

## HESS CORPORATION

## Historical Financial and Operating Results

First Quarter 2004 through Second Quarter 2007

HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)

Appendix I


[^0]
## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES

 CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)| (In millions except per share data) | Year 2005 |  | Fourth Quarter 2005 |  | ThirdQuarter2005 |  | Second Quarter 2005 |  | FirstQuarter2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income (U.S. GAAP) |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | 1,058 | \$ | 298 | \$ | 235 | \$ | 263 | \$ | 263 |
| Marketing and Refining (b) |  | 499 |  | 229 |  | 132 |  | 101 |  | 37 |
| Corporate |  | (191) |  | (41) |  | (54) |  | (28) |  | (69) |
| Interest Expense |  | (140) |  | (34) |  | (34) |  | (34) |  | (38) |
| Net Income (b) | \$ | 1,226 | \$ | 452 | \$ | 279 | \$ | 302 | \$ | 193 |
| Net Income Per Share (Diluted) | \$ | 3.93 | \$ | 1.44 | \$ | 0.89 | \$ | 0.97 | \$ | 0.62 |
| Items Affecting Comparability |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | 37 | \$ | 18 | \$ | (14) | \$ | 11 | \$ | 22 |
| Marketing and Refining |  | 24 |  | 17 |  | - |  | - |  | 7 |
| Corporate |  | (98) |  | (19) |  | (31) |  | (7) |  | (41) |
| Total Items Affecting Comparability | \$ | (37) | \$ | 16 | \$ | (45) | \$ | 4 | \$ | $\stackrel{(12)}{ }$ |
| Adjusted Earnings (a) |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | 1,021 | \$ | 280 | \$ | 249 | \$ | 252 | \$ | 241 |
| Marketing and Refining (b) |  | 475 |  | 212 |  | 132 |  | 101 |  | 30 |
| Corporate |  | (93) |  | (22) |  | (23) |  | (21) |  | (28) |
| Interest Expense |  | (140) |  | (34) |  | (34) |  | (34) |  | (38) |
| Adjusted Earnings (a) | \$ | 1,263 | \$ | 436 | \$ | 324 | \$ | 298 | \$ | 205 |
| Adjusted Earnngs Per Share (Diluted) | \$ | 4.05 | \$ | 1.39 | \$ | 1.03 | \$ | 0.96 | \$ | 0.66 |
| Weighted Average Number of Shares (Diluted) |  | 312.1 |  | 14.5 |  | 13.2 |  | 311.2 |  | 309.7 |
|  |  | 2004 |  |  |  |  |  |  |  | st arter 04 |
| Net Income (U.S. GAAP) |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | 755 | \$ | 211 | \$ | 155 | \$ | 182 | \$ | 207 |
| Marketing and Refining (b) |  | 443 |  | 96 |  | 79 |  | 151 |  | 117 |
| Corporate |  | (85) |  | (36) |  | (23) |  | (24) |  | (2) |
| Interest Expense |  | (151) |  | (39) |  | (39) |  | (37) |  | (36) |
| Income from Continuing Operations |  | 962 |  | 232 |  | 172 |  | 272 |  | 286 |
| Discontinued Operations |  | 7 |  | - |  | - |  | 7 |  | - |
| Net Income (b) | \$ | 969 | \$ | 232 | \$ | 172 | \$ | 279 | \$ | 286 |
| Net Income Per Share (Diluted) | \$ | 3.16 | \$ | 0.75 | \$ | 0.56 | \$ | 0.92 | \$ | 0.94 |
| Items Affecting Comparability |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | 64 | \$ | 40 | \$ | - | \$ | 9 | \$ | 15 |
| Marketing and Refining |  | 12 |  | 12 |  | - |  | - |  | - |
| Corporate |  | - |  | (13) |  | - |  | - |  | 13 |
| Total Items Affecting Comparability | \$ | 76 | \$ | 39 | \$ | - | \$ | 9 | \$ | 28 |
| Adjusted Earnings (a) |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | 691 | \$ | 171 | \$ | 155 | \$ | 173 | \$ | 192 |
| Marketing and Refining (b) |  | 431 |  | 84 |  | 79 |  | 151 |  | 117 |
| Corporate |  | (85) |  | (23) |  | (23) |  | (24) |  | (15) |
| Interest Expense |  | (151) |  | (39) |  | (39) |  | (37) |  | (36) |
| Adjusted Earnings (a) | \$ | 886 | \$ | 193 | \$ | 172 | \$ | 263 | \$ | 258 |
| Adjusted Earnings Per Share (Diluted) | \$ | 2.89 | \$ | 0.62 | \$ | 0.56 | \$ | 0.86 | \$ | 0.85 |
| Weighted Average Number of Shares (Diluted) |  | 306.3 |  | 308.9 |  | 07.2 |  | 304.2 |  | 304.3 |

