

Amerada Hess Reports Results for the Fourth Quarter of 2003

January 28, 2004

NEW YORK, Jan. 28 /PRNewswire-FirstCall/ -- Amerada Hess Corporation (NYSE: AHC) reported net income of \$68 million for the fourth quarter of 2003 compared with a net loss of \$371 million for the fourth quarter of 2002. Results for the fourth quarter of 2002 included an after-tax impairment charge of \$530 million (\$706 million before income taxes). Net income was \$643 million for the year 2003 compared with a loss of \$218 million in the corresponding period of 2002. The after-tax results by major operating activity in 2003 and 2002 were as follows (in millions, except per share amounts):

	Three months ended December 31			ended nber 31
	2003*	2002*(a)	2003*	2002(a)
Exploration and production	\$83	\$(375)	\$414	\$(102)
Refining and marketing	55	20	327	85
Corporate	(29)	(7)	(101)	(63)
Interest expense	(41)	(38)	(173)	(165)
Income (loss) from continuing				
operations	68	(400)	467	(245)
Discontinued operations				
Net gains from asset				
sales			116	
Income from operations		29	53	27
Income from cumulative effect				
of accounting change			7	
Net income (loss)	\$68	\$(371)	\$643	\$(218)
Income (loss) per share from				
continuing operations (diluted)	\$.71	\$(4.52)	\$5.17	\$(2.78)
Net income (loss) per share				
(diluted)	\$.71	\$(4.20)	\$7.11	\$(2.48)

* Unaudited.

(a) Reclassified to conform with current period presentation.

The Corporation's oil and gas production, on a barrel-of-oil equivalent basis, was 356,000 barrels per day in the fourth quarter of 2003 compared to 434,000 barrels per day in the fourth quarter of 2002. Approximately seventy percent of the decline in production resulted from asset sales and exchanges in connection with the Corporation's initiatives to reshape its portfolio of producing properties. In the fourth quarter of 2003, the Corporation's average worldwide crude oil selling price, including the effect of hedging, was \$25.34 per barrel, an increase of \$.87 per barrel from the fourth quarter of 2002. The average crude oil selling price for the full year of 2003 was \$24.80 per barrel, an increase of \$.22 per barrel from 2002. The Corporation's average United States natural gas selling price, including the effect of hedging, was \$3.96 per Mcf in the fourth quarter of 2003, a decrease of \$.41 per Mcf from the fourth quarter of 2002. The average United States natural gas selling price for the full year of 2002. The average of \$.30 per Mcf from 2002.

Refining and marketing earnings increased in the fourth quarter and the year 2003 compared with the corresponding periods of 2002, reflecting higher refining earnings and increased income from retail gasoline station operations.

The following items, on an after-tax basis, are included in net income in the fourth quarter and year of 2003 and 2002 (in millions):

	Three months ended December 31 (unaudited)		December 31 December	
	2003	2002	2003	2002
Premiums on bond repurchases Accrued severance and London office	\$(19)	\$(2)	\$(34)	\$(6)
lease costs	(9)		(32)	
United States income tax			20	
benefit			30	
Asset impairments		(530)		(737)

Gains (losses) from asset sales				
Exploration and production		13	31	33
Refining and marketing			(20)	67
Charge for increase in United				
Kingdom income tax rate				(43)
Reduction in carrying value of				
refining				
and marketing intangible				
assets and				
accrued severance				(22)
	\$(28)	\$(519)	\$(25)	\$(708)

Capital expenditures for the year 2003 amounted to \$1,358 million of which \$1,286 million related to exploration and production activities. Capital expenditures for the year 2002 amounted to \$1,534 million, including \$1,404 million for exploration and production.

Consolidated Financial Information

	Three months December 3 2003* (In millions	31 2002*	December 2003*	31 2002
Sales and other operating revenues	\$3,628	\$3,207	\$14,311	\$11,551
Income (loss) from continuing operations Discontinued operations	\$68	\$(400)	\$467	\$(245)
Net gains from asset sales			116	
Income from operations Cumulative effect of accounting	a 	29	53	27
change			7	
Net income (loss)	\$68	\$(371)	\$643	\$(218)
Income (loss) per share from continuing				
operations (diluted)	\$.71	\$(4.52)	\$5.17	\$(2.78)
Net income (loss) per share (diluted)	\$.71	\$(4.20)	\$7.11	\$(2.48)
Weighted average number of shares	89.2	88.4**	90.3	88.2**

* Unaudited.

