



HESS CORPORATION

2016 Annual Meeting of Stockholders

MAY 4, 2016

This presentation contains projections and other forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These projections and statements reflect the company's current views with respect to future events and financial performance.

No assurances can be given, however, that these events will occur or that these projections will be achieved, and actual results could differ materially from those projected as a result of certain risk factors. A discussion of these risk factors is included in the company's periodic reports filed with the Securities and Exchange Commission.

We use certain terms in this presentation relating to reserves other than proved, such as unproved resources. Investors are urged to consider closely the disclosure relating to proved reserves in Hess' Form 10-K, File No. 1-1204, available from Hess Corporation, 1185 Avenue of the Americas, New York, New York 10036 c/o Corporate Secretary and on our website at www.hess.com. You can also obtain this form from the SEC on the EDGAR system.

Our Strategy in the Low Oil Price Environment



Preserve Balance Sheet Strength

- March 31, 2016 cash balance of \$3.6 billion and total liquidity of ~\$8.3 billion
- Pro forma Net Debt / Cap of ~9%¹
- 2016 capital and exploratory budget reduced to \$2.4 billion - 40% below 2015 levels

Preserve Core Operating Capabilities

- Focused, resilient portfolio linked to our top quartile operating capabilities
- Balanced mix of high quality unconventional / conventional, onshore / offshore and US / International assets
- Leveraged to liquids with industry-leading cash margins

Preserve Long-Term Growth Options

- Leading positions in the Bakken and Utica shale plays with significant drilling inventory
- North Malay Basin and Stampede add material production and cash flows in 2017 and 2018, respectively
- Significant Liza oil discovery offshore Guyana under appraisal

¹ Excludes Hess Infrastructure Partners

One of the Strongest Balance Sheets

And liquidity positions among E&P Peers



- **\$8.3 B of Liquidity Post Equity Offering**

- \$3.6 B Cash
- \$4.0 B Unused Revolver
- \$0.7 B Unused Committed Lines

- **Net Debt-to-Capitalization ratio of approximately 9%***

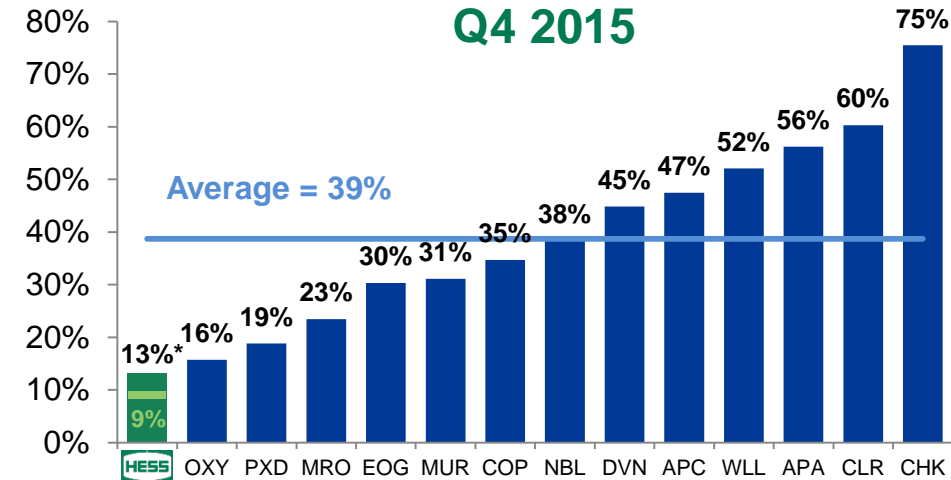
- **2016 E&P Capital & Exploratory Spend of \$2.4 B**

- 40% reduction in spend from 2015 in response to low oil prices

- **Joint Venture funds future Midstream capital expenditures**

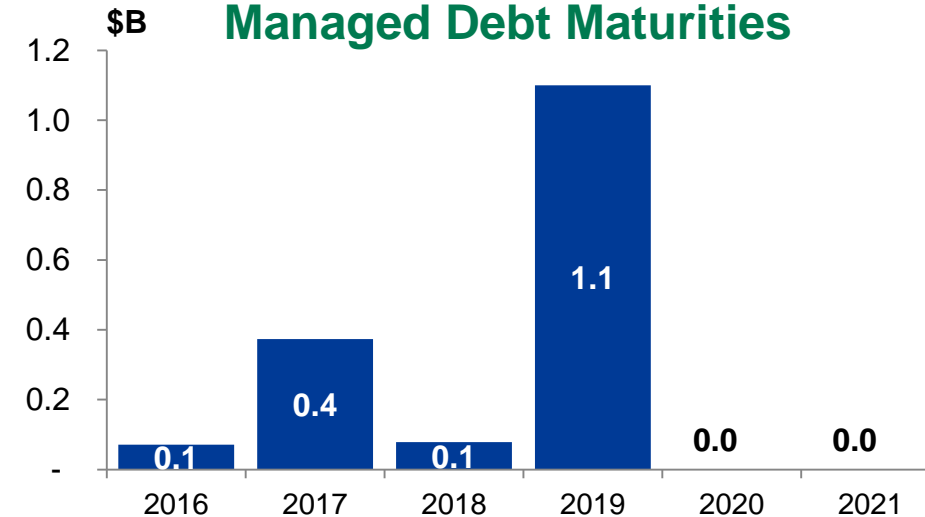
- ~ \$340 million in 2016
- ~ \$175 - 225 million annually over next five years

Peer Net Debt-to-Capital Ratio Q4 2015



*Excludes Hess Infrastructure Partners Note: Hess Net Debt / Capital ratio at 3/31/16 was 9%

