



**HESS CORPORATION**

**Historical Financial and Operating Results**

***First Quarter 2009 through Third Quarter 2012***



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)**  
(In millions, except per share amount)

Appendix I

Income (Expense)	Year to Date 2012	Fourth Quarter 2012	Third Quarter 2012	Second Quarter 2012	First Quarter 2012
<b>Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)</b>					
Exploration and Production	\$ 1,887	\$ -	\$ 608	\$ 644	\$ 635
Marketing and Refining	72	-	53	8	11
Corporate	(115)	-	(38)	(39)	(38)
Interest expense	(193)	-	(66)	(64)	(63)
Net income (loss) attributable to Hess Corporation	<u>\$ 1,651</u>	<u>\$ -</u>	<u>\$ 557</u>	<u>\$ 549</u>	<u>\$ 545</u>
Net income (loss) per share (diluted)	<u>\$ 4.85</u>	<u>\$ -</u>	<u>\$ 1.64</u>	<u>\$ 1.61</u>	<u>\$ 1.60</u>
<b>Items Affecting Comparability</b>					
Exploration and Production	\$ 62	\$ -	\$ 62	\$ (36)	\$ 36
Marketing and Refining	-	-	-	-	-
Corporate	-	-	-	-	-
Total items affecting comparability	<u>\$ 62</u>	<u>\$ -</u>	<u>\$ 62</u>	<u>\$ (36)</u>	<u>\$ 36</u>
<b>Adjusted Earnings (Losses) (a)</b>					
Exploration and Production	\$ 1,825	\$ -	\$ 546	\$ 680	\$ 599
Marketing and Refining	72	-	53	8	11
Corporate	(115)	-	(38)	(39)	(38)
Interest expense	(193)	-	(66)	(64)	(63)
Adjusted earnings (losses)	<u>\$ 1,589</u>	<u>\$ -</u>	<u>\$ 495</u>	<u>\$ 585</u>	<u>\$ 509</u>
Adjusted earnings (losses) per share (diluted)	<u>\$ 4.67</u>	<u>\$ -</u>	<u>\$ 1.46</u>	<u>\$ 1.72</u>	<u>\$ 1.50</u>
Weighted average number of shares (diluted)	<u>340.3</u>	<u>-</u>	<u>340.0</u>	<u>340.4</u>	<u>340.3</u>
<b>Income (Expense)</b>					
	Year 2011	Fourth Quarter 2011	Third Quarter 2011	Second Quarter 2011	First Quarter 2011
<b>Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)</b>					
Exploration and Production	\$ 2,675	\$ 527	\$ 422	\$ 747	\$ 979
Marketing and Refining	(584)	(561)	(23)	(39)	39
Corporate	(154)	(40)	(44)	(42)	(28)
Interest expense	(234)	(57)	(57)	(59)	(61)
Net income (loss) attributable to Hess Corporation	<u>\$ 1,703</u>	<u>\$ (131)</u>	<u>\$ 298</u>	<u>\$ 607</u>	<u>\$ 929</u>
Net income (loss) per share (diluted)	<u>\$ 5.01</u>	<u>\$ (.39)(c)</u>	<u>\$ .88</u>	<u>\$ 1.78</u>	<u>\$ 2.74</u>
<b>Items Affecting Comparability</b>					
Exploration and Production (b)	\$ 244	\$ -	\$ (81)	\$ -	\$ 310
Marketing and Refining	(525)	(525)	-	-	-
Corporate	-	-	-	-	-
Total items affecting comparability	<u>\$ (281)</u>	<u>\$ (525)</u>	<u>\$ (81)</u>	<u>\$ -</u>	<u>\$ 310</u>
<b>Adjusted Earnings (Losses) (a)</b>					
Exploration and Production (b)	\$ 2,431	\$ 527	\$ 503	\$ 747	\$ 669
Marketing and Refining	(59)	(36)	(23)	(39)	39
Corporate	(154)	(40)	(44)	(42)	(28)
Interest expense	(234)	(57)	(57)	(59)	(61)
Adjusted earnings (losses)	<u>\$ 1,984</u>	<u>\$ 394</u>	<u>\$ 379</u>	<u>\$ 607</u>	<u>\$ 619</u>
Adjusted earnings (losses) per share (diluted) (c)	<u>\$ 5.84</u>	<u>\$ 1.16</u>	<u>\$ 1.11</u>	<u>\$ 1.78</u>	<u>\$ 1.82</u>
Weighted average number of shares (diluted)	<u>339.9</u>	<u>340.1</u>	<u>340.2</u>	<u>340.4</u>	<u>339.2</u>

(a) Adjusted earnings / losses is defined as reported net income / loss attributable to Hess Corporation, excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

(b) See explanation of items affecting comparability for treatment of the impact of the supplementary tax on petroleum operations in the United Kingdom during 2011.

(c) For the fourth quarter of 2011, the weighted average number of basic shares of 337.5 million was used to calculate diluted U.S. GAAP earnings per share since there was a net loss for the period.

