



**HESS CORPORATION**

**Historical Financial and Operating Results**

*First Quarter 2008 through Third Quarter 2011*



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)**  
(In millions except per share data)

Appendix I

Income (Expense)	Year to Date 2011	Fourth Quarter 2011	Third Quarter 2011	Second Quarter 2011	First Quarter 2011
<b>Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)</b>					
Exploration and Production	\$ 2,148	\$ -	\$ 422	\$ 747	\$ 979
Marketing and Refining	(23)	-	(23)	(39)	39
Corporate	(114)	-	(44)	(42)	(28)
Interest Expense	(177)	-	(57)	(59)	(61)
Net Income (Loss) Attributable to Hess Corporation	<u>\$ 1,834</u>	<u>\$ -</u>	<u>\$ 298</u>	<u>\$ 607</u>	<u>\$ 929</u>
Net Income (Loss) Per Share (Diluted)	<u>\$ 5.40</u>	<u>\$ -</u>	<u>\$ .88</u>	<u>\$ 1.78</u>	<u>\$ 2.74</u>
<b>Items Affecting Comparability</b>					
Exploration and Production (b)	\$ 244	\$ -	\$ (81)	\$ -	\$ 310
Marketing and Refining	-	-	-	-	-
Corporate	-	-	-	-	-
Total Items Affecting Comparability	<u>\$ 244</u>	<u>\$ -</u>	<u>\$ (81)</u>	<u>\$ -</u>	<u>\$ 310</u>
<b>Adjusted Earnings (Losses)(a)</b>					
Exploration and Production	\$ 1,904	\$ -	\$ 503	\$ 747	\$ 669
Marketing and Refining	(23)	-	(23)	(39)	39
Corporate	(114)	-	(44)	(42)	(28)
Interest Expense	(177)	-	(57)	(59)	(61)
Adjusted Earnings (Losses)	<u>\$ 1,590</u>	<u>\$ -</u>	<u>\$ 379</u>	<u>\$ 607</u>	<u>\$ 619</u>
Adjusted Earnings (Losses) Per Share (Diluted)	<u>\$ 4.68</u>	<u>\$ -</u>	<u>\$ 1.11</u>	<u>\$ 1.78</u>	<u>\$ 1.82</u>
Weighted Average Number of Shares (Diluted)	<u>339.8</u>	<u>-</u>	<u>340.2</u>	<u>340.4</u>	<u>339.2</u>
<b>Income (Expense)</b>					
	Year 2010	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
<b>Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)</b>					
Exploration and Production	\$ 2,736	\$ 420	\$ 1,277	\$ 488	\$ 551
Marketing and Refining	(231)	(261)	(38)	(19)	87
Corporate	(159)	(43)	(26)	(42)	(48)
Interest Expense	(221)	(58)	(59)	(52)	(52)
Net Income (Loss) Attributable to Hess Corporation	<u>\$ 2,125</u>	<u>\$ 58</u>	<u>\$ 1,154</u>	<u>\$ 375</u>	<u>\$ 538</u>
Net Income (Loss) Per Share (Diluted)	<u>\$ 6.47</u>	<u>\$ .18</u>	<u>\$ 3.52</u>	<u>\$ 1.15</u>	<u>\$ 1.65</u>
<b>Items Affecting Comparability</b>					
Exploration and Production	\$ 732	\$ (51)	\$ 725	\$ -	\$ 58
Marketing and Refining	(289)	(289)	-	-	-
Corporate	(7)	-	-	-	(7)
Total Items Affecting Comparability	<u>\$ 436</u>	<u>\$ (340)</u>	<u>\$ 725</u>	<u>\$ -</u>	<u>\$ 51</u>
<b>Adjusted Earnings (Losses)(a)</b>					
Exploration and Production	\$ 2,004	\$ 471	\$ 552	\$ 488	\$ 493
Marketing and Refining	58	28	(38)	(19)	87
Corporate	(152)	(43)	(26)	(42)	(41)
Interest Expense	(221)	(58)	(59)	(52)	(52)
Adjusted Earnings (Losses)	<u>\$ 1,689</u>	<u>\$ 398</u>	<u>\$ 429</u>	<u>\$ 375</u>	<u>\$ 487</u>
Adjusted Earnings (Losses) Per Share (Diluted)	<u>\$ 5.14</u>	<u>\$ 1.20</u>	<u>\$ 1.31</u>	<u>\$ 1.15</u>	<u>\$ 1.49</u>
Weighted Average Number of Shares (Diluted)	<u>328.3</u>	<u>330.5</u>	<u>327.6</u>	<u>327.5</u>	<u>327.0</u>

(a) Adjusted earnings / losses is defined as reported net income / loss attributable to Hess Corporation, excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

(b) See explanation of items affecting comparability for treatment of the impact of the supplementary tax on petroleum operations in the United Kingdom during 2011.