Managed Debt Maturities



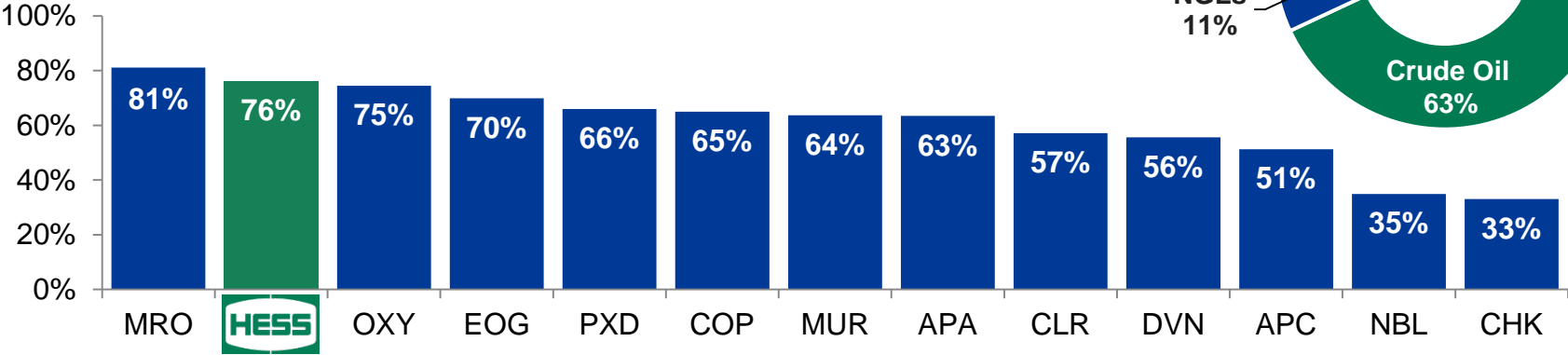
Source: Company filings

Focused Resilient Portfolio

Leveraged to liquids with industry leading cash margins

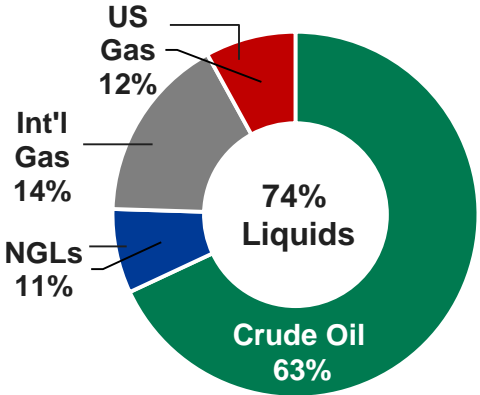


Liquids % of YE 2015 Reserves

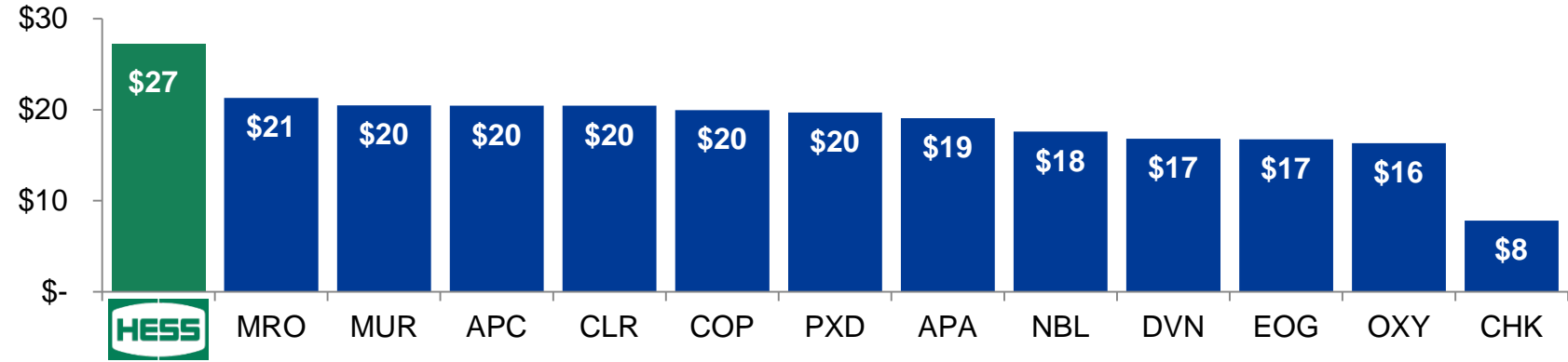


Source: Bloomberg

2015 Hess Production Pro Forma



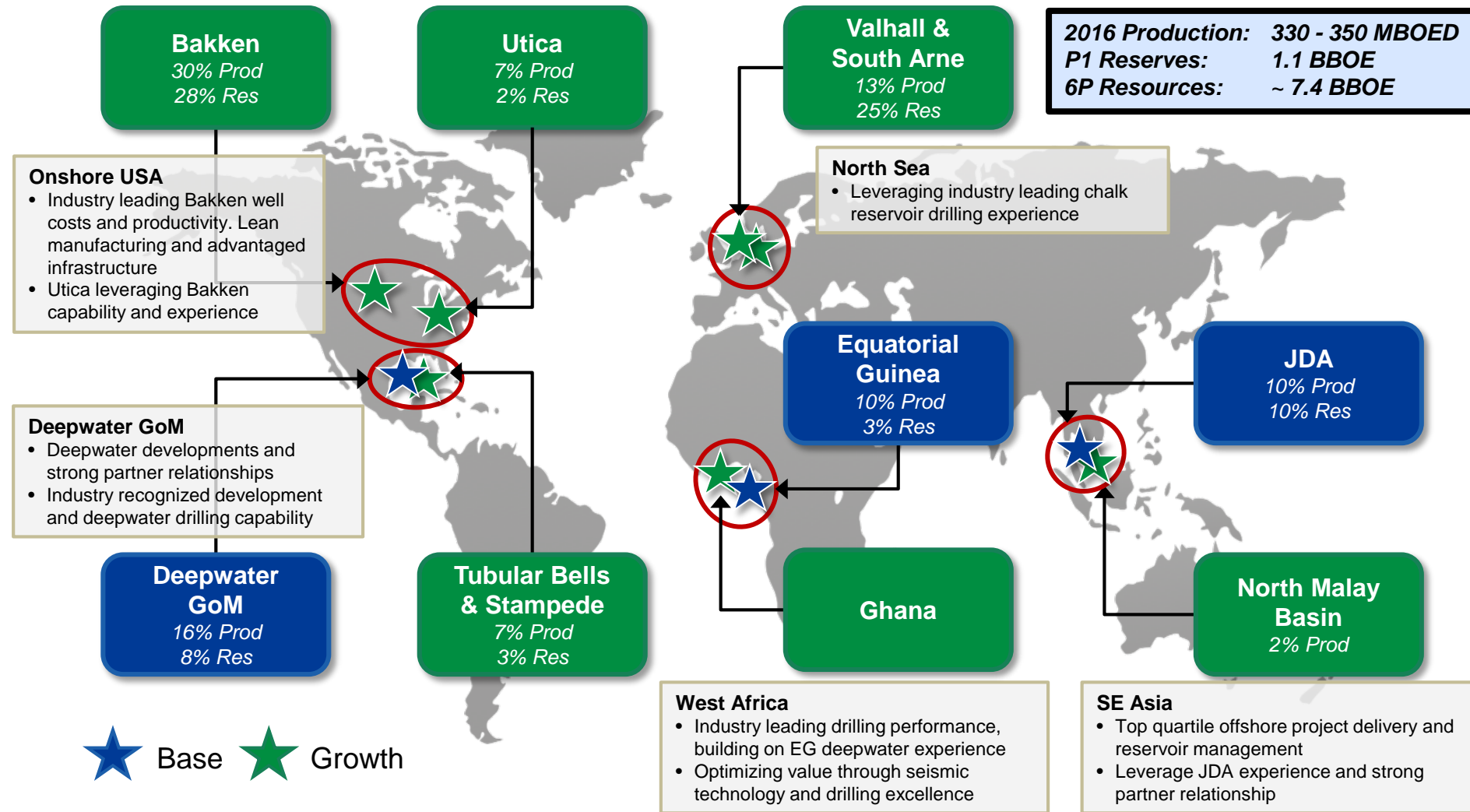
2015 Cash Margin



Source: Thomson One (Adjusted Net Income), 2015 10-K SEC filings (DD&A, Exploration Expense)
Cash Margin = Adjusted Net Income [excluding special items] + DD&A + Exploration Expense