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**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)**  
(In millions, except per share amount)

Appendix I

Income (Expense)	Year 2010	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
<u>Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)</u>					
Exploration and Production	\$ 2,736	\$ 420	\$ 1,277	\$ 488	\$ 551
Marketing and Refining	(231)	(261)	(38)	(19)	87
Corporate	(159)	(43)	(26)	(42)	(48)
Interest expense	(221)	(58)	(59)	(52)	(52)
Net income (loss) attributable to Hess Corporation	<u>\$ 2,125</u>	<u>\$ 58</u>	<u>\$ 1,154</u>	<u>\$ 375</u>	<u>\$ 538</u>
Net income (loss) per share (diluted)	<u>\$ 6.47</u>	<u>\$ .18</u>	<u>\$ 3.52</u>	<u>\$ 1.15</u>	<u>\$ 1.65</u>
<u>Items Affecting Comparability</u>					
Exploration and Production	\$ 732	\$ (51)	\$ 725	\$ -	\$ 58
Marketing and Refining	(289)	(289)	-	-	-
Corporate	(7)	-	-	-	(7)
Total items affecting comparability	<u>\$ 436</u>	<u>\$ (340)</u>	<u>\$ 725</u>	<u>\$ -</u>	<u>\$ 51</u>
<u>Adjusted Earnings (Losses) (a)</u>					
Exploration and Production	\$ 2,004	\$ 471	\$ 552	\$ 488	\$ 493
Marketing and Refining	58	28	(38)	(19)	87
Corporate	(152)	(43)	(26)	(42)	(41)
Interest expense	(221)	(58)	(59)	(52)	(52)
Adjusted earnings (losses)	<u>\$ 1,689</u>	<u>\$ 398</u>	<u>\$ 429</u>	<u>\$ 375</u>	<u>\$ 487</u>
Adjusted earnings (losses) per share (diluted)	<u>\$ 5.14</u>	<u>\$ 1.20</u>	<u>\$ 1.31</u>	<u>\$ 1.15</u>	<u>\$ 1.49</u>
Weighted average number of shares (diluted)	<u>328.3</u>	<u>330.5</u>	<u>327.6</u>	<u>327.5</u>	<u>327.0</u>
<u>Income (Expense)</u>					
	Year 2009	Fourth Quarter 2009	Third Quarter 2009	Second Quarter 2009	First Quarter 2009
<u>Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)</u>					
Exploration and Production	\$ 1,042	\$ 494	\$ 397	\$ 215	\$ (64)
Marketing and Refining	127	17	38	(30)	102
Corporate	(205)	(97)	(33)	(26)	(49)
Interest expense	(224)	(56)	(61)	(59)	(48)
Net income (loss) attributable to Hess Corporation	<u>\$ 740</u>	<u>\$ 358</u>	<u>\$ 341</u>	<u>\$ 100</u>	<u>\$ (59)</u>
Net income (loss) per share (diluted)	<u>\$ 2.27</u>	<u>\$ 1.10</u>	<u>\$ 1.05</u>	<u>\$ .31</u>	<u>\$ (.18)</u>
<u>Items Affecting Comparability</u>					
Exploration and Production	\$ 45	\$ -	\$ 89	\$ (31)	\$ (13)
Marketing and Refining	12	-	12	-	-
Corporate	(60)	(44)	-	-	(16)
Total items affecting comparability	<u>\$ (3)</u>	<u>\$ (44)</u>	<u>\$ 101</u>	<u>\$ (31)</u>	<u>\$ (29)</u>
<u>Adjusted Earnings (Losses) (a)</u>					
Exploration and Production	\$ 997	\$ 494	\$ 308	\$ 246	\$ (51)
Marketing and Refining	115	17	26	(30)	102
Corporate	(145)	(53)	(33)	(26)	(33)
Interest expense	(224)	(56)	(61)	(59)	(48)
Adjusted earnings (losses)	<u>\$ 743</u>	<u>\$ 402</u>	<u>\$ 240</u>	<u>\$ 131</u>	<u>\$ (30)</u>
Adjusted earnings (losses) per share (diluted)	<u>\$ 2.28</u>	<u>\$ 1.23</u>	<u>\$ .74</u>	<u>\$ .40</u>	<u>\$ (.09)</u>
Weighted average number of shares (diluted)	<u>326.0</u>	<u>326.4</u>	<u>326.0</u>	<u>325.8</u>	<u>323.4</u>

a) Adjusted earnings / losses is defined as reported net income / loss attributable to Hess Corporation excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

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**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)**  
**EXPLANATION OF ITEMS AFFECTING COMPARABILITY**  
**(Amounts are after income taxes)**

