

### **HESS CORPORATION**

### **Historical Financial and Operating Results**

First Quarter 2004 through Second Quarter 2007



### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)

Appendix I

(In millions except per share data)		to Date 2007	Qı	ourth uarter 2007	Qı	hird uarter 2007	Qı	cond larter 007	Qı	irst arter 007
Net Income (U.S. GAAP)										
Exploration and Production	\$	845					\$	505	\$	340
Marketing and Refining		223						122		101
Corporate		(63)						(32)		(31)
Interest Expense		(78)						(38)		(40)
Net Income	\$	927					\$	557	\$	370
Net Income Per Share (Diluted)	\$	2.92					\$	1.75	\$	1.17
Items Affecting Comparability										
Exploration and Production	\$	15					\$	15	\$	-
Marketing and Refining		-						-		-
Corporate		-						-		-
Total Items Affecting Comparability	\$	15					\$	15	\$	-
Adjusted Earnings (a)										
Exploration and Production	\$	830					\$	490	\$	340
Marketing and Refining		223						122		101
Corporate		(63)						(32)		(31)
Interest Expense		(78)						(38)		(40)
Adjusted Earnings (a)	\$	912	-				\$	542	\$	370
Adjusted Earnings Per Share (Diluted)	\$	2.87					\$	1.70	\$	1.17
Weighted Average Number of Shares (Diluted)		317.9	-					318.6		317.3
	Ye	ar 2006	Qı	ourth uarter 2006	Qı	hird uarter 2006	Qu	cond larter 006	Qι	irst arter 006
Net Income (U.S. GAAP)										
Exploration and Production	\$	1,763	\$	350	\$	206	\$	501	\$	706
Marketing and Refining (b)		394		67		152		122		53
Corporate		(110)		(27)		(31)		(29)		(23)
Interest Expense		(127)		(31)		(31)		(28)		(37)
Net Income (b)	\$	1,920	\$	359	\$	296	\$	566	\$	699
Net Income Per Share (Diluted)										222
	\$	6.08	\$	1.13	\$	0.94	\$	1.79	\$	2.22
Items Affecting Comparability		6.08		1.13				1.79		2.22
Exploration and Production (c)	\$	173	\$	1.13	\$	(105)	\$	<u>1.79</u> 32	\$	186
Exploration and Production (c) Marketing and Refining				1.13 - -						
Exploration and Production (c) Marketing and Refining Corporate	\$	173 - -	\$	1.13 - -	\$	(105) - -		32	\$	186 - -
Exploration and Production (c) Marketing and Refining				- - - -						
Exploration and Production (c) Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a)	\$	173 - - - 173	\$	- - - -	\$	(105) - - (105)	\$	32 - - 32	\$	186 - - 186
Exploration and Production (c) Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production	\$	173 - - 173	\$	350	\$	(105) - - (105) 311	\$	32 - - 32 469	\$	186 - - 186 520
Exploration and Production (c) Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production Marketing and Refining (b)	\$	173 - - 173 1,590 394	\$	- - - - - 350 67	\$	(105) - - (105) 311 152	\$	32 - - 32 469 122	\$	186 - - 186 520 53
Exploration and Production (c) Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production Marketing and Refining (b) Corporate	\$	173 - - 173 1,590 394 (110)	\$	350 67 (27)	\$	(105) - - (105) 311 152 (31)	\$	32 - - 32 32 469 122 (29)	\$	186 - - 186 520 53 (23)
Exploration and Production (c) Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production Marketing and Refining (b) Corporate Interest Expense	\$	173 - 173 1,590 394 (110) (127)	\$	350 67 (27)	\$	(105) - - (105) 311 152	\$ \$	32 - - 32 32 469 122 (29) (28)	\$ \$	186 - - 186 520 53 (23) (37)
Exploration and Production (c) Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production Marketing and Refining (b) Corporate Interest Expense Adjusted Earnings (a)	\$	173 - - 173 1,590 394 (110) (127) 1,747	\$	350 67 (27) (31) 359	\$ \$ \$	(105) (105)  311 152 (31) (31) 401	\$ \$	32 - - 32 469 122 (29) (28) 534	\$ \$	186 - - 186 520 53 (23) (37) 513
Exploration and Production (c) Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production Marketing and Refining (b) Corporate Interest Expense Adjusted Earnings (a) Adjusted Earnings Per Share (Diluted)	\$	173 - 173 1,590 394 (110) (127)	\$	350 67 (27) (31) 359	\$	(105) (105)  311 152 (31) (31) 401 1.27	\$ \$	32 - - 32 469 122 (29) (28) 534 1.69	\$ \$	186 - - 186 520 53 (23) (37) 513 1.63
Exploration and Production (c) Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production Marketing and Refining (b) Corporate Interest Expense Adjusted Earnings (a)	\$	173 - - 173 1,590 394 (110) (127) 1,747	\$	350 67 (27) (31) 359	\$ \$ \$	(105) (105)  311 152 (31) (31) 401	\$ \$	32 - - 32 469 122 (29) (28) 534	\$ \$	186 - - 186 520 53 (23) (37) 513

<sup>(</sup>a) Adjusted Earnings is defined as reported net income excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

<sup>(</sup>b) Reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007.

<sup>(</sup>c) See explanation of items affecting comparability for treatment of the impact of the supplementary tax on petroleum operations in the United Kingdom during 2006.