** Represents basic shares.

In the preceding discussion, the financial effects of certain transactions are disclosed on an after-tax basis. Management reviews segment earnings on an after-tax basis and uses after-tax amounts in its review of variances in segment earnings. Management believes that after-tax amounts are a preferable method of explaining variances in earnings, since they show the entire effect of a transaction rather than only the pre-tax amount. After-tax amounts are determined by applying the appropriate income tax rate in each tax jurisdiction to pre-tax amounts.

The following table contains the pre-tax amounts of items included in net income which are shown on an after-tax basis above (in millions):

	Three months ended December 31		Year e Decembei	
	2003	2002	2003	2002
Premiums on bond repurchases Accrued severance and London office	\$(31)	\$(5)	\$(58)	\$(15)
lease costs	(15)		(53)	
Asset impairments Gains (losses) from asset sales		(706)		(1,024)
Exploration and production		13	47	41

		(9)	102
			(35)
\$(46)	\$(698)	\$(73)	\$(931)
	 \$(46)	 \$(46) \$(698)	

AMERADA HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES SUPPLEMENTAL FINANCIAL DATA (UNAUDITED) (IN MILLIONS)

Line No.		Fourth Quarter 2003 (A)	Fourth Quarter 2002(*) (B)	Third Quarter 2003 (C)
110.	Income Statement Revenues and Non- operating Income	(A)	(5)	(C)
1	Sales and other operating revenues Non-operating income (expense)	\$3,628	\$3,207	\$3,230
2	Gain on asset sales		13	
3	Equity in income of HOVENSA			
4	L.L.C. Other	10 (30)	4 22	43 23
5	Total revenues and non- operating			
	income	3,608	3,246	3,296
6	Costs and Expenses Cost of products	0.500	0.050	
_	sold	2,523	2,052	2,194
7	Production expenses	207	214	207
8 9	Marketing expenses Exploration expenses, including dry holes and lease	201	202	171
10	impairment Other operating	116	110	59
11	expenses General and administrative	49	43	44
	expenses	87	61	70
12	Interest expense	69	62	73
13	Depreciation, depletion and	054	065	050
14	amortization Asset impairment	254	265 706	253
15	Total costs and expenses	3,506	3,715	3,071
16	Income (loss) from continuing operations before			

	income taxes	102	(469)	225
17	Provision (benefit) for income taxes	34	(69)	79
18	Income (loss) from continuing			
	operations	68	(400)	146
	Discontinued operations			
19	Net gain from asset sales			
20	Income from operations		29	
21	Net income (loss)	68	(371)	146
22	Preferred stock			
22	dividends	5		
23	Net income (loss)			
	applicable to common stockholders	\$63	\$(371)	\$146
	Segment Earnings Analysis			
24	Exploration and	400	4 () 7 F)	<u>4104</u>
25	production Refining and	\$83	\$(375)	\$124
20	marketing	55	20	89
26	Corporate	(29)	(7)	(25)
27	Interest expense	(41)	(38)	(42)
28	Income (loss) from continuing			
	operations	68	(400)	146
	Discontinued operations			
29	Net gain from			
	asset sales			
30	Income from			
	operations		29	
31	Net income (loss)	\$68	\$(371)	\$146
32	Net Cash Provided by Operating Activities (**)	\$423	\$538	\$99
	Conital Errorditures			
33	Capital Expenditures Exploration and			
22	production	\$328	\$303	\$298
34	Refining and	4020	4000	7220
	marketing	14	23	9
35	Total			
	capital			
	expenditures	\$342	\$326	\$307
	At End of Period			
36	Total debt	\$3,941	\$4,992	\$4,490
37	Stockholders' equity	[,] \$5,340	\$4,249	\$4,714

(*) Reclassified to conform with current period presentation.

AMERADA HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES SUPPLEMENTAL FINANCIAL DATA (UNAUDITED) (IN MILLIONS)

		Yea	ır
Line		2003	2002(*)
No.	Income Statement		
	Revenues and Non-		
	operating Income		
1	Sales and other		
-	operating revenues	\$14,311	\$11,551
	Non-operating income	ŶŦŦ, ĴŦŦ	Q11,001
	(expense)		
2	Gain on asset		
2	sales	39	143
2		39	143
3	Equity in income		
	(loss) of HOVENSA	115	(45)
	L.L.C.	117	(47)
4	Other	13	85
_			
5	Total revenues		
	and non-		
	operating		
	income	14,480	11,732
C	Costs and Expenses	0.047	R 000
6	Cost of products sold	9,947	7,226
7	Production expenses	796	736
8	Marketing expenses	709	703
9	Exploration expenses,		
	including dry holes		
	and lease		
	impairment	369	316
10	Other operating		
	expenses	192	165
11	General and		
	administrative		
	expenses	340	253
12	Interest expense	293	256
13	Depreciation,		
	depletion and		
	amortization	1,053	1,118
14	Asset impairment		1,024
15	Total costs and		
	expenses	13,699	11,797
16	Income (loss) from		
	continuing		
	operations before		
	income taxes	781	(65)
17	Provision for income		
	taxes	314	180
18	Income (loss) from		
	continuing		
	operations	467	(245)
	Discontinued		