**Appendix I**  
**Footnotes**

<u>2012</u>	
<b>Third Quarter</b>	<b>Exploration and Production</b> – Earnings include: <ul style="list-style-type: none"><li>• A gain of \$349 million from the sale of the Corporation's interests in the Schiehallion Field and associated assets in the United Kingdom North Sea.</li><li>• Impairment charges of \$116 million that resulted from increases to the Corporation's estimated abandonment liabilities related to non-producing properties.</li><li>• A charge of \$56 million to write off the Corporation's assets in Peru following a decision to cease future appraisal and development activities in the country.</li><li>• A one-time charge of \$115 million to reflect the third quarter change in the United Kingdom's supplementary income tax rate to 20 percent from 32 percent applicable to deductions for dismantlement expenditures.</li></ul>
<b>Second Quarter</b>	<b>Exploration and Production</b> – Earnings include an impairment charge of \$36 million for certain exploration properties in the Eagle Ford shale in the United States.
<b>First Quarter</b>	<b>Exploration and Production</b> – Earnings include a gain of \$36 million related to the sale of the Corporation's interest in the Snohvit Field, offshore Norway.
<u>2011</u>	
<b>Fourth Quarter</b>	<b>Marketing and Refining</b> – Results include a charge of \$525 million related to the Corporation's equity investment in HOVENSA L.L.C. and the shutdown of its refinery in St. Croix, U.S. Virgin Islands.
<b>Third Quarter</b>	<b>Exploration and Production</b> – Earnings include: <ul style="list-style-type: none"><li>• Impairment charges of \$140 million that resulted from increases to the Corporation's abandonment liabilities, primarily for non-producing properties.</li><li>• A charge of \$44 million was recorded as a result of the third quarter enactment of an additional 12 percent supplementary tax on petroleum operations in the United Kingdom with an effective date of March 24, 2011. The charge consists of incremental income tax of \$15 million on earnings from the effective date to the end of the second quarter and a charge of \$29 million to increase the United Kingdom deferred tax liability. For the full year, only the one-time adjustment to the deferred tax liability of \$29 million is included as an item affecting comparability between periods.</li><li>• Gains of \$103 million from the sales of the Corporation's interests in the Snorre Field, offshore Norway, and the Cook Field in the United Kingdom North Sea.</li></ul>
<b>Second Quarter</b>	None Reported.
<b>First Quarter</b>	<b>Exploration and Production</b> – Earnings include a gain of \$310 million related to the sale of the Corporation's interests in certain natural gas producing assets in the United Kingdom North Sea.
<u>2010</u>	
<b>Fourth Quarter</b>	<b>Exploration and Production</b> – Earnings include a charge of \$51 million related to dry hole costs associated with the Azulão exploration well located offshore Brazil, which was drilled in 2009. <b>Marketing and Refining</b> – Earnings include a charge of \$289 million to reduce the carrying value of the Corporation's equity investment in HOVENSA L.L.C.
<b>Third Quarter</b>	<b>Exploration and Production</b> – Earnings include: <ul style="list-style-type: none"><li>• A gain of \$1,072 million related to the exchange of the Corporation's interests in Gabon and the Clair Field in the United Kingdom for a 28.1 percent interest in the Valhall Field and a 25.0 percent interest in the Hod Field, both in Norway.</li><li>• A charge of \$347 million to fully impair the carrying value of the Corporation's interests in the West Med Block 1 Concession, located offshore Egypt.</li></ul>
<b>Second Quarter</b>	None Reported.
<b>First Quarter</b>	<b>Exploration and Production</b> – Earnings include a gain of \$58 million related to the sale of the Corporation's interest in the Jambi Merang natural gas development project in Indonesia. <b>Corporate</b> – Expenses include a charge of \$7 million related to the repurchase of the remaining \$116 million of bonds that were scheduled to mature in 2011.

(Continued)



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)**  
**EXPLANATION OF ITEMS AFFECTING COMPARABILITY**  
**(Amounts are after income taxes)**

**2009**

- Fourth Quarter**    **Corporate** – Expenses include charges of \$34 million for the repurchase of \$546 million of bonds that were scheduled to mature in 2011 and \$10 million for pension plan settlements related to employee retirements.
- Third Quarter**    **Exploration and Production** – Earnings include income of \$89 million related to the resolution of a royalty dispute on production from certain leases subject to the U.S. Deep Water Royalty Relief Act.  
**Marketing and Refining** – Earnings include a benefit of \$12 million due to an income tax adjustment relating to refining operations.
- Second Quarter**    **Exploration and Production** – Earnings include a charge of \$31 million to reduce the carrying value of production equipment in the United Kingdom North Sea and materials inventory in Equatorial Guinea and the United States.
- First Quarter**    **Exploration and Production** – Earnings include a charge of \$13 million related to the impairment of two short-lived fields in the United Kingdom North Sea.  
**Corporate** – Expenses include a charge of \$16 million for retirement benefits and employee severance costs.

(Concluded)



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CAPITAL AND EXPLORATORY EXPENDITURES (UNAUDITED)**  
**(IN MILLIONS)**

Appendix II

	Year to Date 2012	Fourth Quarter 2012	Third Quarter 2012	Second Quarter 2012	First Quarter 2012	Year 2011	Fourth Quarter 2011	Third Quarter 2011	Second Quarter 2011	First Quarter 2011
Exploration and Production										
United States	\$ 3,694	\$ -	\$ 1,210	\$ 1,243	\$ 1,241	\$ 4,305	\$ 1,372	\$ 1,600	\$ 793	\$ 540
International	2,565	-	1,050	793	722	3,039	813	917	676	633
Total Exploration and Production	6,259	-	2,260	2,036	1,963	7,344	2,185	2,517	1,469	1,173
Marketing, Refining and Corporate	92	-	27	42	23	118	51	33	21	13
Total Capital and Exploratory Expenditures	<u>\$ 6,351</u>	<u>\$ -</u>	<u>\$ 2,287</u>	<u>\$ 2,078</u>	<u>\$ 1,986</u>	<u>\$ 7,462</u>	<u>\$ 2,236</u>	<u>\$ 2,550</u>	<u>\$ 1,490</u>	<u>\$ 1,186</u>
Exploration expenses charged to income included above										
United States	\$ 109	\$ -	\$ 39	\$ 33	\$ 37	\$ 197	\$ 51	\$ 48	\$ 56	\$ 42
International	226	-	88	67	71	259	70	68	59	62
	<u>\$ 335</u>	<u>\$ -</u>	<u>\$ 127</u>	<u>\$ 100</u>	<u>\$ 108</u>	<u>\$ 456</u>	<u>\$ 121</u>	<u>\$ 116</u>	<u>\$ 115</u>	<u>\$ 104</u>
	Year 2010	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Year 2009	Fourth Quarter 2009	Third Quarter 2009	Second Quarter 2009	First Quarter 2009
Exploration and Production										
United States	\$ 2,935	\$ 1,820	\$ 379	\$ 399	\$ 337	\$ 1,200	\$ 392	\$ 198	\$ 295	\$ 315
International	2,822	618	1,169	531	504	1,927	565	448	470	444
Total Exploration and Production	5,757	2,438	1,548	930	841	3,127	957	646	765	759
Marketing, Refining and Corporate	98	26	19	33	20	118	35	22	15	46
Total Capital and Exploratory Expenditures	<u>\$ 5,855</u>	<u>\$ 2,464</u>	<u>\$ 1,567</u>	<u>\$ 963</u>	<u>\$ 861</u>	<u>\$ 3,245</u>	<u>\$ 992</u>	<u>\$ 668</u>	<u>\$ 780</u>	<u>\$ 805</u>
Exploration expenses charged to income included above										
United States	\$ 154	\$ 46	\$ 46	\$ 21	\$ 41	\$ 144	\$ 22	\$ 22	\$ 47	\$ 53
International	209	77	59	41	32	183	45	42	48	48
	<u>\$ 363</u>	<u>\$ 123</u>	<u>\$ 105</u>	<u>\$ 62</u>	<u>\$ 73</u>	<u>\$ 327</u>	<u>\$ 67</u>	<u>\$ 64</u>	<u>\$ 95</u>	<u>\$ 101</u>