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)

Appendix I

(In millions except per share data)	_Ye	ar 2005	Qı	ourth uarter 2005	Qı	hird uarter 2005	Qı	econd uarter 2005	Qı	First uarter 2005
Net Income (U.S. GAAP) Exploration and Production	\$	1,058	\$	298	\$	235	\$	263	\$	263
Marketing and Refining (b)	Ψ	499	φ	229	φ	132	Ψ	101	Ψ	37
Corporate		(191)		(41)		(54)		(28)		(69)
Interest Expense		(140)		(34)		(34)		(34)		(38)
Net Income (b)	\$	1,226	\$	452	\$	279	\$	302	\$	193
Net Income Per Share (Diluted)	\$	3.93	\$	1.44	\$	0.89	\$	0.97	\$	0.62
Items Affecting Comparability										
Exploration and Production	\$	37	\$	18	\$	(14)	\$	11	\$	22
Marketing and Refining		24		17		-		-		7
Corporate		(98)		(19)		(31)		(7)		(41)
Total Items Affecting Comparability	\$	(37)	\$	16	\$	(45)	\$	4	\$	(12)
Adjusted Earnings (a)										
Exploration and Production	\$	1,021	\$	280	\$	249	\$	252	\$	241
Marketing and Refining (b)		475		212		132		101		30
Corporate Interest Expense		(93)		(22)		(23)		(21)		(28)
Adjusted Earnings (a)	\$	(140) 1,263	\$	(34) 436	\$	(34) 324	\$	(34) 298	\$	(38) 205
Adjusted Earnings (a) Adjusted Earnings Per Share (Diluted)	\$	4.05	\$	1.39	\$	1.03	\$	0.96	\$	0.66
Weighted Average Number of Shares (Diluted)	Ψ	312.1	Ψ	314.5	Ψ	313.2	Ψ	311.2	Ψ	309.7
Weighted Average Number of Shares (Diluted)		312.1		314.3		313.2		311.2		309.1
			F	ourth	Т	hird	Se	econd	F	irst
	Υe	ar 2004		uarter 2004		uarter 2004		uarter 2004		uarter 2004
Net Income (U.S. GAAP)	Ye	ar 2004		uarter 2004		uarter 2004		uarter 2004		uarter 2004
Net Income (U.S. GAAP) Exploration and Production				2004	2	2004	2	2004	2	2004
Exploration and Production	<u>Ye</u> \$	755 443								
		755		211	2	155 79	2	182	2	2004 207 117
Exploration and Production Marketing and Refining (b)		755 443		2 <b>004</b> 211 96	2	155	2	182 151	2	2004
Exploration and Production Marketing and Refining (b) Corporate		755 443 (85)		2004 211 96 (36)	2	155 79 (23)	2	182 151 (24)	2	207 117 (2)
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations	\$	755 443 (85) (151) 962 7	\$	211 96 (36) (39) 232	\$	155 79 (23) (39) 172	\$	182 151 (24) (37) 272 7	\$	207 117 (2) (36) 286
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations	\$	755 443 (85) (151) 962 7 969	\$	211 96 (36) (39) 232 - 232	\$	155 79 (23) (39) 172 - 172	\$	182 151 (24) (37) 272 7 279	\$	207 117 (2) (36) 286 - 286
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations	\$	755 443 (85) (151) 962 7	\$	211 96 (36) (39) 232	\$	155 79 (23) (39) 172	\$	182 151 (24) (37) 272 7	\$	207 117 (2) (36) 286
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)	\$	755 443 (85) (151) 962 7 969 3.16	\$ \$	211 96 (36) (39) 232 - 232 0.75	\$ \$ \$	155 79 (23) (39) 172 - 172	\$ \$	182 151 (24) (37) 272 7 279 0.92	\$ \$ \$	2004 207 117 (2) (36) 286 - 286 0.94
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)  Items Affecting Comparability Exploration and Production	\$	755 443 (85) (151) 962 7 969 3.16	\$	2004 211 96 (36) (39) 232 - 232 0.75	\$	155 79 (23) (39) 172 - 172	\$	182 151 (24) (37) 272 7 279	\$	207 117 (2) (36) 286 - 286
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)  Items Affecting Comparability Exploration and Production Marketing and Refining	\$	755 443 (85) (151) 962 7 969 3.16	\$ \$	211 96 (36) (39) 232 - 232 0.75	\$ \$ \$	155 79 (23) (39) 172 - 172	\$ \$	182 151 (24) (37) 272 7 279 0.92	\$ \$ \$	2004 207 117 (2) (36) 286 - 286 0.94
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)  Items Affecting Comparability Exploration and Production Marketing and Refining Corporate	\$ \$	755 443 (85) (151) 962 7 969 3.16	\$ \$	211 96 (36) (39) 232 - 232 0.75 40 12 (13)	\$ \$ \$	155 79 (23) (39) 172 - 172 0.56	\$ \$	182 151 (24) (37) 272 7 279 0.92	\$ \$	2004 207 117 (2) (36) 286 - 286 0.94 15
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)  Items Affecting Comparability Exploration and Production Marketing and Refining	\$	755 443 (85) (151) 962 7 969 3.16	\$ \$	211 96 (36) (39) 232 - 232 0.75	\$ \$ \$	155 79 (23) (39) 172 - 172	\$ \$	182 151 (24) (37) 272 7 279 0.92	\$ \$ \$	2004 207 117 (2) (36) 286 - 286 0.94
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)  Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a)	\$ \$	755 443 (85) (151) 962 7 969 3.16	\$ \$ \$	211 96 (36) (39) 232 - 232 0.75 40 12 (13) 39	\$ \$ \$ \$	155 79 (23) (39) 172 - 172 0.56	\$ \$ \$	182 151 (24) (37) 272 7 279 0.92	\$ \$ \$	2004 207 117 (2) (36) 286 - 286 0.94 15 - 13 28
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)  Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production	\$ \$ \$	755 443 (85) (151) 962 7 969 3.16	\$ \$	211 96 (36) (39) 232 - 232 0.75 40 12 (13) 39	\$ \$ \$	155 79 (23) (39) 172 - 172 0.56	\$ \$	182 151 (24) (37) 272 7 279 0.92	\$ \$	2004 207 117 (2) (36) 286 - 286 0.94 15 - 13 28
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)  Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production Marketing and Refining (b)	\$ \$	755 443 (85) (151) 962 7 969 3.16  64 12 - 76	\$ \$ \$	2004  211 96 (36) (39) 232 - 232 0.75  40 12 (13) 39	\$ \$ \$ \$	155 79 (23) (39) 172 - 172 0.56	\$ \$ \$	182 151 (24) (37) 272 7 279 0.92 9 - - 9	\$ \$ \$	2004 207 117 (2) (36) 286 - 286 0.94 15 - 13 28
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)  Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production Marketing and Refining (b) Corporate	\$ \$	755 443 (85) (151) 962 7 969 3.16  64 12 - 76  691 431 (85)	\$ \$ \$	2004  211 96 (36) (39) 232 - 232 0.75  40 12 (13) 39  171 84 (23)	\$ \$ \$ \$	155 79 (23) (39) 172 - 172 0.56	\$ \$ \$	182 151 (24) (37) 272 7 279 0.92 9 - - 9	\$ \$ \$	2004 207 117 (2) (36) 286 - 286 0.94 15 - 13 28 192 117 (15)
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)  Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production Marketing and Refining (b) Corporate Interest Expense	\$ \$ \$	755 443 (85) (151) 962 7 969 3.16  64 12 - 76  691 431 (85) (151)	\$ \$ \$	2004  211 96 (36) (39) 232 - 232 0.75  40 12 (13) 39  171 84 (23) (39)	\$ \$ \$ \$	155 79 (23) (39) 172 - 172 0.56	\$ \$ \$	182 151 (24) (37) 272 7 279 0.92 9 - - 9 173 151 (24) (37)	\$ \$ \$	2004  207 117 (2) (36) 286 - 286 0.94  15 - 13 28  192 117 (15) (36)
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)  Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production Marketing and Refining (b) Corporate Interest Expense Adjusted Earnings (a)	\$ \$ \$	755 443 (85) (151) 962 7 969 3.16  64 12 - 76  691 431 (85) (151) 886	\$ \$ \$ \$	2004  211 96 (36) (39) 232 - 232 0.75  40 12 (13) 39  171 84 (23) (39) 193	\$ \$ \$ \$ \$	155 79 (23) (39) 172 - 172 0.56	\$ \$ \$ \$	182 151 (24) (37) 272 7 279 0.92 9 - - 9 173 151 (24) (37) 263	\$ \$ \$	2004 207 117 (2) (36) 286 - 286 0.94 15 - 13 28 192 117 (15) (36) 258
Exploration and Production Marketing and Refining (b) Corporate Interest Expense Income from Continuing Operations Discontinued Operations Net Income (b) Net Income Per Share (Diluted)  Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability  Adjusted Earnings (a) Exploration and Production Marketing and Refining (b) Corporate Interest Expense	\$ \$ \$	755 443 (85) (151) 962 7 969 3.16  64 12 - 76  691 431 (85) (151)	\$ \$ \$	2004  211 96 (36) (39) 232 - 232 0.75  40 12 (13) 39  171 84 (23) (39)	\$ \$ \$ \$	155 79 (23) (39) 172 - 172 0.56	\$ \$ \$	182 151 (24) (37) 272 7 279 0.92 9 - - 9 173 151 (24) (37)	\$ \$ \$	2004  207 117 (2) (36) 286 - 286 0.94  15 - 13 28  192 117 (15) (36)

