

#### Amerada Hess Reports Fourth Quarter Results.

January 25, 2001

New York, New York....January 25, 2001...Amerada Hess Corporation reported net income of \$340 million for the fourth quarter of 2000 compared with income of \$131 million for the fourth quarter of 1999. For the full year, net income was \$1,023 million compared with income of \$438 million in 1999.

The after-tax results by major operating activity in 2000 and 1999 were as follows (in millions, except per share amounts):

	Ende	Three Months Ended December 31		nded per 31
	<u>2000*</u>	<u>1999*</u>	<u>2000*</u>	<u>1999</u>
Exploration and production	\$234	\$174	\$868	\$324
Refining, marketing and shipping	114	39	288	133
Corporate	(11)	(5)	(43)	(31)
Interest expense	(33)	(32)	(126)	(119)
Operating earnings	304	176	987	307
Special items	36	(45)	36	131
Net income	<u>\$340</u>	<u>\$131</u>	\$1,023	<u>\$438</u>
Net income per share (diluted)	<u>\$3.83</u>	<u>\$1.45</u>	<u>\$11.38</u>	<u>\$4.85</u>

<sup>\* -</sup> Unaudited

The Corporation's average worldwide crude oil selling price in the fourth quarter of 2000 was approximately \$24.80 per barrel, an increase of \$1.60 per barrel from the fourth quarter of 1999. The average crude oil selling price for the full year of 2000 was approximately \$25.00 per barrel, an increase of \$7.40 per barrel over 1999. The Corporation's oil and gas production, on a barrel-of-oil equivalent basis, was 390,000 barrels per day in the fourth quarter of 2000 and 1999. Full year 2000 production averaged 374,000 barrels per day, an increase of 10% over 1999.

Refining, marketing and shipping results increased in the fourth quarter and year 2000 compared with the corresponding periods of 1999, principally reflecting improved refining margins.

After-tax special items in 2000 and 1999 are summarized below (in millions):

	Three Months Ended December 31		Year Ended December 31	
	2000	<u>1999</u>	2000	1999
Net gain on termination of acquisition	\$60	<b>\$-</b> -	\$60	\$
Costs associated with a research and development venture	(24)		(24)	
Gains on asset sales				176
Income tax benefits		54		54
Impairment of assets and operating leases		(99)		(99)
Total special items	<b>\$36</b>	<u>\$(45)</u>	<u>\$36</u>	<u>\$131</u>

In the fourth quarter of 2000, the Corporation recorded a gain in connection with the termination of its proposed acquisition of another company. The income reflects transaction related foreign currency gains and a termination payment from the other company, partially offset by transaction costs. The Corporation expensed costs associated with an alternative fuel research and development venture in the fourth quarter of 2000.

Sales and other operating revenues in the fourth quarter of 2000 amounted to \$3,685 million compared with \$2,269 million in the fourth quarter of 1999. Sales and other operating revenues were \$11,993 million for the year 2000 compared with \$7,039 million in 1999. The increase reflects significantly higher crude oil, natural gas and refined product selling prices.

#### **Consolidated Financial Information**

	Three Months Ended December 31 2000* 1999*		Year Ended December 31	
			2000*	<u>1999</u>
Sales and other operating revenues	\$3,685	\$2,269	\$11,993	\$7,039
Operating earnings	\$304	\$176	\$987	\$307
Special items	36	(45)	36	131
Net income	<u>\$340</u>	<u>\$131</u>	\$1,023	<u>\$438</u>
Net income per share (diluted)	\$3.83	\$1.45	\$11.38	\$4.85
Weighted average number of shares	88.8	90.7	89.9	90.3

<sup>\* -</sup> Unaudited

### Amerada Hess Corporation and Consolidated Subsidiaries Supplemental Financial Data

(unaudited - in millions)

