

# HESS CORPORATION

# **Historical Financial and Operating Results**

First Quarter 2005 through Fourth Quarter 2008



Appendix I

# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED) (In millions except per share data)

									Арр	enaix i
Income (Expense)	Ye	ar 2008	Q	ourth uarter 2008	Qu	hird Iarter 008	Q	econd uarter 2008	Qı	First Jarter 2008
Net Income (U.S. GAAP)	•	0.400	•	(405)	•		•	4 005	•	004
Exploration and Production	\$	2,423	\$	(125)	\$	699	\$	1,025	\$	824
Marketing and Refining		277		152		161		(52)		16
Corporate		(173)		(59)		(42)		(33)		(39)
Interest Expense	¢	(167)	¢	(42)	<b></b>	(43)	¢	(40)	<b></b>	(42)
Net Income (Loss)	\$	2,360	\$	(74)	\$	775	\$ \$	900	\$	759
Net Income (Loss) Per Share (Diluted)	\$	7.24	\$	(0.23)	\$	2.37	\$	2.76	\$	2.34
Items Affecting Comparability										
Exploration and Production	\$	(26)		(26)	\$	-	\$	-	\$	-
Marketing and Refining		-		-		-		-		-
Corporate		-		-		-		-		-
Total Items Affecting Comparability	\$	(26)	\$	(26)	\$	-	\$	-	\$	
Adjusted Earnings (a)										
Exploration and Production	\$	2,449	\$	(99)	\$	699	\$	1,025	\$	824
Marketing and Refining	Ŷ	277	Ŧ	152	Ŷ	161	÷	(52)	Ŧ	16
Corporate		(173)		(59)		(42)		(33)		(39)
Interest Expense		(170)		(42)		(42)		(40)		(42)
Adjusted Earnings (Loss)	\$	2,386	\$	(48)	\$	775	\$	900	\$	759
Adjusted Earnings (Loss) Per Share (Diluted)	\$	7.32	\$	(0.15)	\$	2.37	\$	2.76	\$	2.34
	φ		φ	322.9	φ	327.4	φ	326.2	φ	323.8
Weighted Average Number of Shares (Diluted)		325.8		322.9		527.4		320.2		525.0
				ourth		hird	-	econd		First
			-	uarter		arter		uarter		larter
	Ye	ar 2007	2	2007	2	007		2007	2	2007
Net Income (U.S. GAAP)										
Exploration and Production	\$	1,842	\$	583	\$	414	\$	505	\$	340
Marketing and Refining		300		24				400		101
				31		46		122		
Corporate		(150)		(59)		(28)		(32)		(31)
Interest Expense		(150) (160)		(59) (45)		(28) (37)		(32) (38)		(31) (40)
•	\$	(150)	\$	(59)	\$	(28)	\$	(32)	\$	(31)
Interest Expense	\$ \$	(150) (160)	\$	(59) (45)	\$	(28) (37)	\$	(32) (38)	\$	(31) (40)
Interest Expense Net Income Net Income Per Share (Diluted)		(150) (160) 1,832		(59) (45) 510		(28) (37) 395	\$	(32) (38) 557		(31) (40) 370
Interest Expense Net Income Net Income Per Share (Diluted) Items Affecting Comparability	\$	(150) (160) 1,832 5.74		(59) (45) 510 1.59	\$	(28) (37) <u>395</u> 1.23	\$	(32) (38) 557 1.75	\$	(31) (40) 370
Interest Expense Net Income Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production		(150) (160) 1,832		(59) (45) 510		(28) (37) 395	\$	(32) (38) 557		(31) (40) 370
Interest Expense Net Income Net Income Per Share (Diluted) Items Affecting Comparability	\$	(150) (160) 1,832 5.74 (74) 24		(59) (45) 510 1.59 (56) 24	\$	(28) (37) <u>395</u> 1.23	\$	(32) (38) 557 1.75	\$	(31) (40) 370
Interest Expense Net Income Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining	\$	(150) (160) <u>1,832</u> <u>5.74</u> (74)		(59) (45) 510 1.59 (56)	\$	(28) (37) <u>395</u> 1.23	\$	(32) (38) 557 1.75	\$	(31) (40) 370
Interest Expense Net Income Net Income Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability	<u>\$</u> \$	(150) (160) <u>1,832</u> <u>5.74</u> (74) 24 (25)	\$	(59) (45) 510 1.59 (56) 24 (25)	\$	(28) (37) <u>395</u> <u>1.23</u> (33) - -	\$	(32) (38) <u>557</u> <u>1.75</u> 15 - -	\$	(31) (40) 370 1.17 - - -
Interest Expense Net Income Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (a)</u>	\$	(150) (160) <u>1,832</u> <u>5.74</u> (74) 24 (25) (75)	\$	(59) (45) 510 1.59 (56) 24 (25) (57)	\$	(28) (37) <u>395</u> 1.23 (33) - - (33)	\$ \$ \$	(32) (38) <u>557</u> 1.75 15 - - 15 <u>-</u> 15	\$	(31) (40) <u>370</u> 1.17 - - - - - -
Interest Expense Net Income Net Income Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability Adjusted Earnings (a) Exploration and Production	<u>\$</u> \$	(150) (160) <u>1,832</u> <u>5.74</u> (74) 24 (25) (75) 1,916	\$	(59) (45) 510 1.59 (56) 24 (25) (57) 639	\$	(28) (37) <u>395</u> 1.23 (33) - - (33) 447	\$	(32) (38) <u>557</u> <u>1.75</u> 15 <u>-</u> <u>15</u> 490	\$	(31) (40) <u>370</u> 1.17 - - - - 340
Interest Expense Net Income Net Income Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability Adjusted Earnings (a) Exploration and Production Marketing and Refining	\$	(150) (160) 1,832 5.74 (74) 24 (25) (75) 1,916 276	\$	(59) (45) 510 1.59 (56) 24 (25) (57) 639 7	\$	(28) (37) <u>395</u> 1.23 (33) - - (33) 447 46	\$ \$ \$	(32) (38) 557 1.75 15 - - - 15 490 122	\$	(31) (40) <u>370</u> 1.17 - - - - - 340 101
Interest Expense Net Income Net Income Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability Adjusted Earnings (a) Exploration and Production Marketing and Refining Corporate	\$	(150) (160) 1,832 5.74 (74) 24 (25) (75) 1,916 276 (125)	\$	(59) (45) 510 1.59 (56) 24 (25) (57) 639 7 (34)	\$	(28) (37) <u>395</u> 1.23 (33) - - (33) 447 46 (28)	\$ \$ \$	(32) (38) 557 1.75 15 - - - 15 490 122 (32)	\$	(31) (40) <u>370</u> 1.17 - - - - - 340 101 (31)
Interest Expense Net Income Net Income Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability Adjusted Earnings (a) Exploration and Production Marketing and Refining Corporate Interest Expense	\$ \$ \$	(150) (160) 1,832 5.74 (74) 24 (25) (75) 1,916 276 (125) (160)	\$	(59) (45) 510 1.59 (56) 24 (25) (57) 639 7 (34) (45)	\$	(28) (37) <u>395</u> 1.23 (33) - - (33) 447 46 (28) (37)	\$ \$ \$	(32) (38) 557 1.75 15 - - - 15 490 122 (32) (38)	\$ \$ \$	(31) (40) <u>370</u> 1.17 - - - - 340 101 (31) (40)
Interest Expense Net Income Net Income Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability Adjusted Earnings (a) Exploration and Production Marketing and Refining Corporate Interest Expense Adjusted Earnings	\$ \$ \$	(150) (160) 1,832 5.74 (74) 24 (25) (75) 1,916 276 (125) (160) 1,907	\$	(59) (45) 510 1.59 (56) 24 (25) (57) 639 7 (34) (45) 567	\$	(28) (37) <u>395</u> 1.23 (33) - - (33) 447 46 (28) (37) 428	\$ \$ \$	(32) (38) 557 1.75 15 - - - 15 490 122 (32) (38) 542	\$	(31) (40) 370 1.17 - - - - - - - - 340 101 (31) (40) 370
Interest Expense Net Income Net Income Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability Adjusted Earnings (a) Exploration and Production Marketing and Refining Corporate Interest Expense	\$	(150) (160) 1,832 5.74 (74) 24 (25) (75) 1,916 276 (125) (160)	\$	(59) (45) 510 1.59 (56) 24 (25) (57) 639 7 (34) (45)	\$	(28) (37) <u>395</u> 1.23 (33) - - (33) 447 46 (28) (37)	\$ \$ \$	(32) (38) 557 1.75 15 - - - 15 490 122 (32) (38)	\$ \$ \$	(31) (40) <u>370</u> 1.17 - - - - 340 101 (31) (40)