Focused Resilient Portfolio

Linked by operating capabilities



Located in areas where Hess is competitively advantaged

Net Production: 2016 assumes zero contribution from Libya

Reserves: 2015 Year End Proven, includes Libya

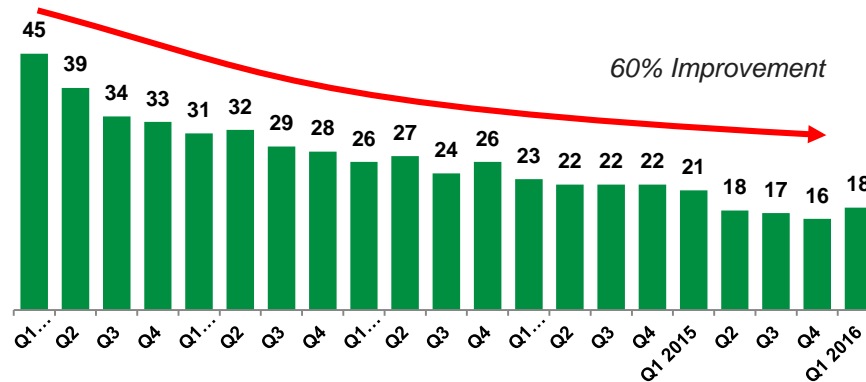
Industry Leading Operating Performance

Unconventionals - Bakken

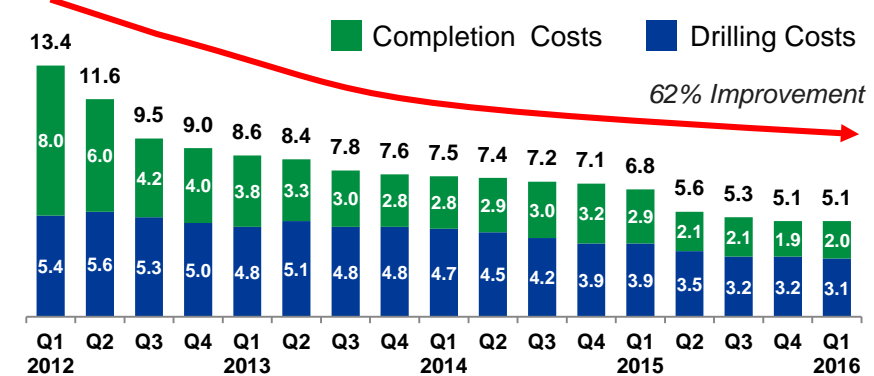


Reducing Well Costs...

Drilling Performance: Spud-to-Spud (Days)

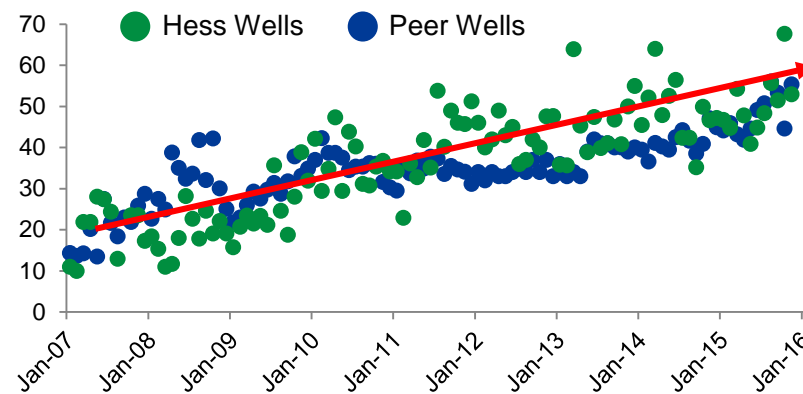


Drilling & Completions Performance: Costs (\$MM)