		Fourth Quarter	Fourth Quarter	Third Quarter
Line	INCOME STATEMENT	<u>2000</u> (A)	<u>1999</u> (B)	<u>2000</u> (C)
No.	REVENUES			
1	Sales and other operating revenues	\$3,685	\$2,269	\$2,833
	Non-operating income			
2	Gains on asset sales			
3	Equity in income (loss) of HOVENSA L.L.C.	46	(17)	24
4	Other	75	46	30
5	Total revenues	3,806	2,298	2,887
	COSTS AND EXPENSES			
6	Cost of products sold	2,523	1,305	1,768
7	Production expenses	156	160	139
8	Marketing expenses	157	100	157
9	Other operating expenses	66	48	60
10	Exploration expenses, including dry holes and lease impairment	72	75	65
11	General and administrative expenses	72	47	50
12	Interest expense	43	42	42
13	Depreciation, depletion and amortization	198	215	176
14	Impairment of assets and operating leases		128	
15	Total costs and expenses	3,287	2,120	2,457
16	Income before income taxes	519	178	430

17	Provision for income taxes		179	47	173
18	NET INCOME		<u>\$340</u>	<u>\$131</u>	<u>\$257</u>
	SEGMENT ANA	LYSIS			
19	Exploration ar	nd production	\$234	\$174	\$238
20	Refining, mark	ceting and shipping	114	39	62
21	Corporate		(11)	(5)	(10)
22	Interest expen	se	(33)	(32)	(33)
23		Operating earnings	304	176	257
24	Special items		36	(45)	
25		Net Income	<u>\$340</u>	<u>\$131</u>	<u>\$257</u>
26	CASH FLOW FR	OM OPERATIONS (*)	<u>\$534</u>	<u>\$553</u>	<u>\$530</u>
	CAPITAL EXPE	NDITURES			
27	Exploration ar	nd production	\$292	\$167	\$170
28	Refining, mark	ceting and shipping	35	13	35
29		Total capital expenditures	<u>\$327</u>	<u>\$180</u>	<u>\$205</u>
	AT END OF PER	RIOD			
30	Total debt		<u>\$2,050</u>	<u>\$2,310</u>	<u>\$1,999</u>
31	Stockholders'	equity	<u>\$3,883</u>	\$3,038	<u>\$3,543</u>

<sup>(\*)</sup> Net income adjusted for depreciation and amortization, exploratory dry holes, deferred income taxes, undistributed earnings of affiliates and gains on asset sales.

## Amerada Hess Corporation and Consolidated Subsidiaries Supplemental Financial Data

(unaudited - in millions)

		Year	•
Line	INCOME STATEMENT	<u>2000</u> (A)	<u>1999</u> (B)
<u>No.</u>	REVENUES		
1	Sales and other operating revenues	\$11,993	\$7,039
	Non-operating income		
2	Gains on asset sales		273
3	Equity in income of HOVENSA L.L.C.	121	7
4	Other	163	142
5	Total revenues	12,277	7,461
	COSTS AND EXPENSES		
6	Cost of products sold	7,883	4,240
7	Production expenses	557	487

8	Marketing expens	542	387	
9	Other operating ex	234	217	
10	Exploration expen impairment	ses, including dry holes and lease	289	261
11	General and admi	nistrative expenses	224	232
12	Interest expense		162	158
13	Depreciation, dep	letion and amortization	714	649
14	Impairment of ass	ets and operating leases		128
15		Total costs and expenses	10,605	6,759
16	Income before inc	ome taxes	1,672	702
17	Provision for incor	me taxes	649	264
18	NET INCOME		<u>\$1,023</u>	<u>\$438</u>
19	CASH FLOW FROM	OPERATIONS (*)	<u>\$1,956</u>	<u>\$1,116</u>
	CAPITAL EXPENDIT	TURES		
20	Exploration and pr	roduction	\$783	\$727
21	Refining, marketin	ng and shipping	155	70
22		Total capital expenditures	<u>\$938</u>	<u>\$797</u>

 $<sup>(\</sup>mbox{\ensuremath{^{\star}}})$  Net income adjusted for depreciation and amortization, exploratory dry holes, deferred income taxes, undistributed earnings of affiliates and gains on asset sales.