(a) Adjusted Earnings is defined as reported net income excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.



# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES

## (In millions except per share data)

Appendix I

Income (Expense)	Ye	ar 2006	Qı	ourth Jarter 2006	Qı	hird Jarter 2006	Q	econd uarter 2006	Q	First uarter 2006
<u>Net Income (U.S. GAAP)</u> Exploration and Production	\$	1,763	\$	350	\$	206	\$	501	\$	706
Marketing and Refining (b)	Φ	394	Φ	350 67	Ф	206 152	Φ	122	Φ	706 53
Corporate		(110)		(27)		(31)		(29)		(23)
Interest Expense		(110)		(31)		(31)		(28)		(37)
Net Income (b)	\$	1,920	\$	359	\$	296	\$	566	\$	699
Net Income Per Share (Diluted)	\$	6.08	\$	1.13	\$	0.94	\$	1.79	\$	2.22
Items Affecting Comparability										
Exploration and Production (c)	\$	173	\$	-	\$	(105)	\$	32	\$	186
Marketing and Refining		-		-		-		-		-
Corporate		-		-		-		-		-
Total Items Affecting Comparability	\$	173	\$	-	\$	(105)	\$	32	\$	186
Adjusted Earnings (a)										
Exploration and Production	\$	1,590	\$	350	\$	311	\$	469	\$	520
Marketing and Refining (b)		394		67		152		122		53
Corporate		(110)		(27)		(31)		(29)		(23)
Interest Expense	¢	(127)	¢	(31)	¢	(31)	¢	(28)	¢	(37)
Adjusted Earnings	\$	1,747	\$	359	<u>\$</u> \$	401	\$	534	\$	513
Adjusted Earnings Per Share (Diluted) Weighted Average Number of Shares (Diluted)	\$	5.53 315.7	\$	1.13 316.4	\$	1.27	\$	1.69 315.5	\$	1.63 314.8
	Ye	ar 2005	Qı	ourth Jarter 2005	Qı	hird Jarter 2005	Q	econd uarter 2005	Q	First uarter 2005
Net Income (U.S. GAAP)		<u> </u>	Q1 2	uarter 2005	Q1 2	uarter 2005	Q	uarter 2005	Q(	uarter 2005
Exploration and Production	Ye \$	1,058	Qı	298	Qı	2005 235	Q	uarter 2005 263	Q	uarter 2005 263
Exploration and Production Marketing and Refining (b)		1,058 499	Q1 2	298 2298	Q1 2	235 132	Q	2005 263 101	Q(	<b>2005</b> 263 37
Exploration and Production Marketing and Refining (b) Corporate		1,058 499 (191)	Q1 2	298 229 (41)	Q1 2	235 132 (54)	Q	263 101 (28)	Q(	2005 263 37 (69)
Exploration and Production Marketing and Refining (b) Corporate Interest Expense	\$	1,058 499 (191) (140)	Qı 2 \$	298 229 (41) (34)	Q( 2 \$	235 132 (54) (34)	Q ;	2005 263 101 (28) (34)	Q:	263 263 37 (69) (38)
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b)	\$	1,058 499 (191) (140) 1,226	Qu 2 \$	298 229 (41) (34) 452	Qu 2 \$	235 132 (54) (34) 279	Q \$ \$	263 101 (28) (34) 302	Q 2 \$	uarter 2005 263 37 (69) (38) 193
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted)	\$	1,058 499 (191) (140)	Qı 2 \$	298 229 (41) (34)	Q( 2 \$	235 132 (54) (34)	Q ;	2005 263 101 (28) (34)	Q:	263 263 37 (69) (38)
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted)	\$	1,058 499 (191) (140) 1,226 3.93	Qu \$ \$ \$ \$	298 229 (41) (34) 452 1.44	Qi \$ \$ \$ \$	235 235 132 (54) (34) 279 0.89	Q \$ \$ \$	263 263 101 (28) (34) 302 0.97	Q \$ \$ \$	263 37 (69) (38) 193 0.62
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production	\$	1,058 499 (191) (140) 1,226 3.93	Qu 2 \$	298 229 (41) (34) 452 1.44	Qu 2 \$	235 132 (54) (34) 279	Q \$ \$	263 101 (28) (34) 302	Q 2 \$	263 37 (69) (38) 193 0.62 22
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining	\$	1,058 499 (191) (140) 1,226 3.93 37 24	Qu \$ \$ \$ \$	298 229 (41) (34) 452 1.44 18 17	Qi \$ \$ \$ \$	235 132 (54) (34) 279 0.89 (14) -	Q \$ \$ \$	263 101 (28) (34) 302 0.97 11	Q \$ \$ \$	263 37 (69) (38) 193 0.62 22 7
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate	\$	1,058 499 (191) <u>1,226</u> <u>3.93</u> 37 24 (98)	Qu \$ \$ \$ \$	298 229 (41) (34) 452 1.44 18 17 (19)	Qu \$ \$ \$ \$	235 132 (54) (34) 279 0.89 (14) - (31)	\$ \$ \$ \$	263 263 101 (28) (34) 302 0.97	Q \$ \$ \$	263 37 (69) (38) 193 0.62 22 7 (41)