(a) Adjusted Earnings is defined as reported net income excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.
(b) Reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007.

Appendix I Footnotes

## 2007

| Second Quarter | Exploration and Production - Earnings include a gain of $\$ 15$ million related to the sale of the Corporation's interests in the Scott and <br> Telford fields located in the United Kingdom. |
| :--- | :--- |
| First Quarter $\quad$ None Reported. |  |

$\underline{2006}$

| Fourth Quarter | None Reported. |
| :--- | :--- |
| Third Quarter $\quad$Exploration and Production - In July 2006, the United Kingdom increased the supplementary tax on petroleum operations from $10 \%$ <br> to $20 \%$ with an effective date of January 1, 2006. As a result, in the third quarter of 2006 the Corporation recorded a charge of $\$ 105$ <br> million consisting of an incremental income tax of $\$ 60$ million on operating earnings for the first half of 2006 and $\$ 45$ million to adjust <br> the United Kingdom deferred tax liability. For the year ended December 31, 2006, only the one-time adjustment to the deferred tax <br> liability of $\$ 45$ million is included as an item affecting comparability between periods. |  |
| Second Quarter $\quad$Exploration and Production - Earnings include a gain of $\$ 50$ million related to the sale of certain onshore U.S. Gulf Coast oil and <br> gas producing assets and a charge of $\$ 18$ million for vacated leased office space in the United Kingdom. |  |
| First Quarter | Exploration and Production - Earnings include a gain of $\$ 186$ million related to the sale of certain producing properties located in <br> the Permian Basin in Texas and New Mexico. |

## $\underline{2005}$

| Fourth Quarter $\quad$Exploration and Production - Results include a gain of $\$ 30$ million related to the sale of several non-producing properties in the <br> United Kingdom and incremental costs of $\$ 12$ million related to hurricane damage in the Gulf of Mexico. <br> Marketing and Refining - Results include income of $\$ 25$ million from the liquidation of prior year LIFO inventories and a charge of $\$ 8$ <br> million resulting from the bankruptcy of a customer in the utility industry. <br> Corporate - Results include a charge of $\$ 19$ million for premiums on bond repurchases. |  |
| :--- | :--- |
| Third Quarter | Exploration and Production - Earnings include incremental expenses of $\$ 14$ million related to hurricane damage in the Gulf of <br> Mexico. <br> Corporate - Results include an income tax charge of $\$ 31$ million related to the repatriation of foreign earnings under the American <br> Jobs Creation Act of 2004. |
| Second Quarter $\quad$Exploration and Production - Earnings include income tax benefits of $\$ 11$ million, reflecting the effect on deferred income taxes of a <br> reduction in the income tax rate in Denmark and a tax settlement in the United Kingdom. <br> Corporate - Results include a charge of $\$ 7$ million for premiums on bond repurchases. |  |
| First Quarter | Exploration and Production - Results include a gain of $\$ 11$ million related to the exchange of a mature North Sea asset for an <br> increased interest in the Pangkah natural gas development in Indonesia and a legal settlement of $\$ 11$ million resulting from the <br> favorable resolution of contingencies on a prior year asset sale. <br> Marketing and Refining - Results include income of $\$ 7$ million from the liquidation of prior year LIFO inventories. <br> Corporate - Results include an income tax provision of $\$ 41$ million related to the repatriation of foreign earnings under the American |
| Jobs Creation Act of 2004. |  |