<sup>(</sup>a) Adjusted Earnings is defined as reported net income excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

<sup>(</sup>b) Reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007.

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED) EXPLANATION OF ITEMS AFFECTING COMPARABILITY



Appendix I Footnotes

2007

Second Quarter Exploration and Production – Earnings include a gain of \$15 million related to the sale of the Corporation's interests in the Scott and

Telford fields located in the United Kingdom.

First Quarter None Reported.

**2006** 

Fourth Quarter None Reported.

Third Quarter Exploration and Production – In July 2006, the United Kingdom increased the supplementary tax on petroleum operations from 10%

to 20% with an effective date of January 1, 2006. As a result, in the third quarter of 2006 the Corporation recorded a charge of \$105 million consisting of an incremental income tax of \$60 million on operating earnings for the first half of 2006 and \$45 million to adjust the United Kingdom deferred tax liability. For the year ended December 31, 2006, only the one-time adjustment to the deferred tax

liability of \$45 million is included as an item affecting comparability between periods.

Second Quarter Exploration and Production – Earnings include a gain of \$50 million related to the sale of certain onshore U.S. Gulf Coast oil and

gas producing assets and a charge of \$18 million for vacated leased office space in the United Kingdom.

First Quarter Exploration and Production – Earnings include a gain of \$186 million related to the sale of certain producing properties located in

the Permian Basin in Texas and New Mexico.

2005

Fourth Quarter Exploration and Production – Results include a gain of \$30 million related to the sale of several non-producing properties in the

United Kingdom and incremental costs of \$12 million related to hurricane damage in the Gulf of Mexico.

Marketing and Refining - Results include income of \$25 million from the liquidation of prior year LIFO inventories and a charge of \$8

million resulting from the bankruptcy of a customer in the utility industry.

**Corporate** – Results include a charge of \$19 million for premiums on bond repurchases.

Third Quarter Exploration and Production – Earnings include incremental expenses of \$14 million related to hurricane damage in the Gulf of

Mexico.

Corporate – Results include an income tax charge of \$31 million related to the repatriation of foreign earnings under the American

Jobs Creation Act of 2004.

Second Quarter Exploration and Production – Earnings include income tax benefits of \$11 million, reflecting the effect on deferred income taxes of a

reduction in the income tax rate in Denmark and a tax settlement in the United Kingdom.

**Corporate** – Results include a charge of \$7 million for premiums on bond repurchases.

First Quarter Exploration and Production – Results include a gain of \$11 million related to the exchange of a mature North Sea asset for an

increased interest in the Pangkah natural gas development in Indonesia and a legal settlement of \$11 million resulting from the

favorable resolution of contingencies on a prior year asset sale.

Marketing and Refining - Results include income of \$7 million from the liquidation of prior year LIFO inventories.

Corporate - Results include an income tax provision of \$41 million related to the repatriation of foreign earnings under the American

Jobs Creation Act of 2004.

<u> 2004</u>

Fourth Quarter Exploration and Production – Earnings include a gain of \$21 million from the sale of two Gulf of Mexico properties and foreign

income tax benefits of \$19 million resulting from a tax law change in Norway and a tax settlement in the United Kingdom.

