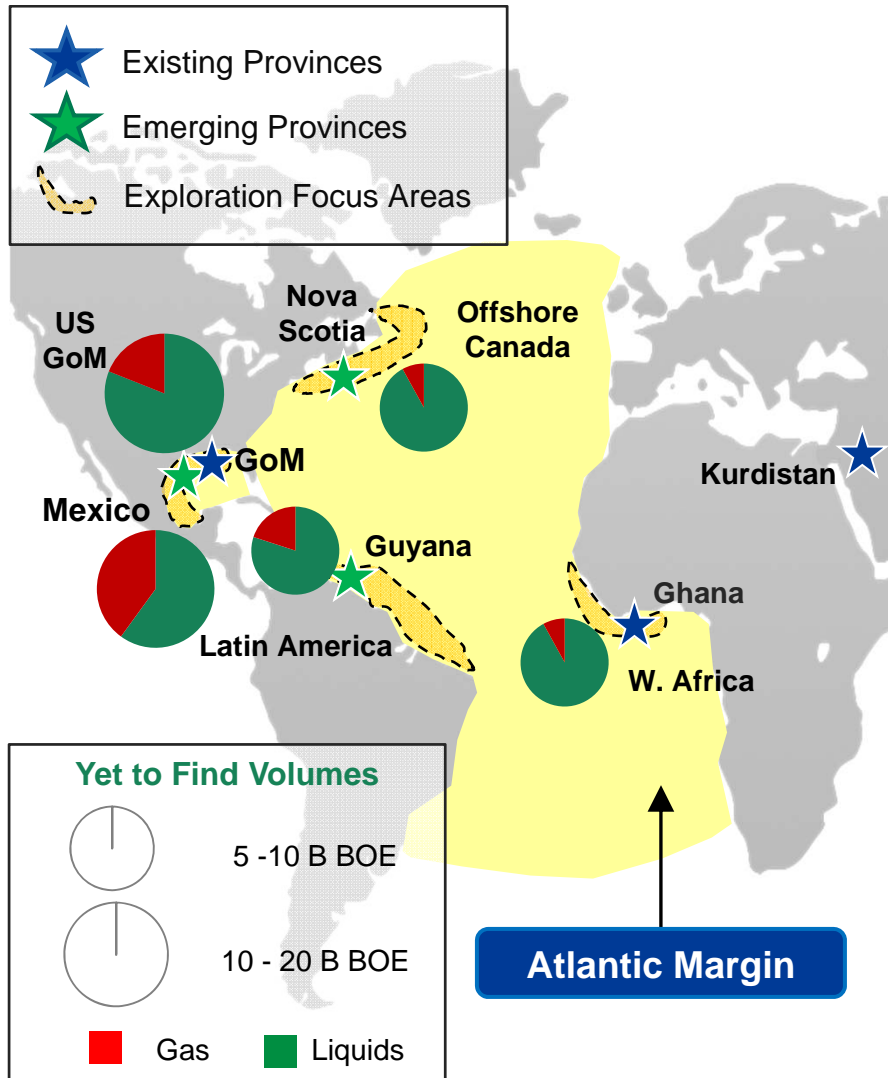


Underpins growth through 2018; foundation for growth beyond 2018

Reserves/Resources: Pro forma 2014 Year End, including Libya. All figures net to Hess unless otherwise stated

