

# Amerada Hess Reports Results for the Third Quarter of 2004

October 27, 2004

NEW YORK--(BUSINESS WIRE)--Oct. 27, 2004--Amerada Hess Corporation (NYSE:AHC) reported net income of \$178 million for the third quarter of 2004 compared with income of \$146 million for the third quarter of 2003. The after-tax results by major operating activity in 2004 and 2003 are as follows:

	ende Septemb	ed er 30	Nine mo ende Septembo (unauo	d er 30
			2004	
	(In mil		xcept pe	
Exploration and production	\$ 155	\$ 124	\$ 544	\$ 331
Refining and marketing	85	89	358	272
Corporate	(23)	(25)	(49)	(73)
Interest expense	(39)		(112)	(132)
Income from continuing operations Discontinued operations	178	146	741	398
Net gains from asset sales	-	-	-	116
Income from operations	-	-	7	53
Income from cumulative effect of				
accounting change	-	-	-	7
Net income	 \$ 178	 \$ 146	 \$ 748	 \$ 574
	=====	=====	=====	=====
Income per share from continuing				
operations (diluted)	\$1.74	\$1.64	\$7.27	\$4.47
	=====	=====	=====	=====
Net income per share (diluted)	\$1.74	\$1.64	\$7.34	\$6.45
	=====	=====	=====	=====

Exploration and production earnings were \$155 million in the third quarter of 2004 compared with \$124 million in the third quarter of 2003. The Corporation's oil and gas production, on a barrel-of-oil equivalent basis, was 323,000 barrels per day in the third quarter of 2004, a decrease of 5% from the third quarter of 2003. In the third quarter of 2004, the Corporation's average worldwide crude oil selling price, including the effect of hedging, was \$26.59 per barrel, an increase of \$1.94 per barrel from the third quarter of 2003. The Corporation's average United States natural gas selling price, including the effect of hedging, was \$4.40 per Mcf in the third quarter of 2004, an increase of \$.87 per Mcf from the third quarter of 2003. In the third quarter of 2003, exploration and production earnings included an income tax benefit of \$30 million relating to foreign exploration activities.

Refining and marketing earnings were \$85 million in the third quarter of 2004 compared with \$89 million in the third quarter of 2003. The decrease is primarily due to lower earnings from energy marketing activities and retail gasoline station operations.

Capital expenditures in the third quarter of 2004 amounted to \$356 million of which \$338 million related to exploration and production activities. Capital expenditures in the third quarter of 2003 amounted to \$307 million, including \$298 million for exploration and production.

#### Consolidated Financial Information (unaudited)

Three months ended	Nine months ended
September 30	September 30
2004 2003	2004 2003
	, except per share Nounts)

Income Statement Information

Sales and other operating				
revenues	\$3,830	\$3,230	\$12,120	\$10,683
	======	======	======	======
Income from continuing operations	\$ 178	\$ 146	\$ 741	\$ 398
Discontinued operations Net gains from asset sales	-	-	-	116
Income from operations	-	-	7	53
Cumulative effect of accounting				
change	-	-	-	7
Net income	\$ 178	\$ 146	\$ 748	\$ 574
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Income per share from continuing				
operations (diluted)	\$ 1.74	\$ 1.64	\$ 7.27	\$ 4.47
	======	======	=======	======
Net income per share (diluted)	\$ 1.74	\$ 1.64	\$ 7.34	\$ 6.45
	======	======	=======	======
Weighted average number of share	S			
(diluted)	102.4	89.1	101.8	89.1
	======	======	======	======

### AMERADA HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES SUPPLEMENTAL FINANCIAL DATA (UNAUDITED) (IN MILLIONS)