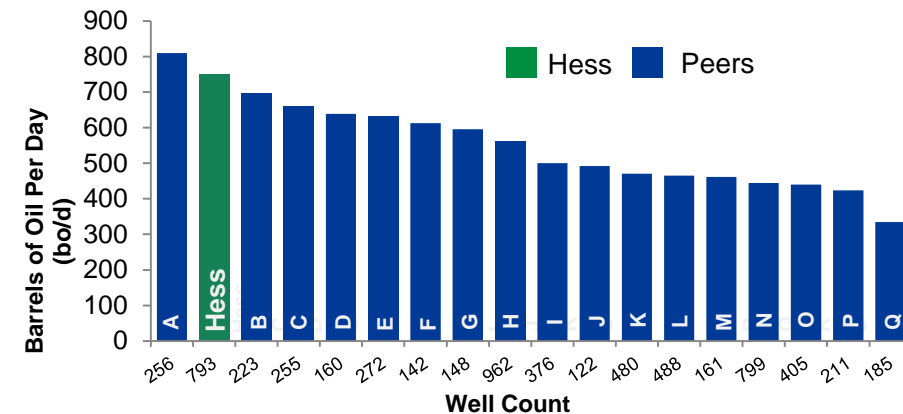


...While Optimizing Well Productivity

Average 90-Day Initial Production (MBO) by Completion Date



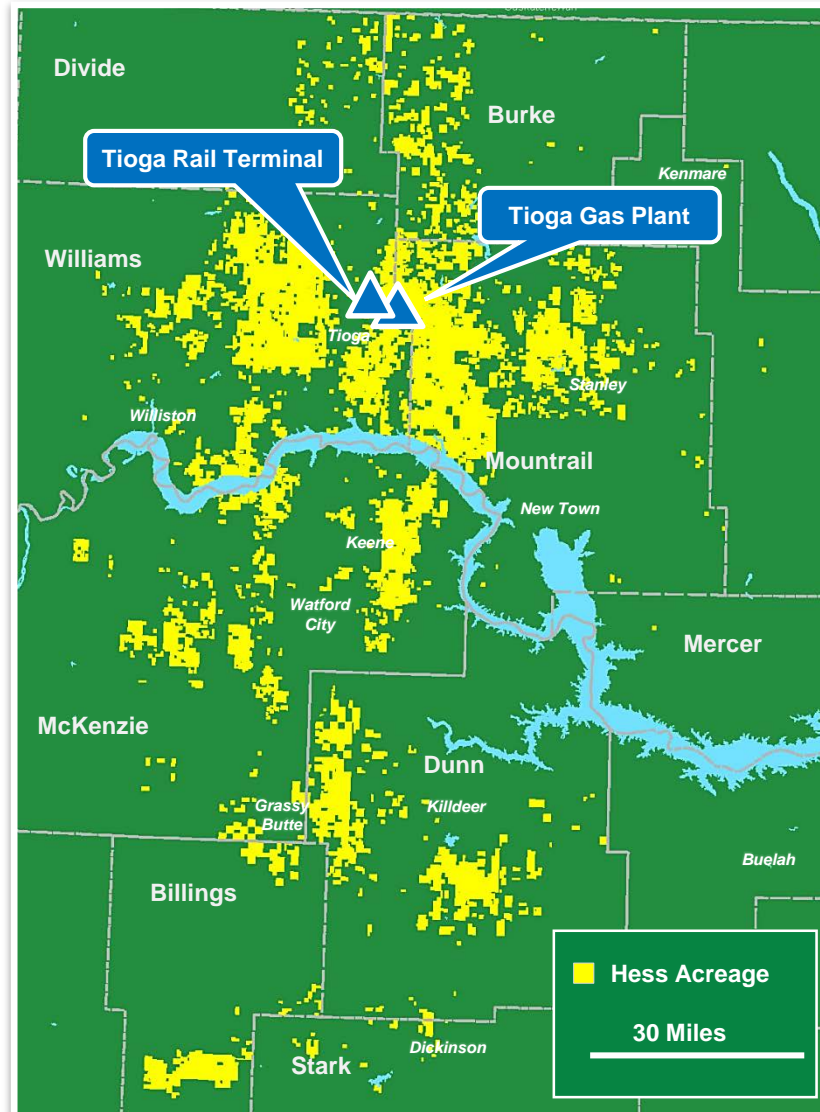
Operator Average 30-Day IP Rate (since YE 2012)



Low cost + high productivity + high margins = enhanced returns

One of the Best Positions in the Bakken

Competitively advantaged with Lean manufacturing process



• Strategic / Portfolio Context

- Industry leading acreage position in the core of the Middle Bakken and Three Forks
- Top quartile well cost and productivity, delivering some of the highest returns in play
- Advantaged infrastructure enhances netbacks

• Asset Details

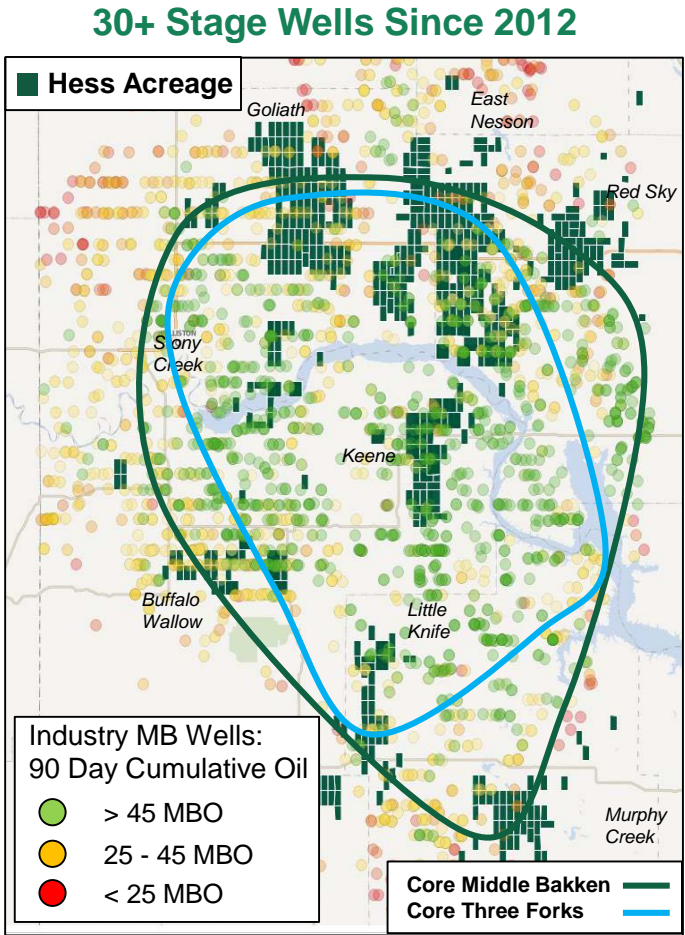
- 578,000 net acres; Hess ~ 70% WI, operator
- 2016 net production 95-105 MBOED
- Net Estimated Ultimate Recovery ~1.6 BBOE
- ~3,200 future operated drilling locations
- 30 Day IPs: 800 - 950 BOPD
- 3 rigs in 2Q16, going to 2 rigs during 3Q16 in response to low oil prices
- 2016 Bakken E&P Capex: \$425MM