## 2004

| Fourth Quarter | Exploration and Production - Earnings include a gain of \$ $\$ 21$ million from the sale of two Gulf of Mexico properties and foreign <br> income tax benefits of $\$ 19$ million resulting from a tax law change in Norway and a tax settlement in the United Kingdom. <br> Marketing and Refining - Results include income of $\$ 12$ million resulting from the liquidation of prior year LIFO inventories. <br> Corporate - Results include insurance costs of $\$ 13$ million related to retrospective premiums. |
| :--- | :--- |
| Third Quarter | None reported. |
| Second Quarter | Exploration and Production - Earnings include a gain of $\$ 15$ million from the sale of a non-producing property in Malaysia and a <br> charge of $\$ 6$ million for vacated leased office space in the United Kingdom and accrued severance. |
| First Quarter | Exploration and Production - Earnings include a gain of $\$ 19$ million from the sale of an office building in Scotland and costs of $\$ 4$ <br> million primarily incurred for vacated leased office space in the United Kingdom and accrued severance. <br> Corporate - Results include an income tax benefit of $\$ 13$ million resulting from the completion of a prior year United States income <br> tax audit. |

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES

CAPITAL AND EXPLORATORY EXPENDITURES
(IN MILLIONS)
Appendix II
Exploration and Production
United States
International
Total Exploration and Production
Marketing, Xefining and Corporate
Total Capital and Exploratory Expenditures
Exploration expenses charged to income included above
United States
International

Exploration and Production
United States
International
Total Exploration and Production
Marketing, Refining and Corporate
Total Capital and Exploratory Expenditures
Exploration expenses charged to income included above
United States


# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES 

## (IN MILLIONS)

Appendix III


# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES 

Sales and other operating revenues
Non-operating income (expenses)
Total revenues
$\quad$ Total revenues
Costs and expenses

Production expenses, including related taxes Exploration expenses, including dry holes and lease impairment
General, administrative and other expenses Depreciation, depletion and amortization

Total costs and expenses
Results of operations before income taxes Provision for income taxes
Results of operations
Sales and other operating revenues
Non-operating income (expenses)
Total revenues

Costs and expenses
Production expenses, including related taxes
Exploration expenses, including dry holes
and lease impairment
General, administrative and other expenses
Depreciation, depletion and amortization
Total costs and expenses

Results of operations before income taxes Provision for income taxes Results of operations


| Year 2004 |  |  |  |  |  | Fourth Quarter 2004 |  |  |  |  |  | Third Quarter 2004 |  |  |  |  |  | Second Quarter 2004 |  |  |  |  |  | First Quarter 2004 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | hited | International |  |  | Total | United States |  | International |  | Total |  | United States |  | International |  | Total |  | United States |  | International |  | Total |  | United States |  | International |  | Total |  |
| \$ | 909 | \$ | 2,507 |  | 3,416 | \$ | 278 | \$ | 651 | \$ | 929 | \$ | 220 | \$ | 567 | \$ | 787 | \$ | 201 | \$ | 631 | \$ | 832 | \$ | 210 | \$ | 658 | \$ | 868 |
|  | 26 |  | 64 |  | 90 |  | 28 |  | 19 |  | 47 |  | 3 |  | 8 |  | 11 |  | (8) |  | 27 |  | 19 |  | 3 |  | 9 |  | 12 |
|  | 935 |  | 2,571 |  | 3,506 |  | 306 |  | 670 |  | 976 |  | 223 |  | 575 |  | 798 |  | 193 |  | 658 |  | 851 |  | 213 |  | 667 |  | 880 |
|  | 198 |  | 627 |  | 825 |  | 55 |  | 184 |  | 239 |  | 55 |  | 147 |  | 202 |  | 49 |  | 148 |  | 197 |  | 40 |  | 147 |  | 187 |
|  | 135 |  | 152 |  | 287 |  | 35 |  | 48 |  | 83 |  | 38 |  | 26 |  | 64 |  | 24 |  | 39 |  | 63 |  | 38 |  | 40 |  | 78 |
|  | 57 |  | 93 |  | 150 |  | 8 |  | 28 |  | 36 |  | 13 |  | 17 |  | 30 |  | 19 |  | 27 |  | 46 |  | 17 |  | 19 |  | 36 |
|  | 147 |  | 771 |  | 918 |  | 52 |  | 210 |  | 262 |  | 31 |  | 186 |  | 217 |  | 35 |  | 191 |  | 226 |  | 29 |  | 184 |  | 213 |
|  | 537 |  | 1,643 |  | 2,180 |  | 150 |  | 470 |  | 620 |  | 137 |  | 376 |  | 513 |  | 127 |  | 405 |  | 532 |  | 124 |  | 390 |  | 514 |
|  | 398 |  | 928 |  | 1,326 |  | 156 |  | 200 |  | 356 |  | 86 |  | 199 |  | 285 |  | 66 |  | 253 |  | 319 |  | 89 |  | 277 |  | 366 |
|  | 141 |  | 430 |  | 571 |  | 50 |  | 95 |  | 145 |  | 33 |  | 97 |  | 130 |  | 25 |  | 112 |  | 137 |  | 32 |  | 127 |  | 159 |
| \$ | 257 | \$ | 498 | \$ | 755 | \$ | 106 | \$ | 105 | \$ | 211 | \$ | 53 | \$ | 102 | \$ | 155 | \$ | 41 | \$ | 141 | \$ | 182 | \$ | 57 | \$ | 150 | \$ | 207 |

EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (IN THOUSANDS, EXCEPT FOR AVERAGE SELLING PRICES)

Appendix IV

|  | Year to Date 2007 |  | Fourth Quarter 2007 | Third Quarter 2007 | Second Quarter 2007 |  | First Quarter 2007 |  | Year 2006 |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | Second Quarter 2006 |  | First Quarter 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Production Per Day |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude oil - barrels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 30 |  |  |  | 31 |  | 29 |  | 36 |  | 29 |  | 34 |  | 38 |  | 41 |
| Europe |  | 103 |  |  |  | 96 |  | 110 |  | 109 |  | 111 |  | 102 |  | 110 |  | 113 |
| Africa |  | 107 |  |  |  | 115 |  | 99 |  | 85 |  | 89 |  | 86 |  | 84 |  | 82 |
| Asia and other |  | 20 |  |  |  | 26 |  | 15 |  | 12 |  | 13 |  | 13 |  | 12 |  | 10 |
| Total |  | 260 |  |  |  | 268 |  | 253 |  | 242 |  | 242 |  | 235 |  | 244 |  | 246 |
| Natural gas liquids - barrels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 10 |  |  |  | 10 |  | 9 |  | 10 |  | 9 |  | 11 |  | 10 |  | 9 |
| Europe |  | 5 |  |  |  | 4 |  | 7 |  | 5 |  | 7 |  | 5 |  | 4 |  | 4 |
| Total |  | 15 |  |  |  | 14 |  | 16 |  | 15 |  | 16 |  | 16 |  | 14 |  | 13 |
| Natural gas - mcf |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 88 |  |  |  | 86 |  | 90 |  | 110 |  | 91 |  | 109 |  | 117 |  | 123 |
| Europe |  | 280 |  |  |  | 212 |  | 348 |  | 283 |  | 336 |  | 274 |  | 244 |  | 280 |
| Asia and other |  | 260 |  |  |  | 277 |  | 243 |  | 219 |  | 223 |  | 226 |  | 214 |  | 207 |
| Total |  | 628 |  |  |  | 575 |  | 681 |  | 612 |  | 650 |  | 609 |  | 575 |  | 610 |
| Barrels of oil equivalent |  | 380 |  |  |  | 378 |  | 382 |  | 359 |  | 366 |  | 352 |  | 354 |  | 361 |
| Average Selling Price |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude oil - per barrel (including hedging) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 57.46 |  |  | \$ | 61.41 | \$ | 53.19 | \$ | 60.45 | \$ | 53.64 | \$ | 65.41 | \$ | 64.53 | \$ | 57.39 |
| Europe |  | 54.98 |  |  |  | 58.94 |  | 51.32 |  | 56.19 |  | 50.01 |  | 59.97 |  | 60.63 |  | 54.98 |
| Africa |  | 53.68 |  |  |  | 58.02 |  | 48.17 |  | 51.18 |  | 49.77 |  | 54.52 |  | 53.04 |  | 45.67 |
| Asia and other |  | 65.08 |  |  |  | 70.73 |  | 56.44 |  | 61.52 |  | 57.09 |  | 67.24 |  | 68.64 |  | 59.04 |
| Worldwide |  | 55.66 |  |  |  | 60.05 |  | 50.74 |  | 55.31 |  | 50.76 |  | 58.81 |  | 59.00 |  | 53.30 |
| Crude oil - per barrel (excluding hedging) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 57.46 |  |  | \$ | 61.41 | \$ | 53.19 | \$ | 60.45 | \$ | 53.64 | \$ | 65.41 | \$ | 64.53 | \$ | 57.39 |
| Europe |  | 54.98 |  |  |  | 58.94 |  | 51.32 |  | 58.46 |  | 51.79 |  | 62.79 |  | 63.27 |  | 56.89 |
| Africa |  | 62.22 |  |  |  | 67.04 |  | 56.09 |  | 62.80 |  | 57.11 |  | 66.43 |  | 67.18 |  | 61.61 |
| Asia and other |  | 65.08 |  |  |  | 70.73 |  | 56.44 |  | 61.52 |  | 57.09 |  | 67.24 |  | 68.64 |  | 59.04 |
| Worldwide |  | 59.13 |  |  |  | 63.94 |  | 53.75 |  | 60.41 |  | 54.46 |  | 64.73 |  | 65.03 |  | 58.26 |
| Natural gas liquids - per barrel |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 45.36 |  |  | \$ | 47.97 | \$ | 42.44 | \$ | 46.22 | \$ | 43.68 | \$ | 49.17 | \$ | 47.35 | \$ | 44.21 |
| Europe |  | 52.44 |  |  |  | 58.26 |  | 45.90 |  | 47.30 |  | 45.19 |  | 50.30 |  | 47.44 |  | 47.16 |
| Worldwide |  | 48.06 |  |  |  | 51.68 |  | 43.97 |  | 46.59 |  | 44.33 |  | 49.54 |  | 47.38 |  | 44.98 |
| Natural gas - per mcf |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 7.22 |  |  | \$ | 7.24 | \$ | 7.21 | \$ | 6.59 | \$ | 6.27 | \$ | 5.99 | \$ | 6.23 | \$ | 7.73 |
| Europe |  | 4.66 |  |  |  | 4.54 |  | 4.74 |  | 6.20 |  | 5.55 |  | 5.37 |  | 5.55 |  | 8.39 |
| Asia and other |  | 4.49 |  |  |  | 4.42 |  | 4.56 |  | 4.05 |  | 4.39 |  | 3.91 |  | 3.85 |  | 3.89 |
| Worldwide |  | 4.95 |  |  |  | 4.88 |  | 5.00 |  | 5.50 |  | 5.25 |  | 4.94 |  | 5.06 |  | 6.73 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ued) |

HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES
EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (IN THOUSANDS, EXCEPT FOR AVERAGE SELLING PRICES)