Marketing and Refining - Results include income of \$12 million resulting from the liquidation of prior year LIFO inventories.

Corporate – Results include insurance costs of \$13 million related to retrospective premiums.

Third Quarter None reported.

Second Quarter Exploration and Production – Earnings include a gain of \$15 million from the sale of a non-producing property in Malaysia and a

charge of \$6 million for vacated leased office space in the United Kingdom and accrued severance.

First Quarter Exploration and Production – Earnings include a gain of \$19 million from the sale of an office building in Scotland and costs of \$4

million primarily incurred for vacated leased office space in the United Kingdom and accrued severance.

Corporate – Results include an income tax benefit of \$13 million resulting from the completion of a prior year United States income

tax audit.

# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CAPITAL AND EXPLORATORY EXPENDITURES (IN MILLIONS)



#### Appendix II

	Year to Date	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007	Year 2006	Fourth Quarter 2006	Third Quarter 2006	Second Quarter 2006	First Quarter 2006
Exploration and Production United States International Total Exploration and Production Marketing, Refining and Corporate Total Capital and Exploratory Expenditures	\$ 1,042 1,076 2,118 56 \$ 2,174			\$ 391 568 959 34 \$ 993	\$ 651 508 1,159 22 \$ 1,181	\$ 908 2,979 3,887 169 \$ 4,056	\$ 269 715 984 47 \$ 1,031	\$ 252 531 783 47 \$ 830	\$ 226 540 766 42 \$ 808	\$ 160 1,194 1,354 33 \$ 1,387
Exploration expenses charged to income included above United States International	\$ 82 54 \$ 136 Year 2005	Fourth Quarter 2005	Third Quarter 2005	\$ 42 19 \$ 61 Second Quarter 2005	\$ 40 35 \$ 75 First Quarter 2005	\$ 110 102 \$ 212 Year 2004	\$ 42 28 \$ 70 Fourth Quarter 2004	\$ 19 23 \$ 42 Third Quarter 2004	\$ 25 24 \$ 49 Second Quarter 2004	\$ 24 27 \$ 51 First Quarter 2004
Exploration and Production United States International Total Exploration and Production Marketing, Refining and Corporate Total Capital and Exploratory Expenditures  Exploration expenses charged to income included above	\$ 353 2,031 2,384 106 \$ 2,490	\$ 95 654 749 32 \$ 781	\$ 74 600 674 25 \$ 699	\$ 93 414 507 20 \$ 527	\$ 91 363 454 29 \$ 483	\$ 446 1,117 1,563 87 \$ 1,650	\$ 124 312 436 42 \$ 478	\$ 100 263 363 18 \$ 381	\$ 83 300 383 15 \$ 398	\$ 139 242 381 12 \$ 393
United States International	\$ 89 60 \$ 149	\$ 28 29 \$ 57	\$ 30 12 \$ 42	\$ 23 11 \$ 34	\$ 8 8 \$ 16	\$ 89 40 \$ 129	\$ 32 17 \$ 49	\$ 31 (6) \$ 25	\$ 13 13 \$ 26	\$ 13 16 \$ 29

