## Hess Reports Estimated Results for the Third Quarter of 2006

October 25, 2006

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NEW YORK--(BUSINESS WIRE)--Oct. 25, 2006--Hess Corporation (NYSE: HES) reported net income of $\$ 297$ million for the third quarter of 2006 compared with net income of $\$ 272$ million for the third quarter of 2005. The third quarter 2006 results include a $\$ 105$ million charge related to a United Kingdom supplementary tax enacted in July 2006. See the following page for a table and description of items affecting the comparability of earnings between periods. The after-tax results by major operating activity were as follows:


* Weighted average number of shares and per-share amounts in all periods reflect the impact of the 3-for-1 stock split on May 31, 2006.

Exploration and Production earnings were $\$ 206$ million in the third quarter of 2006 compared with $\$ 235$ million in the third quarter of 2005 . Third quarter 2006 results include dry hole costs of $\$ 152$ million ( $\$ 93$ million after tax), primarily associated with two deepwater Gulf of Mexico exploration wells. The Corporation's oil and gas production, on a barrel-of-oil equivalent basis, was 352,000 barrels per day in the third quarter of 2006 compared with 312,000 barrels per day in the third quarter of 2005.

In the third quarter of 2006, the Corporation's average worldwide crude oil selling price, including the effect of hedging, was $\$ 58.81$ per barrel, an increase of $\$ 23.07$ per barrel from the third quarter of 2005 . The increase reflects higher crude oil prices and reduced hedge positions in 2006 . The Corporation's average worldwide natural gas selling price was $\$ 4.94$ per Mcf in the third quarter of 2006, compared to $\$ 5.26$ per Mcf in the third quarter of 2005.

Marketing and Refining earnings were $\$ 153$ million in the third quarter of 2006 compared with $\$ 125$ million in the third quarter of 2005 . Marketing earnings increased to $\$ 63$ million in the third quarter of 2006 compared with a loss of $\$ 22$ million in the same period of 2005, primarily reflecting stronger margins. Refining earnings decreased to $\$ 64$ million in the third quarter of 2006 compared with $\$ 144$ million in the third quarter of 2005 principally reflecting lower refined product margins. Earnings from trading operations were $\$ 26$ million in third quarter of 2006 compared to $\$ 3$ million in third quarter of 2005.

The following items, on an after-tax basis, are included in net income (in millions):

| Three Sep | hs en <br> er 30 | Nine months ended September 30 |  |
| :---: | :---: | :---: | :---: |
| 2006 | 2005 | 2006 | 2005 |

Exploration and Production

| Gains from asset sales | \$- | \$- | \$236 | \$11 |
| :---: | :---: | :---: | :---: | :---: |
| Income tax adjustments | (105) | - | (45) | 11 |
| Accrued office closing costs | - | - | (18) | - |
| Hurricane related costs | - | (14) | - | (14) |
| Legal settlement porate | - | - | - | 11 |
| Tax on repatriated earnings | - | (31) | - | (72) |
| Premiums on bond repurchases | - | - | - | (7) |
|  | \$(105) | \$(45) | \$173 | \$(60) |

In the third quarter of 2006 the United Kingdom enacted a $10 \%$ supplementary tax on petroleum operations with an effective date of January 1, 2006. As a result, the Corporation recorded a charge of $\$ 105$ million consisting of an incremental income tax of $\$ 60$ million on operating earnings for the first half of 2006 and $\$ 45$ million to adjust the United Kingdom deferred tax liability.

The gain from asset sales for the nine months ended September 30, 2006 relates to the sale of certain United States producing properties located in the Permian Basin and Gulf Coast. The results for the first nine months of 2006 also include a charge for vacated leased office space.

Capital and exploratory expenditures for the third quarter of 2006 amounted to $\$ 830$ million of which $\$ 783$ million related to Exploration and Production activities. Capital and exploratory expenditures for the third quarter of 2005 amounted to $\$ 699$ million, including $\$ 674$ million for Exploration and Production.

At September 30, 2006, cash and cash equivalents totaled $\$ 546$ million compared with $\$ 315$ million at December 31, 2005. The Corporation's debt to capitalization ratio at September 30, 2006 was $32.8 \%$ compared with $37.6 \%$ at the end of 2005 . Total debt was $\$ 3,775$ million at September 30, 2006 and $\$ 3,785$ million at December 31, 2005.

Hess Corporation will review third quarter financial and operating results and other matters on a webcast at 10 a.m. today. For details on the event, refer to the Investor Relations section of our website at www.hess.com.

Hess Corporation, with headquarters in New York, is a global integrated energy company engaged in the exploration for and the development, production, purchase, transportation and sale of crude oil and natural gas. The Corporation also manufactures, purchases, trades and markets refined petroleum and other energy products.