|  | $\begin{aligned} & \text { Year } \\ & 2005 \end{aligned}$ |  | Fourth Quarter 2005 |  | Third Quarter 2005 |  | Second Quarter 2005 |  | First Quarter 2005 |  | $\begin{aligned} & \text { Year } \\ & 2004 \end{aligned}$ |  | Fourth Quarter 2004 |  | Third Quarter 2004 |  | Second Quarter 2004 |  | First Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Production Per Day |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude oil - barrels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 44 |  | 37 |  | 42 |  | 47 |  | 49 |  | 44 |  | 50 |  | 44 |  | 41 |  | 40 |
| Europe |  | 110 |  | 105 |  | 102 |  | 117 |  | 120 |  | 119 |  | 114 |  | 109 |  | 127 |  | 127 |
| Africa |  | 67 |  | 66 |  | 67 |  | 68 |  | 64 |  | 61 |  | 62 |  | 62 |  | 62 |  | 55 |
| Asia and other |  | 7 |  | 10 |  | 7 |  | 7 |  | 5 |  | 4 |  | 4 |  | 4 |  | 4 |  | 5 |
| Total |  | 228 |  | 218 |  | 218 |  | 239 |  | 238 |  | 228 |  | 230 |  | 219 |  | 234 |  | 227 |
| Natural gas liquids - barrels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 12 |  | 9 |  | 11 |  | 14 |  | 13 |  | 12 |  | 14 |  | 12 |  | 12 |  | 12 |
| Europe |  | 4 |  | 4 |  | 2 |  | 5 |  | 7 |  | 6 |  | 6 |  | 6 |  | 5 |  | 7 |
| Total |  | 16 |  | 13 |  | 13 |  | 19 |  | 20 |  | 18 |  | 20 |  | 18 |  | 17 |  | 19 |
| Natural gas - mcf |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 137 |  | 112 |  | 125 |  | 148 |  | 165 |  | 171 |  | 178 |  | 164 |  | 160 |  | 183 |
| Europe |  | 274 |  | 254 |  | 218 |  | 289 |  | 336 |  | 319 |  | 316 |  | 270 |  | 358 |  | 333 |
| Asia and other |  | 133 |  | 147 |  | 141 |  | 138 |  | 103 |  | 85 |  | 82 |  | 82 |  | 83 |  | 86 |
| Total |  | 544 |  | 513 |  | 484 |  | 575 |  | 604 |  | 575 |  | 576 |  | 516 |  | 601 |  | 602 |
| Barrels of oil equivalent |  | 335 |  | 316 |  | 312 |  | 355 |  | 358 |  | 342 |  | 346 |  | 323 |  | 351 |  | 346 |
| Average Selling Price |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude oil - per barrel (including hedging) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 32.64 | \$ | 30.95 | \$ | 34.86 | \$ | 32.44 | \$ | 32.18 | \$ | 27.42 | \$ | 29.92 | \$ | 28.26 | \$ | 25.27 | \$ | 25.49 |
| Europe |  | 33.13 |  | 33.50 |  | 34.59 |  | 33.22 |  | 31.21 |  | 26.18 |  | 25.98 |  | 26.07 |  | 25.39 |  | 27.19 |
| Africa |  | 32.10 |  | 34.08 |  | 35.16 |  | 28.43 |  | 30.06 |  | 26.35 |  | 26.54 |  | 25.84 |  | 26.52 |  | 26.62 |
| Asia and other |  | 54.71 |  | 55.30 |  | 62.04 |  | 51.78 |  | 45.32 |  | 38.36 |  | 42.78 |  | 41.21 |  | 36.92 |  | 32.39 |