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

Third Quarter 2007

Second Quarter 2007



#### Appendix III

First Quarter 2007

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	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 514	\$ 2,799	\$ 3,313							\$ 273	\$ 1,529	\$ 1,802	\$ 241	\$ 1,270	\$ 1,511
Non-operating income (expenses)	8	14	22								28	28	8	(14)	(6)
Total revenues	522	2,813	3,335							273	1,557	1,830	249	1,256	1,505
Costs and expenses				<u> </u>											
Production expenses, including related taxes	129	595	724							70	307	377	59	288	347
Exploration expenses, including dry holes															
and lease impairment	101	82	183							51	39	90	50	43	93
General, administrative and other expenses	67	52	119							34	28	62	33	24	57
Depreciation, depletion and amortization	81	565	646							44	293	337	37	272	309
Total costs and expenses	378	1,294	1,672							199	667	866	179	627	806
Results of operations before income taxes	144	1,519	1,663							74	890	964	70	629	699
Provision for income taxes	56	762	818							30	429	459	26	333	359
Results of operations	\$ 88	\$ 757	\$ 845							\$ 44	\$ 461	\$ 505	\$ 44	\$ 296	\$ 340
	United States	Year 2006	Total	United	urth Quarter 2000		United	Third Quarter 200		United	cond Quarter 200		United	First Quarter 2006	
	States	International	Total		International	Total		International	Total		International	Total		International	Total
Sales and other operating revenues	\$ 1,232	International \$ 5,292	\$ 6,524	United States \$ 244			United States \$ 314			United States \$ 330	International \$ 1,295	Total \$ 1,625	United States \$ 344	International \$ 1,207	Total \$ 1,551
Non-operating income (expenses)	\$ 1,232 385	International \$ 5,292 43	\$ 6,524 428	United States \$ 244	International	Total \$ 1,682	United States \$ 314 14	International \$ 1,351	Total \$ 1,665 15	United States \$ 330 80	International \$ 1,295 12	Total \$ 1,625 92	United States \$ 344 288	International \$ 1,207 13	Total \$ 1,551 301
Non-operating income (expenses)  Total revenues	\$ 1,232	International \$ 5,292	\$ 6,524	United States \$ 244	International \$ 1,438	Total \$ 1,682	United States \$ 314	International	Total \$ 1,665	United States \$ 330	International \$ 1,295	Total \$ 1,625	United States \$ 344	International \$ 1,207	Total \$ 1,551
Non-operating income (expenses) Total revenues Costs and expenses	\$ 1,232 385 1,617	\$ 5,292 43 5,335	\$ 6,524 428 6,952	United States \$ 244	\$ 1,438 18 1,456	Total \$ 1,682 21 1,703	United States \$ 314	\$ 1,351 1,352	* 1,665 15 1,680	United States \$ 330 80 410	\$ 1,295 12 1,307	Total \$ 1,625 92 1,717	United States \$ 344	\$ 1,207 13 1,220	Total \$ 1,551 301 1,852
Non-operating income (expenses) Total revenues Costs and expenses Production expenses, including related taxes	\$ 1,232 385	International \$ 5,292 43	\$ 6,524 428	United States \$ 244	International	Total \$ 1,682	United States \$ 314 14	International \$ 1,351	Total \$ 1,665 15	United States \$ 330 80	International \$ 1,295 12	Total \$ 1,625 92	United States \$ 344 288	International \$ 1,207 13	Total \$ 1,551 301
Non-operating income (expenses) Total revenues Costs and expenses Production expenses, including related taxes Exploration expenses, including dry holes	\$ 1,232 385 1,617	\$ 5,292 43 5,335 1,029	\$ 6,524 428 6,952 1,250	United States  \$ 244  3 247	\$ 1,438 18 1,456 299	Total \$ 1,682 21 1,703	United States \$ 314 14 328	International	Total \$ 1,665 15 1,680 323	United States \$ 330 80 410	\$ 1,295 12 1,307	Total \$ 1,625 92 1,717 303	United States \$ 344	\$ 1,207 13 1,220 213	Total \$ 1,551 301 1,852 265
Non-operating income (expenses) Total revenues Costs and expenses Production expenses, including related taxes Exploration expenses, including dry holes and lease impairment	\$ 1,232 385 1,617 221	International   \$ 5,292   43   5,335   1,029   199	\$ 6,524 428 6,952 1,250	United States \$ 244 3 247 59	International \$ 1,438	Total \$ 1,682 21 1,703 358	United States \$ 314 14 328 55	International   \$ 1,351   1   1,352   268   57	Total \$ 1,665 15 1,680 323	United States \$ 330 80 410 56	\$ 1,295 12 1,307 247	Total \$ 1,625 92 1,717 303	United States \$ 344	International   \$ 1,207   13   1,220   213   50	Total \$ 1,551 301 1,852 265
Non-operating income (expenses)  Total revenues  Costs and expenses  Production expenses, including related taxes  Exploration expenses, including dry holes  and lease impairment  General, administrative and other expenses	\$ 1,232 385 1,617 221 353 95	International \$ 5,292 43 5,335 1,029 199 114	\$ 6,524 428 6,952 1,250 552 209	United States \$ 244 3 247 59 94 30	\$ 1,438 18 1,456 299 46 16	Total \$ 1,682 21 1,703 358 140 46	United States \$ 314 14 328 55 164 21	International	Total \$ 1,665	United States \$ 330 80 410 56 34 22	International   \$ 1,295   12   1,307   247   45   50	Total \$ 1,625 92 1,717 303 79 72	United States  \$ 344	International   \$ 1,207   13   1,220   213   50   25	Total \$ 1,551 301 1,852 265 112 45
Non-operating income (expenses)  Total revenues  Costs and expenses  Production expenses, including related taxes  Exploration expenses, including dry holes  and lease impairment  General, administrative and other expenses  Depreciation, depletion and amortization	\$ 1,232 385 1,617 221 353 95 127	International   \$ 5,292	\$ 6,524 428 6,952 1,250 552 209 1,159	United States  \$ 244 3 247 59 94 30 31	1,438 18 1,456 299 46 16 305	Total \$ 1,682 21 1,703 358 140 46 336	United States \$ 314	International	Total \$ 1,665	United States \$ 330 80 410 56 34 22 32	International   \$ 1,295   12   1,307   247   45   50   235	Total \$ 1,625 92 1,717 303 79 72 267	United States  \$ 344	International   \$ 1,207   13   1,220   213   50   25   222	Total \$ 1,551
Non-operating income (expenses)  Total revenues  Costs and expenses  Production expenses, including related taxes  Exploration expenses, including dry holes  and lease impairment  General, administrative and other expenses	\$ 1,232 385 1,617 221 353 95	International \$ 5,292 43 5,335 1,029 199 114	\$ 6,524 428 6,952 1,250 552 209	United States \$ 244 3 247 59 94 30	\$ 1,438 18 1,456 299 46 16	Total \$ 1,682 21 1,703 358 140 46	United States \$ 314 14 328 55 164 21	International	Total \$ 1,665	United States \$ 330 80 410 56 34 22	International   \$ 1,295   12   1,307   247   45   50	Total \$ 1,625 92 1,717 303 79 72	United States  \$ 344	International   \$ 1,207   13   1,220   213   50   25	Total \$ 1,651 301 1,852 265 112 45
Non-operating income (expenses) Total revenues Costs and expenses Production expenses, including related taxes Exploration expenses, including dry holes and lease impairment General, administrative and other expenses Depreciation, depletion and amortization Total costs and expenses  Results of operations before income taxes	\$ 1,232 385 1,617 221 353 95 127 796	1,029   114   1,032   2,374   2,961	\$ 6,524 428 6,952 1,250 552 209 1,159 3,170	United States  \$ 244 3 247 59 94 30 31 214	International \$ 1,438	Total \$ 1,682 21 1,703 358 140 46 336 880	United States  \$ 314	International   \$ 1,351	Total \$ 1,665 15 1,680 323 221 46 306 896	United States  \$ 330 80 410 56 34 22 32 144 266	1,295   12   1,307   247   45   50   235   577	Total \$ 1,625 92 1,717 303 79 72 267 721	United States  \$ 344 288 632  52 62 20 29 163	1,207   13   1,220   213   50   25   222   510   710	Total \$ 1,551 301 1,852 265 112 45 251 673
Non-operating income (expenses) Total revenues  Costs and expenses Production expenses, including related taxes Exploration expenses, including dry holes and lease impairment General, administrative and other expenses Depreciation, depletion and amortization Total costs and expenses	\$ 1,232 385 1,617 221 353 95 127 796	1,029   114   1,032   2,374	\$ 6,524 428 6,952 1,250 552 209 1,159 3,170	United States  \$ 244 3 247 59 94 30 31 214	International \$ 1,438	Total \$ 1,682 21 1,703 358 140 46 336 880	United States \$ 314	International	Total \$ 1,665	United States \$ 330 80 410 56 34 22 32 144	1,295   12   1,307   247   45   50   235   577	Total \$ 1,625 92 1,717 303 79 72 267 721	United States  \$ 344	1,207   13   1,220   213   50   25   222   510	Total \$ 1,551 301 1,852 265 112 45 251 673