(Concluded)



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES  
EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED)  
(IN MILLIONS)**

**Appendix III**

	Year to Date 2012			Fourth Quarter 2012			Third Quarter 2012			Second Quarter 2012			First Quarter 2012		
	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 2,988	\$ 5,328	\$ 8,316	\$ -	\$ -	\$ -	\$ 1,022	\$ 1,685	\$ 2,707	\$ 1,043	\$ 1,946	\$ 2,989	\$ 923	\$ 1,697	\$ 2,620
Gains on asset sales	-	412	412	-	-	-	-	376	376	-	-	-	-	36	36
Other, net	19	53	72	-	-	-	18	26	44	1	-	1	-	27	27
Total revenues and non-operating income	<u>3,007</u>	<u>5,793</u>	<u>8,800</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,040</u>	<u>2,087</u>	<u>3,127</u>	<u>1,044</u>	<u>1,946</u>	<u>2,990</u>	<u>923</u>	<u>1,760</u>	<u>2,683</u>
Costs and expenses															
Production expenses, including related taxes	725	1,337	2,062	-	-	-	241	471	712	253	424	677	231	442	673
Exploration expenses, including dry holes and lease impairment	221	487	708	-	-	-	68	191	259	75	121	196	78	175	253
General, administrative and other expenses	137	86	223	-	-	-	49	30	79	50	29	79	38	27	65
Depreciation, depletion and amortization	1,007	1,120	2,127	-	-	-	393	332	725	335	408	743	279	380	659
Asset impairments	117	150	267	-	-	-	58	150	208	59	-	59	-	-	-
Total costs and expenses	<u>2,207</u>	<u>3,180</u>	<u>5,387</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>809</u>	<u>1,174</u>	<u>1,983</u>	<u>772</u>	<u>982</u>	<u>1,754</u>	<u>626</u>	<u>1,024</u>	<u>1,650</u>
Results of operations before income taxes	800	2,613	3,413	-	-	-	231	913	1,144	272	964	1,236	297	736	1,033
Provision (benefit) for income taxes	313	1,213	1,526	-	-	-	91	445	536	112	480	592	110	288	398
Results of operations attributable to Hess Corporation	<u>\$ 487</u>	<u>\$ 1,400</u>	<u>\$ 1,887</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 140</u>	<u>\$ 468</u>	<u>\$ 608</u>	<u>\$ 160</u>	<u>\$ 484</u>	<u>\$ 644</u>	<u>\$ 187</u>	<u>\$ 448</u>	<u>\$ 635</u>
	Year 2011			Fourth Quarter 2011			Third Quarter 2011			Second Quarter 2011			First Quarter 2011		
	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 3,371	\$ 6,676	\$ 10,047	\$ 937	\$ 1,662	\$ 2,599	\$ 830	\$ 1,307	\$ 2,137	\$ 858	\$ 1,840	\$ 2,698	\$ 746	\$ 1,867	\$ 2,613
Gains on asset sales	-	446	446	-	-	-	-	103	103	-	-	-	-	343	343
Other, net	(7)	25	18	3	25	28	4	(10)	(6)	(13)	8	(5)	(1)	2	1
Total revenues and non-operating income	<u>3,364</u>	<u>7,147</u>	<u>10,511</u>	<u>940</u>	<u>1,687</u>	<u>2,627</u>	<u>834</u>	<u>1,400</u>	<u>2,234</u>	<u>845</u>	<u>1,848</u>	<u>2,693</u>	<u>745</u>	<u>2,212</u>	<u>2,957</u>
Costs and expenses															
Production expenses, including related taxes	680	1,692	2,352	170	443	613	174	435	609	179	420	599	137	394	531
Exploration expenses, including dry holes and lease impairment	475	720	1,195	118	308	426	120	79	199	128	129	257	109	204	313
General, administrative and other expenses	190	123	313	49	33	82	44	27	71	49	27	76	48	36	84
Depreciation, depletion and amortization	800	1,505	2,305	273	378	651	209	355	564	166	387	553	152	385	537
Asset impairments	16	342	358	-	-	-	16	342	358	-	-	-	-	-	-
Total costs and expenses	<u>2,141</u>	<u>4,382</u>	<u>6,523</u>	<u>610</u>	<u>1,162</u>	<u>1,772</u>	<u>563</u>	<u>1,238</u>	<u>1,801</u>	<u>522</u>	<u>963</u>	<u>1,485</u>	<u>446</u>	<u>1,019</u>	<u>1,465</u>
Results of operations before income taxes	1,223	2,765	3,988	330	525	855	271	162	433	323	885	1,208	299	1,193	1,492
Provision (benefit) for income taxes	470	843	1,313	130	198	328	108	(97)	11	120	341	461	112	401	513
Results of operations attributable to Hess Corporation	<u>\$ 753</u>	<u>\$ 1,922</u>	<u>\$ 2,675</u>	<u>\$ 200</u>	<u>\$ 327</u>	<u>\$ 527</u>	<u>\$ 163</u>	<u>\$ 259</u>	<u>\$ 422</u>	<u>\$ 203</u>	<u>\$ 544</u>	<u>\$ 747</u>	<u>\$ 187</u>	<u>\$ 792</u>	<u>\$ 979</u>