| Worldwide |  | 33.38 |  | 34.09 |  | 35.74 |  | 32.47 |  | 31.31 |  | 26.70 |  | 27.31 |  | 26.73 |  | 25.83 |  | 26.89 |
| Crude oil - per barrel (excluding hedging) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 51.16 | \$ | 54.85 | \$ | 58.32 | \$ | 47.83 | \$ | 45.18 | \$ | 38.56 | \$ | 43.20 | \$ | 40.53 | \$ | 35.54 | \$ | 33.55 |
| Europe |  | 52.22 |  | 53.10 |  | 59.47 |  | 50.10 |  | 46.82 |  | 37.57 |  | 42.55 |  | 42.09 |  | 35.39 |  | 32.19 |
| Africa |  | 51.70 |  | 54.72 |  | 59.30 |  | 47.27 |  | 44.84 |  | 37.07 |  | 41.22 |  | 39.40 |  | 34.85 |  | 31.58 |
| Asia and other |  | 54.71 |  | 55.30 |  | 62.04 |  | 51.78 |  | 45.32 |  | 38.36 |  | 42.78 |  | 41.21 |  | 36.92 |  | 32.39 |
| Worldwide |  | 51.94 |  | 53.99 |  | 59.28 |  | 49.01 |  | 45.83 |  | 37.64 |  | 42.33 |  | 40.88 |  | 35.34 |  | 32.26 |
| Natural gas liquids - per barrel |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 38.50 | \$ | 48.67 | \$ | 40.90 | \$ | 34.98 | \$ | 32.83 | \$ | 29.50 | \$ | 33.31 | \$ | 31.73 | \$ | 26.33 | \$ | 25.78 |
| Europe |  | 37.13 |  | 44.60 |  | 36.77 |  | 35.49 |  | 31.69 |  | 27.44 |  | 37.15 |  | 24.17 |  | 27.33 |  | 21.22 |
| Worldwide |  | 38.08 |  | 47.17 |  | 39.92 |  | 35.14 |  | 32.49 |  | 28.81 |  | 36.53 |  | 29.54 |  | 26.68 |  | 24.03 |
| Natural gas - per mcf (including hedging) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 7.93 | \$ | 11.75 | \$ | 8.53 | \$ | 6.47 | \$ | 6.15 | \$ | 5.18 | \$ | 5.83 | \$ | 4.40 | \$ | 5.23 | \$ | 5.20 |
| Europe |  | 5.29 |  | 6.91 |  | 4.12 |  | 4.60 |  | 5.41 |  | 3.96 |  | 4.42 |  | 3.58 |  | 3.47 |  | 4.34 |
| Asia and other |  | 4.02 |  | 4.04 |  | 4.12 |  | 3.95 |  | 3.93 |  | 3.90 |  | 4.19 |  | 3.86 |  | 3.85 |  | 3.72 |
| Worldwide |  | 5.65 |  | 7.14 |  | 5.26 |  | 4.92 |  | 5.36 |  | 4.31 |  | 4.82 |  | 3.89 |  | 3.99 |  | 4.52 |
| Natural gas - per mcf (excluding hedging) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 7.93 | \$ | 11.75 | \$ | 8.53 | \$ | 6.47 | \$ | 6.15 | \$ | 5.53 | \$ | 6.08 | \$ | 5.13 | \$ | 5.76 | \$ | 5.19 |
| Europe |  | 5.29 |  | 6.91 |  | 4.12 |  | 4.60 |  | 5.41 |  | 3.96 |  | 4.42 |  | 3.58 |  | 3.47 |  | 4.34 |
| Asia and other |  | 4.02 |  | 4.04 |  | 4.12 |  | 3.95 |  | 3.93 |  | 3.90 |  | 4.19 |  | 3.86 |  | 3.85 |  | 3.72 |
| Worldwide |  | 5.65 |  | 7.14 |  | 5.26 |  | 4.92 |  | 5.36 |  | 4.42 |  | 4.90 |  | 4.11 |  | 4.13 |  | 4.51 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | uded) |