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining	\$	1,058 499 (191) (140) 1,226 3.93 37 24	Qu \$ \$ \$ \$	298 229 (41) (34) 452 1.44 18 17	Qi \$ \$ \$ \$	235 132 (54) (34) 279 0.89 (14) -	Q \$ \$ \$	263 101 (28) (34) 302 0.97 11	Q \$ \$ \$	263 37 (69) (38) 193 0.62 22 7
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (a)</u>	\$	1,058 499 (191) (140) 1,226 3.93 37 24 (98) (37)	Qu 2 \$ \$ \$ \$ \$ \$	298 229 (41) (34) 452 1.44 18 17 (19) 16	Qu \$ \$ \$ \$ \$	235 132 (54) (34) 279 0.89 (14) - (31) (45)	Q \$ \$ \$ \$ \$ \$	263 101 (28) (34) 302 0.97 11 - (7) 4	Q \$ \$ \$ \$ \$	263 37 (69) (38) 193 0.62 22 7 (41) (12)
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (a)</u> Exploration and Production	\$	1,058 499 (191) (140) <u>1,226</u> <u>3,93</u> 37 24 (98) (37) 1,021	Qu \$ \$ \$ \$	298 229 (41) (34) 452 1.44 18 17 (19) 16 280	Qu \$ \$ \$ \$	235 132 (54) (34) 279 0.89 (14) - (31) (45)	\$ \$ \$ \$	uarter 2005 263 101 (28) (34) 302 0.97 11 - (7) 4 252	Q \$ \$ \$	263 37 (69) (38) 193 0.62 22 7 (41) (12) 241
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (a)</u> Exploration and Production Marketing and Refining (b)	\$	1,058 499 (191) (140) 1,226 3.93 37 24 (98) (37) 1,021 475	Qu 2 \$ \$ \$ \$ \$ \$	298 229 (41) (34) 452 1.44 18 17 (19) 16 280 212	Qu \$ \$ \$ \$ \$	235 132 (54) (34) 279 0.89 (14) - (31) (45) 249 132	Q \$ \$ \$ \$ \$ \$	263 101 (28) (34) 302 0.97 11 - (7) 4 252 101	Q \$ \$ \$ \$ \$	263 37 (69) (38) 193 0.62 22 7 (41) (12) 241 30
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (a)</u> Exploration and Production Marketing and Refining (b) Corporate	\$	1,058 499 (191) (140) 1,226 3.93 37 24 (98) (37) 1,021 475 (93)	Qu 2 \$ \$ \$ \$ \$ \$	298 229 (41) (34) 452 1.44 18 17 (19) 16 280 212 (22)	Qu \$ \$ \$ \$ \$	235 132 (54) (34) 279 0.89 (14) - (31) (45) 249 132 (23)	Q \$ \$ \$ \$ \$ \$	263 101 (28) (34) 302 0.97 11 - (7) 4 252 101 (21)	Q \$ \$ \$ \$ \$	263 37 (69) (38) 193 0.62 22 7 (41) (12) 241 30 (28)
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (a)</u> Exploration and Production Marketing and Refining (b) Corporate Interest Expense	\$	1,058 499 (191) (140) <u>1,226</u> <u>3,93</u> 37 24 (98) (37) 1,021 475 (93) (140)	Qu 2 \$ \$ \$ \$	298 229 (41) (34) 452 1.44 18 17 (19) 16 280 212 (22) (34)	Qu \$ \$ \$ \$ \$	235 132 (54) (34) 279 0.89 (14) - (31) (45) 249 132 (23) (34)	Q \$ \$ \$ \$ \$	263 101 (28) (34) 302 0.97 11 - (7) 4 252 101 (21) (34)	Q \$ \$ \$ \$	263 37 (69) (38) 193 0.62 22 7 (41) (12) 241 30 (28) (38)
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (a)</u> Exploration and Production Marketing and Refining (b) Corporate Interest Expense Adjusted Earnings	\$	1,058 499 (191) (140) <u>1,226</u> <u>3,93</u> 37 24 (98) (37) 1,021 475 (93) (140) <u>1,263</u>	Qu 2 \$ \$ \$ \$	298 229 (41) (34) 452 1.44 18 17 (19) 16 280 212 (22) (34) 436	Qu \$ \$ \$ \$ \$	235 132 (54) (34) 279 0.89 (14) - (31) (45) 249 132 (23) (34) 324	Q \$ \$ \$ \$ \$ \$ \$	263 101 (28) (34) 302 0.97 11 - (7) 4 252 101 (21)	Q \$ \$ \$ \$ \$ \$	263 37 (69) (38) 193 0.62 22 7 (41) (12) 241 30 (28) (38) 205
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Net Income (b) Net Income Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (a)</u> Exploration and Production Marketing and Refining (b) Corporate Interest Expense	\$  \$  \$  \$  \$  \$	1,058 499 (191) (140) <u>1,226</u> <u>3,93</u> 37 24 (98) (37) 1,021 475 (93) (140)	Qu 2 \$ \$ \$ \$ \$ \$	298 229 (41) (34) 452 1.44 18 17 (19) 16 280 212 (22) (34)	Qu \$ \$ \$ \$ \$	235 132 (54) (34) 279 0.89 (14) - (31) (45) 249 132 (23) (34)	Q \$ \$ \$ \$ \$	263 101 (28) (34) 302 0.97 11 - (7) 4 252 101 (21) (34) 298	Q \$ \$ \$ \$	263 37 (69) (38) 193 0.62 22 7 (41) (12) 241 30 (28) (38)

