# HESS HESS CORPORATION 

## Supplemental Earnings Information

Second Quarter 2007

## Reported Net Income, Items Affecting Comparability \& Adjusted Earnings by Operating Activity

| Incomel(Expense) | Second Quarter 2007 |  | Second <br> Quarter $2006$ |  | First Quarter 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income (U.S. GAAP) |  |  |  |  |  |  |
| Exploration and Production | \$ | 505 | \$ | 501 | \$ | 340 |
| Marketing and Refining |  | 122 |  | 122 | (a) | 101 |
| Corporate |  | (32) |  | (29) |  | (31) |
| Interest |  | (38) |  | (28) |  | (40) |
| Net Income | \$ | 557 | \$ | 566 | \$ | 370 |
| Net Income Per Share (Diluted) | \$ | 1.75 | \$ | 1.79 | \$ | 1.17 |
| Items Affecting Comparability |  |  |  |  |  |  |
| Exploration and Production | \$ | 15 | \$ | 32 | \$ | -- |
| Marketing and Refining |  | -- |  | -- |  | -- |
| Corporate |  | -- |  | -- |  | -- |
| Total Items Affecting Comparability | \$ | 15 | \$ | 32 | \$ | -- |
| Adjusted Earnings (b) |  |  |  |  |  |  |
| Exploration and Production | \$ | 490 | \$ | 469 | \$ | 340 |
| Marketing and Refining |  | 122 |  | 122 |  | 101 |
| Corporate |  | (32) |  | (29) |  | (31) |
| Interest |  | (38) |  | (28) |  | (40) |
| Adjusted Earnings | \$ | 542 | \$ | 534 | \$ | 370 |
| Adjusted Earnings Per Share (Diluted) | \$ | 1.70 | \$ | 1.69 | \$ | 1.17 |
| Weighted Average Number of Shares (Diluted) |  | 318.6 |  | 315.5 |  | 317.3 |

a. Reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds. All of the financial information presented in this supplemental earnings report reflects this retrospective accounting change.
b. "Adjusted Earnings," which are presented throughout this supplemental earnings information, is defined as reported net income excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

## Items Affecting Comparability Between Periods

2Q 2007

- Exploration and Production - Earnings in the second quarter of 2007 include a gain of $\$ 15$ million related to the sale of the Corporation's interests in the Scott and Telford fields located in the United Kingdom.

2Q 2006

- Exploration and Production - Earnings in the second quarter of 2006 include a gain of $\$ 50$ million related to the sale of onshore Gulf Coast oil and gas producing assets and a charge of $\$ 18$ million for vacated office space in the United Kingdom.

1Q 2007

- None reported


## Consolidated Adjusted Earnings

\$ Millions
2Q 2007 vs. 2Q 2006
2Q 2007 vs. 1Q 2007


## Analysis of Consolidated Adjusted Earnings

## 2Q 2007 vs. 2Q 2006

- Exploration and Production - The increase in earnings primarily reflects higher crude oil selling prices and sales volumes partially offset by higher operating expenses.
- Marketing and Refining - The results include higher trading earnings offset by lower marketing and refining results.


## 2Q 2007 vs. 1Q 2007

- Exploration and Production - The increase in earnings primarily reflects higher crude oil selling prices and sales volumes partially offset by higher operating expenses.
- Marketing and Refining -The increase in earnings reflects higher refining and trading results partially offset by lower marketing results.


## Worldwide Oil \& Gas Production



## Capital \& Exploratory Expenditures

HE5S



## Exploration and Production Adjusted Earnings

HESS


## Marketing and Refining Adjusted Earnings