(Continued)



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)**  
(In millions except per share data)

Appendix I

Income (Expense)	Year 2009	Fourth Quarter 2009	Third Quarter 2009	Second Quarter 2009	First Quarter 2009
<u>Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)</u>					
Exploration and Production	\$ 1,042	\$ 494	\$ 397	\$ 215	\$ (64)
Marketing and Refining	127	17	38	(30)	102
Corporate	(205)	(97)	(33)	(26)	(49)
Interest Expense	(224)	(56)	(61)	(59)	(48)
Net Income (Loss) Attributable to Hess Corporation	<u>\$ 740</u>	<u>\$ 358</u>	<u>\$ 341</u>	<u>\$ 100</u>	<u>\$ (59)</u>
Net Income (Loss) Per Share (Diluted)	<u>\$ 2.27</u>	<u>\$ 1.10</u>	<u>\$ 1.05</u>	<u>\$ .31</u>	<u>\$ (.18)</u>
<u>Items Affecting Comparability</u>					
Exploration and Production	\$ 45	\$ -	\$ 89	\$ (31)	\$ (13)
Marketing and Refining	12	-	12	-	-
Corporate	(60)	(44)	-	-	(16)
Total Items Affecting Comparability	<u>\$ (3)</u>	<u>\$ (44)</u>	<u>\$ 101</u>	<u>\$ (31)</u>	<u>\$ (29)</u>
<u>Adjusted Earnings (Losses)(a)</u>					
Exploration and Production	\$ 997	\$ 494	\$ 308	\$ 246	\$ (51)
Marketing and Refining	115	17	26	(30)	102
Corporate	(145)	(53)	(33)	(26)	(33)
Interest Expense	(224)	(56)	(61)	(59)	(48)
Adjusted Earnings (Losses)	<u>\$ 743</u>	<u>\$ 402</u>	<u>\$ 240</u>	<u>\$ 131</u>	<u>\$ (30)</u>
Adjusted Earnings (Losses) Per Share (Diluted)	<u>\$ 2.28</u>	<u>\$ 1.23</u>	<u>\$ .74</u>	<u>\$ .40</u>	<u>\$ (.09)</u>
Weighted Average Number of Shares (Diluted)	<u>326.0</u>	<u>326.4</u>	<u>326.0</u>	<u>325.8</u>	<u>323.4</u>
Income (Expense)	Year 2008	Fourth Quarter 2008	Third Quarter 2008	Second Quarter 2008	First Quarter 2008
<u>Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)</u>					
Exploration and Production	\$ 2,423	\$ (125)	\$ 699	\$ 1,025	\$ 824
Marketing and Refining	277	152	161	(52)	16
Corporate	(173)	(59)	(42)	(33)	(39)
Interest Expense	(167)	(42)	(43)	(40)	(42)
Net Income (Loss) Attributable to Hess Corporation	<u>\$ 2,360</u>	<u>\$ (74)</u>	<u>\$ 775</u>	<u>\$ 900</u>	<u>\$ 759</u>
Net Income (Loss) Per Share (Diluted)	<u>\$ 7.24</u>	<u>\$ (.23)</u>	<u>\$ 2.37</u>	<u>\$ 2.76</u>	<u>\$ 2.34</u>
<u>Items Affecting Comparability</u>					
Exploration and Production	\$ (26)	\$ (26)	\$ -	\$ -	\$ -
Marketing and Refining	-	-	-	-	-
Corporate	-	-	-	-	-
Total Items Affecting Comparability	<u>\$ (26)</u>	<u>\$ (26)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
<u>Adjusted Earnings (Losses)(a)</u>					
Exploration and Production	\$ 2,449	\$ (99)	\$ 699	\$ 1,025	\$ 824
Marketing and Refining	277	152	161	(52)	16
Corporate	(173)	(59)	(42)	(33)	(39)
Interest Expense	(167)	(42)	(43)	(40)	(42)
Adjusted Earnings (Losses)	<u>\$ 2,386</u>	<u>\$ (48)</u>	<u>\$ 775</u>	<u>\$ 900</u>	<u>\$ 759</u>
Adjusted Earnings (Losses) Per Share (Diluted)	<u>\$ 7.32</u>	<u>\$ (.15)</u>	<u>\$ 2.37</u>	<u>\$ 2.76</u>	<u>\$ 2.34</u>
Weighted Average Number of Shares (Diluted)	<u>325.8</u>	<u>322.9</u>	<u>327.4</u>	<u>326.2</u>	<u>323.8</u>

(a) Adjusted earnings / losses is defined as reported net income / loss attributable to Hess Corporation excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

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**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)**  
**EXPLANATION OF ITEMS AFFECTING COMPARABILITY**  
(Amounts are after income taxes)



**Appendix I**  
**Footnotes**

**2011**

**Third Quarter**     **Exploration and Production** – Earnings include charges of \$140 million for impairments that resulted from increases to the Corporation's abandonment liabilities, primarily for non-producing properties. A charge of \$44 million was also recorded as a result of the third quarter enactment of an additional 12 percent supplementary tax on petroleum operations in the United Kingdom with an effective date of March 24, 2011. The charge consists of incremental income tax of \$15 million on earnings from the effective date to the end of the second quarter and a charge of \$29 million to increase the United Kingdom deferred tax liability. For the nine months ended September 30, 2011, only the one-time adjustment to the deferred tax liability of \$29 million is included as an item affecting comparability between periods. The results also include gains of \$103 million from the sales of the Corporation's interests in the Snorre Field, offshore Norway, and the Cook Field in the United Kingdom North Sea.

**Second Quarter**     None Reported.

**First Quarter**     **Exploration and Production** – Earnings include a gain of \$310 million related to the sale of the Corporation's interests in certain natural gas producing assets in the United Kingdom North Sea.

**2010**

**Fourth Quarter**     **Exploration and Production** – Earnings include a charge of \$51 million related to dry hole costs associated with the Azulão exploration well located offshore Brazil, which was drilled in 2009.

**Marketing and Refining** – Earnings include a charge of \$289 million to reduce the carrying value of the Corporation's equity investment in HOVENSA L.L.C.

**Third Quarter**     **Exploration and Production** – Earnings include a gain of \$1,072 million related to the exchange of the Corporation's interests in Gabon and the Clair Field in the United Kingdom for a 28.1 percent interest in the Valhall Field and a 25.0 percent interest in the Hod Field, both in Norway. The earnings also include a charge of \$347 million to fully impair the carrying value of the Corporation's interests in the West Med Block 1 Concession, located offshore Egypt.