Major contributor to future reserve and production growth

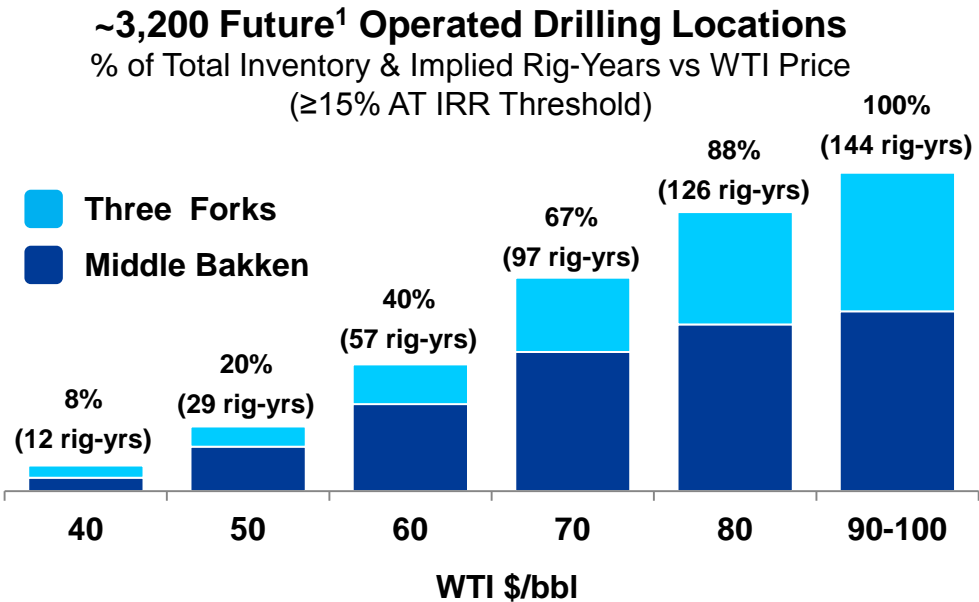
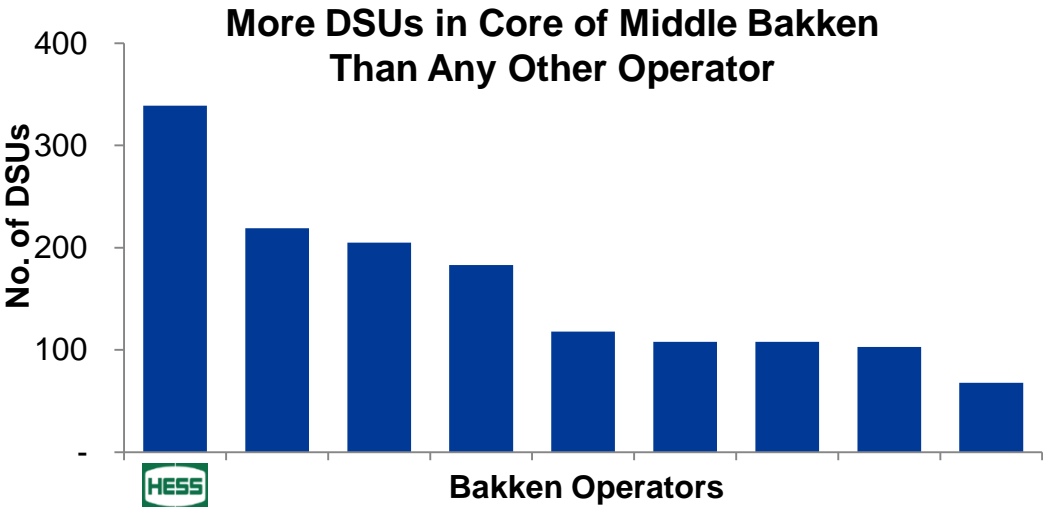
One of the Best Positions in the Bakken



Material position in the core of the Bakken



DSU: 1,280 acre Drilling Spacing Unit
Source: NDIC and Hess analysis



¹PF Jan 2016, assumes 22 wells/rig-year

One of the Best Positions in the Bakken

Advantaged infrastructure maximizing value



Tioga Rail Terminal



Tioga Gas Plant

- Hess sold 50% interest in Bakken Midstream assets to GIP for \$2.675 B
- Created new joint venture called Hess Infrastructure Partners
- Total after-tax cash proceeds to Hess of \$3.0 B, including JV debt issuance
- Hess retains operational control of Bakken Midstream assets
- Transaction delivered significant and immediate value to shareholders

Joint Venture committed to pursuing MLP IPO

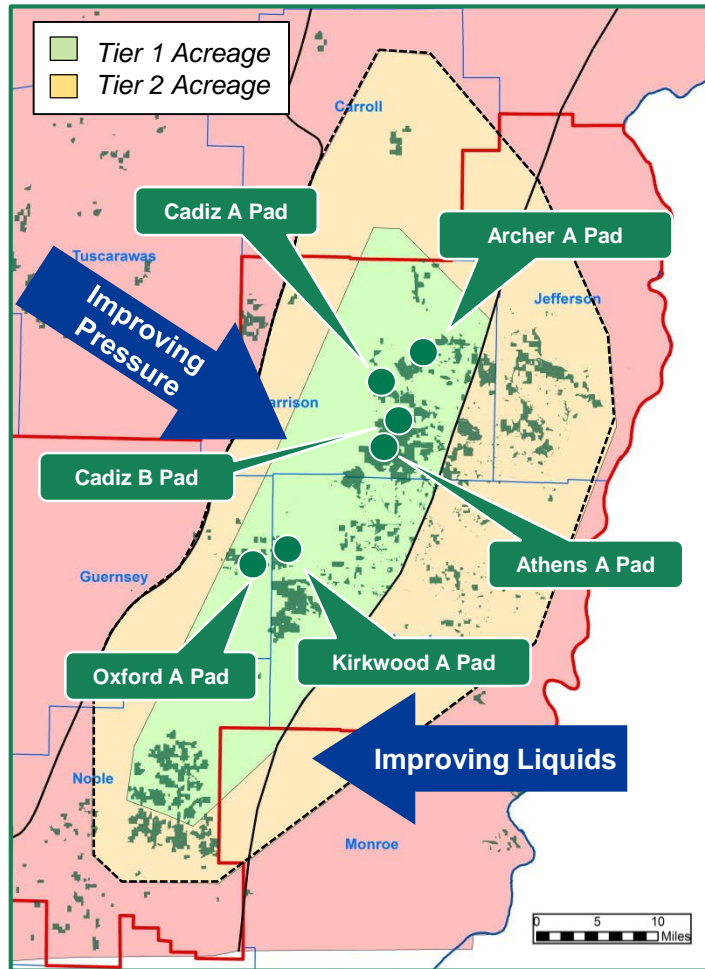
Utica: Material Position in the Wet Gas Window



Acreage in play sweet spot with high NRI

JV Acreage

Optimum Mix of Pressure and Liquid Content



- **Strategic / Portfolio Context**

- Wells highly productive, high liquids content
- Leveraging Bakken capability to maximize efficiency
- Drilling costs per foot reduced by ~75% and completion costs per foot by ~50% since inception

- **Asset Details**

- 50% WI; 95% gross NRI
- 50,000 net acres
- 2016 net production 20 - 25 MBOED
- No drilling planned after 1Q16
- 2016 capex \$45 MM