	operations		
19	Net gain from		
	asset sales	116	
20	Income from		
	operations	53	27
21	Cumulative effect of	00	<u> </u>
21	change in accounting		
		8	
	principle, net	7	
22	Net income (loss)	643	(218)
23	Preferred stock		
	dividends	5	
		-	
24	Net income (loss)		
24			
	applicable to common		
	stockholders	\$638	\$(218)
25	Net Cash Provided by		
	Operating Activities	\$1,581	\$1,965
	J S S S S S S S S S S S S S S S S S S S	1 7	
	Capital Expenditures		
26			
26	Exploration and		
	production	\$1,286	\$1,404
27	Refining and		
	marketing	72	130
28	Total capital		
	expenditures	\$1,358	\$1,534
	onpondia oda ob	<i>41</i> ,000	~ = / 0 0 =
		December 31	December 31
		December 31	December 31
		December 31 2003	December 31 2002
	Balance Sheet Information	2003	2002
29	Balance Sheet Information Current assets		
29 30		2003	2002
	Current assets Investments	2003 \$3,186	2002 \$2,756
30	Current assets Investments Property, plant and	2003 \$3,186 1,095	2002 \$2,756 1,622
30 31	Current assets Investments Property, plant and equipment - net	2003 \$3,186 1,095 7,978	2002 \$2,756 1,622 7,032
30	Current assets Investments Property, plant and	2003 \$3,186 1,095	2002 \$2,756 1,622
30 31 32	Current assets Investments Property, plant and equipment - net Other assets	2003 \$3,186 1,095 7,978 1,724	2002 \$2,756 1,622 7,032 1,852
30 31	Current assets Investments Property, plant and equipment - net	2003 \$3,186 1,095 7,978	2002 \$2,756 1,622 7,032
30 31 32 33	Current assets Investments Property, plant and equipment - net Other assets Total assets	2003 \$3,186 1,095 7,978 1,724	2002 \$2,756 1,622 7,032 1,852
30 31 32	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of	2003 \$3,186 1,095 7,978 1,724 \$13,983	2002 \$2,756 1,622 7,032 1,852
30 31 32 33	Current assets Investments Property, plant and equipment - net Other assets Total assets	2003 \$3,186 1,095 7,978 1,724	2002 \$2,756 1,622 7,032 1,852
30 31 32 33	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of	2003 \$3,186 1,095 7,978 1,724 \$13,983	2002 \$2,756 1,622 7,032 1,852 \$13,262
30 31 32 33 34	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16
30 31 32 33 34 35	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537
30 31 32 33 34 35 36	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16
30 31 32 33 34 35	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976
30 31 32 33 34 35 36 37	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537
30 31 32 33 34 35 36	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits Stockholders' equity	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976
30 31 32 33 34 35 36 37	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976
30 31 32 33 34 35 36 37	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits Stockholders' equity	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976
30 31 32 33 34 35 36 37	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits Stockholders' equity excluding other	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868 2,106	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976 1,484
30 31 32 33 34 35 36 37 38	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits Stockholders' equity excluding other comprehensive loss Accumulated other	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868 2,106 5,690	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976 1,484 4,503
30 31 32 33 34 35 36 37 38	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits Stockholders' equity excluding other comprehensive loss	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868 2,106	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976 1,484
30 31 32 33 34 35 36 37 38 39	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits Stockholders' equity excluding other comprehensive loss Accumulated other	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868 2,106 5,690	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976 1,484 4,503
30 31 32 33 34 35 36 37 38	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits Stockholders' equity excluding other comprehensive loss Accumulated other	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868 2,106 5,690	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976 1,484 4,503
30 31 32 33 34 35 36 37 38 39	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits Stockholders' equity excluding other comprehensive loss Accumulated other comprehensive loss	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868 2,106 5,690	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976 1,484 4,503
30 31 32 33 34 35 36 37 38 39	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits Stockholders' equity excluding other comprehensive loss Accumulated other	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868 2,106 5,690	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976 1,484 4,503
30 31 32 33 34 35 36 37 38 39	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits Stockholders' equity excluding other comprehensive loss Accumulated other comprehensive loss	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868 2,106 5,690	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976 1,484 4,503
30 31 32 33 34 35 36 37 38 39	Current assets Investments Property, plant and equipment - net Other assets Total assets Current portion of long-term debt Other current liabilities Long-term debt Deferred liabilities and credits Stockholders' equity excluding other comprehensive loss Accumulated other comprehensive loss	2003 \$3,186 1,095 7,978 1,724 \$13,983 \$73 2,596 3,868 2,106 5,690	2002 \$2,756 1,622 7,032 1,852 \$13,262 \$16 2,537 4,976 1,484 4,503