(Continued)



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED)**  
**(IN MILLIONS)**

**Appendix III**

	Year 2010			Fourth Quarter 2010			Third Quarter 2010			Second Quarter 2010			First Quarter 2010		
	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total
	Sales and other operating revenues	\$ 2,453	\$ 6,291	\$ 8,744	\$ 679	\$ 1,613	\$ 2,292	\$ 622	\$ 1,657	\$ 2,279	\$ 570	\$ 1,489	\$ 2,059	\$ 582	\$ 1,532
Gains on asset sales	-	1,208	1,208	-	-	-	-	1,150	1,150	-	-	-	-	58	58
Other, net	(3)	28	25	(5)	13	8	(2)	9	7	5	9	14	(1)	(3)	(4)
Total revenues and non-operating income	<u>2,450</u>	<u>7,527</u>	<u>9,977</u>	<u>674</u>	<u>1,626</u>	<u>2,300</u>	<u>620</u>	<u>2,816</u>	<u>3,436</u>	<u>575</u>	<u>1,498</u>	<u>2,073</u>	<u>581</u>	<u>1,587</u>	<u>2,168</u>
Costs and expenses															
Production expenses, including related taxes	489	1,435	1,924	143	389	532	117	358	475	113	327	440	116	361	477
Exploration expenses, including dry holes and lease impairment	364	501	865	121	196	317	105	120	225	60	112	172	78	73	151
General, administrative and other expenses	161	120	281	56	24	80	37	32	69	32	33	65	36	31	67
Depreciation, depletion and amortization	649	1,573	2,222	184	425	609	172	388	560	157	377	534	136	383	519
Asset impairments	-	532	532	-	-	-	-	532	532	-	-	-	-	-	-
Total costs and expenses	<u>1,663</u>	<u>4,161</u>	<u>5,824</u>	<u>504</u>	<u>1,034</u>	<u>1,538</u>	<u>431</u>	<u>1,430</u>	<u>1,861</u>	<u>362</u>	<u>849</u>	<u>1,211</u>	<u>366</u>	<u>848</u>	<u>1,214</u>
Results of operations before income taxes	787	3,366	4,153	170	592	762	189	1,386	1,575	213	649	862	215	739	954
Provision (benefit) for income taxes	304	1,113	1,417	72	270	342	71	227	298	84	290	374	77	326	403
Results of operations attributable to Hess Corporation	<u>\$ 483</u>	<u>\$ 2,253</u>	<u>\$ 2,736</u>	<u>\$ 98</u>	<u>\$ 322</u>	<u>\$ 420</u>	<u>\$ 118</u>	<u>\$ 1,159</u>	<u>\$ 1,277</u>	<u>\$ 129</u>	<u>\$ 359</u>	<u>\$ 488</u>	<u>\$ 138</u>	<u>\$ 413</u>	<u>\$ 551</u>
	Year 2009			Fourth Quarter 2009			Third Quarter 2009			Second Quarter 2009			First Quarter 2009		
	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total	United States	International	Total
Sales and other operating revenues	\$ 1,611	\$ 5,224	\$ 6,835	\$ 587	\$ 1,626	\$ 2,213	\$ 499	\$ 1,293	\$ 1,792	\$ 358	\$ 1,341	\$ 1,699	\$ 167	\$ 964	\$ 1,131
Gains on asset sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other, net	132	75	207	-	(3)	(3)	137	8	145	(3)	60	57	(2)	10	8
Total revenues and non-operating income	<u>1,743</u>	<u>5,299</u>	<u>7,042</u>	<u>587</u>	<u>1,623</u>	<u>2,210</u>	<u>636</u>	<u>1,301</u>	<u>1,937</u>	<u>355</u>	<u>1,401</u>	<u>1,756</u>	<u>165</u>	<u>974</u>	<u>1,139</u>
Costs and expenses															
Production expenses, including related taxes	431	1,374	1,805	104	388	492	106	354	460	109	335	444	112	297	409
Exploration expenses, including dry holes and lease impairment	383	446	829	77	80	157	56	111	167	139	173	312	111	82	193
General, administrative and other expenses	130	125	255	33	40	73	37	28	65	33	28	61	27	29	56
Depreciation, depletion and amortization	503	1,610	2,113	165	397	562	176	426	602	105	406	511	57	381	438
Asset impairments	-	54	54	-	-	-	-	-	-	-	27	27	-	27	27
Total costs and expenses	<u>1,447</u>	<u>3,609</u>	<u>5,056</u>	<u>379</u>	<u>905</u>	<u>1,284</u>	<u>375</u>	<u>919</u>	<u>1,294</u>	<u>386</u>	<u>969</u>	<u>1,355</u>	<u>307</u>	<u>816</u>	<u>1,123</u>
Results of operations before income taxes	296	1,690	1,986	208	718	926	261	382	643	(31)	432	401	(142)	158	16
Provision (benefit) for income taxes	114	830	944	79	353	432	99	147	246	(11)	197	186	(53)	133	80
Results of operations attributable to Hess Corporation	<u>\$ 182</u>	<u>\$ 860</u>	<u>\$ 1,042</u>	<u>\$ 129</u>	<u>\$ 365</u>	<u>\$ 494</u>	<u>\$ 162</u>	<u>\$ 235</u>	<u>\$ 397</u>	<u>\$ (20)</u>	<u>\$ 235</u>	<u>\$ 215</u>	<u>\$ (89)</u>	<u>\$ 25</u>	<u>\$ (64)</u>

(Concluded)