Core position in prolific Utica Shale play

Industry Leading Operating Capabilities

Offshore drilling and project delivery

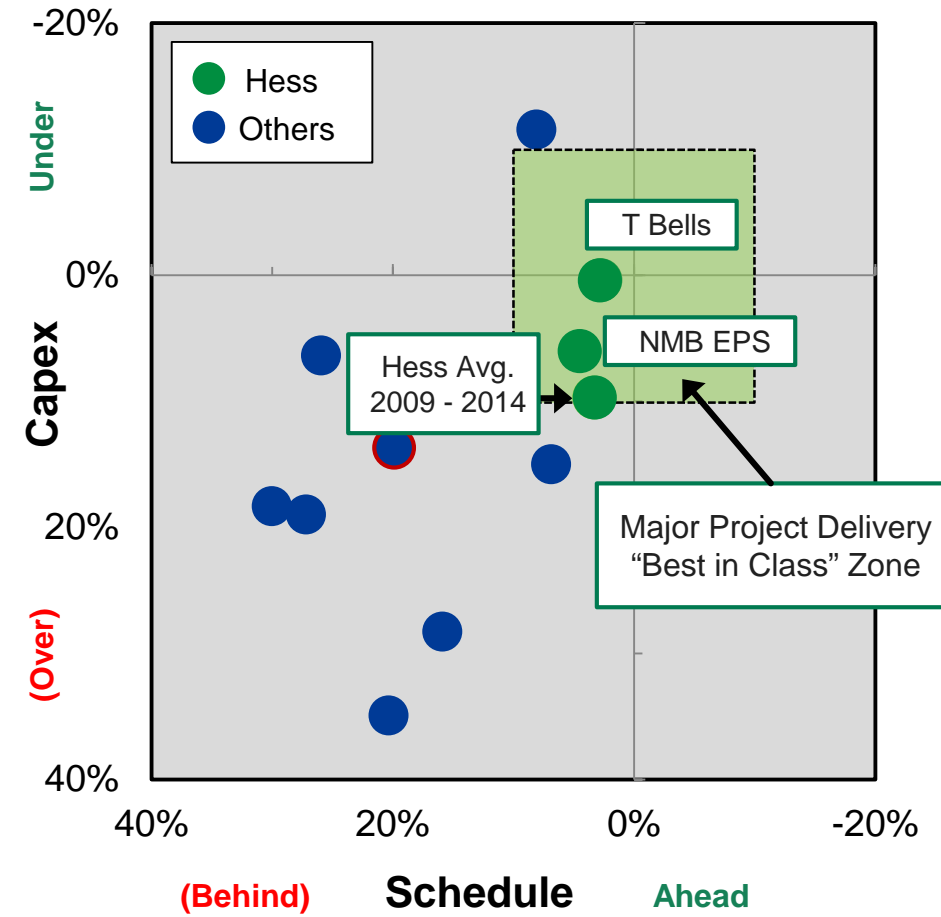


Drilling Performance Quartile	1 st	2 nd	3 rd	4 th
Ghana	✓			
North Malay Basin	✓			
Tubular Bells	✓			
Equatorial Guinea	✓			
South Arne		✓		

Source: Rushmore data 2014

Industry Project Delivery

(IPA Study 2005 - 2013)



Source: IPA Study (2005 - 13) updated with recent Hess projects

Malaysia Gas: JDA & North Malay Basin

Long term production and material cash flow



• Strategic / Portfolio Context

- Low cost, long life gas reserves with oil linked pricing
- NMB leverages JDA development capabilities and strong Petronas relationship
- Growing Malaysia supply/demand gap

• Asset Details: JDA

- Material production, free cash flow
- 2016 net production ~200 MMSCFED
- 2015 cash margin \$31 / BOE
- 2016 capex \$50 MM

• Asset Details: NMB

- Low risk development of 9 discoveries
- Full Field Development completion 2017; net production up to ~165 MMSCFED
- 2016 net production ~40 MMSCFED
- 2016 capex \$375 MM

Deepwater Gulf of Mexico: Tubular Bells



Low cost production leveraging deepwater capability

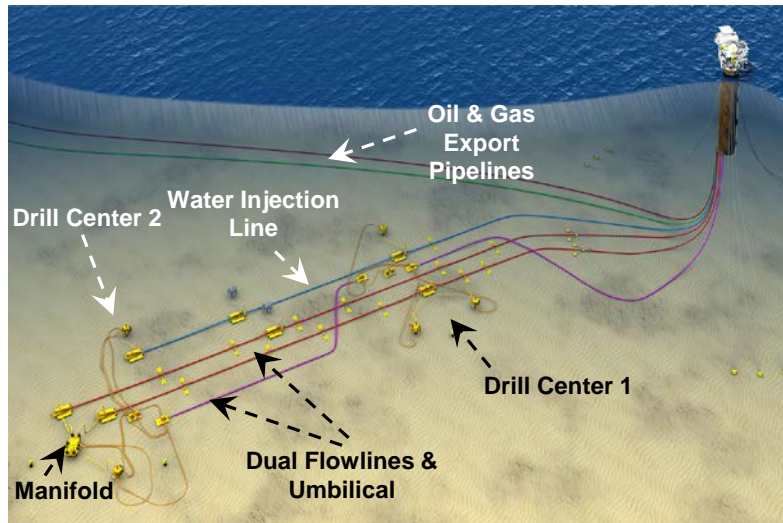


- **Strategic / Portfolio Context**

- Material growth asset
- Key contributor to production and cash flow
- Leverages deepwater capability