(a) Adjusted Earnings is defined as reported net income excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

(b) Reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007.

(c) See explanation of items affecting comparability for treatment of the impact of the supplementary tax on petroleum operations in the United Kingdom during 2006.

### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED) EXPLANATION OF ITEMS AFFECTING COMPARABILITY

HESS

Appendix I Footnotes

(Amounts are after income taxes)

2008 Exploration and Production - Earnings include charges of \$17 million related to asset impairments at fields located in the U.S. and Fourth Quarter U.K. North Sea and \$9 million associated with Hurricanes Gustav and Ike in the Gulf of Mexico. Third Quarter None Reported. None Reported. Second Quarter First Quarter None Reported. 2007 Fourth Quarter Exploration and Production - Earnings include a charge of \$56 million related to asset impairments at two mature fields in the U.K. North Sea. Marketing and Refining - Results include income of \$24 million related to the partial liquidation of prior year LIFO inventories. Corporate - Expenses include a charge of \$25 million related to MTBE litigation. Third Quarter Exploration and Production - Earnings include charges totaling \$33 million for production imbalances resulting from adjustments to prior meter readings at two offshore fields. Second Quarter Exploration and Production - Earnings include a gain of \$15 million related to the sale of the Corporation's interests in the Scott and Telford fields located in the United Kingdom. **First Quarter** None Reported. 2006 Fourth Quarter None Reported. Third Quarter Exploration and Production - In July 2006, the United Kingdom increased by 10% the supplementary tax on petroleum operations with an effective date of January 1, 2006. As a result, in the third guarter of 2006 the Corporation recorded a charge of \$105 million consisting of an incremental income tax of \$60 million on operating earnings for the first half of 2006 and \$45 million to adjust the United Kingdom deferred tax liability. For the year ended December 31, 2006, only the one-time adjustment to the deferred tax liability of \$45 million is included as an item affecting comparability between periods. Second Quarter Exploration and Production - Earnings include a gain of \$50 million related to the sale of certain onshore U.S. Gulf Coast oil and gas producing assets and a charge of \$18 million for vacated leased office space in the United Kingdom. **First Quarter** Exploration and Production - Earnings include a gain of \$186 million related to the sale of certain producing properties located in the Permian Basin in Texas and New Mexico. 2005 Fourth Quarter Exploration and Production - Results include a gain of \$30 million related to the sale of several non-producing properties in the United Kingdom and incremental costs of \$12 million related to hurricane damage in the Gulf of Mexico. Marketing and Refining - Results include income of \$25 million from the liquidation of prior year LIFO inventories and a charge of \$8 million resulting from the bankruptcy of a customer in the utility industry. Corporate - Results include a charge of \$19 million for premiums on bond repurchases. **Third Quarter** Exploration and Production - Earnings include incremental expenses of \$14 million related to hurricane damage in the Gulf of Mexico. Corporate - Results include an income tax charge of \$31 million related to the repatriation of foreign earnings under the American Jobs Creation Act of 2004. Second Quarter Exploration and Production - Earnings include income tax benefits of \$11 million, reflecting the effect on deferred income taxes of a reduction in the income tax rate in Denmark and a tax settlement in the United Kingdom. Corporate - Results include a charge of \$7 million for premiums on bond repurchases. **First Quarter** Exploration and Production - Results include a gain of \$11 million related to the exchange of a mature North Sea asset for an increased interest in the Pangkah natural gas development in Indonesia and a legal settlement of \$11 million resulting from the favorable resolution of contingencies on a prior year asset sale. Marketing and Refining - Results include income of \$7 million from the liquidation of prior year LIFO inventories. Corporate - Results include an income tax provision of \$41 million related to the repatriation of foreign earnings under the American Jobs Creation Act of 2004.

# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CAPITAL AND EXPLORATORY EXPENDITURES (IN MILLIONS)

		Year 2008	Q	ourth uarter 2008	Qı	hird uarter 2008	Qı	econd Jarter 2008	Q	First uarter 2008		Year 2007	Qu	ourth arter 007	Qı	hird Jarter 2007	Qu	cond arter 007	G	First Quarter 2007
Exploration and Production United States International Total Exploration and Production Marketing, Refining and Corporate Total Capital and Exploratory Expenditures	\$	2,164 2,477 4,641 187 4,828	\$	519 641 1,160 90 1,250	\$	509 829 1,338 30 1,368	\$	721 484 1,205 35 1,240	\$	415 523 938 32 970	\$	1,603 2,183 3,786 140 3,926	\$	291 577 868 46 914	\$	270 530 800 38 838	\$	391 568 959 34 993	\$	651 508 1,159 22 1,181
Exploration expenses charged to income included above United States International		211 179 390 Year 2006	Q	49 45 94 ourth uarter 2006	Qı	56 35 91 hird uarter 2006	Qı	44 40 84 econd Jarter 2006	Q	62 59 121 First uarter 2006		192 <u>156</u> 348 Year 2005	Qu	43 66 109 wurth parter 005	Qı	67 36 103 'hird Jarter 005	Qu	42 19 61 cond aarter 005	G	40 35 75 First Quarter 2005
Exploration and Production United States International Total Exploration and Production Marketing, Refining and Corporate Total Capital and Exploratory Expenditures Exploration expenses charged to income included above	\$	908 2,979 3,887 169 4,056	\$	269 715 984 47 1,031	\$	252 531 783 47 830	\$	226 540 766 42 808	\$	160 1,194 1,354 33 1,387	\$	353 2,031 2,384 106 2,490	\$	95 654 749 32 781	\$	74 600 674 25 699	\$	93 414 507 20 527	\$	91 363 454 29 483
United States International	\$ \$	110 102 212	\$ \$	42 28 70	\$ \$	19 23 42	\$ \$	25 24 49	\$ \$	24 27 51	\$ \$	89 60 149	\$ \$	28 29 57	\$ \$	30 12 42	\$ \$	23 11 34	\$ \$	8 8 16