Line	Quarter	Third Quarter 2003	Quarter
No.	(A)	(B)	(C)
Income Statement			
Revenues and Non-operating Income	<u>4 2 020</u>	8 2 220	č 2 002
<ol> <li>Sales and other operating revenues Non-operating income</li> </ol>	\$ 3,830	Ş 3,∠3U	\$ 3,803
2 Gain on asset sales			3
3 Equity in income of HOVENSA L.L.C.		43	97
4 Other	25		33
5 Total revenues and non-operating			
income	3,930	3,296	3,936
Costs and Expenses			
6 Cost of products sold	-	2,194	-
7 Production expenses		207	
8 Marketing expenses	186	171	174
Exploration expenses, including dry	64	F 0	63
9 holes and lease impairment 10 Other operating expenses	64 52		
	52 81		
<ol> <li>General and administrative expenses</li> <li>Interest expense</li> </ol>	°⊥ 62	70	
13 Depreciation, depletion and	02	15	00
amortization	230	253	239
14 Total costs and expenses	3,619	3,071	3,494
-			

15 16	Income from continuing operations before income taxes Provision for income taxes	311         225         442           133         79         161	
17	Income from continuing operations	178 146 281	
18	Discontinued operations	7	
19	Net income	\$ 178 \$ 146 \$ 288 ===================================	
20	Preferred stock dividends	12 12	
21	Net income applicable to common stockholders	\$ 166 \$ 146 \$ 276 ====================================	
	Segment Earnings Analysis		
22 23 24 25	Exploration and production Refining and marketing	\$ 155 \$ 124 \$ 182 85 89 160 (23) (25) (24) (39) (42) (37)	
26		170 146 001	
20 27	Income from continuing operations Discontinued operations	178 146 281 7	
		7	
27	Discontinued operations	7  \$ 178 \$ 146 \$ 288	=
27	Discontinued operations Net income Net Cash Provided by Operating Activities (*) 	7 \$ 178 \$ 146 \$ 288 ===================================	:=
27 28 29 30	Discontinued operations Net income Net Cash Provided by Operating Activities (*) 	<ul> <li> 7</li> <li>\$ 178 \$ 146 \$ 288</li> <li>====================================</li></ul>	.=
27 28 29 30 31	Discontinued operations Net income Net Cash Provided by Operating Activities (*)  Capital Expenditures  Exploration and production Refining and marketing	7         \$ 178 \$ 146 \$ 288         *       178 \$ 146 \$ 288         *       817 \$ 99 \$ 438         *       338 \$ 298 \$ 357         18 9 15         *       356 \$ 307 \$ 372	=
27 28 29 30 31	Discontinued operations Net income Net Cash Provided by Operating Activities (*)  Capital Expenditures  Exploration and production Refining and marketing Total capital expenditures	7         \$ 178 \$ 146 \$ 288         *       178 \$ 146 \$ 288         *       817 \$ 99 \$ 438         *       338 \$ 298 \$ 357         18 9 15         *       356 \$ 307 \$ 372	. =

(\*) Includes changes in working capital.

## AMERADA HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES SUPPLEMENTAL FINANCIAL DATA (UNAUDITED) (IN MILLIONS)

Line		2004	
No.	Income Statement	(A)	
1	Revenues and Non-operating Income Sales and other operating revenues Non-operating income	\$ 12,120	\$ 10,683
2	Gain on asset sales	23	39
3	Equity in income of HOVENSA L.L.C.	223	108
4	Other	63	
5	Total revenues and non- operating income	12,429	10,872
	Costs and Expenses		
6	Cost of products sold	8,650	7,423
7	Production expenses	586	589
8	Marketing expenses	537	508
9	Exploration expenses, including dry		
	holes and lease impairment	204	253
10	Other operating expenses	147	144
11	General and administrative expenses	253	
12	Interest expense	179	224
13	Depreciation, depletion and		
	amortization	695	799
14	Total costs and expenses		10,192
15	Income from continuing operations		
15	before income taxes	1 178	680
16	Provision for income taxes		282
17	Income from continuing operations	741	398
18	Discontinued operations	7	169
19	Cumulative effect of change in accounting principle, net		7
20	Net income	\$	574
21	Preferred stock dividends		
22	Net income applicable to common stockholders	\$    712  \$	574
		====== =:	
23	Net Cash Provided by Operating Activities (*)	\$ 1,649 \$	1,159
	Capital Expenditures		
24	Exploration and production	\$ 1,047	\$ 958
25	Refining and marketing	45	57