- **Asset Details**

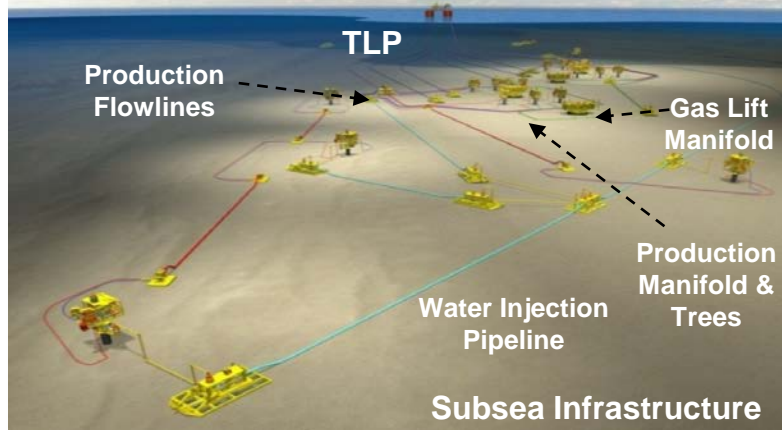
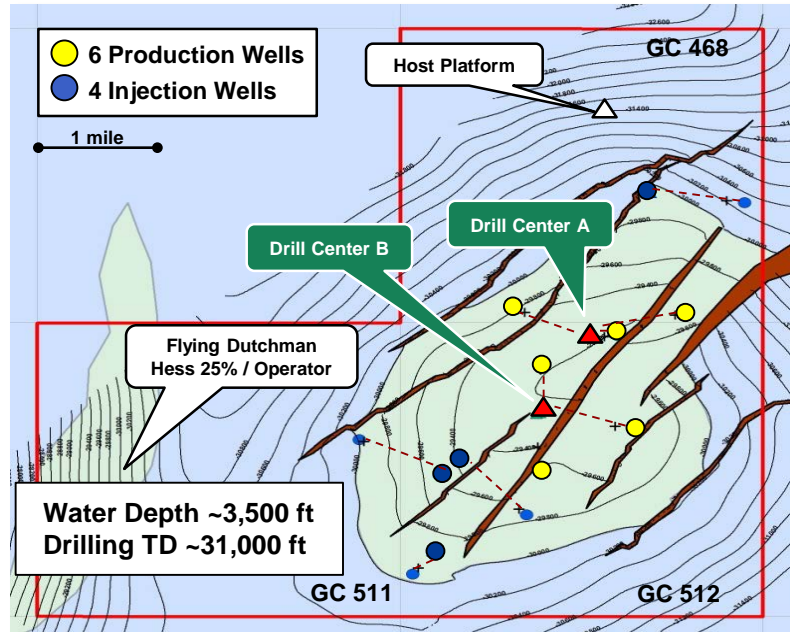
- 57.1% WI, operator
- First oil November 2014
- 2016 net production 20-25 MBOED
- 2015 cash margin \$21 / BOE
- 2016 capex ~\$140 MM



Material production and cash flow

Deepwater Gulf of Mexico: Stampede

Building on Tubular Bells success



• Strategic / Portfolio Context

- Leverages proven deepwater capability
- Material contribution to 2018+ growth
- One of the largest undeveloped fields in GoM (300 - 350 MMBOE gross recoverable)

• Asset Details

- 25% WI, operator
- Progressing hull and topsides fabrication
- Plan to commence drilling in 2016; first oil targeted in 2018
- Gross processing capacity of 80 MBOD
- Mature captured near field exploitation
- 2016 capex ~\$325 MM

Adds ~15 MBOED production and becomes material cash generator in 2018

Competitively Positioned for Growth

Significant captured growth options



Bakken

- 1.6 BBOE net EUR
- ~3,200 future drilling locations

Utica

- 300 MMBOE net EUR
- >500 drilling locations

North Malay Basin

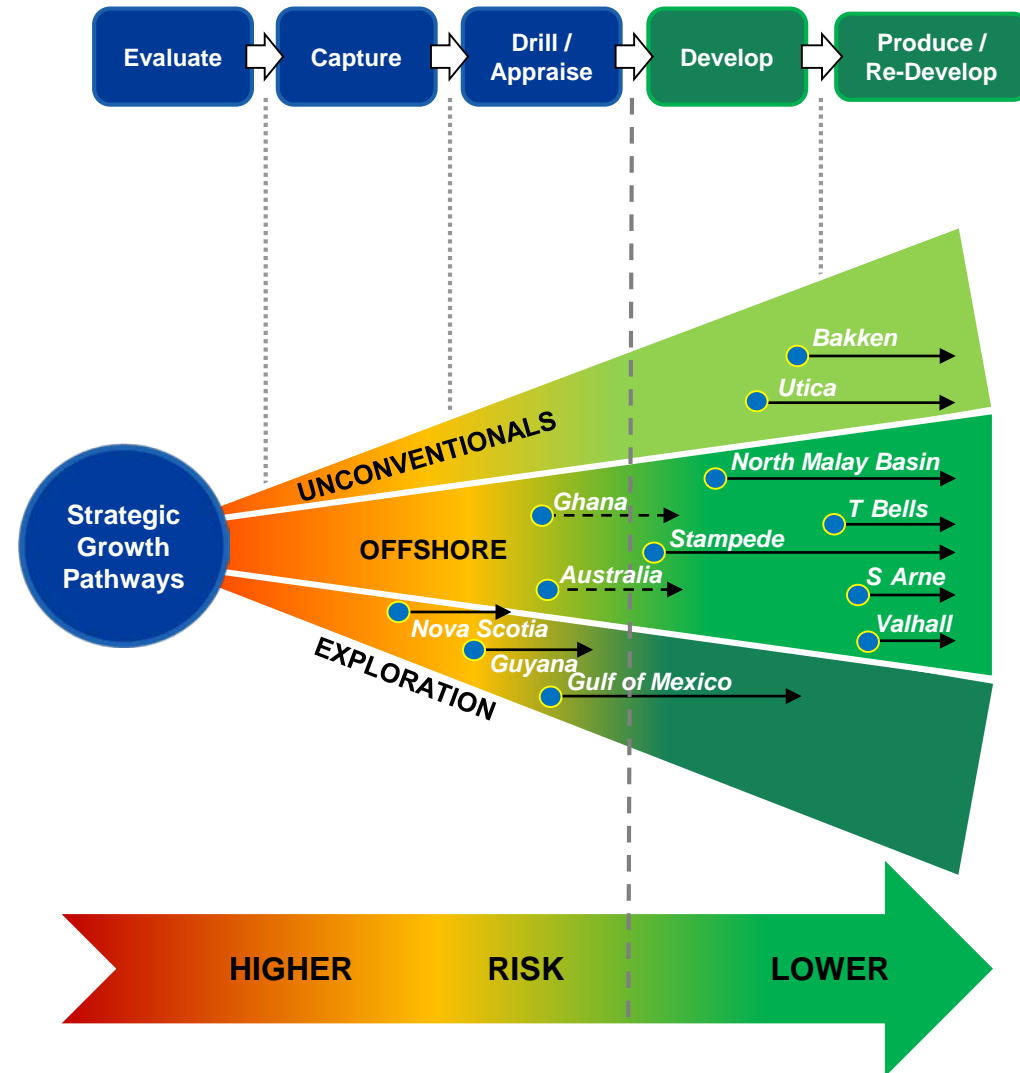
- Full field development underway
- Net production to quadruple to 165 MMSCFED in 2017