## Forward Looking Statements

Certain statements in this release may constitute "forward-looking statements" within the meaning of Section 21E of the United States Securities Exchange Act of 1934, as amended, and Section 27A of the United States Securities Act of 1933, as amended. Forward-looking statements are subject to known and unknown risks and uncertainties and other factors which may cause actual results to differ materially from those expressed or implied by such statements, including, without limitation, uncertainties inherent in the measurement and interpretation of geological, geophysical and other technical data.

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HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES
    SUPPLEMENTAL FINANCIAL DATA (UNAUDITED)
    (IN MILLIONS OF DOLLARS)
```

| Third | Third | Second |
| :---: | :---: | :---: |
| Quarter $2006$ | Quarter $2005$ | Quarter $2006$ |

Income Statement
Revenues and Non-operating Income
Sales (excluding excise taxes) and other
operating revenues
Non-operating income
Equity in income of HOVENSA L.L.C.
Gain on asset sales
Other, net

| Total revenues and non-operating |
| :--- | :--- | :--- | :--- | :--- | :--- |
| income |



Capital and Exploratory Expenditures
------------------------------------------------10
Exploration and Production
United States
International

Total Exploration and Production Marketing and Refining

Total Capital and Exploratory Expenditures

| \$ | 252 | \$ | 74 | \$ | 226 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 531 |  | 600 |  | 540 |
|  | 783 |  | 674 |  | 766 |
|  | 47 |  | 25 |  | 42 |
| \$ | 830 | \$ | 699 | \$ | 808 |

Exploration expenses charged to income included above
United States
International

| \$ | 19 | \$ | 30 | \$ | 25 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 23 |  | 12 |  | 24 |
| \$ | 42 | \$ | 42 | \$ | 49 |

(*) Includes changes in working capital

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HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES
    SUPPLEMENTAL FINANCIAL DATA (UNAUDITED)
            (IN MILLIONS OF DOLLARS)
```

|  | Nine Mon | nths |
| :---: | :---: | :---: |
|  | 2006 | 2005 |
| Income Statement |  |  |
| ```Revenues and Non-operating Income Sales (excluding excise taxes) and other operating revenues $20,912 $15,688``` |  |  |
| ```Non-operating income Equity in income of HOVENSA L.L.C. Gain on asset sales Other, net``` | $\begin{gathered} 171 \\ 369 \\ 59 \end{gathered}$ | $\begin{aligned} & 309 \\ & 18 \\ & 93 \end{aligned}$ |
| Total revenues and non-operating income | 21,511 | 16,108 |
| Costs and Expenses |  |  |
| Cost of products sold (excluding items shown separately below) | 14,854 | 11,674 |
| Production expenses | 892 | 722 |
| Marketing expenses | 686 | 604 |
| Exploration expenses, including dry holes and lease impairment | 412 | 310 |
| Other operating expenses | 95 | 100 |
| General and administrative expenses | 354 | 254 |
| Interest expense | 150 | 169 |
| Depreciation, depletion and amortization | 871 | 767 |
| Total costs and expenses | 18,314 | 14,600 |
| Income before income taxes | 3,197 | 1,508 |
| Provision for income taxes | 1,640 | 718 |
| Net income | \$ 1,557 | \$ 790 |
| Preferred stock dividends | 36 | 36 |
| Net income applicable to common stockholders | \$ 1,521 | \$ 754 |


| Foreign currency gains, after-tax | \$ | 5 | \$ | 16 |
| :---: | :---: | :---: | :---: | :---: |
| Capitalized interest |  | 75 |  | 57 |
| Cash Flow Information |  |  |  |  |



HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES
EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED)
(IN MILLIONS OF DOLLARS)
Third Quarter 2006
United
States International Total