**Second Quarter**     None Reported.

**First Quarter**     **Exploration and Production** – Earnings include a gain of \$58 million related to the sale of the Corporation's interest in the Jambi Merang natural gas development project in Indonesia.

**Corporate** – Expenses include a charge of \$7 million related to the repurchase of the remaining \$116 million of bonds that were scheduled to mature in 2011.

**2009**

**Fourth Quarter**     **Corporate** – Expenses include charges of \$34 million for the repurchase of \$546 million of bonds that were scheduled to mature in 2011 and \$10 million for pension plan settlements related to employee retirements.

**Third Quarter**     **Exploration and Production** – Earnings include income of \$89 million related to the resolution of a royalty dispute on production from certain leases subject to the U.S. Deep Water Royalty Relief Act.

**Marketing and Refining** – Earnings include a benefit of \$12 million due to an income tax adjustment relating to refining operations.

**Second Quarter**     **Exploration and Production** – Earnings include a charge of \$31 million to reduce the carrying value of production equipment in the United Kingdom North Sea and materials inventory in Equatorial Guinea and the United States.

**First Quarter**     **Exploration and Production** – Earnings include a charge of \$13 million related to the impairment of two short-lived fields in the United Kingdom North Sea.

**Corporate** – Expenses include a charge of \$16 million for retirement benefits and employee severance costs.

**2008**

**Fourth Quarter**     **Exploration and Production** – Earnings include charges of \$17 million related to asset impairments at fields located in the United States and the United Kingdom North Sea and \$9 million associated with Hurricanes Gustav and Ike in the Gulf of Mexico.

**Third Quarter**     None Reported.

**Second Quarter**     None Reported.

**First Quarter**     None Reported.

(Concluded)

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CAPITAL AND EXPLORATORY EXPENDITURES**  
**(IN MILLIONS)**



Appendix II

	<u>Year to Date 2011</u>	<u>Fourth Quarter 2011</u>	<u>Third Quarter 2011</u>	<u>Second Quarter 2011</u>	<u>First Quarter 2011</u>	<u>Year 2010</u>	<u>Fourth Quarter 2010</u>	<u>Third Quarter 2010</u>	<u>Second Quarter 2010</u>	<u>First Quarter 2010</u>
Exploration and Production										
United States	\$ 2,933	\$ -	\$ 1,600	\$ 793	\$ 540	\$ 2,935	\$ 1,820	\$ 379	\$ 399	\$ 337
International	2,226	-	917	676	633	2,822	618	1,169	531	504
Total Exploration and Production	5,159	-	2,517	1,469	1,173	5,757	2,438	1,548	930	841
Marketing, Refining and Corporate	67	-	33	21	13	98	26	19	33	20
Total Capital and Exploratory Expenditures	<u>\$ 5,226</u>	<u>\$ -</u>	<u>\$ 2,550</u>	<u>\$ 1,490</u>	<u>\$ 1,186</u>	<u>\$ 5,855</u>	<u>\$ 2,464</u>	<u>\$ 1,567</u>	<u>\$ 963</u>	<u>\$ 861</u>
Exploration expenses charged to income included above										
United States	\$ 146	\$ -	\$ 48	\$ 56	\$ 42	\$ 154	\$ 46	\$ 46	\$ 21	\$ 41
International	189	-	68	59	62	209	77	59	41	32
Total	<u>\$ 335</u>	<u>\$ -</u>	<u>\$ 116</u>	<u>\$ 115</u>	<u>\$ 104</u>	<u>\$ 363</u>	<u>\$ 123</u>	<u>\$ 105</u>	<u>\$ 62</u>	<u>\$ 73</u>
	<u>Year 2009</u>	<u>Fourth Quarter 2009</u>	<u>Third Quarter 2009</u>	<u>Second Quarter 2009</u>	<u>First Quarter 2009</u>	<u>Year 2008</u>	<u>Fourth Quarter 2008</u>	<u>Third Quarter 2008</u>	<u>Second Quarter 2008</u>	<u>First Quarter 2008</u>
Exploration and Production										
United States	\$ 1,200	\$ 392	\$ 198	\$ 295	\$ 315	\$ 2,164	\$ 519	\$ 509	\$ 721	\$ 415
International	1,927	565	448	470	444	2,477	641	829	484	523
Total Exploration and Production	3,127	957	646	765	759	4,641	1,160	1,338	1,205	938
Marketing, Refining and Corporate	118	35	22	15	46	187	90	30	35	32
Total Capital and Exploratory Expenditures	<u>\$ 3,245</u>	<u>\$ 992</u>	<u>\$ 668</u>	<u>\$ 780</u>	<u>\$ 805</u>	<u>\$ 4,828</u>	<u>\$ 1,250</u>	<u>\$ 1,368</u>	<u>\$ 1,240</u>	<u>\$ 970</u>
Exploration expenses charged to income included above										
United States	\$ 144	\$ 22	\$ 22	\$ 47	\$ 53	\$ 211	\$ 49	\$ 56	\$ 44	\$ 62
International	183	45	42	48	48	179	45	35	40	59
Total	<u>\$ 327</u>	<u>\$ 67</u>	<u>\$ 64</u>	<u>\$ 95</u>	<u>\$ 101</u>	<u>\$ 390</u>	<u>\$ 94</u>	<u>\$ 91</u>	<u>\$ 84</u>	<u>\$ 121</u>