(*) Reclassified to conform with current period presentation.

AMERADA HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES SUPPLEMENTAL OPERATING DATA

Lin		Fourth Quarter 2003	Fourth Quarter 2002	Third Quarter 2003
No.		(A)	(B)	(C)
	Operating Data			
	Net Production Per Day Crude oil - barrels			
1	United States	40	48	41
2	United Kingdom	79	110	78
3	Norway	27	25	22
4	Denmark	23	28	24
5	Algeria	19	18	23
6	Equatorial Guinea	18	30	21
7	Gabon	12	9	11
8	Azerbaijan	2	4	2
9	Indonesia	1	3	
-	110010010	-	U	
10	Colombia		20	
11	Total	221	295	222
	Natural gas liquids - barrels			
12	United States	10	11	12
13	United Kingdom	7	6	4
14	Norway	1	1	1
15	Indonesia and Thailand	2	2	2
16	Total	20	20	19
	Natural gas - mcf			
17	United States	213	320	216
18	United Kingdom	339	284	262
19	Norway	28	25	24
20	Denmark	23	39	30
21	Indonesia and Thailand	88	45	59
22	Total	691	713	591
23	Barrels of oil equivalent(*)	356	434	339
	Average Selling Price (including hedging) Crude oil - per barrel			
24	United States	\$25.06	\$22.78	\$24.33
25	Foreign	25.40	24.77	24.72

	Natural gas liquids - per barrel			
26	United States	\$24.01	\$20.99	\$22.00
27	Foreign	24.71	21.80	23.33
	Natural gas - per mcf			
28	United States	\$3.96	\$4.37	\$3.53
29	Foreign	3.74	2.52	2.54
	Marketing and Refining - Barrels Per Day			
30	Refined products sold	423	402	390
31	Refinery runs (net)	225	196	241

(*) Includes production from properties classified as discontinued operations of 44 thousand barrels of oil equivalent per day in the fourth quarter of 2002.

AMERADA HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES SUPPLEMENTAL OPERATING DATA (IN THOUSANDS, EXCEPT FOR AVERAGE SELLING PRICES)

Year

		icai	
		2003	2002
Line		(A)	(B)
No.			
	Operating Data		
	Net Production Per Day		
	Crude oil - barrels		
1	United States	44	54
2	United Kingdom	89	112
3	Norway	24	24
4	Denmark	24	23
5	Algeria	19	15
6	Equatorial Guinea	22	37
7	Gabon	11	9
8	Azerbaijan	2	4
9	Indonesia	1	4
10	Colombia	3	22
11	Total	239	304
	Natural gas liquids - barrels		
12	United States	11	12
13	United Kingdom	6	6
14	Norway	1	1
15	Indonesia and Thailand	2	2

16 Total	20	21
Natural gas - mcf		
17 United States	253	373
18 United Kingdom	312	277
19 Norway	26	25
20 Denmark	29	37
21 Indonesia and Thailand	63	42
22 Total	683	754
23 Barrels of oil equivalent (*)	373	451
Average Selling Price (including hedging) Crude oil - per barrel		
24 United States	\$24.23	\$24.04
25 Foreign	24.93	24.69
Natural gas liquids - per barrel		
26 United States	\$23.74	\$16.12
27 Foreign	24.09	19.09
Natural gas - per mcf		
28 United States	\$4.02	\$3.72
29 Foreign	3.01	2.26
Marketing and Refining - Barrels Per Day		
30 Refined products sold	419	383
31 Refinery runs (net)	220	181

(*) Includes production from properties classified as discontinued operations of 13 and 51 thousand barrels of oil equivalent per day in the years of 2003 and 2002, respectively.

Contact: Amerada Hess Corporation - J.R. Wilson (212) 536-8940

SOURCE Amerada Hess Corporation

CONTACT: J.R. Wilson of the Amerada Hess Corporation, +1-212-536-8940 (AHC)