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES

 MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DAT/
## HESS

Appendix V

First
Ouarter Quarter 2006 (a)

|  | 218 |  | 210 |  | 212 |  | 223 |  | 226 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 144 |  | 169 |  | 130 |  | 112 |  | 166 |
|  | 60 |  | 57 |  | 54 |  | 42 |  | 85 |
|  | 37 |  | 33 |  | 37 |  | 35 |  | 43 |
|  | 459 |  | 469 |  | 433 |  | 412 |  | 520 |
|  | 448 |  | 469 |  | 475 |  | 430 |  | 420 |
|  | 224 |  | 234 |  | 237 |  | 215 |  | 210 |
|  | 63 |  | 64 |  | 62 |  | 63 |  | 64 |
|  | 89.7\% |  | 93.7\% |  | 94.9\% |  | 85.9\% |  | 84.0\% |
|  | 84.3\% |  | 91.2\% |  | 92.0\% |  | 87.3\% |  | 66.4\% |
|  | 84.3\% |  | 89.8\% |  | 88.3\% |  | 73.2\% |  | 85.7\% |
|  | 97.4\% |  | 98.1\% |  | 95.8\% |  | 96.9\% |  | 98.6\% |
|  | 1,350 |  | 1,350 |  | 1,347 |  | 1,343 |  | 1,343 |
| \$ | 1,015 | \$ | 253 | \$ | 271 | \$ | 258 | \$ | 233 |
|  | 208 |  | 202 |  | 216 |  | 222 |  | 195 |


| $\begin{gathered} \text { Year } \\ 2006 \text { (a) } \end{gathered}$ | Fourth Quarter 2006 (a) | Third Quarter 2006 (a) | Second Quarter 2006 (a) |
| :---: | :---: | :---: | :---: |