Portfolio Positioned for Competitive Growth

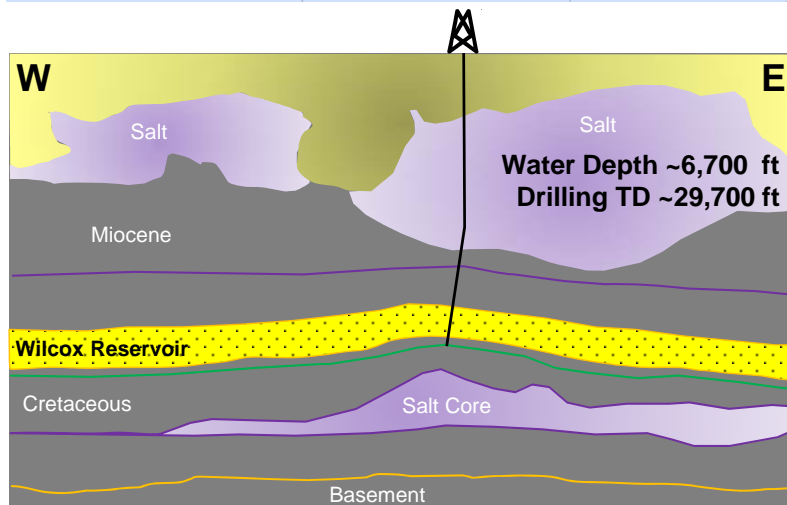
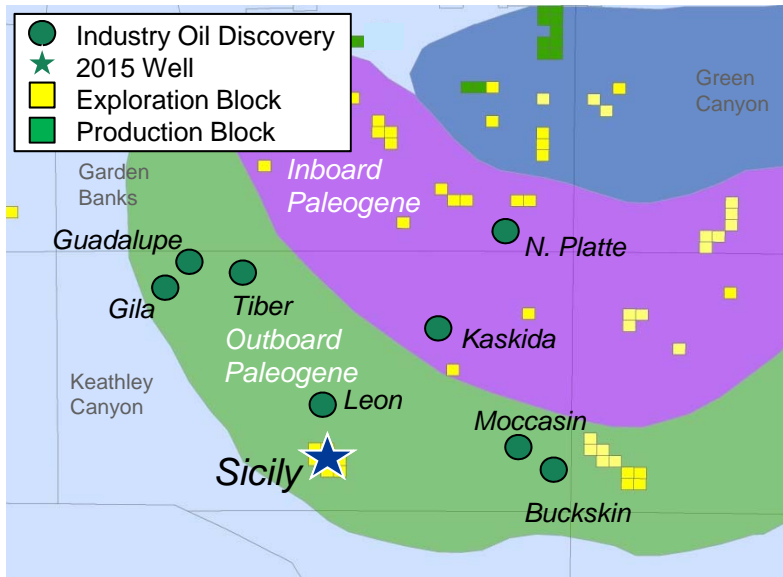
Exploration provides further upside to long term growth



- **Focused strategy to deliver material long term value**
- **Exploration themes:**
 - **Focused:** In basins we understand and that leverage our capabilities
 - **Balanced:** Between both proven and emerging areas
 - **Impactful:** Materiality and running room
 - **Value driven:** Through working interest management, liquids rich areas and attractive fiscal terms
- **Goals**
 - Add 600 - 700 MMBOE resources over 5 years
 - Achieve \$25 / BOE F&D cost

Deepwater Gulf of Mexico: Sicily Prospect

Exposure to prolific Paleogene outboard play



• Strategic / Portfolio Context

- Large and well imaged 4-way trap
- Low geological risk Paleogene Oil
- 300 - 400 MMBOE gross unrisks volume
- Strategic partnership with proven operator
- Potential for follow on opportunities