**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (UNAUDITED)**  
**(NET PRODUCTION DATA IN THOUSANDS)**

**Appendix IV**

	Year to Date 2012	Fourth Quarter 2012	Third Quarter 2012	Second Quarter 2012	First Quarter 2012	Year 2011	Fourth Quarter 2011	Third Quarter 2011	Second Quarter 2011	First Quarter 2011
<b>Operating Data</b>										
<b>Net Production Per Day</b>										
Crude oil - barrels										
United States	104	-	109	109	95	81	89	82	77	77
Europe	91	-	80	98	94	89	95	68	93	99
Africa	75	-	75	79	71	66	54	59	66	84
Asia	17	-	17	18	16	13	13	15	12	14
Total	287	-	281	304	276	249	251	224	248	274
Natural gas liquids - barrels										
United States	15	-	16	15	14	13	13	13	13	13
Europe	3	-	2	3	3	3	4	3	3	4
Asia	1	-	1	1	2	1	1	1	1	1
Total	19	-	19	19	19	17	18	17	17	18
Natural gas - mcf										
United States	112	-	116	121	100	100	90	102	100	106
Europe	50	-	36	53	61	81	92	55	72	107
Asia and other	459	-	462	465	449	442	408	458	471	430
Total	621	-	614	639	610	623	590	615	643	643
Barrels of oil equivalent	409	-	402	429	397	370	367	344	372	399
<b>Average Selling Price</b>										
Crude oil - per barrel (including hedging)										
United States	\$ 92.53	\$ -	\$ 90.17	\$ 91.97	\$ 95.92	\$ 98.56	\$ 100.76	\$ 95.12	\$ 106.62	\$ 91.56
Europe	77.13	-	75.08	76.20	80.18	80.18	77.18	65.92	87.75	84.17
Africa	89.56	-	90.78	89.01	88.75	88.46	85.49	89.41	97.74	82.32
Asia	107.88	-	102.85	105.89	117.13	111.71	111.08	112.31	113.44	110.80
Worldwide	87.71	-	86.69	86.86	89.92	89.99	89.70	85.81	97.20	87.22
Crude oil - per barrel (excluding hedging)										
United States	\$ 94.46	\$ -	\$ 90.87	\$ 92.48	\$ 100.87	\$ 98.56	\$ 100.76	\$ 95.12	\$ 106.62	\$ 91.56
Europe	78.18	-	75.36	76.58	82.77	80.18	77.18	65.92	87.75	84.17
Africa	111.28	-	110.33	105.72	120.59	110.28	109.28	113.03	118.19	102.58
Asia	109.92	-	103.20	106.17	123.72	111.71	111.08	112.31	113.44	110.80
Worldwide	94.58	-	92.35	91.83	100.50	95.60	95.16	92.33	102.73	92.35
Natural gas liquids - per barrel										
United States	\$ 42.60	\$ -	\$ 38.35	\$ 40.75	\$ 49.26	\$ 58.59	\$ 57.86	\$ 57.72	\$ 61.57	\$ 57.31
Europe	75.67	-	56.82	66.15	90.43	75.49	66.47	82.18	69.99	80.29
Asia	75.95	-	64.67	75.16	86.50	72.29	66.18	71.30	79.63	73.35
Worldwide	49.05	-	41.71	45.56	59.53	62.72	59.81	63.64	64.05	63.45
Natural gas - per mcf										
United States	\$ 1.83	\$ -	\$ 2.18	\$ 1.55	\$ 1.75	\$ 3.39	\$ 2.50	\$ 3.43	\$ 3.71	\$ 3.82
Europe	9.56	-	9.15	9.98	9.44	8.79	8.88	8.93	8.97	8.25
Asia and other	6.64	-	6.56	6.61	6.77	6.02	6.57	5.86	5.94	5.75
Worldwide	6.01	-	5.88	5.94	6.23	5.96	6.32	5.74	5.93	5.84

(Continued)



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (UNAUDITED)**  
**(NET PRODUCTION DATA IN THOUSANDS)**

**Appendix IV**

	Year 2010	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Year 2009	Fourth Quarter 2009	Third Quarter 2009	Second Quarter 2009	First Quarter 2009
<b>Operating Data</b>										
<b>Net Production Per Day</b>										
Crude oil - barrels										
United States	75	76	78	73	71	60	76	73	58	32
Europe	88	103	82	81	86	83	86	83	76	88
Africa	113	99	117	118	118	120	105	124	124	126
Asia	13	13	13	14	14	16	15	17	16	15
Total	289	291	290	286	289	279	282	297	274	261
Natural gas liquids - barrels										
United States	14	14	15	12	13	11	12	12	10	9
Europe	3	4	3	3	3	3	3	2	3	4
Asia	1	1	-	1	1	-	1	-	1	-
Total	18	19	18	16	17	14	16	14	14	13
Natural gas - mcf										
United States	108	114	120	102	97	93	97	105	92	78
Europe	134	138	104	140	156	151	147	120	160	180
Asia and other	427	411	406	437	452	446	456	429	459	438
Total	669	663	630	679	705	690	700	654	711	696
Barrels of oil equivalent	418	420	413	415	423	408	415	420	407	390
<b>Average Selling Price</b>										
Crude oil - per barrel (including hedging)										
United States	\$ 75.02	\$ 80.65	\$ 71.92	\$ 72.99	\$ 74.40	\$ 60.67	\$ 70.61	\$ 63.79	\$ 55.53	\$ 38.58
Europe	58.11	63.18	57.28	56.21	55.25	47.02	58.07	47.34	47.41	35.31
Africa	65.02	70.21	64.78	63.54	62.38	48.91	61.67	54.97	47.16	31.15
Asia	79.23	86.94	75.95	78.01	71.67	63.01	74.59	67.49	55.84	45.86
Worldwide	66.20	71.73	64.81	64.81	63.62	51.62	63.74	56.07	49.27	34.42
Crude oil - per barrel (excluding hedging)										
United States	\$ 75.02	\$ 80.65	\$ 71.92	\$ 72.99	\$ 74.40	\$ 60.67	\$ 70.61	\$ 63.79	\$ 55.53	\$ 38.58
Europe	58.11	63.18	57.28	56.21	55.25	47.02	58.07	47.34	47.41	35.31
Africa	78.31	86.40	75.70	77.03	75.96	60.79	74.41	67.27	57.13	44.20
Asia	79.23	86.94	75.95	78.01	71.67	63.01	74.59	67.49	55.84	45.86
Worldwide	71.40	77.17	69.47	70.15	69.06	56.74	68.50	61.42	54.03	40.19
Natural gas liquids - per barrel										
United States	\$ 47.92	\$ 51.89	\$ 43.20	\$ 45.84	\$ 51.11	\$ 36.57	\$ 47.12	\$ 36.05	\$ 31.03	\$ 29.03
Europe	59.23	64.65	57.69	54.61	59.38	43.23	59.31	43.53	36.51	36.76
Asia	63.50	70.22	53.60	60.89	63.92	46.48	57.40	44.74	35.92	-
Worldwide	50.49	55.00	46.10	48.10	52.93	38.47	50.21	37.27	32.97	31.29
Natural gas - per mcf										
United States	\$ 3.70	\$ 3.11	\$ 3.56	\$ 3.65	\$ 4.63	\$ 3.36	\$ 3.83	\$ 2.65	\$ 3.26	\$ 4.03
Europe	6.23	7.81	6.50	5.35	5.41	5.15	4.82	4.38	4.53	6.49
Asia and other	5.93	5.06	6.18	6.09	6.37	5.06	5.60	5.12	4.82	4.70
Worldwide	5.63	5.30	5.73	5.57	5.92	4.85	5.19	4.60	4.56	5.08