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED)**  
**(IN MILLIONS)**



Appendix III

	Year to Date 2011			Fourth Quarter 2011			Third Quarter 2011			Second Quarter 2011			First Quarter 2011		
	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total
Sales and other operating revenues	\$ 2,434	\$ 5,014	\$ 7,448	\$ -	\$ -	\$ -	\$ 830	\$ 1,307	\$ 2,137	\$ 858	\$ 1,840	\$ 2,698	\$ 746	\$ 1,867	\$ 2,613
Other, net	(10)	446	436	-	-	-	4	93	97	(13)	8	(5)	(1)	345	344
Total revenues and non-operating income	<u>2,424</u>	<u>5,460</u>	<u>7,884</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>834</u>	<u>1,400</u>	<u>2,234</u>	<u>845</u>	<u>1,848</u>	<u>2,693</u>	<u>745</u>	<u>2,212</u>	<u>2,957</u>
Costs and expenses															
Production expenses, including related taxes	490	1,249	1,739	-	-	-	174	435	609	179	420	599	137	394	531
Exploration expenses, including dry holes and lease impairment	357	412	769	-	-	-	120	79	199	128	129	257	109	204	313
General, administrative and other expenses	141	90	231	-	-	-	44	27	71	49	27	76	48	36	84
Depreciation, depletion and amortization	527	1,127	1,654	-	-	-	209	355	564	166	387	553	152	385	537
Asset impairments	16	342	358	-	-	-	16	342	358	-	-	-	-	-	-
Total costs and expenses	<u>1,531</u>	<u>3,220</u>	<u>4,751</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>563</u>	<u>1,238</u>	<u>1,801</u>	<u>522</u>	<u>963</u>	<u>1,485</u>	<u>446</u>	<u>1,019</u>	<u>1,465</u>
Results of operations before income taxes	893	2,240	3,133	-	-	-	271	162	433	323	885	1,208	299	1,193	1,492
Provision (benefit) for income taxes	340	645	985	-	-	-	108	(97)	11	120	341	461	112	401	513
Results of operations attributable to Hess Corporation	<u>\$ 553</u>	<u>\$ 1,595</u>	<u>\$ 2,148</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 163</u>	<u>\$ 259</u>	<u>\$ 422</u>	<u>\$ 203</u>	<u>\$ 544</u>	<u>\$ 747</u>	<u>\$ 187</u>	<u>\$ 792</u>	<u>\$ 979</u>

  

	Year 2010			Fourth Quarter 2010			Third Quarter 2010			Second Quarter 2010			First Quarter 2010		
	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total
Sales and other operating revenues	\$ 2,453	\$ 6,291	\$ 8,744	\$ 679	\$ 1,613	\$ 2,292	\$ 622	\$ 1,657	\$ 2,279	\$ 570	\$ 1,489	\$ 2,059	\$ 582	\$ 1,532	\$ 2,114
Other, net	(3)	1,236	1,233	(5)	13	8	(2)	1,159	1,157	5	9	14	(1)	55	54
Total revenues and non-operating income	<u>2,450</u>	<u>7,527</u>	<u>9,977</u>	<u>674</u>	<u>1,626</u>	<u>2,300</u>	<u>620</u>	<u>2,816</u>	<u>3,436</u>	<u>575</u>	<u>1,498</u>	<u>2,073</u>	<u>581</u>	<u>1,587</u>	<u>2,168</u>
Costs and expenses															
Production expenses, including related taxes	489	1,435	1,924	143	389	532	117	358	475	113	327	440	116	361	477
Exploration expenses, including dry holes and lease impairment	364	501	865	121	196	317	105	120	225	60	112	172	78	73	151
General, administrative and other expenses	161	120	281	56	24	80	37	32	69	32	33	65	36	31	67
Depreciation, depletion and amortization	649	1,573	2,222	184	425	609	172	388	560	157	377	534	136	383	519
Asset Impairments	-	532	532	-	-	-	-	532	532	-	-	-	-	-	-
Total costs and expenses	<u>1,663</u>	<u>4,161</u>	<u>5,824</u>	<u>504</u>	<u>1,034</u>	<u>1,538</u>	<u>431</u>	<u>1,430</u>	<u>1,861</u>	<u>362</u>	<u>849</u>	<u>1,211</u>	<u>366</u>	<u>848</u>	<u>1,214</u>
Results of operations before income taxes	787	3,366	4,153	170	592	762	189	1,386	1,575	213	649	862	215	739	954
Provision (benefit) for income taxes	304	1,113	1,417	72	270	342	71	227	298	84	290	374	77	326	403
Results of operations attributable to Hess Corporation	<u>\$ 483</u>	<u>\$ 2,253</u>	<u>\$ 2,736</u>	<u>\$ 98</u>	<u>\$ 322</u>	<u>\$ 420</u>	<u>\$ 118</u>	<u>\$ 1,159</u>	<u>\$ 1,277</u>	<u>\$ 129</u>	<u>\$ 359</u>	<u>\$ 488</u>	<u>\$ 138</u>	<u>\$ 413</u>	<u>\$ 551</u>

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**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED)**  
**(IN MILLIONS)**