Fourth Quarter 2007

Year to Date 2007

(Continued)

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)



Appendix III

		Year 2	2005		 Fo	ourth Qu	arter 2005	5		Third Qu	arter 2005	5		 Se	cond Qu	uarter 200	5	 	First Qua	rter 2005		
	United States	Interna	ational	Total	nited tates	Intern	ational	Total	nited tates	Intern	ational		Total	ited	Interr	national	Total	Inited States	Interna	ational	Tot	al
Sales and other operating revenues	\$ 1,097	\$	3,113	\$ 4,210	\$ 274	\$	826	\$ 1,100	\$ 275	\$	767	\$	1,042	\$ 269	\$	769	\$ 1,038	\$ 279	\$	751	\$ 1,	,030
Non-operating income (expenses)	(1)		95	94	 3		28	31	 		16		16	 (3)		2	(1)	 (2)		49		47
Total revenues	1,096		3,208	4,304	277		854	1,131	275		783		1,058	266		771	1,037	277		800	1,	,077
Costs and expenses														 								
Production expenses, including related taxes	253		754	1,007	70		214	284	76		180		256	58		184	242	49		176		225
Exploration expenses, including dry holes																						
and lease impairment	233		164	397	34		52	86	40		51		91	51		36	87	109		24		133
General, administrative and other expenses	74		66	140	21		22	43	13		19		32	18		17	35	19		10		29
Depreciation, depletion and amortization	145		820	965	 24		216	240	 36		200		236	 42		205	247	 44		197		241
Total costs and expenses	705		1,804	2,509	 149		504	653	 165		450		615	 169		442	611	221		407		628
Results of operations before income taxes	391		1,404	1,795	128		350	478	110		333		443	97		329	426	56		393		449
Provision for income taxes	141		596	737	43		137	180	41		167		208	34		129	163	22		164		186
Results of operations	\$ 250	\$	808	\$ 1,058	\$ 85	\$	213	\$ 298	\$ 69	\$	166	\$	235	\$ 63	\$	200	\$ 263	\$ 34	\$	229	\$	263

		Year 2004		F	ourth Quarter 200	4		Third Quarter 200	4	Se	cond Quarter 200	14		First Quarter 2004	
	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 909	\$ 2,507	\$ 3,416	\$ 278	\$ 651	\$ 929	\$ 220	\$ 567	\$ 787	\$ 201	\$ 631	\$ 832	\$ 210	\$ 658	\$ 868
Non-operating income (expenses)	26	64	90	28	19	47	3	8	11	(8)	27	19	3	9	12
Total revenues	935	2,571	3,506	306	670	976	223	575	798	193	658	851	213	667	880
Costs and expenses										· ·					
Production expenses, including related taxes	198	627	825	55	184	239	55	147	202	49	148	197	40	147	187
Exploration expenses, including dry holes															
and lease impairment	135	152	287	35	48	83	38	26	64	24	39	63	38	40	78
General, administrative and other expenses	57	93	150	8	28	36	13	17	30	19	27	46	17	19	36
Depreciation, depletion and amortization	147	771	918	52	210	262	31	186	217	35	191	226	29	184	213
Total costs and expenses	537	1,643	2,180	150	470	620	137	376	513	127	405	532	124	390	514
Results of operations before income taxes	398	928	1,326	156	200	356	86	199	285	66	253	319	89	277	366
Provision for income taxes	141	430	571	50	95	145	33	97	130	25	112	137	32	127	159
Results of operations	\$ 257	\$ 498	\$ 755	\$ 106	\$ 105	\$ 211	\$ 53	\$ 102	\$ 155	\$ 41	\$ 141	\$ 182	\$ 57	\$ 150	\$ 207

(Concluded)

# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (IN THOUSANDS, EXCEPT FOR AVERAGE SELLING PRICES)



Appendix IV

	Year to Date 2007	Fourth Quarter 2007	Third Quarter 2007	Q	econd uarter 2007	Q	First uarter 2007		Year 2006	Q	ourth uarter 2006	Q	Third uarter 2006	Q	econd uarter 2006	Q	First uarter 2006
Operating Data Net Production Per Day																	
Crude oil - barrels United States	30				31		29		36		29		34		38		41
Europe	103				96		110		109		111		102		110		113
Africa	107				115		99		85		89		86		84		82
Asia and other	20				26		15		12		13		13		12		10
Total	260			_	268		253		242		242		235		244		246
Natural gas liquids - barrels																	
United States	10				10		9		10		9		11		10		9
Europe	5				4		7		5		7		5		4		4
Total	15				14		16		15		16		16		14		13
Natural gas - mcf				_		_				_		_		_			
United States	88				86		90		110		91		109		117		123
Europe	280				212		348		283		336		274		244		280
Asia and other	260				277		243	l —	219		223		226		214		207
Total	628				575		681		612		650		609	_	575		610
Barrels of oil equivalent	380				378		382		359		366		352		354		361
Average Selling Price Crude oil - per barrel (including hedging) United States Europe Africa Asia and other Worldwide	\$ 57.46 54.98 53.68 65.08 55.66			\$	61.41 58.94 58.02 70.73 60.05	\$	53.19 51.32 48.17 56.44 50.74	\$	60.45 56.19 51.18 61.52 55.31	\$	53.64 50.01 49.77 57.09 50.76	\$	65.41 59.97 54.52 67.24 58.81	\$	64.53 60.63 53.04 68.64 59.00	\$	57.39 54.98 45.67 59.04 53.30
Crude oil - per barrel (excluding hedging) United States Europe Africa Asia and other Worldwide	\$ 57.46 54.98 62.22 65.08 59.13			\$	61.41 58.94 67.04 70.73 63.94	\$	53.19 51.32 56.09 56.44 53.75	\$	60.45 58.46 62.80 61.52 60.41	\$	53.64 51.79 57.11 57.09 54.46	\$	65.41 62.79 66.43 67.24 64.73	\$	64.53 63.27 67.18 68.64 65.03	\$	57.39 56.89 61.61 59.04 58.26
Natural gas liquids - per barrel United States Europe Worldwide	\$ 45.36 52.44 48.06			\$	47.97 58.26 51.68	\$	42.44 45.90 43.97	\$	46.22 47.30 46.59	\$	43.68 45.19 44.33	\$	49.17 50.30 49.54	\$	47.35 47.44 47.38	\$	44.21 47.16 44.98
Natural gas - per mcf United States Europe Asia and other Worldwide	\$ 7.22 4.66 4.49 4.95			\$	7.24 4.54 4.42 4.88	\$	7.21 4.74 4.56 5.00	\$	6.59 6.20 4.05 5.50	\$	6.27 5.55 4.39 5.25	\$	5.99 5.37 3.91 4.94	\$	6.23 5.55 3.85 5.06	\$	7.73 8.39 3.89 6.73