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Total	capital	expenditures	\$	1,092	\$	1,015
			====	======	====	======

	Balance Sheet Information	2	September 30 2004		31
27 28	Current assets Investments	\$	4,007 1,230		-
29	Property, plant and equipment - net		-		7,978
30	Other assets		2,224		1,724
21	The langest	Å	15 525	4	12 002
31	Total assets		15,735 ======		
32	1 3	\$	50	•	
33	Other current liabilities		4,512		
34	Long-term debt				3,868
35 36	Deferred liabilities and credits Stockholders' equity excluding other		2,126		2,106
	comprehensive income (loss)		6,423		5,690
37	Accumulated other comprehensive income (loss)		(1,162)		(350)
38	Total liabilities and				
50	stockholders' equity	\$	15,735	\$	13,983
		===		===	======

(\*) Includes changes in working capital.

### AMERADA HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES SUPPLEMENTAL OPERATING DATA (IN THOUSANDS, EXCEPT FOR AVERAGE SELLING PRICES)

			Third Quarter 2003	
Line		(A)	(B)	(C)
No.	Operating Data			
	Net Production Per Day			
	Crude oil - barrels			
1	United States	44	41	41
2	United Kingdom	66	78	77
3	Equatorial Guinea	28	21	27
4	Norway	23	22	27
5	Algeria	22	23	24
6	Denmark	20	24	23
7	Gabon	12	11	11
8	Azerbaijan	2	2	2
9	Indonesia			1
10	Total	217	222	233
		======	=====	======

26

	Natural gas liquids - barrels			
11	United States	12	12	12
12	United Kingdom	5	4	4
13	Norway	1	1	1
14	Indonesia and Thailand	2	2	1
15	Total	20	19	18
		=====	=====	=====
	Natural gas - mcf			
16	United States		216	
17	United Kingdom	224	262	306
18	Norway	25	24	27
19	Denmark	21	30	25
20	Indonesia and Thailand	82	59	83
21	Total	516	591	601
		======	======	======
22	Barrels of oil equivalent	323	339	351
		======	=====	=====
	Average Selling Price (including hedging)			
	Crude oil - per barrel			
23	United States	\$28.26	\$24.33	\$25.27
24	Foreign		24.72	
21	10101911	20.10	21.72	23.07
	Natural gas liquids - per barrel			
25	United States	\$31.73	\$22.00	\$26.33
26	Foreign	29.04	23.33	29.21
	Natural gas – per mcf			
27	United States	\$ 4.40	\$ 3.53	\$ 5.23
28	Foreign	3.65	2.54	3.54
	Marketing and Refining -			
	Marketing and Refining -			
	Marketing and Refining -  Barrels Per Day			
29		394	390	404
29	Barrels Per Day	394 ======		
	Barrels Per Day  Refined products sold	======	=====	
29 30	Barrels Per Day			=====

# AMERADA HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES SUPPLEMENTAL OPERATING DATA (IN THOUSANDS, EXCEPT FOR AVERAGE SELLING PRICES)