Appendix III

	Year 2009			Fourth Quarter 2009			Third Quarter 2009			Second Quarter 2009			First Quarter 2009		
	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total
Sales and other operating revenues	\$ 1,611	\$ 5,224	\$ 6,835	\$ 587	\$ 1,626	\$ 2,213	\$ 499	\$ 1,293	\$ 1,792	\$ 358	\$ 1,341	\$ 1,699	\$ 167	\$ 964	\$ 1,131
Other, net	132	75	207	-	(3)	(3)	137	8	145	(3)	60	57	(2)	10	8
Total revenues and non-operating income	<u>1,743</u>	<u>5,299</u>	<u>7,042</u>	<u>587</u>	<u>1,623</u>	<u>2,210</u>	<u>636</u>	<u>1,301</u>	<u>1,937</u>	<u>355</u>	<u>1,401</u>	<u>1,756</u>	<u>165</u>	<u>974</u>	<u>1,139</u>
Costs and expenses															
Production expenses, including related taxes	431	1,374	1,805	104	388	492	106	354	460	109	335	444	112	297	409
Exploration expenses, including dry holes and lease impairment	383	446	829	77	80	157	56	111	167	139	173	312	111	82	193
General, administrative and other expenses	130	125	255	33	40	73	37	28	65	33	28	61	27	29	56
Depreciation, depletion and amortization	503	1,610	2,113	165	397	562	176	426	602	105	406	511	57	381	438
Asset impairments	-	54	54	-	-	-	-	-	-	-	27	27	-	27	27
Total costs and expenses	<u>1,447</u>	<u>3,609</u>	<u>5,056</u>	<u>379</u>	<u>905</u>	<u>1,284</u>	<u>375</u>	<u>919</u>	<u>1,294</u>	<u>386</u>	<u>969</u>	<u>1,355</u>	<u>307</u>	<u>816</u>	<u>1,123</u>
Results of operations before income taxes	296	1,690	1,986	208	718	926	261	382	643	(31)	432	401	(142)	158	16
Provision (benefit) for income taxes	114	830	944	79	353	432	99	147	246	(11)	197	186	(53)	133	80
Results of operations attributable to Hess Corporation	<u>\$ 182</u>	<u>\$ 860</u>	<u>\$ 1,042</u>	<u>\$ 129</u>	<u>\$ 365</u>	<u>\$ 494</u>	<u>\$ 162</u>	<u>\$ 235</u>	<u>\$ 397</u>	<u>\$ (20)</u>	<u>\$ 235</u>	<u>\$ 215</u>	<u>\$ (89)</u>	<u>\$ 25</u>	<u>\$ (64)</u>

  

	Year 2008			Fourth Quarter 2008			Third Quarter 2008			Second Quarter 2008			First Quarter 2008		
	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total
Sales and other operating revenues	\$ 1,652	\$ 8,154	\$ 9,806	\$ 199	\$ 1,264	\$ 1,463	\$ 460	\$ 2,201	\$ 2,661	\$ 545	\$ 2,530	\$ 3,075	\$ 448	\$ 2,159	\$ 2,607
Other, net	9	(176)	(167)	-	(165)	(165)	(1)	(70)	(71)	-	22	22	10	37	47
Total revenues and non-operating income	<u>1,661</u>	<u>7,978</u>	<u>9,639</u>	<u>199</u>	<u>1,099</u>	<u>1,298</u>	<u>459</u>	<u>2,131</u>	<u>2,590</u>	<u>545</u>	<u>2,552</u>	<u>3,097</u>	<u>458</u>	<u>2,196</u>	<u>2,654</u>
Costs and expenses															
Production expenses, including related taxes	373	1,499	1,872	106	345	451	96	407	503	101	393	494	70	354	424
Exploration expenses, including dry holes and lease impairment	305	420	725	78	180	258	82	75	157	62	96	158	83	69	152
General, administrative and other expenses	159	143	302	50	32	82	41	43	84	36	37	73	32	31	63
Depreciation, depletion and amortization	225	1,697	1,922	50	497	547	59	420	479	61	401	462	55	379	434
Asset impairments	13	17	30	13	17	30	-	-	-	-	-	-	-	-	-
Total costs and expenses	<u>1,075</u>	<u>3,776</u>	<u>4,851</u>	<u>297</u>	<u>1,071</u>	<u>1,368</u>	<u>278</u>	<u>945</u>	<u>1,223</u>	<u>260</u>	<u>927</u>	<u>1,187</u>	<u>240</u>	<u>833</u>	<u>1,073</u>
Results of operations before income taxes	586	4,202	4,788	(98)	28	(70)	181	1,186	1,367	285	1,625	1,910	218	1,363	1,581
Provision (benefit) for income taxes	226	2,139	2,365	(37)	92	55	71	597	668	108	777	885	84	673	757
Results of operations attributable to Hess Corporation	<u>\$ 360</u>	<u>\$ 2,063</u>	<u>\$ 2,423</u>	<u>\$ (61)</u>	<u>\$ (64)</u>	<u>\$ (125)</u>	<u>\$ 110</u>	<u>\$ 589</u>	<u>\$ 699</u>	<u>\$ 177</u>	<u>\$ 848</u>	<u>\$ 1,025</u>	<u>\$ 134</u>	<u>\$ 690</u>	<u>\$ 824</u>

(Concluded)

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA**  
**(NET PRODUCTION DATA IN THOUSANDS)**