(Continued)

# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (IN THOUSANDS, EXCEPT FOR AVERAGE SELLING PRICES)



Appendix IV

		Year 2005	Q	ourth luarter 2005	Q	Third uarter 2005	C	econd Quarter 2005	C	First tuarter 2005		Year 2004	Q	ourth uarter 2004	Q	Third uarter 2004	Q	econd uarter 2004	Q	First uarter 2004
Operating Data																				
Net Production Per Day Crude oil - barrels																				
United States		44		37		42		47		49		44		50		44		41		40
Europe		110		105		102		117		120		119		114		109		127		127
Africa		67		66		67		68		64		61		62		62		62		55
Asia and other		7		10		7		7		5		4		4		4		4		5
Total	_	228	_	218	=	218	_	239	_	238	_	228	_	230	_	219	_	234		227
Natural gas liquids - barrels																				
United States		12		9		11		14		13		12		14		12		12		12
Europe		4		4		2		5		7		6		6		6		5		7
Total		16		13		13		19		20		18		20		18		17		19
Natural gas - mcf United States		137		112		125		148		165		171		178		164		160		183
Europe		274		254		218		289		336		319		316		270		358		333
Asia and other		133		147		141		138		103		85		82		82		83		86
Total		544		513		484		575		604		575		576		516		601	-	602
Barrels of oil equivalent		335		316		312		355		358	<u></u>	342		346		323		351		346
						<u>.</u>														
Average Selling Price																				
Crude oil - per barrel (including hedging)	_		_		_		_		_				_		_		_			
United States Europe	\$	32.64 33.13	\$	30.95 33.50	\$	34.86 34.59	\$	32.44 33.22	\$	32.18 31.21	\$	27.42 26.18	\$	29.92 25.98	\$	28.26 26.07	\$	25.27 25.39	\$	25.49 27.19
Africa		32.10		34.08		34.59 35.16		28.43		30.06		26.16		26.54		25.84		26.52		26.62
Asia and other		54.71		55.30		62.04		51.78		45.32		38.36		42.78		41.21		36.92		32.39
Worldwide		33.38		34.09		35.74		32.47		31.31		26.70		27.31		26.73		25.83		26.89
Crude oil - per barrel (excluding hedging)																				
United States	\$	51.16	\$	54.85	\$	58.32	\$	47.83	\$	45.18	\$	38.56	\$	43.20	\$	40.53	\$	35.54	\$	33.55
Europe	•	52.22	·	53.10		59.47	•	50.10	•	46.82	•	37.57	•	42.55	•	42.09	•	35.39	•	32.19
Africa		51.70		54.72		59.30		47.27		44.84		37.07		41.22		39.40		34.85		31.58
Asia and other		54.71		55.30		62.04		51.78		45.32		38.36		42.78		41.21		36.92		32.39
Worldwide		51.94		53.99		59.28		49.01		45.83		37.64		42.33		40.88		35.34		32.26
Natural gas liquids - per barrel																				
United States	\$	38.50	\$	48.67	\$	40.90	\$	34.98	\$	32.83	\$	29.50	\$	33.31	\$	31.73	\$	26.33	\$	25.78
Europe		37.13		44.60		36.77		35.49		31.69		27.44		37.15		24.17		27.33		21.22
Worldwide		38.08		47.17		39.92		35.14		32.49		28.81		36.53		29.54		26.68		24.03
Natural gas - per mcf (including hedging)																				
United States	\$	7.93	\$	11.75	\$	8.53	\$	6.47	\$	6.15	\$	5.18	\$	5.83	\$	4.40	\$	5.23	\$	5.20
Europe		5.29		6.91		4.12		4.60		5.41		3.96		4.42		3.58		3.47		4.34
Asia and other Worldwide		4.02 5.65		4.04 7.14		4.12 5.26		3.95 4.92		3.93 5.36		3.90 4.31		4.19 4.82		3.86 3.89		3.85 3.99		3.72 4.52
WOIIdWIIde		5.05		1.14		J.20		7.32		5.30		4.31		7.02		5.08		5.33		7.02
Natural gas - per mcf (excluding hedging)																				
United States	\$	7.93	\$	11.75	\$	8.53	\$	6.47	\$	6.15	\$	5.53	\$	6.08	\$	5.13	\$	5.76	\$	5.19
Europe		5.29		6.91		4.12		4.60		5.41		3.96		4.42		3.58		3.47		4.34
Asia and other		4.02		4.04		4.12		3.95		3.93		3.90		4.19		3.86		3.85		3.72
Worldwide		5.65		7.14		5.26		4.92		5.36	l	4.42		4.90		4.11		4.13		4.51

(Concluded)

### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA



#### Appendix V

		Year to Date 2007	Fourth Quarter 2007	Third Quarter 2007	Q	econd uarter 2007	Q	First uarter 2007		Year 106 (a)	Qı	ourth uarter 06 (a)	Q	hird uarter 06 (a)	Q	econd uarter 06 (a)	Qı	First uarter 06 (a)
Financial Information (in millions)																		
Marketing and Refining Earnings																		
Income before income taxes		\$ 355			\$	196	\$	159	\$	620	\$	104	\$	244	\$	189	\$	83
Provision for income taxes		132				74		58		226		37		92		67		30
Marketing and Refining Earnings		\$ 223			\$	122	\$	101	\$	394	\$	67	\$	152	\$	122	\$	53
Summary of Marketing and Refining Earnings																		
Refining		\$ 141			\$	87	\$	54	\$	240	\$	45	\$	63	\$	107	\$	25
Marketing		43				-		43		108		17		63		16		12
Trading		39				35		4		46		5		26		(1)		16
Total Marketing and Refining Earnings		\$ 223			\$	122	\$	101	\$	394	\$	67	\$	152	\$	122	\$	53
Operating Data (in thousands unless noted)  Refined Product Sales (barrels per day)																		
Gasoline		209				224		194		218		210		212		223		226
Distillates		146				119		174		144		169		130		112		166
Residuals Other		73 24				52 19		94 29		60 37		57 33		54 37		42 35		85 43
Total		452				414		491		459		469		433		412		520
Refinery Throughput (barrels per day)																		
HOVENSA - Crude runs		434				397		470		448		469		475		430		420
HOVENSA - Hess 50% share		217				199		235		224		234		237		215		210
Port Reading		59				64		55		63		64		62		63		64
Refinery Utilization HOVENSA	Refinery Capacity (barrels per day)																	
Crude	500	86.7%				79.4% (	d)	94.1%		89.7%		93.7%		94.9%		85.9%		84.0%
FCC	150	90.5%				87.9%		93.2%		84.3%		91.2%		92.0%		87.3%		66.4%
Coker	58	70.8%				53.3% (	d)	88.6%		84.3%		89.8%		88.3%		73.2%		85.7%
Port Reading	65	91.4%				97.9%		84.7%		97.4%		98.1%		95.8%		96.9%		98.6%
Retail Marketing		4.054				4.054		4 245		4.050		4.050		4 247		4 0 4 0		1 242
Number of retail stations (b)		1,351			\$	1,351	\$	1,345	•	1,350	\$	1,350 253	¢	1,347	\$	1,343 258	\$	1,343
Convenience store revenue (in millions) (c)		\$ 518			Ф	274	Ф	244	\$	1,015	\$		\$	271	Ъ		Ъ	233
Average gasoline volume per station (thousands of gall	ons per month) (c)	210				228		191	I	208		202		216		222		195

<sup>(</sup>a) Financial information reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007.

(Continued)

<sup>(</sup>b) Includes company operated, Wilco-Hess, dealer and branded retailer.

<sup>(</sup>c) Company operated only.

<sup>(</sup>d) The coker and related processing units were shutdown for a scheduled turnaround.

### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA



#### Appendix V

		ear 5 (a)	Q	ourth uarter 005 (a)	Qı	Third uarter 05 (a)	C	econd tuarter 005 (a)	C	First Quarter 005 (a)	Year 104 (a)	Q	ourth uarter 004 (a)	Qı	hird uarter 04 (a)	Qı	cond ıarter 04 (a)	Q	First uarter 004 (a)
Financial Information (in millions)																			
Marketing and Refining Earnings																			
Income before income taxes		\$ 788	\$	357	\$	213	\$	157	\$	61	\$ 623	\$	139	\$	121	\$	221	\$	142
Provision for income taxes		289		128		81		56		24	180		43		42		70		25
Marketing and Refining Earnings		\$ 499	\$	229	\$	132	\$	101	\$	37	\$ 443	\$	96	\$	79	\$	151	\$	117
Summary of Marketing and Refining Earnings																			
Refining		\$ 330	\$	83	\$	151	\$	80	\$	16	\$ 294	\$	39	\$	62	\$	114	\$	79
Marketing		136		131		(22)		14		13	112		64		6		19		23
Trading		33		15		3		7		8	37		(7)		11		18		15
Total Marketing and Refining Earnings		\$ 499	\$	229	\$	132	\$	101	\$	37	\$ 443	\$	96	\$	79	\$	151	\$	117
Operating Data (in thousands unless noted)																			
Refined Product Sales (barrels per day)																			
Gasoline		213		218		226		227		181	193		181		198		205		188
Distillates		136		170		104		104		166	140		152		116		113		178
Residuals		64		78		43		59		74	58		56		44		51		82
Other		43		53		37		45		41	37		41		36		35		35
Total		456		519		410	_	435	_	462	 428	_	430	_	394	_	404	_	483
Refinery Throughput (barrels per day)																			
HOVENSA - Crude runs		461		482		413		500		449	484		472		480		489		495
HOVENSA - Hess 50% share		231		241		206		250		225	242		236		240		245		248
Port Reading		55		64		62		58		35	52		55		40		55		57
Refinery Utilization	Refinery Capacity																		
HOVENSA	(barrels per day)																		
Crude	500	92.2%		96.3%		82.5%		100.1%		89.8%	96.7%		94.4%		95.9%		97.7%		99.0%
FCC	150	81.9%		87.1%		89.7%		93.3%		57.2%	92.9%		86.2%		93.9%		95.5%		96.4%
Coker	58	92.8%		85.3%		92.4%		100.9%		92.9%	94.5%		84.1%		94.1%		100.2%		99.8%
Port Reading	62	85.3%		98.5%		95.5%		89.2%		56.5%	83.4%		89.0%		64.2%		89.2%		91.9%
Retail Marketing																			
Number of retail stations (b)		1,354		1,354		1,358		1,352		1,250	1,254		1,254		1,238		1,242		1,246
Convenience store revenue (in millions) (c)		\$ 973	\$	241	\$	260	\$	254	\$	218	\$ 932	\$	228	\$	249	\$	242	\$	213
Average gasoline volume per station (thousands of gal	lons per month) (c)	204		199		211		213		195	191		194		192		197		183

<sup>(</sup>a) Financial information reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007.

(Concluded)

<sup>(</sup>b) Includes company operated, Wilco-Hess, dealer and branded retailer.

<sup>(</sup>c) Company operated only.