	Nine M	onths
	2004	2003
Line	(A)	(B)
No. Operating Data		

Net Production Per Day

Crude oil - barrels

-		4.1	4 -
1	United States	41	45
2	United Kingdom	74	92
3	Equatorial Guinea	26	24
4	Norway	26	23
5	Algeria	22	19
6	Denmark	22	24
7	Gabon	12	10
8	Azerbaijan	2	2
9	Indonesia		-
			2
10	Colombia		4
11	Total	225	245
		======	======
	Natural gas liquids - barrels		
12	United States	12	11
13	United Kingdom	5	6
14	Norway	1	1
	-		
15	Indonesia and Thailand	2	2
16	Total	20	20
		======	======
	Natural gas - mcf		
17	United States	169	266
18	United Kingdom	271	303
19	Norway	27	26
	-		
20	Denmark	23	31
21	Indonesia and Thailand	85	54
22	Total	575	680
22	Total	575	680
22	Total		680
22	Total	575	680
		575 =====	680 =====
22 23	Total Barrels of oil equivalent (*)	575 ===== 340	680 ===== 378
		575 =====	680 ===== 378
		575 ===== 340	680 ===== 378
		575 ===== 340	680 ===== 378
	Barrels of oil equivalent (*)	575 ===== 340	680 ===== 378
		575 ===== 340	680 ===== 378
	Barrels of oil equivalent (*)	575 ===== 340	680 ===== 378
	Barrels of oil equivalent (*) Average Selling Price (including hedging)	575 ===== 340	680 ===== 378
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23	Barrels of oil equivalent (*) Average Selling Price (including hedging) 	575 ===== 340 ===== \$26.41	680 ===== 378 ===== \$23.97
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23 24 25	Barrels of oil equivalent (*) Average Selling Price (including hedging) Crude oil - per barrel United States Foreign Natural gas liquids - per barrel	575 ===== 340 ===== \$26.41 26.41	680 ===== 378 ===== \$23.97 24.79
23 24 25 26	Barrels of oil equivalent (*) Average Selling Price (including hedging) Crude oil - per barrel United States Foreign Natural gas liquids - per barrel United States	575 ===== 340 ===== \$26.41 26.41 \$28.03	680 ===== 378 ===== \$23.97 24.79 \$23.64
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23 24 25 26	Barrels of oil equivalent (*) Average Selling Price (including hedging) Crude oil - per barrel United States Foreign Natural gas liquids - per barrel United States Foreign	575 ===== 340 ===== \$26.41 26.41 \$28.03	680 ===== 378 ===== \$23.97 24.79 \$23.64 22.95
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23 24 25 26 27 28	<pre>Barrels of oil equivalent (*) Average Selling Price (including hedging) Crude oil - per barrel United States Foreign Natural gas liquids - per barrel United States Foreign Natural gas - per mcf United States Foreign Marketing and Refining -</pre>	575 ====== 340 ===== \$26.41 26.41 \$28.03 26.98 \$ 4.95	680 ===== 378 ===== \$23.97 24.79 \$23.64 22.95 \$ 4.03
23 24 25 26 27 28	Barrels of oil equivalent (*) Average Selling Price (including hedging) Crude oil - per barrel United States Foreign Natural gas liquids - per barrel United States Foreign Natural gas - per mcf United States Foreign Marketing and Refining -	575 ====== 340 ===== \$26.41 26.41 \$28.03 26.98 \$ 4.95	680 ===== 378 ===== \$23.97 24.79 \$23.64 22.95 \$ 4.03
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23 24 25 26 27 28	Barrels of oil equivalent (*) Average Selling Price (including hedging) Crude oil - per barrel United States Foreign Natural gas liquids - per barrel United States Foreign Natural gas - per mcf United States Foreign Marketing and Refining - Barrels Per Day	575 ====== 340 ===== \$26.41 26.41 \$28.03 26.98 \$ 4.95	680 ===== 378 ===== \$23.97 24.79 \$23.64 22.95 \$ 4.03
23 24 25 26 27 28 29	<pre>Barrels of oil equivalent (*) Average Selling Price (including hedging) Crude oil - per barrel United States Foreign Natural gas liquids - per barrel United States Foreign Natural gas - per mcf United States Foreign Marketing and Refining Barrels Per Day</pre>	575 ====== 340 ===== \$26.41 26.41 \$28.03 26.98 \$4.95 3.80	680  378  \$23.97 24.79 \$23.64 22.95 \$ 4.03 2.73
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23 24 25 26 27 28 29	<pre>Barrels of oil equivalent (*) Average Selling Price (including hedging) Crude oil - per barrel United States Foreign Natural gas liquids - per barrel United States Foreign Natural gas - per mcf United States Foreign Marketing and Refining - Barrels Per Day Crude Day Crud</pre>	575 ===== 340 ===== \$26.41 26.41 \$28.03 26.98 \$ 4.95 3.80 \$ 4.95 3.80	680  378  \$23.97 24.79 \$23.64 22.95 \$ 4.03 2.73 417 
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(\*) Includes production from properties classified as discontinued operations of 17 thousand barrels of oil equivalent per day in the first nine months of 2003.

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SOURCE: Amerada Hess Corporation