Appendix IV

	Year to Date 2011	Fourth Quarter 2011	Third Quarter 2011	Second Quarter 2011	First Quarter 2011	Year 2010	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
<b>Operating Data</b>										
<b>Net Production Per Day</b>										
Crude oil - barrels										
United States	78	-	82	77	77	75	76	78	73	71
Europe	86	-	68	93	99	88	103	82	81	86
Africa	70	-	59	66	84	113	99	117	118	118
Asia	14	-	15	12	14	13	13	13	14	14
Total	<u>248</u>	<u>-</u>	<u>224</u>	<u>248</u>	<u>274</u>	<u>289</u>	<u>291</u>	<u>290</u>	<u>286</u>	<u>289</u>
Natural gas liquids - barrels										
United States	13	-	13	13	13	14	14	15	12	13
Europe	3	-	3	3	4	3	4	3	3	3
Asia	1	-	1	1	1	1	1	-	1	1
Total	<u>17</u>	<u>-</u>	<u>17</u>	<u>17</u>	<u>18</u>	<u>18</u>	<u>19</u>	<u>18</u>	<u>16</u>	<u>17</u>
Natural gas - mcf										
United States	103	-	102	100	106	108	114	120	102	97
Europe	78	-	55	72	107	134	138	104	140	156
Asia and other	453	-	458	471	430	427	411	406	437	452
Total	<u>634</u>	<u>-</u>	<u>615</u>	<u>643</u>	<u>643</u>	<u>669</u>	<u>663</u>	<u>630</u>	<u>679</u>	<u>705</u>
Barrels of oil equivalent	<u>371</u>	<u>-</u>	<u>344</u>	<u>372</u>	<u>399</u>	<u>418</u>	<u>420</u>	<u>413</u>	<u>415</u>	<u>423</u>
<b>Average Selling Price</b>										
Crude oil - per barrel (including hedging)										
United States	\$ 97.71	\$ -	\$ 95.12	\$ 106.62	\$ 91.56	\$ 75.02	\$ 80.65	\$ 71.92	\$ 72.99	\$ 74.40
Europe	81.19	-	65.92	87.75	84.17	58.11	63.18	57.28	56.21	55.25
Africa	89.85	-	89.41	97.74	82.32	65.02	70.21	64.78	63.54	62.38
Asia	112.03	-	112.31	113.44	110.80	79.23	86.94	75.95	78.01	71.67
Worldwide	<u>90.22</u>	<u>-</u>	<u>85.81</u>	<u>97.20</u>	<u>87.22</u>	<u>66.20</u>	<u>71.73</u>	<u>64.81</u>	<u>64.81</u>	<u>63.62</u>
Crude oil - per barrel (excluding hedging)										
United States	\$ 97.71	\$ -	\$ 95.12	\$ 106.62	\$ 91.56	\$ 75.02	\$ 80.65	\$ 71.92	\$ 72.99	\$ 74.40
Europe	81.19	-	65.92	87.75	84.17	58.11	63.18	57.28	56.21	55.25
Africa	111.20	-	113.03	118.19	102.58	78.31	86.40	75.70	77.03	75.96
Asia	112.03	-	112.31	113.44	110.80	79.23	86.94	75.95	78.01	71.67
Worldwide	<u>95.89</u>	<u>-</u>	<u>92.33</u>	<u>102.73</u>	<u>92.35</u>	<u>71.40</u>	<u>77.17</u>	<u>69.47</u>	<u>70.15</u>	<u>69.06</u>
Natural gas liquids - per barrel										
United States	\$ 58.86	\$ -	\$ 57.72	\$ 61.57	\$ 57.31	\$ 47.92	\$ 51.89	\$ 43.20	\$ 45.84	\$ 51.11
Europe	78.09	-	82.18	69.99	80.29	59.23	64.65	57.69	54.61	59.38
Asia	74.18	-	71.30	79.63	73.35	63.50	70.22	53.60	60.89	63.92
Worldwide	<u>63.70</u>	<u>-</u>	<u>63.64</u>	<u>64.05</u>	<u>63.45</u>	<u>50.49</u>	<u>55.00</u>	<u>46.10</u>	<u>48.10</u>	<u>52.93</u>
Natural gas - per mcf										
United States	\$ 3.66	\$ -	\$ 3.43	\$ 3.71	\$ 3.82	\$ 3.70	\$ 3.11	\$ 3.56	\$ 3.65	\$ 4.63
Europe	8.64	-	8.93	8.97	8.25	6.23	7.81	6.50	5.35	5.41
Asia and other	5.85	-	5.86	5.94	5.75	5.93	5.06	6.18	6.09	6.37
Worldwide	<u>5.84</u>	<u>-</u>	<u>5.74</u>	<u>5.93</u>	<u>5.84</u>	<u>5.63</u>	<u>5.30</u>	<u>5.73</u>	<u>5.57</u>	<u>5.92</u>

(Continued)



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA**  
**(NET PRODUCTION DATA IN THOUSANDS)**