| Sales and other operating revenues | \$330 | \$1,295 | \$1,625 |
| :---: | :---: | :---: | :---: |
| Non-operating income | 80 | 12 | 92 |
| Total revenues | 410 | 1,307 | 1,717 |
| Costs and expenses |  |  |  |
| Production expenses, including related taxes | d 56 | 247 | 303 |
| Exploration expenses, including dry holes and lease impairment | 34 | 45 | 79 |
| General, administrative and other expenses | 22 | 50 | 72 |
| Depreciation, depletion and amortization | 32 | 235 | 267 |
| Total costs and expenses | 144 | 577 | 721 |
| Results of operations before income taxes | 266 | 730 | 996 |
| Provision for income taxes | 97 | 398 | 495 |
| Results of operations | \$169 | \$332 | \$501 |
| HESS CORPORATION AND CONS EXPLORATION AND PRODU (IN MILLIONS OF | IDATED TION EAR DOLLARS) | ARIES |  |
|  |  | hs 2006 |  |
|  | United States | ational | Total |
| Sales and other operating revenues | \$988 | \$3,854 | \$4,842 |
| Non-operating income | 382 | 25 | 407 |
| Total revenues | 1,370 | 3,879 | 5,249 |
| Costs and expenses |  |  |  |
| Production expenses, including related |  | 730 | 892 |
| Exploration expenses, including dry |  | 153 | 412 |
| holes and lease impairment General, administrative and other expenses | 65 | 98 | 163 |
| Depreciation, depletion and amortization | 96 | 727 | 823 |
| Total costs and expenses | 582 | 1,708 | 2,290 |
| Results of operations before income |  |  |  |
| Provision for income taxes | 284 | 1,262 | 1,546 |
| Results of operations | \$504 | \$909 | \$1,413 |

Nine Months 2005

| United States | International | Total |
| :---: | :---: | :---: |



| Third | Third | Second |
| :---: | :---: | :---: |
| $\begin{aligned} & \text { Quarter } \\ & 2006 \end{aligned}$ | $\begin{aligned} & \text { Quarter } \\ & 2005 \end{aligned}$ | $\begin{aligned} & \text { Quarter } \\ & 2006 \end{aligned}$ |

Operating Data

| Net Production Per Day |  |  |  |
| :---: | :---: | :---: | :---: |
| Crude oil - barrels |  |  |  |
| United States | 34 | 42 | 38 |
| Europe | 102 | 102 | 110 |
| Africa | 86 | 67 | 84 |
| Asia and other | 13 | 7 | 12 |
| Total | 235 | 218 | 244 |
| Natural gas liquids - barrels |  |  |  |
| United States | 11 | 11 | 10 |
| Europe | 5 | 2 | 4 |
| Total | 16 | 13 | 14 |
| Natural gas - mcf |  |  |  |
| United States | 109 | 125 | 117 |
| Europe | 274 | 218 | 244 |
| Asia and other | 226 | 141 | 214 |




The after-tax losses from crude oil hedges were $\$ 81$ million in the third quarter of 2006, $\$ 294$ million in third quarter of 2005 , and $\$ 83$ million in the second quarter of 2006. Hedge losses totaled $\$ 228$ million and $\$ 720$ million for the nine months ended September 30, 2006 and 2005, respectively. The after-tax deferred hedge loss included in accumulated other comprehensive income at September 30, 2006 amounted to $\$ 1.4$ billion.


(a) Includes company operated, Wilco-Hess, dealer and branded retailer.
(b) Company operated only.

HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES
MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA (UNAUDITED)

| 2006 | 2005 |
| :---: | :---: |

Financial Information (in millions of dollars)


Marketing and Refining Earnings

| Income before income taxes | \$ | 509 |  | 455 |
| :---: | :---: | :---: | :---: | :---: |
| Provision for income taxes |  | 186 |  | 169 |
| Marketing and Refining Earnings | \$ | 323 |  | 286 |
| Summary of Marketing and Refining Earnings |  |  |  |  |
| Refining | \$ | 191 | \$ | 263 |
| Marketing |  | 91 |  | 5 |
| Trading |  | 41 |  | 18 |
| Total Marketing and Refining Earnings | \$ | 323 | \$ | 286 |

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Operating Data (in thousands unless noted)
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Refined Product Sales (barrels per day)

| Gasoline | 220 | 211 |
| :---: | :---: | :---: |
| Distillates | 136 | 125 |
| Residuals | 61 | 59 |
| Other | 38 | 40 |
| Total | 455 | 435 |
| Refinery Throughput (barrels per day) |  |  |
| HOVENSA - Crude runs | 442 | 454 |
| HOVENSA - Hess 50\% share | 221 | 227 |
| Port Reading | 63 | 52 |
| Refinery |  |  |
| Refinery Utilization Capacity |  |  |
| HOVENSA (barrels perday) |  |  |
| Crude 500 | 88.3\% | 90.8\% |
| FCC 150 | 82.0\% | 80.2\% |
| Coker 58 | 82.4\% | 95.4\% |
| Port Reading 65 | 97.1\% | 80.4\% |
| Retail Marketing |  |  |
| Convenience store revenue (in millions of dollars) <br> (b) | 1,347 | 1,358 |
|  | 762 | 732 |
| Average gasoline volume per station (gallons per month) (b) | 211 | 206 |

(a) Includes company operated, Wilco-Hess, dealer and branded retailer.
(b) Company operated only.

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