## Amerada Hess Corporation and Consolidated Subsidiaries Supplemental Operating Data

(in thousands, except for average selling prices)

		Fourth Quarter	Fourth Quarter	Third Quarter
Line	OPERATING DATA	<u>2000</u> (A)	<u>1999</u> (B)	<u>2000</u> (C)
No.	NET PRODUCTION PER DA			
	Crude oil - barrels			
1	United States	54	61	56
2	United Kingdom	128	124	123
3	Norway	27	25	23
4	Denmark	25	23	26
5	Gabon	6	9	7
6	Indonesia	5	4	5
7	Azerbaijan	4	2	3
8	Algeria	8		
9	Total	<u>257</u>	<u>248</u>	<u>243</u>
	Natural gas liquids- barre	Is		
10	United States	10	12	13
11	United Kingdom	6	6	6

12	Norway		1	2	1
13	Thailand		1	2	1
14		Total	<u>18</u>	<u>22</u>	<u>21</u>
• •		Total	<u>.v</u>		<u>=.</u>
	Natural gas - mo	Т			
15	United States		277	338	282
16	United Kingdo	n	306	306	239
17	Norway		26	30	21
18	Denmark		45	11	45
19	Indonesia and	Thailand	33	34	29
20		Total	<u>687</u>	<u>719</u>	<u>616</u>
21	Barrels of oil eq	uivalent	<u>390</u>	<u>390</u>	<u>367</u>
	AVERAGE SELLIN	G PRICE			
	Crude oil - per b	arrel			
22	United States		\$24.35	\$20.89	\$24.40
23	Foreign		24.99	24.04	26.55
	Natural gas liqui	ds - per barrel			
24	United States		\$26.38	\$17.29	\$23.81
25	Foreign		26.43	19.63	24.54
	Natural gas - pe	mcf			
26	United States		\$5.27	\$2.34	\$3.98
27	Foreign		2.44	1.85	2.16
	-				
	MARKETING AND	REFINING - BARRELS PER DAY			
28	Refined products	sold	<u>396</u>	<u>355</u>	<u>314</u>
29	Refinery runs (ne		217	<u> 194</u>	203
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# Amerada Hess Corporation and Consolidated Subsidiaries Supplemental Operating Data

(in thousands, except for average selling prices)

				Year
Line	Line OPERATING DATA		<u>2000</u> (A)	<u>1999</u> (B)
No.	NET PRODUCTION PER DAY			
	Crude oil - barrels			
1	United States		55	55
2	United Kingdom		119	112
3	Norway		25	25
4	Denmark		25	7
5	Gabon		7	10
6	Indonesia		4	3
7	Azerbaijan		3	2
8	Algeria		2	

9		Total	<u>240</u>	<u>214</u>
	Natural gas liquids	- barrels		
10	United States		12	10
11	United Kingdom		6	5
12	Norway		2	2
13	Thailand		1	1
14		Total	<u>21</u>	<u>18</u>
	Natural gas - mcf			
15	United States		288	338
16	United Kingdom		297	258
17	Norway		24	31
18	Denmark		37	3
19	Indonesia and Th	ailand	33	13
20		Total	<u>679</u>	<u>643</u>
21	Barrels of oil equiv	ralent	<u>374</u>	<u>339</u>
	AVERAGE SELLING	PRICE		
	Crude oil - per bar	rel		
22	United States		\$23.97	\$16.71
23	Foreign		25.53	18.07
	Natural gas liquids	- per barrel		
24	United States		\$22.30	\$13.59
25	Foreign		23.41	14.29
	Natural gas - per m	ncf		
26	United States		\$3.74	\$2.14
27	Foreign		2.20	1.79
	MARKETING AND RE	FINING - BARRELS PER DAY		
28	Refined products so		366	<u>344</u>
29	Refinery runs (net)		<u>211</u>	209

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