Appendix II

#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

		Year 2008			Fourth Quarter 200	8	T	nird Quarter 2008		S	econd Quarter 20	08		First Quarter 2008	
	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 1,652	\$ 8,154	\$ 9,806	\$ 199	\$ 1,264	\$ 1,463	\$ 460	\$ 2,201	\$ 2,661	\$ 545	\$ 2,530	\$ 3,075	\$ 448	\$ 2,159	\$ 2,607
Non-operating income (expenses)	9	(176)	(167)	-	(165)	(165)	(1)	(70)	(71)	-	22	22	10	37	47
Total revenues and non-operating income	1,661	7,978	9,639	199	1,099	1,298	459	2,131	2,590	545	2,552	3,097	458	2,196	2,654
Costs and expenses															
Production expenses, including related taxes	373	1,499	1,872	106	345	451	96	407	503	101	393	494	70	354	424
Exploration expenses, including dry holes															
and lease impairment	305	420	725	78	180	258	82	75	157	62	96	158	83	69	152
General, administrative and other expenses	159	143	302	50	32	82	41	43	84	36	37	73	32	31	63
Depreciation, depletion and amortization	238	1,714	1,952	63	514	577	59	420	479	61	401	462	55	379	434
Total costs and expenses	1,075	3,776	4,851	297	1,071	1,368	278	945	1,223	260	927	1,187	240	833	1,073
Results of operations before income taxes	586	4,202	4,788	(98)	28	(70)	181	1,186	1,367	285	1,625	1,910	218	1,363	1,581
Provision for income taxes	226	2,139	2,365	(37)	92	55	71	597	668	108	777	885	84	673	757
Results of operations	\$ 360	\$ 2,063	\$ 2,423	\$ (61)	\$ (64)	\$ (125)	\$ 110	\$ 589	\$ 699	\$ 177	\$ 848	\$ 1,025	\$ 134	\$ 690	\$ 824

		Year 2007			Fourth Quarter 200	)7	TI	hird Quarter 2007		Se	econd Quarter 20	07		First Quarter 2007	
	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 1,211	\$ 6,287	\$ 7,498	\$ 401	\$ 2,037	\$ 2,438	\$ 296	\$ 1,451	\$ 1,747	\$ 273	\$ 1,529	\$ 1,802	\$ 241	\$ 1,270	\$ 1,511
Non-operating income (loss)	8	57	65	(1)	14	13	1	29	30	-	28	28	8	(14)	(6)
Total revenues and non-operating income	1,219	6,344	7,563	400	2,051	2,451	297	1,480	1,777	273	1,557	1,830	249	1,256	1,505
Costs and expenses															
Production expenses, including related taxes	280	1,301	1,581	71	392	463	80	314	394	70	307	377	59	288	347
Exploration expenses, including dry holes															
and lease impairment	302	213	515	122	79	201	79	52	131	51	39	90	50	43	93
General, administrative and other expenses	130	127	257	36	38	74	27	37	64	34	28	62	33	24	57
Depreciation, depletion and amortization	187	1,316	1,503	58	454	512	48	297	345	44	293	337	37	272	309
Total costs and expenses	899	2,957	3,856	287	963	1,250	234	700	934	199	667	866	179	627	806
Results of operations before income taxes	320	3,387	3.707	113	1,088	1,201	63	780	843	74	890	964	70	629	699
Provision for income taxes	320 125		- , -		574		25	404	643 429	30			70 26		
		1,740	1,865	44		618	25	404	429	30	429	459	20	333	359
Results of operations	\$ 195	\$ 1,647	\$ 1,842	\$ 69	\$ 514	\$ 583	\$ 38	\$ 376	\$ 414	\$ 44	\$ 461	\$ 505	\$ 44	\$ 296	\$ 340

(Continued)

#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

### Appendix III

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		Year 2006		F	ourth Quarter 200	6		Third Quarter 200	6	Se	cond Quarter 200	6		First Quarter 2006	
	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total
Sales and other operating revenues	\$ 1,232	\$ 5,292	\$ 6,524	\$ 244	\$ 1,438	\$ 1,682	\$ 314	\$ 1,351	\$ 1,665	\$ 330	\$ 1,295	\$ 1,625	\$ 344	\$ 1,207	\$ 1,551
Non-operating income (loss)	385	43	428	3	18	21	14	1	15	80	12	92	288	13	301
Total revenues and non-operating income	1,617	5,335	6,952	247	1,456	1,703	328	1,352	1,680	410	1,307	1,717	632	1,220	1,852
Costs and expenses															
Production expenses, including related taxes	221	1,029	1,250	59	299	358	55	268	323	56	247	303	52	213	265
Exploration expenses, including dry holes															
and lease impairment	353	199	552	94	46	140	164	57	221	34	45	79	62	50	112
General, administrative and other expenses	95	114	209	30	16	46	21	25	46	22	50	72	20	25	45
Depreciation, depletion and amortization	127	1,032	1,159	31	305	336	35	271	306	32	235	267	29	222	251
Total costs and expenses	796	2,374	3,170	214	666	880	275	621	896	144	577	721	163	510	673
Results of operations before income taxes	821	2,961	3,782	33	790	823	53	731	784	266	730	996	469	710	1,179
Provision for income taxes	296	1,723	2,019	12	461	473	20	558	578	97	398	495	167	306	473
Results of operations	\$ 525	\$ 1,238	\$ 1,763	\$ 21	\$ 329	\$ 350	\$ 33	\$ 173	\$ 206	\$ 169	\$ 332	\$ 501	\$ 302	\$ 404	\$ 706