Appendix IV

	Year 2009	Fourth Quarter 2009	Third Quarter 2009	Second Quarter 2009	First Quarter 2009	Year 2008	Fourth Quarter 2008	Third Quarter 2008	Second Quarter 2008	First Quarter 2008
<u>Operating Data</u>										
<u>Net Production Per Day</u>										
Crude oil - barrels										
United States	60	76	73	58	32	32	27	31	36	36
Europe	83	86	83	76	88	83	84	80	83	83
Africa	120	105	124	124	126	124	129	121	128	119
Asia	16	15	17	16	15	13	11	12	12	17
Total	<u>279</u>	<u>282</u>	<u>297</u>	<u>274</u>	<u>261</u>	<u>252</u>	<u>251</u>	<u>244</u>	<u>259</u>	<u>255</u>
Natural gas liquids - barrels										
United States	11	12	12	10	9	10	8	9	11	11
Europe	3	3	2	3	4	4	5	4	4	4
Asia	-	1	-	1	-	-	-	-	-	-
Total	<u>14</u>	<u>16</u>	<u>14</u>	<u>14</u>	<u>13</u>	<u>14</u>	<u>13</u>	<u>13</u>	<u>15</u>	<u>15</u>
Natural gas - mcf										
United States	93	97	105	92	78	78	61	76	83	93
Europe	151	147	120	160	180	255	241	216	267	296
Asia and other	446	456	429	459	438	356	386	333	364	342
Total	<u>690</u>	<u>700</u>	<u>654</u>	<u>711</u>	<u>696</u>	<u>689</u>	<u>688</u>	<u>625</u>	<u>714</u>	<u>731</u>
Barrels of oil equivalent	<u>408</u>	<u>415</u>	<u>420</u>	<u>407</u>	<u>390</u>	<u>381</u>	<u>379</u>	<u>361</u>	<u>393</u>	<u>391</u>
<u>Average Selling Price</u>										
Crude oil - per barrel (including hedging)										
United States	\$ 60.67	\$ 70.61	\$ 63.79	\$ 55.53	\$ 38.58	\$ 96.82	\$ 48.90	\$ 116.14	\$ 120.23	\$ 92.59
Europe	47.02	58.07	47.34	47.41	35.31	78.75	46.77	83.23	104.98	82.29
Africa	48.91	61.67	54.97	47.16	31.15	78.72	42.93	91.72	97.32	78.83
Asia	63.01	74.59	67.49	55.84	45.86	97.07	40.39	105.58	120.59	96.53
Worldwide	51.62	63.74	56.07	49.27	34.42	82.04	45.00	93.36	104.29	83.28
Crude oil - per barrel (excluding hedging)										
United States	\$ 60.67	\$ 70.61	\$ 63.79	\$ 55.53	\$ 38.58	\$ 96.82	\$ 48.90	\$ 116.14	\$ 120.23	\$ 92.59
Europe	47.02	58.07	47.34	47.41	35.31	78.75	46.77	83.23	104.98	82.29
Africa	60.79	74.41	67.27	57.13	44.20	93.57	49.90	108.49	117.49	93.52
Asia	63.01	74.59	67.49	55.84	45.86	97.07	40.39	105.58	120.59	96.53
Worldwide	56.74	68.50	61.42	54.03	40.19	89.23	48.31	102.80	113.79	89.62
Natural gas liquids - per barrel										
United States	\$ 36.57	\$ 47.12	\$ 36.05	\$ 31.03	\$ 29.03	\$ 64.98	\$ 36.83	\$ 77.50	\$ 76.60	\$ 64.83
Europe	43.23	59.31	43.53	36.51	36.76	74.63	44.05	81.84	92.67	76.50
Asia	46.48	57.40	44.74	35.92	-	-	-	-	-	-
Worldwide	38.47	50.21	37.27	32.97	31.29	67.61	39.00	78.50	81.52	67.70
Natural gas - per mcf (including hedging)										
United States	\$ 3.36	\$ 3.83	\$ 2.65	\$ 3.26	\$ 4.03	\$ 8.61	\$ 5.56	\$ 8.57	\$ 11.00	\$ 8.53
Europe	5.15	4.82	4.38	4.53	6.49	9.44	8.46	10.12	10.33	8.96
Asia and other	5.06	5.60	5.12	4.82	4.70	5.24	4.99	5.77	5.23	5.01
Worldwide	4.85	5.19	4.60	4.56	5.08	7.17	6.26	7.60	7.81	7.06
Natural gas - per mcf (excluding hedging)										
United States	\$ 3.36	\$ 3.83	\$ 2.65	\$ 3.26	\$ 4.03	\$ 8.61	\$ 5.56	\$ 8.57	\$ 11.00	\$ 8.53
Europe	5.15	4.82	4.38	4.53	6.49	9.79	8.62	10.84	10.84	9.05
Asia and other	5.06	5.60	5.12	4.82	4.70	5.24	4.99	5.77	5.23	5.01
Worldwide	4.85	5.19	4.60	4.56	5.08	7.30	6.32	7.85	8.01	7.10

(Concluded)

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA**



**Appendix V**

	Year to Date 2011	Fourth Quarter 2011	Third Quarter 2011	Second Quarter 2011	First Quarter 2011	Year 2010	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
<b>Financial Information (in millions of dollars)</b>										
<b>Marketing and Refining Results</b>										
Income (loss) before income taxes	\$ 28	\$ -	\$ (23)	\$ (45)	\$ 96	\$ (227)	\$ (251)	\$ (78)	\$ (37)	\$ 139
Provision (benefit) for income taxes	51	-	-	(6)	57	4	10	(40)	(18)	52
Results of operations attributable to Hess Corporation	<u>\$ (23)</u>	<u>\$ -</u>	<u>\$ (23)</u>	<u>\$ (39)</u>	<u>\$ 39</u>	<u>\$ (231)</u>	<u>\$ (261)</u>	<u>\$ (38)</u>	<u>\$ (19)</u>	<u>\$ 87</u>
<b>Summary of Marketing and Refining Results</b>										
Refining	\$ (130)	\$ -	\$ (38)	\$ (44)	\$ (48)	\$ (445)	\$ (308)	\$ (50)	\$ (31)	\$ (56)
Marketing	137	-	41	28	68	215	37	40	17	121
Trading	(30)	-	(26)	(23)	19	(1)	10	(28)	(5)	22
Results of operations attributable to Hess Corporation	<u>\$ (23)</u>	<u>\$ -</u>	<u>\$ (23)</u>	<u>\$ (39)</u>	<u>\$ 39</u>	<u>\$ (231)</u>	<u>\$ (261)</u>	<u>\$ (38)</u>	<u>\$ (19)</u>	<u>\$ 87</u>
<b>Operating Data (barrels and gallons in thousands)</b>										
<b>Refined Product Sales (barrels per day)</b>										
Gasoline	226	-	222	228	226	242	225	253	238	251
Distillates	116	-	100	114	134	120	144	96	112	126
Residuals	65	-	53	56	87	69	78	56	57	86
Other	20	-	14	28	20	40	42	41	28	51
Total	<u>427</u>	<u>-</u>	<u>389</u>	<u>426</u>	<u>467</u>	<u>471</u>	<u>489</u>	<u>446</u>	<u>435</u>	<u>514</u>
<b>Refinery Throughput (barrels per day)</b>										
HOVENSA - Crude runs	288	-	297	303	263	390	384	408	392	375
HOVENSA - Hess 50% share	144	-	149	152	132	195	192	204	196	188
Port Reading	65	-	63	66	66	55	60	61	35	62
<b>Refinery Utilization</b>										
HOVENSA	<b>Refinery Capacity (barrels per day)</b>									
Crude	350 (a)									
Crude	82.3%	-	84.9%	86.7%	75.2%	78.0%	76.8%	81.6%	78.5%	75.1%
FCC	150	-	79.2%	77.8%	65.6%	66.5%	57.3%	76.1%	91.0%	41.2%
Coker	58	-	91.0%	96.0%	41.6%	78.3%	73.3%	73.0%	81.9%	85.0%
Port Reading	70	-	90.0%	93.6%	94.0%	78.1%	86.0%	87.7%	49.7%	88.8%
<b>Retail Marketing</b>										
Number of retail stations (b)	1,358	-	1,358	1,356	1,350	1,362	1,362	1,360	1,358	1,359
Convenience store revenue (in millions of dollars) (c)	\$ 899	\$ -	\$ 316	\$ 305	\$ 278	\$ 1,213	\$ 298	\$ 322	\$ 317	\$ 276
Average gasoline volume per station (gallons per month) (c)	195	-	201	199	185	199	201	204	203	188