(a) Financial information reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007
(b) Includes company operated, Wilco-Hess, dealer and branded retailer.
(c) Company operated only.
(d) The coker and related processing units were shutdown for a scheduled turnaround.
Refined Product Sales (barrels per day)
Gasoline
Distillates
Residuals
Other
$\quad$ Total

Refinery Throughput (barrels per day) HOVENSA - Crude runs HOVENSA - Hess 50\% share
Port Reading




Summary of Mark Refining
Marketing
Trading
Total Marketing and Refining Earnings

| Year to Date |
| :---: |
| 2007 |


| Fourth <br> Quarter <br> 2007 | Third <br> Quarter <br> 2007 | Second <br> Quarter <br> 2007 | First <br> Quarter <br> 2007 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |

Operating Data (in thousands unless noted)
Refinery Utilization
HOVENSA
Crude
FCC
Coker


Port Reading
Retail Marketing
Number of retail stations (b)
Convenience store revenue (in millions) (c)
Average gasoline volume per station (thousands of \$ 5


Operating Data (in thousands unless noted)

| Refined Product Sales (barrels per day) |
| :--- |
| Gasoline |
| Distillates |
| Residuals |
| Other |
| Total |
| Refinery Throughput (barrels per day) |
| HOVENSA - Crude runs |
| HOVENSA - Hess 50\% share |
| Port Reading |

Refinery Utilization
HOVENSA
Crude
FCC
Port Reading


HOVENSA - Crude runs
HOVENSA - Hess $50 \%$ share
631 五

|  |
| :---: |
| Refinery Capacity |
| (barrels per day) |
| 500 |
| 150 |
| 58 |
| 62 |


|  | 193 |  | 181 |  | 198 |  | 205 |  | 188 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 140 |  | 152 |  | 116 |  | 113 |  | 178 |
|  | 58 |  | 56 |  | 44 |  | 51 |  | 82 |
|  | 37 |  | 41 |  | 36 |  | 35 |  | 35 |
|  | 428 |  | 430 |  | 394 |  | 404 |  | 483 |
|  | 484 |  | 472 |  | 480 |  | 489 |  | 495 |
|  | 242 |  | 236 |  | 240 |  | 245 |  | 248 |
|  | 52 |  | 55 |  | 40 |  | 55 |  | 57 |
|  | 96.7\% |  | 94.4\% |  | 95.9\% |  | 97.7\% |  | 99.0\% |
|  | 92.9\% |  | 86.2\% |  | 93.9\% |  | 95.5\% |  | 96.4\% |
|  | 94.5\% |  | 84.1\% |  | 94.1\% |  | 100.2\% |  | 99.8\% |
|  | 83.4\% |  | 89.0\% |  | 64.2\% |  | 89.2\% |  | 91.9\% |
|  | 1,254 |  | 1,254 |  | 1,238 |  | 1,242 |  | 1,246 |
| \$ | 932 | \$ | 228 | \$ | 249 | \$ | 242 | \$ | 213 |
|  | 191 |  | 194 |  | 192 |  | 197 |  | 183 |

Number of retail stations (b)
Convenience store revenue (in millions)
Average gasoline volume per station (thousands of gallons per month) (c)

$\$ \quad 932$
194
192
197
183
(a) Financial information reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007.
(b) Includes company operated, Wilco-Hess, dealer and branded retailer.
(c) Company operated only.


[^0]:    (a) Adjusted Earnings is defined as reported net income excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.
    (b) Reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007.
    (c) See explanation of items affecting comparability for treatment of the impact of the supplementary tax on petroleum operations in the United Kingdom during 2006.