		Year 2005				F	ourth Qu	uarter 200	5			Third Q	uarter 2005	5			Se	cond Qu	arter 200	5			First Qu	arter 2005		
	United				U	nited				U	Inited					Uni	ted				U	nited				
	States	Inter	national	Total	S	tates	Inter	national	Total	S	tates	Inter	national		Total	Sta	tes	Interna	ational	Total	S	tates	Interr	national	Tota	al
Sales and other operating revenues	\$ 1,097	\$	3,113	\$ 4,210	\$	274	\$	826	\$ 1,100	\$	275	\$	767	\$	1,042	\$	269	\$	769	\$ 1,038	\$	279	\$	751	\$ 1,	,030
Non-operating income (loss)	(1)		95	94		3		28	31		-		16		16		(3)		2	(1)		(2)		49		47
Total revenues and non-operating income	1,096		3,208	4,304	_	277		854	1,131		275		783		1,058		266		771	1,037		277		800	1,	,077
Costs and expenses																										
Production expenses, including related taxes	253		754	1,007		70		214	284		76		180		256		58		184	242		49		176	:	225
Exploration expenses, including dry holes																										
and lease impairment	233		164	397		34		52	86		40		51		91		51		36	87		109		24		133
General, administrative and other expenses	74		66	140		21		22	43		13		19		32		18		17	35		19		10		29
Depreciation, depletion and amortization	145		820	965		24		216	240		36		200		236		42		205	247		44		197	:	241
Total costs and expenses	705		1,804	2,509		149		504	653		165		450		615		169		442	611		221		407		628
Results of operations before income taxes	391		1,404	1,795		128		350	478		110		333		443		97		329	426		56		393		449
Provision for income taxes	141		596	737		43		137	180		41		167		208		34		129	163		22		164		186
Results of operations	\$ 250	\$	808	\$ 1,058	\$	85	\$	213	\$ 298	\$	69	\$	166	\$	235	\$	63	\$	200	\$ 263	\$	34	\$	229	\$	263

(Concluded)



# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (IN THOUSANDS, EXCEPT FOR AVERAGE SELLING PRICES)

Appendix IV

		Year 2008	Q	ourth uarter 2008	G	Third Juarter 2008		Second Quarter 2008	G	First Quarter 2008		Year 2007	Q	ourth uarter 2007	Q	Third uarter 2007	Q	econd uarter 2007	Q	First uarter 2007
Operating Data																				
<u>Net Production Per Day</u> Crude oil - barrels United States		32		27		31		36		36		31		34		31		31		29
Europe		83		84		80		83		83		93		83		83		96		110
Africa		124		129		121		128		119		115		121		123		115		99
Asia and other		13		11		12		12		17		21		22		20		26		15
Total		252		251	_	244	_	259	_	255		260		260		257		268		253
Natural gas liquids - barrels United States Europe		10 4		8 5		9 4		11 4		11 4		10 5		11 5		11 3		10 4		9 7
Total		14		13		13		15		15		15		16		14		14		16
Natural gas - mcf United States Europe		78 255		61 241		76 216		83 267		93 296		88 259		91 290		87 188		86 212		90 348
Asia and other		356		386		333		364		342		266		300		241		277		243
Total		689		688		625	_	714		731		613		681		516		575		681
Barrels of oil equivalent		381		379		361		393		391		377		390		357		378		382
<u>Average Selling Price</u> Crude oil - per barrel (including hedging)																				
United States	\$	96.82	\$	48.90	\$	116.14	\$	120.23	\$	92.59	\$	69.23	\$	86.22	\$	73.20	\$	61.41	\$	53.19
Europe	•	78.75	•	46.77	·	83.23	•	104.98	•	82.29		60.99	•	74.00	·	62.06	•	58.94	•	51.32
Africa		78.72		42.93		91.72		97.32		78.83		62.04		72.85		64.38		58.02		48.17
Asia and other		97.07		40.39		105.58		120.59		96.53		72.17		86.30		70.69		70.73		56.44
Worldwide		82.04		45.00		93.36		104.29		83.28		63.44		76.11		65.26		60.05		50.74
Crude oil - per barrel (excluding hedging)																				
United States	\$	96.82	\$	48.90	\$	116.14	\$	120.23	\$	92.59	\$	69.23	\$	86.22	\$	73.20	\$	61.41	\$	53.19
Europe		78.75		46.77		83.23		104.98		82.29		60.99		74.00		62.06		58.94		51.32
Africa Asia and other		93.57 97.07		49.90 40.39		108.49 105.58		117.49 120.59		93.52 96.53		71.71 72.17		84.84 86.30		73.49 70.69		67.04 70.73		56.09 56.44
Worldwide		89.23		48.31		102.80		113.79		89.62		67.79		81.87		69.85		63.94		53.75
		00.20		10101		102.00		110110		00.02		01110		0.101		00100		00101		00110
Natural gas liquids - per barrel	•	04.00	•	00.00	•	77 50	•	70.00	¢	04.00		54.00	•	00.54	•	54.07	•	47.07	<u>_</u>	40.44
United States Europe	\$	64.98 74.63	\$	36.83 44.05	\$	77.50 81.84	\$	76.60 92.67	\$	64.83 76.50	\$	51.89 57.20	\$	63.51 70.86	\$	51.27 48.44	\$	47.97 58.26	\$	42.44 45.90
Worldwide		67.61		39.00		78.50		81.52		67.70		53.72		66.13		50.58		51.68		43.97
Natural gas - per mcf (including hedging)																				
United States	\$	8.61	\$	5.56	\$	8.57	\$	11.00	\$	8.53	\$	6.67	\$	6.47	\$	5.80	\$	7.24	\$	7.21
Europe		9.44		8.46		10.12		10.33		8.96		6.13		8.92		6.09		4.54		4.74
Asia and other Worldwide		5.24 7.17		4.99 6.26		5.77 7.60		5.23 7.81		5.01 7.06		4.71		5.13 6.93		4.69 5.38		4.42 4.88		4.56 5.00
		7.17		6.26		7.60		7.81		7.06		5.60		6.93		5.38		4.88		5.00
Natural gas - per mcf (excluding hedging)	\$	9 6 1	¢	5 56	¢	9 57	¢	11.00	¢	9 5 2	¢	6 67	¢	6 17	¢	E 90	¢	7.24	¢	7 01
United States Europe	Φ	8.61 9.79	\$	5.56 8.62	\$	8.57 10.84	\$	11.00 10.84	\$	8.53 9.05	\$	6.67 6.13	\$	6.47 8.92	\$	5.80 6.09	\$	7.24 4.54	\$	7.21 4.74
Asia and other		5.24		4.99		5.77		5.23		5.01		4.71		5.13		4.69		4.42		4.56
Worldwide		7.30		6.32		7.85		8.01		7.10		5.60		6.93		5.38		4.88		5.00
											•									



# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (IN THOUSANDS, EXCEPT FOR AVERAGE SELLING PRICES)

Appendix IV

	Year 2006	Q	ourth uarter 2006	Q	Third uarter 2006	Q	econd luarter 2006	Q	First uarter 2006	. —	Year 2005	Q	ourth uarter 2005	Q	Third uarter 2005	Q	econd uarter 2005	Qı	First Jarter 005
<u>Operating Data</u> <u>Net Production Per Day</u> Crude oil - barrels																			
United States	36		29		34		38		41		44		37		42		47		49
Europe	109		111		102		110		113		110		105		102		117		120
Africa	85		89		86		84		82		67		66		67		68		64
Asia and other	 12		13		13		12		10		7		10		7		7		5
Total	 242		242		235		244		246	_	228		218		218		239		238
Natural gas liquids - barrels																			
United States	10		9		11		10		9		12		9		11		14		13
Europe	 5		7		5		4		4		4		4		2		5		7
Total	15		16		16		14		13		16		13		13		19		20
Natural gas - mcf	 																		
United States	110		91		109		117		123		137		112		125		148		165
	283		336		274		244		280		274		254		218		289		336
Asia and other	 219		223		226		214		207		133		147		141		138		103
Total	 612		650		609	_	575		610	_	544		513		484		575		604
Barrels of oil equivalent	 359		366		352		354		361	_	335		316		312		355		358
Average Selling Price																			
Crude oil - per barrel (including hedging)																			
United States	\$ 60.45	\$	53.64	\$	65.41	\$	64.53	\$	57.39	\$	32.64	\$	30.95	\$	34.86	\$	32.44	\$	32.18
Europe	56.19		50.01		59.97		60.63		54.98		33.13		33.50		34.59		33.22		31.21
Africa Asia and other	51.18 61.52		49.77 57.09		54.52 67.24		53.04 68.64		45.67 59.04		32.10 54.71		34.08 55.30		35.16 62.04		28.43		30.06 45.32
Worldwide	55.31		57.09		67.24 58.81		68.64 59.00		59.04 53.30		33.38		55.30 34.09		62.04 35.74		51.78 32.47		45.32 31.31
Crude oil - per barrel (excluding hedging)																			
United States	\$ 60.45	\$	53.64	\$	65.41	\$	64.53	\$	57.39	\$	51.16	\$	54.85	\$	58.32	\$	47.83	\$	45.18
Europe	58.46		51.79		62.79		63.27		56.89		52.22		53.10		59.47		50.10		46.82
Africa	62.80		57.11		66.43		67.18		61.61		51.70		54.72		59.30		47.27		44.84
Asia and other	61.52		57.09		67.24		68.64		59.04		54.71		55.30		62.04		51.78		45.32
Worldwide	60.41		54.46		64.73		65.03		58.26		51.94		53.99		59.28		49.01		45.83
Natural gas liquids - per barrel																			
United States	\$ 46.22 47.30	\$	43.68 45.19	\$	49.17	\$	47.35 47.44	\$	44.21 47.16	\$	38.50 37.13	\$	48.67	\$	40.90 36.77	\$	34.98	\$	32.83 31.69
Europe Worldwide	47.30 46.59		45.19		50.30 49.54		47.44		47.16		37.13		44.60 47.17		36.77 39.92		35.49 35.14		31.69
											22.00				55.0L		55.11		02.10
Natural gas - per mcf																			
United States	\$ 6.59	\$	6.27	\$	5.99	\$	6.23	\$	7.73	\$	7.93	\$	11.75	\$	8.53	\$	6.47	\$	6.15
Europe Asia and other	6.20 4.05		5.55 4.39		5.37 3.91		5.55 3.85		8.39 3.89		5.29 4.02		6.91 4.04		4.12 4.12		4.60 3.95		5.41 3.93
Asia and other Worldwide	4.05 5.50		4.39 5.25		3.91 4.94		3.85 5.06		3.89 6.73		4.02 5.65		4.04 7.14		4.12 5.26		3.95 4.92		3.93 5.36
	0.00		0.20				0.00		0.70	1	0.00				0.20				0.00

(Concluded)