(a) HOVENSA's refinery crude capacity was reduced to 350,000 from 500,000 barrels per day in the first quarter of 2011.

(b) Includes company operated, Wilco-Hess, dealer and branded retailer.

(c) Company operated only.

(Continued)

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA**



**Appendix V**

	Year 2009	Fourth Quarter 2009	Third Quarter 2009	Second Quarter 2009	First Quarter 2009	Year 2008	Fourth Quarter 2008	Third Quarter 2008	Second Quarter 2008	First Quarter 2008
<u>Financial Information (in millions of dollars)</u>										
<u>Marketing and Refining Results</u>										
Income (loss) before income taxes	\$ 151	\$ 16	\$ 29	\$ (56)	\$ 162	\$ 439	\$ 241	\$ 262	\$ (85)	\$ 21
Provision (benefit) for income taxes	24	(1)	(9)	(26)	60	162	89	101	(33)	5
Results of operations attributable to Hess Corporation	<u>\$ 127</u>	<u>\$ 17</u>	<u>\$ 38</u>	<u>\$ (30)</u>	<u>\$ 102</u>	<u>\$ 277</u>	<u>\$ 152</u>	<u>\$ 161</u>	<u>\$ (52)</u>	<u>\$ 16</u>
<u>Summary of Marketing and Refining Results</u>										
Refining	\$ (87)	\$ (40)	\$ (3)	\$ (26)	\$ (18)	\$ 73	\$ 27	\$ 46	\$ 3	\$ (3)
Marketing	168	45	35	(13)	101	240	138	110	(40)	32
Trading	46	12	6	9	19	(36)	(13)	5	(15)	(13)
Results of operations attributable to Hess Corporation	<u>\$ 127</u>	<u>\$ 17</u>	<u>\$ 38</u>	<u>\$ (30)</u>	<u>\$ 102</u>	<u>\$ 277</u>	<u>\$ 152</u>	<u>\$ 161</u>	<u>\$ (52)</u>	<u>\$ 16</u>
<u>Operating Data (barrels and gallons in thousands)</u>										
<u>Refined Product Sales (barrels per day)</u>										
Gasoline	236	241	253	223	227	234	225	249	236	223
Distillates	134	149	113	126	150	143	154	122	129	168
Residuals	67	67	51	65	85	56	62	46	49	67
Other	36	38	26	41	39	39	36	43	40	37
Total	<u>473</u>	<u>495</u>	<u>443</u>	<u>455</u>	<u>501</u>	<u>472</u>	<u>477</u>	<u>460</u>	<u>454</u>	<u>495</u>
<u>Refinery Throughput (barrels per day)</u>										
HOVENSA - Crude runs	402	371	384	442	410	441	392	457	471	446
HOVENSA - Hess 50% share	201	185	192	221	205	221	196	228	235	223
Port Reading	63	61	65	65	62	64	64	65	64	61
<u>Refinery Utilization</u>										
HOVENSA										
Crude	80.3%	74.1%	76.9%	88.4%	82.0%	88.2%	78.4%	91.3%	94.2%	89.1%
FCC	70.2%	55.5%	82.9%	71.2%	71.4%	72.7%	70.5%	72.8%	73.1%	74.3%
Coker	81.6%	75.8%	78.9%	91.2%	80.5%	92.4%	73.5%	105.4%	99.5%	91.5%
Port Reading	90.2%	87.3%	92.2%	93.0%	88.2%	90.7%	92.0%	92.4%	91.3%	87.1%
<u>Retail Marketing</u>										
Number of retail stations (a)	1,357	1,357	1,353	1,355	1,358	1,366	1,366	1,357	1,363	1,367
Convenience store revenue (in millions of dollars) (b)	\$ 1,164	\$ 296	\$ 313	\$ 300	\$ 255	\$ 1,051	\$ 258	\$ 279	\$ 275	\$ 239
Average gasoline volume per station (gallons per month) (b)	201	196	202	209	199	207	200	215	218	195

(a) Includes company operated, Wilco-Hess, dealer and branded retailer.

(b) Company operated only.

(Concluded)