(Concluded)



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES  
MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA (UNAUDITED)**

**Appendix V**

	Year to Date 2012	Fourth Quarter 2012	Third Quarter 2012	Second Quarter 2012	First Quarter 2012
<u>Financial Information (in millions of dollars)</u>					
<u>Marketing and Refining Results</u>					
Income (loss) before income taxes	\$ 111	\$ -	\$ 84	\$ 7	\$ 20
Provision (benefit) for income taxes	39	-	31	(1)	9
Results of operations attributable to Hess Corporation	<u>\$ 72</u>	<u>\$ -</u>	<u>\$ 53</u>	<u>\$ 8</u>	<u>\$ 11</u>
<u>Summary of Marketing and Refining Results</u>					
Marketing	\$ 57	\$ -	\$ 17	\$ 18	\$ 22
Refining	20	-	18	8	(6)
Trading	(5)	-	18	(18)	(5)
Results of operations attributable to Hess Corporation	<u>\$ 72</u>	<u>\$ -</u>	<u>\$ 53</u>	<u>\$ 8</u>	<u>\$ 11</u>
<u>Operating Data</u>					
<u>Sales Volumes</u>					
Refined petroleum product sales (thousands of barrels per day)					
Gasoline	212	-	214	212	210
Distillates	109	-	102	108	115
Residuals	54	-	48	54	61
Other	15	-	10	17	18
Total	<u>390</u>	<u>-</u>	<u>374</u>	<u>391</u>	<u>404</u>
Natural gas (thousands of mcf per day)	<u>2,105</u>	<u>-</u>	<u>1,900</u>	<u>1,860</u>	<u>2,560</u>
Electricity (megawatts round the clock)	<u>4,475</u>	<u>-</u>	<u>4,765</u>	<u>4,405</u>	<u>4,350</u>
<u>Retail Marketing</u>					
Number of retail stations (a)	1,361	-	1,361	1,361	1,361
Convenience store revenue (in millions of dollars) (b)	\$ 855	\$ -	\$ 295	\$ 288	\$ 272
Average gasoline volume per station (thousands of gallons per month) (b)	192	-	196	194	185
<u>Port Reading</u>					
Refinery throughput (thousands of barrels per day)	61	-	68	69	47
Refinery utilization (capacity - 70,000 barrels per day)	87.6%	-	97.0%	98.0%	67.4%

(a) Includes company operated, Wilco-Hess, dealer and branded retailer.

(b) Company operated only.

(Continued)