• Forward Plan

- Well spud Jan 2015
- Expect results 3Q15

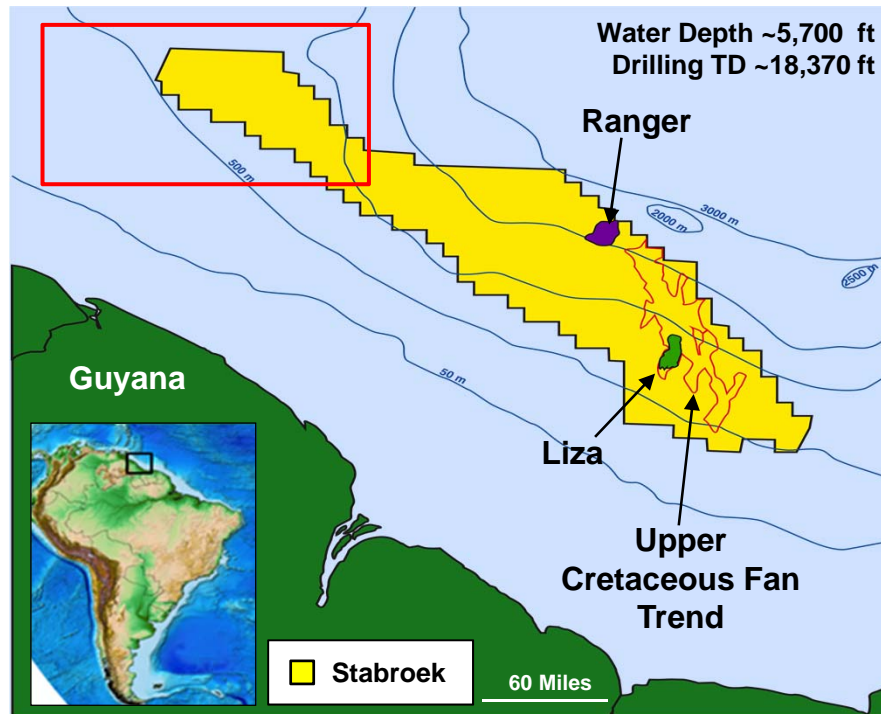
• Asset Details

- 25% WI, operated by Chevron

Balanced access via farm-ins

Offshore Guyana: Stabroek License

Multiple leads testing several play types



 GoM Green Canyon for scale

- **Strategic / Portfolio Context**

- 6.5 MM acres; ~1,150 GoM blocks
- Multiple prospects and leads in several plays
- 500 MMBO net risked resource
- Proven petroleum system, oil prone source rock

- **Forward Plan**

- Spud Liza-1 prospect March 2015
- Acquire additional 3D seismic
- Maturing prospect inventory

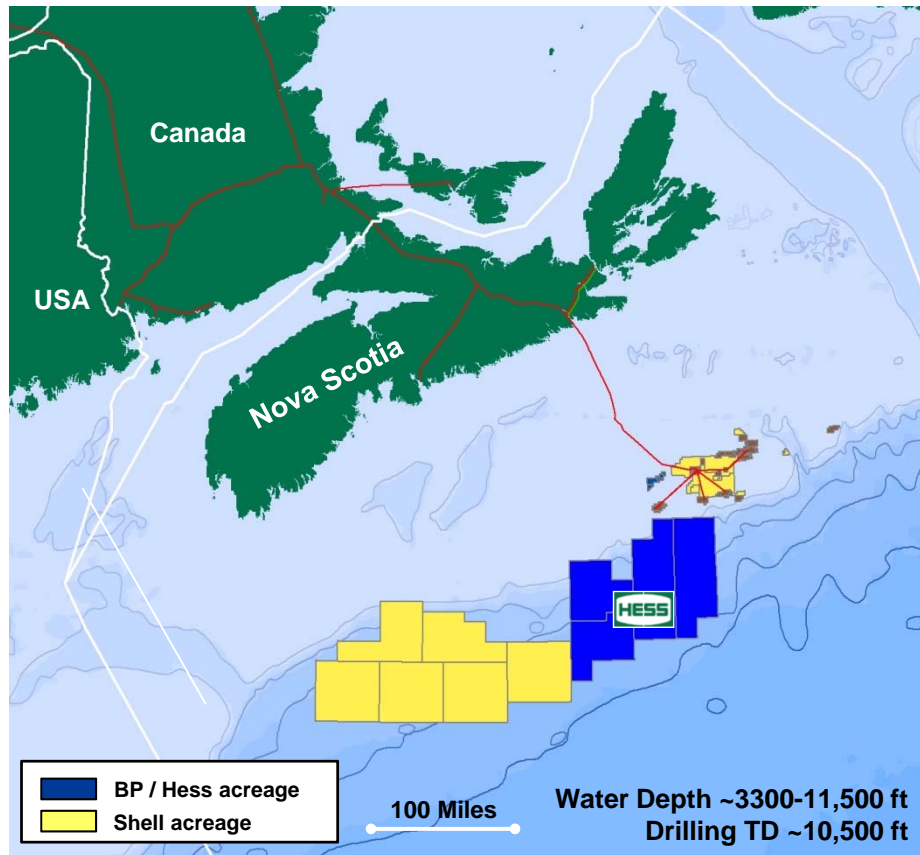
- **Asset Details**

- 30% WI, operated by Esso E&P Guyana Ltd.

Access to a material unexplored deepwater play

Offshore Nova Scotia

Material position in emerging deepwater play



• Strategic / Portfolio Context

- 3.5 MM acres; ~ 600 GoM blocks
- Multiple leads in sub-salt play
- 800 MMBOE net risked resource
- GoM analogue trap styles
- Oil prone, Cretaceous reservoirs

• Forward Plan

- Acquisition complete for Wide Azimuth 3D seismic
- Mature the prospect inventory
- Expect first well in 2017

• Asset Details

- 40% WI, operated by BP

Access to a material deepwater Gulf of Mexico analogue



- **Financial strength and flexibility**
- **Disciplined financial strategy**
- **Focused resilient portfolio linked by operating capabilities, balanced for risk and leveraged to a recovery in oil prices**
- **Opportunity to deliver competitive future growth**