#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA



## Appendix V

			Year 2008	Q	ourth uarter 2008	Q	Third uarter 2008	Q	econd uarter 2008	Q	First luarter 2008		Year 2007	Q	ourth uarter 2007	Q	hird uarter 2007	Q	econd uarter 2007	Q	First uarter 2007
Financial Information (in millions)																					
<u>Marketing and Refining Results</u> Income (loss) before income taxes Provision (benefit) for income taxes		\$	439 162	\$	241 89	\$	262 101	\$	(85) (33)	\$	21 5	\$	481 181	\$	51 20	\$	75 29	\$	196 74	\$	159 58
Marketing and Refining Earnings (Loss)		\$	277	\$	152	\$	161	\$	(52)	\$	16	\$	300	\$	20 31	\$	46	\$	122	\$	101
Summary of Marketing and Refining Results																					
Refining Marketing Trading		\$	73 240 (36)	\$	27 138 (13)	\$	46 110 5	\$	3 (40) (15)	\$	(3) 32 (13)	\$	193 83 24	\$	27 19 (15)	\$	25 21 -	\$	87 - 35	\$	54 43 4
Total Marketing and Refining Earnings (Loss)		\$	277	\$	152	\$	161	\$	(52)	\$	16	\$	300	\$	31	\$	46	\$	122	\$	101
Operating Data (in thousands unless noted)																					
<u>Refined Product Sales (barrels per day)</u> Gasoline			234		225		249		236		223		210		205		216		224		194
Distillates			143		154		122		129		168		147		163		134		119		174
Residuals			56		62		46		49		67		62		57		45		52		94
Other			39		36		43		40		37		32		37		42		19		29
Total		_	472		477		460		454		495		451		462		437		414		491
Refinery Throughput (barrels per day)																					
HOVENSA - Crude runs			441		392		457		471		446		454		488		459		397		470
HOVENSA - Hess 50% share			221		196		228		235		223		227		244		230		199		235
Port Reading			64		64		65		64		61		61		63		61		64		55
Refinery Utilization HOVENSA	Refinery Capacity (barrels per day)																				
Crude	500		88.2%		78.4%		91.3%		94.2%		89.1%		90.8%		97.6%		91.9%		79.4%		94.1%
FCC	150		72.7%		70.5%		72.8%		73.1%		74.3%		87.1%		84.9%		82.4%		87.9%		93.2%
Coker	58		92.4%		73.5%		105.4%		99.5%		91.5%		83.4%		99.3%		92.6%		53.3%		88.6%
Port Reading	70(c)		90.7%		92.0%		92.4%		91.3%		87.1%		93.2%		96.3%		93.8%		97.9%		84.7%
Retail Marketing			4.000		4 200		4 057		4 000		4 007		4 074		4 074		4 000		4.054		4.045
Number of retail stations (a)		¢	1,366	s	1,366	\$	1,357	¢	1,363	¢	1,367	s	1,371	\$	1,371	¢	1,362 279	\$	1,351	\$	1,345 244
Convenience store revenue (in millions) (b)		\$	1,051	Ф	258	\$	279	\$	275	\$	239	\$	1,051	\$	255	\$		Ф	274	\$	
Average gasoline volume per station (thousands of g	alions per month) (b)		207		200		215		218		195	I	215		209		232		228		191

(a) Includes company operated, Wilco-Hess, dealer and branded retailer.

(b) Company operated only.(c) Refinery utilization in 2007 is based on capacity of 65,000 barrels per day.

(Continued)

#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DAT/



## Appendix V

			∕ear 06 (a)	Q	Fourth Luarter 006 (a)	Q	Third uarter 006 (a)	c	econd Juarter 006 (a)	G	First Quarter 006 (a)		Year )05 (a)	Q	ourth uarter 005 (a)	Q	Third uarter )05 (a)	Qu	cond Iarter 05 (a)	Q	First uarter 105 (a)
Financial Information (in millions)																					
Marketing and Refining Results																					
Income before income taxes		\$	620	\$	104	\$	244	\$	189	\$	83	\$	788	\$	357	\$	213	\$	157	\$	61
Provision for income taxes			226		37		92		67		30		289		128		81		56		24
Marketing and Refining Earnings		\$	394	\$	67	\$	152	\$	122	\$	53	\$	499	\$	229	\$	132	\$	101	\$	37
Summary of Marketing and Refining Results																					
Refining		\$	240	\$	45	\$	63	\$	107	\$	25	\$	330	\$	83	\$	151	\$	80	\$	16
Marketing			108		17		63		16		12		136		131		(22)		14		13
Trading			46		5		26		(1)		16		33		15		3		7		8
Total Marketing and Refining Earnings (Loss)		\$	394	\$	67	\$	152	\$	122	\$	53	\$	499	\$	229	\$	132	\$	101	\$	37
Operating Data (in thousands unless noted)																					
Refined Product Sales (barrels per day)																					
Gasoline			218		210		212		223		226		213		218		226		227		181
Distillates			144		169		130		112		166		136		170		104		104		166
Residuals			60		57		54		42		85		64		78		43		59		74
Other			37		33		37		35		43		43		53		37		45		41
Total			459	_	469		433	_	412	_	520		456	_	519	_	410	_	435		462
Refinery Throughput (barrels per day)																					
HOVENSA - Crude runs			448		469		475		430		420		461		482		413		500		449
HOVENSA - Hess 50% share			224		234		237		215		210		231		241		206		250		225
Port Reading			63		64		62		63		64		55		64		62		58		35
Refinery Utilization	Refinery Capacity																				
HOVENSA	(barrels per day)																				
Crude	500		89.7%		93.7%		94.9%		85.9%		84.0%		92.2%		96.3%		82.5%		100.1%		89.8%
FCC	150		84.3%		91.2%		92.0%		87.3%		66.4%		81.9%		87.1%		89.7%		93.3%		57.2%
Coker	58		84.3%		89.8%		88.3%		73.2%		85.7%		92.8%		85.3%		92.4%		100.9%		92.9%
Port Reading	65		97.4%		98.1%		95.8%		96.9%		98.6%		85.3%		98.5%		95.5%		89.2%		56.5%
Retail Marketing			1 250		1 250		1 247		1 242		1 2 4 2		1 25/		1 254		1,358		1 252		1 250
Number of retail stations (b) Convenience store revenue (in millions) (c)		\$	1,350 1,015	\$	1,350 253	\$	1,347 271	\$	1,343 258	\$	1,343 233	\$	1,354 973	\$	1,354 241	\$	1,358 260	\$	1,352 254	\$	1,250 218
Average gasoline volume per station (thousands of g	allons per month) (c)	Ψ	208	φ	202	φ	216	φ	238	φ	233 195	φ	973 204	φ	199	φ	200	φ	213	φ	195
Average gasonine volume per station (Indusatios of g			200		202		210		222		190	I I	204		199		211		213		190

(a) Financial information reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007.

(b) Includes company operated, Wilco-Hess, dealer and branded retailer.

(c) Company operated only.

(Concluded)