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA (UNAUDITED)**

Appendix V

	Year 2011	Fourth Quarter 2011	Third Quarter 2011	Second Quarter 2011	First Quarter 2011	Year 2010	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
<u>Financial Information (in millions of dollars)</u>										
<u>Marketing and Refining Results</u>										
Income (loss) before income taxes	\$ (857)	\$ (885)	\$ (23)	\$ (45)	\$ 96	\$ (227)	\$ (251)	\$ (78)	\$ (37)	\$ 139
Provision (benefit) for income taxes	(273)	(324)	-	(6)	57	4	10	(40)	(18)	52
Results of operations attributable to Hess Corporation	<u>\$ (584)</u>	<u>\$ (561)</u>	<u>\$ (23)</u>	<u>\$ (39)</u>	<u>\$ 39</u>	<u>\$ (231)</u>	<u>\$ (261)</u>	<u>\$ (38)</u>	<u>\$ (19)</u>	<u>\$ 87</u>
<u>Summary of Marketing and Refining Results</u>										
Marketing	\$ 185	\$ 48	\$ 41	\$ 28	\$ 68	\$ 215	\$ 37	\$ 40	\$ 17	\$ 121
Refining	(728)	(598)	(38)	(44)	(48)	(445)	(308)	(50)	(31)	(56)
Trading	(41)	(11)	(26)	(23)	19	(1)	10	(28)	(5)	22
Results of operations attributable to Hess Corporation	<u>\$ (584)</u>	<u>\$ (561)</u>	<u>\$ (23)</u>	<u>\$ (39)</u>	<u>\$ 39</u>	<u>\$ (231)</u>	<u>\$ (261)</u>	<u>\$ (38)</u>	<u>\$ (19)</u>	<u>\$ 87</u>
<u>Operating Data (barrels and gallons in thousands)</u>										
<u>Refined petroleum product sales (barrels per day)</u>										
Gasoline	222	214	222	228	226	242	225	253	238	251
Distillates	123	143	100	114	134	120	144	96	112	126
Residuals	65	65	53	56	87	69	78	56	57	86
Other	20	19	14	28	20	40	42	41	28	51
Total	<u>430</u>	<u>441</u>	<u>389</u>	<u>426</u>	<u>467</u>	<u>471</u>	<u>489</u>	<u>446</u>	<u>435</u>	<u>514</u>
<u>Refinery Throughput (barrels per day)</u>										
HOVENSA - Crude runs	284	271	297	303	263	390	384	408	392	375
HOVENSA - Hess 50% share	142	136	149	152	132	195	192	204	196	188
Port Reading	63	58	63	66	66	55	60	61	35	62
<u>Refinery Utilization</u>										
		<u>Refinery Capacity</u> (barrels per day)								
HOVENSA		350 (a)								
Crude	81.1 %	77.5 %	84.9 %	86.7 %	75.2 %	78.0 %	76.8 %	81.6 %	78.5 %	75.1 %
FCC	71.7 %	64.0 %	79.2 %	77.8 %	65.6 %	66.5 %	57.3 %	76.1 %	91.0 %	41.2 %
Coker	77.4 %	80.4 %	91.0 %	96.0 %	41.6 %	78.3 %	73.3 %	73.0 %	81.9 %	85.0 %
Port Reading	90.0 %	82.9 %	90.0 %	93.6 %	94.0 %	78.1 %	86.0 %	87.7 %	49.7 %	88.8 %
<u>Retail Marketing</u>										
Number of retail stations (b)	1,360	1,360	1,358	1,356	1,350	1,362	1,362	1,360	1,358	1,359
Convenience store revenue (in millions of dollars) (c)	\$ 1,189	\$ 290	\$ 316	\$ 305	\$ 278	\$ 1,213	\$ 298	\$ 322	\$ 317	\$ 276
Average gasoline volume per station (gallons per month) (c)	195	195	201	199	185	199	201	204	203	188

(a) HOVENSA's refining crude capacity was reduced to 350,000 from 500,000 barrels per day in the first quarter of 2011.

(b) Includes company operated, Wilco-Hess, dealer and branded retailer.

(c) Company operated only.

(Continued)



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES  
MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA (UNAUDITED)**

**Appendix V**

	<u>Year 2009</u>	<u>Fourth Quarter 2009</u>	<u>Third Quarter 2009</u>	<u>Second Quarter 2009</u>	<u>First Quarter 2009</u>											
<u>Financial Information (in millions of dollars)</u>																
<u>Marketing and Refining Results</u>																
Income (loss) before income taxes	\$ 151	\$ 16	\$ 29	\$ (56)	\$ 162											
Provision (benefit) for income taxes	24	(1)	(9)	(26)	60											
Results of operations attributable to Hess Corporation	<u>\$ 127</u>	<u>\$ 17</u>	<u>\$ 38</u>	<u>\$ (30)</u>	<u>\$ 102</u>											
<u>Summary of Marketing and Refining Results</u>																
Marketing	\$ 168	\$ 45	\$ 35	\$ (13)	\$ 101											
Refining	(87)	(40)	(3)	(26)	(18)											
Trading	46	12	6	9	19											
Results of operations attributable to Hess Corporation	<u>\$ 127</u>	<u>\$ 17</u>	<u>\$ 38</u>	<u>\$ (30)</u>	<u>\$ 102</u>											
<u>Operating Data (barrels and gallons in thousands)</u>																
<u>Refined petroleum products sales (barrels per day)</u>																
Gasoline	236	241	253	223	227											
Distillates	134	149	113	126	150											
Residuals	67	67	51	65	85											
Other	36	38	26	41	39											
Total	<u>473</u>	<u>495</u>	<u>443</u>	<u>455</u>	<u>501</u>											
<u>Refinery Throughput (barrels per day)</u>																
HOVENSA - Crude runs	402	371	384	442	410											
HOVENSA - Hess 50% share	201	185	192	221	205											
Port Reading	63	61	65	65	62											
<u>Refinery Utilization</u>																
HOVENSA	<table border="1"> <tr> <th align="center" colspan="2">Refinery Capacity (barrels per day)</th> </tr> <tr> <td align="center">500</td> <td></td> </tr> <tr> <td align="center">150</td> <td></td> </tr> <tr> <td align="center">58</td> <td></td> </tr> <tr> <td align="center">70</td> <td></td> </tr> </table>	Refinery Capacity (barrels per day)		500		150		58		70		80.3 %	74.1 %	76.9 %	88.4 %	82.0 %
Refinery Capacity (barrels per day)																
500																
150																
58																
70																
Crude	70.2 %	55.5 %	82.9 %	71.2 %	71.4 %											
FCC	81.6 %	75.8 %	78.9 %	91.2 %	80.5 %											
Coker	90.2 %	87.3 %	92.2 %	93.0 %	88.2 %											
Port Reading																
<u>Retail Marketing</u>																
Number of retail stations (a)	1,357	1,357	1,353	1,355	1,358											
Convenience store revenue (in millions of dollars) (b)	\$ 1,164	\$ 296	\$ 313	\$ 300	\$ 255											
Average gasoline volume per station (gallons per month) (b)	201	196	202	209	199											

(a) Includes company operated, Wilco-Hess, dealer and branded retailer.

(b) Company operated only.

(Concluded)