Stampede

- First oil targeted in 2018
- Net production ~15 MBOED

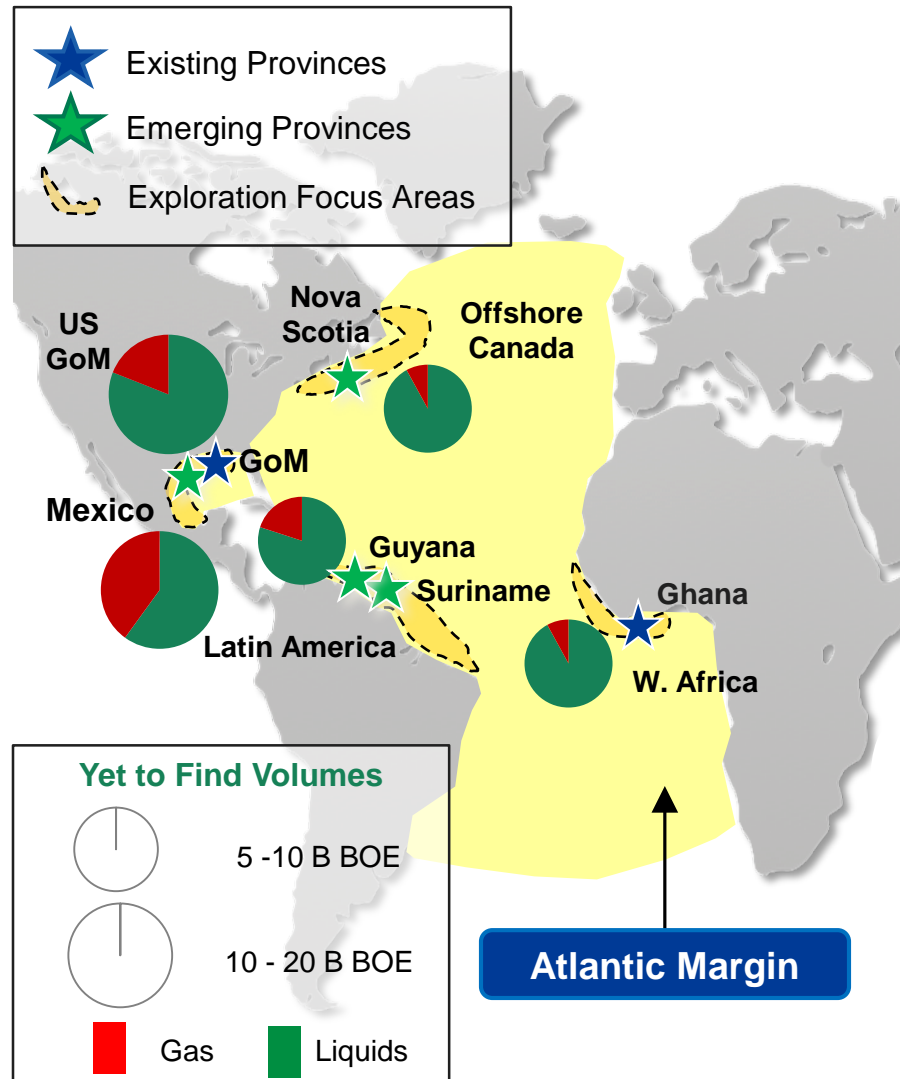
Exploration

- Recent material discoveries in Guyana and the Gulf of Mexico



Competitively Positioned for Growth

Exploration provides further upside to long term growth

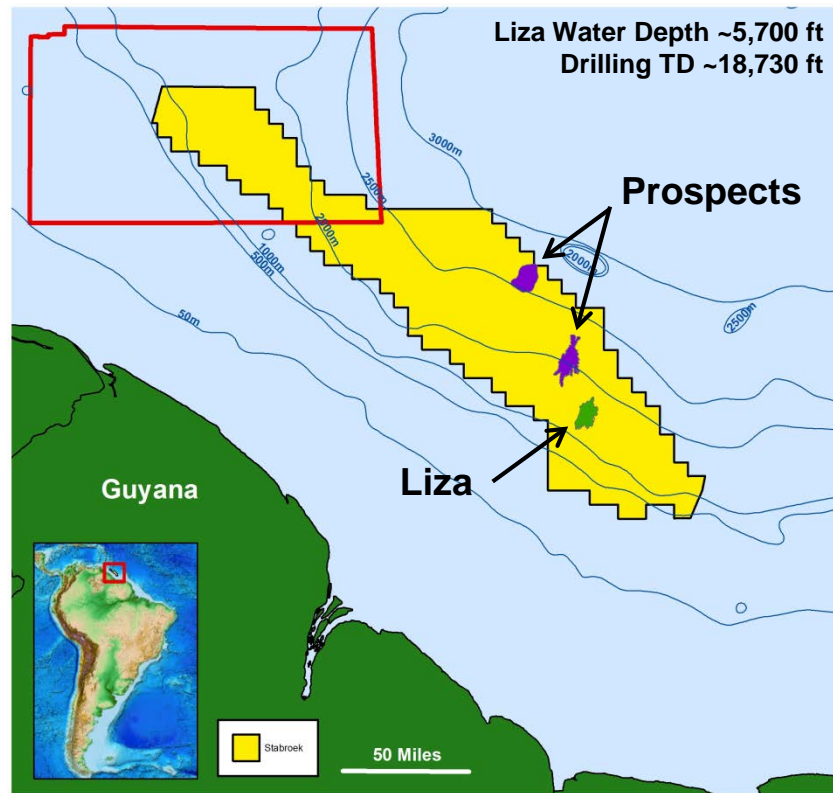


- **Focused strategy to deliver material long term value**
- **Exploration themes:**
 - **Focused:** In basins we understand and that leverage our capabilities
 - **Balanced:** Between both proven and emerging areas
 - **Impactful:** Materiality and running room
 - **Value driven:** Through working interest management, liquids rich areas and attractive fiscal terms
- **Goals**
 - Add 600 - 700 MMBOE resources over 5 years
 - Achieve <\$20 / BOE F&D cost

Offshore Guyana: Stabroek License



Liza-1 significant oil discovery



 GoM Green Canyon for scale

- **Strategic / Portfolio Context**

- 6.6 MM acres; ~1,150 GoM blocks
- Multiple prospects and play types

- **Forward Plan**

- Liza-1 encountered 295 feet of high-quality oil bearing sandstone reservoirs
- New 17,000 km² 3-D seismic acquisition completed
- Liza-2 well spud February 2016
- ~Four wells to further explore Liza and the Stabroek Block planned 2016

- **Asset Details**

- 30% WI, op. by Esso E&P Guyana Ltd.

Continued exploration of an emerging material deepwater play

- **Preserve Balance Sheet Strength**
- **Preserve Core Operating Capabilities**
- **Preserve Long-Term Growth Options**

